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# 1983 BAI Bank Officer Cash Compensation Survey

A report prepared for
Bank Administration Institute's
Human Resources Commission

by

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Human Resources

Bank Administration Institute
Rolling Meadows, Illinois

## Bank Administration Institute

Bank Administration Institute is a not-for-profit corporation whose broad goals are to help bank administrators achieve high levels of professional effectiveness and to help solve significant banking problems. These goals are pursued through programs of research and development, education, and technical assistance.

Founded in 1924, the Institute is today the largest technical banking association in the world. It is governed by a Board of Directors. Responsibility for management of the Institute's activities within a framework of policy established by the Board rests with the President, who is assisted by a staff located in Rolling Meadows, Illinois.

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# Introduction

## INTRODUCTION

This is the tenth national bank salary survey conducted by Bank Administration Institute. The 1983 BAI Cash Compensation Survey includes for the first time, non-officer positions and more officer positions than previous salary surveys. Future salary surveys will be conducted annually instead of biennially.

The survey questionnaires were sent to all Institute member banks in April, 1983. A total of 1,239 banks provided usable survey data. These banks range in asset size from under $20 million to over $1 billion.

Results are reported at both national and regional levels by bank asset class. The asset classes used in this survey are under $20 million, $20-$29, $30-$39, $40-$49, $50-$99, $100-$249, $250-$499, $500-$999, and $1 billion and over. The survey is divided into nine geographic regions:

Region I - NEW ENGLAND: Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont

Region II - MID ATLANTIC: New Jersey, New York, Pennsylvania

Region III - SOUTH ATLANTIC: Delaware, Florida, Georgia, Maryland, North Carolina, South Carolina, Virginia, Washington, D.C., West Virginia

Region IV - EAST-NORTH CENTRAL: Illinois, Indiana, Michigan, Ohio, Wisconsin

Region V - EAST-SOUTH CENTRAL: Alabama, Kentucky, Mississippi, Tennessee

Region VI - WEST-NORTH CENTRAL: Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, South Dakota

Region VII - WEST-SOUTH CENTRAL: Arkansas, Louisiana, Oklahoma, Texas

Region VIII - MOUNTAIN: Arizona, Colorado, Idaho, Montana, New Mexico, Nevada
Utah, Wyoming

Region IX - PACIFIC: Alaska, California, Hawaii, Oregon, Washington

The 1983 BAI Cash Compensation Survey surveyed the following 89 positions commonly found in banking:

101 File Clerk
102 General Clerk
103 Clerk Typist
104 Data Entry Operator
105 Mail Clerk
106 Accounting Clerk-Senior
107 Accounting Clerk
108 Proof Machine Operator
109 Word Processing Operator
110 Bookkeeping Machine Operator
111 Maintenance Service Worker
112 Custodian
113 Messenger
114 Security Guard
201 Safe Deposit Clerk
202 Receptionist
203 New Accounts Representative
204 Telephone Operator
205 Secretary
206 Executive Secretary
207 Legal Secretary
208 Universal Teller
209 Head Teller
301 Senior Commercial Loan Officer
302 Commercial Loan Officer
303 Senior Consumer Loan Officer
304 Consumer Loan Officer
305 Senior Mortgage Loan Officer
306 Mortgage Loan Officer
307 Trust Account Administrator
308 Corporate Trust Officer
309 Personal Trust Officer
310 Staff Attorney
311 Internal Auditor
312 Loan Review Officer
313 Business Development Officer
314 Systems Analyst
315 Senior Computer Programmer
316 Computer Programmer
317 Senior Computor Operator
318 Computer Operator
319 Staff Appraiser
320 Consumer Loan Collector
321 Personnel Assistant
322 Employment Interviewer
323 Assistant Branch Manager (Large +31)
324 Assistant Branch Manager (Medium 10-30)
325 Assistant Branch Manager (Small -10)
326 Accountant
327 Officer Trainee (Bachelor's Degree)
328 Officer Trainee (Master's Degree)
329 Advertising Officer
330 New Accounts Officer
401 Chief Executive Officer
402 Chief Administrative Officer
403 Chief Financial Officer
404 Senior Operations Officer
405 Operations Officer
406 Personnel Officer/Director
407 Marketing Officer
408 Controller
409 General Accounting Manager
410 Branch Administration Officer
411 Branch Manager (Large +31)
412 Branch Manager (Medium 10-30)
413 Branch Manager (Small -10)
414 Data Processing Director
415 Computer Center Manager
416 Systems and Programming Manager
417 Data Processing Operations Supervisor
418 Purchasing Manager
419 Commercial Credit Department Manager
420 Consumer Loan Department Manager
421 Mortgage Loan Department Manager
422 Commercial Loan Department Manager
423 Senior Trust Officer
424 Trust Operations Manager
425 Telephone Supervisor
426 Compensation and Benefits Manager
427 Payroll Supervisor
428 Internal Audit Manager
429 Security Manager
430 Consumer Loan Collection Manager
431 Training Director
432 Employment Director
433 Senior Business Development Officer
434 Senior International Banking Officer
435 Senior Investment Officer
436 Senior Correspondent Banking Officer

A description of each position's responsibilities and representative duties was provided in the Benchmark Position Description Guide which accompanied the survey's input form. Participants were asked to identify positions in their banks that most closely resemble the benchmark position. Salary and demographic data were collected based upon this match up of positions. This year's survey data include:

Number of Banks. The actual number of banks that submitted usable data for each benchmark position. Salary and demographic data are reported for each asset class with five or more respondents.

Mean Base Salary. The arithmetic average of the reported base salaries (the sum of the base salaries divided by the number of respondents). Base salary is reported as an annual figure. When an hourly base salary was reported, it was converted to an annual rate by multiplying the hourly rate by 2,080 hours (40 hr/week times 52 weeks). Monthly base salaries were converted by multiplying by 12.

Mean Salary Range Minimum. The arithmetic average of the reported minimum established salary range. Salary range minimum is reported as an annual figure. Hourly or monthly salary range minimums were annualized using the same procedures as described in mean base salary.

Mean Salary Range Maximum. The arithmetic average of the reported maximum established salary range. Salary range maximum is reported as an annual figure. Hourly or monthly range maximums were annualized using the same procedures as described in mean base salary.

Median Base Salary. The middle value, or more commonly known as midpoint, when annualized base salary is arranged in order of magnitude. It is the point below which 50 percent of the reported base salaries fall.

Mean Number of Incumbents. The arithmetic average of the reported total number of incumbents.

These data were reported for all positions. Additional demographic data listed below were reported for only the officer level position.

Mean Age. The arithmetic average of the reported age in years for the position incumbents. The mean is reported as a whole number.

Mean Length of Service. The arithmetic average of the number of years the position incumbents have worked at the respondent banks. The mean is reported as a whole number.

Mean Years Assigned to Current Position. The arithmetic average of the number of years that the incumbents have worked in the position that most closely resembles the benchmark. The mean is reported as a whole number.

Mean Total Number of Employees Supervised. The arithmetic average of the total number (head count) of employees supervised both directly and through others. The mean is reported as a whole number.

Incentive bonus was a category included on the salary survey input form. Because an insufficient amount of information was received to provide meaningful results, this category was deleted from 1983 reported results.

The following report is divided into two sections. The first section summarizes national results and includes: number of banks, mean base salary, mean salary range, minimum and maximum, 1983 median base salary, and percentage change over 1981 median base salary. The percentage change is reported for positions surveyed in 1981 and 1983. National salary data are reported for each position by asset class and for all respondent banks. If fewer than five banks in an asset class responded to a position, these data were not reported.

The second section of this report summarizes the survey results for your bank's region. Data are reported for each position by asset class and for all respondent banks in the region. If fewer than five banks in an asset class responded to a position, these data were not reported. Due to the smaller number of survey respondents this year, there were fewer respondents at the regional level which resulted in less information being reported regionally. Regional data should therefore be used as a reference rather than a definitive guide when reviewing or updating your bank's salaries.

# National Results

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY |
|---|---|---|---|---|---|
| 101 FILE CLERK * | | | | | |
| UNDER $20 MILLION | 34 | $8,336 | $7,449 | $9,789 | $8,160 |
| $20 TO $29 MILLION | 53 | $9,190 | $8,430 | $10,557 | $8,775 |
| $30 TO $39 MILLION | 40 | $8,885 | $7,499 | $9,647 | $8,800 |
| $40 TO $49 MILLION | 47 | $8,876 | $7,871 | $10,520 | $8,832 |
| $50 TO $99 MILLION | 152 | $9,027 | $7,817 | $10,721 | $8,840 |
| $100 TO $249 MILLION | 203 | $8,850 | $7,778 | $10,804 | $8,833 |
| $250 TO $499 MILLION | 51 | $9,024 | $7,929 | $11,002 | $8,900 |
| $500 TO $999 MILLION | 34 | $8,990 | $7,821 | $10,736 | $8,684 |
| $1 BILLION AND OVER | 29 | $9,166 | $8,114 | $11,755 | $9,050 |
| ALL BANKS | 643 | $8,932 | $7,834 | $10,757 | $8,800 |
| 102 GENERAL CLERK * | | | | | |
| UNDER $20 MILLION | 47 | $9,838 | $8,969 | $12,493 | $9,600 |
| $20 TO $29 MILLION | 77 | $10,483 | $8,918 | $12,202 | $10,000 |
| $30 TO $39 MILLION | 48 | $9,925 | $8,210 | $11,372 | $9,620 |
| $40 TO $49 MILLION | 55 | $10,481 | $8,933 | $11,955 | $10,366 |
| $50 TO $99 MILLION | 185 | $9,931 | $8,409 | $11,845 | $9,816 |
| $100 TO $249 MILLION | 206 | $9,988 | $8,319 | $12,176 | $9,865 |
| $250 TO $499 MILLION | 55 | $10,239 | $8,635 | $12,772 | $9,900 |
| $500 TO $999 MILLION | 33 | $10,197 | $8,626 | $12,529 | $10,140 |
| $1 BILLION AND OVER | 23 | $10,517 | $9,175 | $13,575 | $10,560 |
| ALL BANKS | 729 | $10,094 | $8,531 | $12,212 | $9,900 |
| 103 CLERK TYPIST * | | | | | |
| UNDER $20 MILLION | 17 | $9,627 | $8,786 | $12,408 | $9,600 |
| $20 TO $29 MILLION | 21 | $10,228 | $9,164 | $12,384 | $10,330 |
| $30 TO $39 MILLION | 19 | $10,096 | $9,226 | $12,601 | $9,400 |
| $40 TO $49 MILLION | 16 | $10,571 | $9,121 | $12,048 | $10,080 |
| $50 TO $99 MILLION | 93 | $10,101 | $8,793 | $12,254 | $9,966 |
| $100 TO $249 MILLION | 126 | $9,970 | $8,565 | $12,138 | $9,800 |
| $250 TO $499 MILLION | 35 | $10,051 | $8,650 | $12,512 | $9,750 |
| $500 TO $999 MILLION | 29 | $10,130 | $8,634 | $12,283 | $10,192 |
| $1 BILLION AND OVER | 25 | $10,105 | $8,832 | $12,882 | $10,096 |
| ALL BANKS | 381 | $10,061 | $8,709 | $12,309 | $9,900 |
| 104 DATA ENTRY OPERATOR * | | | | | |
| UNDER $20 MILLION | 22 | $10,134 | $9,076 | $12,535 | $10,044 |
| $20 TO $29 MILLION | 18 | $10,853 | $10,146 | $12,878 | $10,088 |
| $30 TO $39 MILLION | 29 | $9,821 | $8,762 | $12,458 | $9,600 |
| $40 TO $49 MILLION | 39 | $10,301 | $9,308 | $11,987 | $10,212 |
| $50 TO $99 MILLION | 107 | $10,262 | $8,788 | $11,952 | $10,200 |
| $100 TO $249 MILLION | 193 | $10,199 | $8,658 | $12,227 | $10,117 |
| $250 TO $499 MILLION | 45 | $10,852 | $8,940 | $13,121 | $10,308 |
| $500 TO $999 MILLION | 34 | $11,010 | $9,057 | $13,161 | $10,392 |
| $1 BILLION AND OVER | 28 | $11,071 | $9,453 | $14,039 | $10,982 |
| ALL BANKS | 515 | $10,377 | $8,882 | $12,511 | $10,200 |

* NEW POSITION IN 1983

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY |
|---|---|---|---|---|---|
| 105 MAIL CLERK * | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | |
| $20 TO $29 MILLION | 6 | $9,029 | $8,610 | $10,053 | $7,280 |
| $30 TO $39 MILLION | 7 | $7,923 | $7,548 | $9,378 | $7,488 |
| $40 TO $49 MILLION | 18 | $8,541 | $7,722 | $10,596 | $7,800 |
| $50 TO $99 MILLION | 93 | $9,017 | $7,763 | $10,262 | $8,820 |
| $100 TO $249 MILLION | 169 | $9,257 | $7,945 | $10,923 | $8,840 |
| $250 TO $499 MILLION | 60 | $9,394 | $8,016 | $11,317 | $9,120 |
| $500 TO $999 MILLION | 38 | $9,200 | $7,985 | $11,032 | $9,192 |
| $1 BILLION AND OVER | 30 | $9,926 | $8,605 | $12,431 | $9,900 |
| ALL BANKS | 424 | $9,217 | $7,982 | $10,981 | $8,940 |
| 106 ACCOUNTING CLERK-SR * | | | | | |
| UNDER $20 MILLION | 52 | $12,062 | $10,391 | $14,873 | $11,668 |
| $20 TO $29 MILLION | 73 | $12,794 | $11,185 | $15,452 | $12,480 |
| $30 TO $39 MILLION | 46 | $12,215 | $10,818 | $13,834 | $11,520 |
| $40 TO $49 MILLION | 53 | $13,587 | $11,267 | $14,999 | $13,156 |
| $50 TO $99 MILLION | 148 | $13,383 | $10,841 | $15,573 | $13,186 |
| $100 TO $249 MILLION | 155 | $13,319 | $10,762 | $15,487 | $13,000 |
| $250 TO $499 MILLION | 48 | $13,340 | $10,905 | $16,152 | $13,199 |
| $500 TO $999 MILLION | 33 | $14,151 | $11,771 | $17,052 | $13,248 |
| $1 BILLION AND OVER | 27 | $14,175 | $11,506 | $17,222 | $13,810 |
| ALL BANKS | 635 | $13,194 | $10,965 | $15,677 | $12,960 |
| 107 ACCOUNTING CLERK * | | | | | |
| UNDER $20 MILLION | 55 | $10,192 | $8,949 | $13,283 | $9,840 |
| $20 TO $29 MILLION | 89 | $10,739 | $9,183 | $12,604 | $10,200 |
| $30 TO $39 MILLION | 58 | $10,195 | $9,168 | $12,013 | $10,157 |
| $40 TO $49 MILLION | 60 | $10,308 | $8,580 | $12,043 | $10,030 |
| $50 TO $99 MILLION | 189 | $10,685 | $9,188 | $12,935 | $10,712 |
| $100 TO $249 MILLION | 232 | $11,045 | $9,207 | $13,318 | $10,820 |
| $250 TO $499 MILLION | 61 | $11,227 | $9,409 | $13,505 | $11,100 |
| $500 TO $999 MILLION | 40 | $11,374 | $9,502 | $13,934 | $11,102 |
| $1 BILLION AND OVER | 30 | $11,559 | $9,905 | $14,602 | $10,944 |
| ALL BANKS | 814 | $10,804 | $9,222 | $13,171 | $10,610 |
| 108 PROOF MACHINE OPERATOR * | | | | | |
| UNDER $20 MILLION | 124 | $9,903 | $8,891 | $12,338 | $9,600 |
| $20 TO $29 MILLION | 142 | $10,007 | $9,148 | $12,286 | $9,600 |
| $30 TO $39 MILLION | 91 | $10,044 | $8,825 | $11,546 | $9,578 |
| $40 TO $49 MILLION | 87 | $9,987 | $8,395 | $11,790 | $9,789 |
| $50 TO $99 MILLION | 256 | $10,002 | $8,452 | $11,891 | $9,900 |
| $100 TO $249 MILLION | 266 | $9,689 | $8,209 | $11,723 | $9,540 |
| $250 TO $499 MILLION | 67 | $9,693 | $8,449 | $12,100 | $9,636 |
| $500 TO $999 MILLION | 40 | $9,909 | $8,528 | $12,348 | $9,618 |
| $1 BILLION AND OVER | 26 | $9,874 | $8,850 | $12,909 | $9,600 |
| ALL BANKS | 1,099 | $9,893 | $8,483 | $11,948 | $9,635 |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY |
|---|---|---|---|---|---|
| 109 WORD PROCESSING OPERATOR * | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | |
| $20 TO $29 MILLION | 6 | $12,418 | $12,540 | $16 800 | $11,830 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | |
| $50 TO $99 MILLION | 30 | $11,374 | $9,194 | $13,128 | $11,400 |
| $100 TO $249 MILLION | 92 | $11,206 | $9,248 | $13,287 | $10,920 |
| $250 TO $499 MILLION | 36 | $11,381 | $9,868 | $14,157 | $10,950 |
| $500 TO $999 MILLION | 26 | $11,461 | $10,048 | $14,708 | $11,206 |
| $1 BILLION AND OVER | 24 | $12,411 | $10,604 | $15,701 | $11,856 |
| ALL BANKS | 224 | $11,430 | $9,687 | $13,972 | $11,300 |
| 110 BOOKKEEPING MACHINE OPERATOR * | | | | | |
| UNDER $20 MILLION | 21 | $10,242 | $8,680 | $10,790 | $9,700 |
| $20 TO $29 MILLION | 29 | $9,881 | $9,346 | $12,604 | $9,600 |
| $30 TO $39 MILLION | 16 | $10,867 | $8,897 | $13,655 | $10,728 |
| $40 TO $49 MILLION | 6 | $9,462 | $7,433 | $9,766 | $8,400 |
| $50 TO $99 MILLION | 38 | $11,328 | $8,411 | $11,962 | $10,500 |
| $100 TO $249 MILLION | 45 | $10,584 | $8,872 | $12,490 | $10,060 |
| $250 TO $499 MILLION | 6 | $12,298 | $9,729 | $15,095 | $9,516 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | |
| ALL BANKS | 165 | $10,669 | $8,876 | $12,592 | $10,186 |
| 111 MAINTENANCE SERVICE WORKER * | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | |
| $20 TO $29 MILLION | 5 | $13,028 | $12,194 | $17,472 | $12,500 |
| $30 TO $39 MILLION | 7 | $10,338 | $4,240 | $5,554 | $9,360 |
| $40 TO $49 MILLION | 9 | $10,184 | $7,850 | $10,648 | $10,272 |
| $50 TO $99 MILLION | 73 | $11,492 | $8,870 | $13,272 | $11,000 |
| $100 TO $249 MILLION | 141 | $12,272 | $9,350 | $13,616 | $12,024 |
| $250 TO $499 MILLION | 43 | $12,924 | $12,312 | $14,639 | $11,880 |
| $500 TO $999 MILLION | 28 | $12,503 | $9,839 | $14,554 | $12,064 |
| $1 BILLION AND OVER | 17 | $12,457 | $9,923 | $14,844 | $12,150 |
| ALL BANKS | 325 | $12,103 | $9,808 | $13,849 | $11,601 |
| 112 CUSTODIAN * | | | | | |
| UNDER $20 MILLION | 18 | $7,612 | $7,375 | $8,783 | $7,280 |
| $20 TO $29 MILLION | 29 | $9,864 | | | $9,000 |
| $30 TO $39 MILLION | 25 | $11,039 | | | $10,340 |
| $40 TO $49 MILLION | 39 | $10,488 | $7,970 | $10,679 | $9,820 |
| $50 TO $99 MILLION | 108 | $10,362 | $8,170 | $11,413 | $9,468 |
| $100 TO $249 MILLION | 104 | $10,044 | $7,895 | $11,270 | $9,222 |
| $250 TO $499 MILLION | 25 | $9,834 | $8,000 | $11,358 | $9,420 |
| $500 TO $999 MILLION | 21 | $9,569 | $7,846 | $11,231 | $9,516 |
| $1 BILLION AND OVER | 19 | $10,665 | $8,436 | $12,075 | $10,186 |
| ALL BANKS | 388 | $10,106 | $8,209 | $11,228 | $9,468 |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY |
|---|---|---|---|---|---|
| 113 MESSENGER * | | | | | |
| UNDER $20 MILLION | 8 | $9,390 | $8,265 | $11,465 | $9,360 |
| $20 TO $29 MILLION | 17 | $10,310 | | | $9,000 |
| $30 TO $39 MILLION | 9 | $9,300 | $8,732 | $11,788 | $9,000 |
| $40 TO $49 MILLION | 15 | $10,400 | $8,079 | $10,618 | $9,600 |
| $50 TO $99 MILLION | 94 | $9,345 | $7,835 | $10,703 | $9,000 |
| $100 TO $249 MILLION | 165 | $9,365 | $7,847 | $10,801 | $9,024 |
| $250 TO $499 MILLION | 60 | $9,484 | $8,218 | $11,343 | $9,510 |
| $500 TO $999 MILLION | 30 | $9,697 | $8,293 | $11,614 | $9,400 |
| $1 BILLION AND OVER | 27 | $10,684 | $8,796 | $12,734 | $10,439 |
| ALL BANKS | 425 | $9,558 | $8,123 | $11,179 | $9,308 |
| 114 SECURITY GUARD * | | | | | |
| UNDER $20 MILLION | 6 | $11,681 | $10,140 | $14,496 | $11,400 |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | |
| $40 TO $49 MILLION | 7 | $11,173 | | | $11,916 |
| $50 TO $99 MILLION | 26 | $12,251 | $8,656 | $12,954 | $11,500 |
| $100 TO $249 MILLION | 58 | $11,906 | $9,210 | $12,611 | $10,920 |
| $250 TO $499 MILLION | 29 | $11,645 | $9,089 | $13,209 | $11,400 |
| $500 TO $999 MILLION | 17 | $12,037 | $10,057 | $14,094 | $11,939 |
| $1 BILLION AND OVER | 27 | $11,557 | $9,913 | $14,537 | $10,779 |
| ALL BANKS | 176 | $11,986 | $9,441 | $13,355 | $11,122 |
| 201 SAFE DEPOSIT CLERK * | | | | | |
| UNDER $20 MILLION | 11 | $11,563 | $9,624 | $14,400 | $11,400 |
| $20 TO $29 MILLION | 32 | $10,249 | $9,874 | $12,889 | $9,600 |
| $30 TO $39 MILLION | 22 | $10,283 | $8,975 | $12,028 | $9,540 |
| $40 TO $49 MILLION | 36 | $10,852 | $9,308 | $12,554 | $10,296 |
| $50 TO $99 MILLION | 167 | $10,346 | $8,696 | $12,081 | $9,961 |
| $100 TO $249 MILLION | 231 | $10,742 | $8,655 | $12,198 | $10,800 |
| $250 TO $499 MILLION | 53 | $11,028 | $8,905 | $12,720 | $10,680 |
| $500 TO $999 MILLION | 34 | $10,522 | $8,573 | $12,133 | $10,452 |
| $1 BILLION AND OVER | 25 | $10,904 | $9,106 | $13,179 | $10,598 |
| ALL BANKS | 611 | $10,632 | $8,783 | $12,348 | $10,485 |
| 202 RECEPTIONIST * | | | | | |
| UNDER $20 MILLION | 30 | $9,876 | $8,587 | $11,660 | $9,900 |
| $20 TO $29 MILLION | 51 | $10,054 | $8,434 | $10,888 | $9,900 |
| $30 TO $39 MILLION | 31 | $10,092 | $8,436 | $11,139 | $9,585 |
| $40 TO $49 MILLION | 34 | $9,418 | $8,678 | $11,882 | $9,420 |
| $50 TO $99 MILLION | 115 | $10,125 | $8,628 | $12,197 | $9,960 |
| $100 TO $249 MILLION | 132 | $10,142 | $8,685 | $12,107 | $10,036 |
| $250 TO $499 MILLION | 47 | $10,447 | $9,121 | $12,605 | $10,250 |
| $500 TO $999 MILLION | 28 | $9,941 | $8,643 | $11,871 | $9,932 |
| $1 BILLION AND OVER | 22 | $11,011 | $9,204 | $13,379 | $10,836 |
| ALL BANKS | 490 | $10,116 | $8,735 | $12,126 | $10,000 |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY |
|---|---|---|---|---|---|
| 203 NEW ACCOUNTS REPRESENTATIVE * | | | | | |
| UNDER $20 MILLION | 91 | $11,372 | $9,704 | $14,376 | $10,800 |
| $20 TO $29 MILLION | 93 | $12,094 | $10,355 | $14,351 | $11,100 |
| $30 TO $39 MILLION | 74 | $10,855 | $9,485 | $12,642 | $10,600 |
| $40 TO $49 MILLION | 70 | $11,037 | $9,632 | $13,435 | $10,700 |
| $50 TO $99 MILLION | 235 | $11,109 | $9,395 | $13,309 | $10,990 |
| $100 TO $249 MILLION | 261 | $11,454 | $9,538 | $13,917 | $11,209 |
| $250 TO $499 MILLION | 64 | $12,471 | $10,308 | $15,265 | $11,680 |
| $500 TO $999 MILLION | 37 | $12,265 | $10,414 | $15,100 | $12,180 |
| $1 BILLION AND OVER | 31 | $12,853 | $10,965 | $16,263 | $12,300 |
| ALL BANKS | 956 | $11,492 | $9,745 | $14,043 | $11,182 |
| 204 TELEPHONE OPERATOR * | | | | | |
| UNDER $20 MILLION | 9 | $9,615 | $8,56[illegible] | $12,165 | $9,672 |
| $20 TO $29 MILLION | 37 | $9,651 | $10,258 | $12,659 | $9,000 |
| $30 TO $39 MILLION | 29 | $9,351 | $8,459 | $10,922 | $9,110 |
| $40 TO $49 MILLION | 54 | $9,522 | $8,331 | $11,328 | $9,120 |
| $50 TO $99 MILLION | 193 | $9,661 | $8,395 | $11,239 | $9,500 |
| $100 TO $249 MILLION | 242 | $9,970 | $8,275 | $11,494 | $9,750 |
| $250 TO $499 MILLION | 68 | $10,644 | $8,819 | $12,563 | $10,383 |
| $500 TO $999 MILLION | 40 | $11,079 | $8,987 | $12,798 | $10,972 |
| $1 BILLION AND OVER | 29 | $11,561 | $9,177 | $13,430 | $11,532 |
| ALL BANKS | 701 | $9,998 | $8,523 | $11,778 | $9,780 |
| 205 SECRETARY * | | | | | |
| UNDER $20 MILLION | 88 | $11,753 | $9,996 | $14,439 | $11,125 |
| $20 TO $29 MILLION | 107 | $11,724 | $9,982 | $13,961 | $11,300 |
| $30 TO $39 MILLION | 76 | $10,968 | $9,629 | $12,714 | $10,500 |
| $40 TO $49 MILLION | 63 | $11,795 | $9,882 | $13,875 | $11,900 |
| $50 TO $99 MILLION | 233 | $11,705 | $9,534 | $13,707 | $11,460 |
| $100 TO $249 MILLION | 255 | $11,633 | $9,617 | $14,212 | $11,420 |
| $250 TO $499 MILLION | 68 | $11,938 | $9,781 | $14,605 | $11,700 |
| $500 TO $999 MILLION | 43 | $12,228 | $10,040 | $14,967 | $12,180 |
| $1 BILLION AND OVER | 32 | $12,646 | $10,616 | $15,706 | $12,084 |
| ALL BANKS | 965 | $11,711 | $9,756 | $14,167 | $11,436 |
| 206 EXECUTIVE SECRETARY * | | | | | |
| UNDER $20 MILLION | 84 | $14,322 | $11,946 | $17,335 | $14,280 |
| $20 TO $29 MILLION | 92 | $14,460 | $11,844 | $16,006 | $13,500 |
| $30 TO $39 MILLION | 56 | $14,061 | $12,092 | $15,776 | $13,380 |
| $40 TO $49 MILLION | 60 | $15,202 | $11,889 | $17,304 | $14,250 |
| $50 TO $99 MILLION | 217 | $14,738 | $11,645 | $16,463 | $14,000 |
| $100 TO $249 MILLION | 253 | $15,149 | $11,630 | $16,996 | $14,720 |
| $250 TO $499 MILLION | 65 | $15,891 | $11,973 | $17,914 | $15,210 |
| $500 TO $999 MILLION | 41 | $16,586 | $12,561 | $18,703 | $16,284 |
| $1 BILLION AND OVER | 32 | $17,981 | $13,916 | $21,163 | $17,640 |
| ALL BANKS | 900 | $15,058 | $11,916 | $17,268 | $14,500 |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 207 LEGAL SECRETARY * | | | | | | |
| UNDER $20 MILLION | 10 | $13,531 | $12,825 | $15,800 | $12,592 | |
| $20 TO $29 MILLION | 8 | $13,666 | $12,106 | $16,593 | $12,120 | |
| $30 TO $39 MILLION | 5 | $12,084 | $11,650 | $13,000 | $10,920 | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 25 | $12,838 | $9,990 | $15,175 | $12,515 | |
| $100 TO $249 MILLION | 29 | $12,671 | $10,722 | $15,211 | $11,960 | |
| $250 TO $499 MILLION | 7 | $13,885 | $10,700 | $15,449 | $13,980 | |
| $500 TO $999 MILLION | 6 | $14,294 | $11,959 | $17,180 | $13,957 | |
| $1 BILLION AND OVER | 8 | $16,256 | $12,708 | $18,920 | $16,512 | |
| ALL BANKS | 101 | $13,305 | $11,157 | $16,157 | $12,580 | |
| 208 UNIVERSAL TELLER * | | | | | | |
| UNDER $20 MILLION | 155 | $9,831 | $8,595 | $12,211 | $9,600 | |
| $20 TO $29 MILLION | 146 | $9,778 | $8,782 | $11,899 | $9,375 | |
| $30 TO $39 MILLION | 100 | $9,604 | $8,366 | $11,930 | $9,464 | |
| $40 TO $49 MILLION | 88 | $9,925 | $8,394 | $12,185 | $9,530 | |
| $50 TO $99 MILLION | 266 | $9,724 | $8,239 | $12,365 | $9,600 | |
| $100 TO $249 MILLION | 264 | $9,808 | $8,530 | $12,656 | $9,600 | |
| $250 TO $499 MILLION | 69 | $10,430 | $9,108 | $13,602 | $10,332 | |
| $500 TO $999 MILLION | 42 | $10,303 | $8,918 | $13,209 | $10,243 | |
| $1 BILLION AND OVER | 31 | $11,160 | $10,009 | $14,717 | $10,990 | |
| ALL BANKS | 1,161 | $9,870 | $8,600 | $12,604 | $9,620 | |
| 209 HEAD TELLER * | | | | | | |
| UNDER $20 MILLION | 129 | $12,090 | $10,511 | $15,082 | $12,000 | |
| $20 TO $29 MILLION | 134 | $12,668 | $11,576 | $14,662 | $12,000 | |
| $30 TO $39 MILLION | 87 | $13,011 | $11,158 | $14,509 | $12,702 | |
| $40 TO $49 MILLION | 84 | $12,519 | $10,956 | $14,756 | $12,120 | |
| $50 TO $99 MILLION | 260 | $12,941 | $10,823 | $15,222 | $12,567 | |
| $100 TO $249 MILLION | 252 | $12,807 | $10,482 | $15,469 | $12,324 | |
| $250 TO $499 MILLION | 64 | $13,109 | $11,050 | $16,260 | $12,992 | |
| $500 TO $999 MILLION | 43 | $13,666 | $11,370 | $16,911 | $13,414 | |
| $1 BILLION AND OVER | 30 | $14,586 | $12,000 | $18,094 | $13,692 | |
| ALL BANKS | 1,083 | $12,832 | $10,876 | $15,519 | $12,417 | |
| 301 SR COMMERCIAL LOAN OFFICER | | | | | | |
| UNDER $20 MILLION | 60 | $33,050 | $28,584 | $40,603 | $32,000 | +30.7 |
| $20 TO $29 MILLION | 73 | $32,654 | $30,412 | $39,269 | $30,504 | +22.0 |
| $30 TO $39 MILLION | 50 | $33,065 | $25,809 | $36,465 | $32,760 | +26.0 |
| $40 TO $49 MILLION | 52 | $34,775 | $27,151 | $40,086 | $33,000 | +17.4 |
| $50 TO $99 MILLION | 184 | $37,689 | $29,712 | $45,312 | $37,870 | +44.0 |
| $100 TO $249 MILLION | 206 | $38,751 | $28,064 | $45,145 | $37,000 | +32.1 |
| $250 TO $499 MILLION | 59 | $43,144 | $31,399 | $49,970 | $40,700 | +35.2 |
| $500 TO $999 MILLION | 39 | $40,364 | $29,618 | $48,115 | $38,357 | +20.4 |
| $1 BILLION AND OVER | 27 | $40,041 | $29,404 | $48,023 | $38,692 | +20.5 |
| ALL BANKS | 750 | $37,262 | $28,989 | $44,941 | $36,000 | |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 302 COMMERCIAL LOAN OFFICER | | | | | | |
| UNDER $20 MILLION | 43 | $27,221 | $21,505 | $29,119 | $25,200 | |
| $20 TO $29 MILLION | 58 | $25,846 | $23,510 | $33,394 | $26,000 | +32.3 |
| $30 TO $39 MILLION | 38 | $25,793 | $19,447 | $27,402 | $25,500 | +34.2 |
| $40 TO $49 MILLION | 43 | $25,627 | $17,692 | $25,508 | $25,500 | +27.5 |
| $50 TO $99 MILLION | 165 | $27,079 | $21,239 | $32,379 | $27,000 | +42.1 |
| $100 TO $249 MILLION | 221 | $27,493 | $20,784 | $32,784 | $26,500 | +32.5 |
| $250 TO $499 MILLION | 65 | $28,923 | $21,525 | $35,618 | $27,265 | +29.8 |
| $500 TO $999 MILLION | 34 | $27,718 | $21,030 | $34,157 | $27,333 | +32.0 |
| $1 BILLION AND OVER | 29 | $25,803 | $21,513 | $33,875 | $25,801 | +16.5 |
| ALL BANKS | 696 | $27,107 | $21,015 | $32,608 | $26,500 | |
| 303 SR CONSUMER LOAN OFFICER * | | | | | | |
| UNDER $20 MILLION | 20 | $29,799 | $26,303 | $33,700 | $27,075 | |
| $20 TO $29 MILLION | 34 | $24,380 | $18,550 | $25,575 | $24,000 | |
| $30 TO $39 MILLION | 42 | $27,314 | $24,467 | $32,001 | $26,800 | |
| $40 TO $49 MILLION | 36 | $27,078 | $21,552 | $28,840 | $26,004 | |
| $50 TO $99 MILLION | 124 | $28,629 | $22,033 | $32,463 | $27,910 | |
| $100 TO $249 MILLION | 140 | $30,707 | $23,219 | $35,964 | $29,000 | |
| $250 TO $499 MILLION | 42 | $32,123 | $25,331 | $40,424 | $32,000 | |
| $500 TO $999 MILLION | 24 | $31,693 | $23,806 | $39,296 | $30,680 | |
| $1 BILLION AND OVER | 16 | $31,624 | $24,205 | $37,783 | $25,254 | |
| ALL BANKS | 478 | $29,[illegible]3 | $23,358 | $35,295 | $28,200 | |
| 304 CONSUMER LOAN OFFICER * | | | | | | |
| UNDER $20 MILLION | 62 | $18,914 | $16,077 | $22,339 | $18,100 | |
| $20 TO $29 MILLION | 80 | $19,458 | $17,162 | $24,725 | $19,000 | |
| $30 TO $39 MILLION | 62 | $19,209 | $14,990 | $21,070 | $17,700 | |
| $40 TO $49 MILLION | 61 | $19,700 | $15,892 | $23,449 | $19,500 | |
| $50 TO $99 MILLION | 214 | $20,214 | $16,046 | $23,607 | $19,500 | |
| $100 TO $249 MILLION | 228 | $20,470 | $15,980 | $25,100 | $19,775 | |
| $250 TO $499 MILLION | 57 | $20,843 | $17,098 | $26,610 | $20,021 | |
| $500 TO $999 MILLION | 29 | $21,374 | $17,413 | $26,793 | $20,852 | |
| $1 BILLION AND OVER | 24 | $21,988 | $17,917 | $28,236 | $21,000 | |
| ALL BANKS | 817 | $20,135 | $16,337 | $24,749 | $19,550 | |
| 305 SR MORTGAGE LOAN OFFICER | | | | | | |
| UNDER $20 MILLION | 9 | $35,377 | $37,501 | $54,733 | $42,000 | |
| $20 TO $29 MILLION | 14 | $24,829 | $14,250 | $23,100 | $23,000 | +28.9 |
| $30 TO $39 MILLION | 9 | $25,957 | $24,500 | $28,000 | $27,500 | +44.0 |
| $40 TO $49 MILLION | 10 | $26,983 | $20,200 | $32,610 | $28,000 | +30.3 |
| $50 TO $99 MILLION | 62 | $31,346 | $23,528 | $35,840 | $29,520 | +40.6 |
| $100 TO $249 MILLION | 80 | $33,800 | $23,833 | $38,908 | $33,900 | +45.5 |
| $250 TO $499 MILLION | 24 | $38,809 | $27,674 | $43,971 | $36,500 | +52.1 |
| $500 TO $999 MILLION | 22 | $34,000 | $24,554 | $39,574 | $32,750 | +26.0 |
| $1 BILLION AND OVER | 17 | $32,086 | $28,213 | $43,981 | $30,500 | + 7.6 |
| ALL BANKS | 247 | $32,558 | $24,802 | $39,106 | $31,500 | |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 306 MORTGAGE LOAN OFFICER | | | | | | |
| UNDER $20 MILLION | 12 | $23,580 | $18,376 | $23,432 | $18,000 | |
| $20 TO $29 MILLION | 15 | $17,054 | $18,566 | $34,166 | $15,500 | |
| $30 TO $39 MILLION | 15 | $20,651 | $14,916 | $20,955 | $18,100 | |
| $40 TO $49 MILLION | 18 | $21,598 | $15,563 | $24,933 | $21,250 | |
| $50 TO $99 MILLION | 90 | $22,311 | $19,047 | $28,464 | $21,794 | +40.2 |
| $100 TO $249 MILLION | 133 | $22,274 | $17,321 | $27,067 | $21,320 | +27.3 |
| $250 TO $499 MILLION | 43 | $24,243 | $19,056 | $30,477 | $22,500 | +20.3 |
| $500 TO $999 MILLION | 24 | $21,003 | $17,466 | $27,698 | $20,375 | +13.6 |
| $1 BILLION AND OVER | 20 | $23,703 | $19,272 | $29,693 | $23,050 | +18.2 |
| ALL BANKS | 370 | $22,239 | $17,898 | $27,721 | $21,320 | |
| 307 TRUST ACCOUNT ADMINISTRATOR * | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 47 | $22,586 | $15,939 | $24,648 | $20,500 | |
| $100 TO $249 MILLION | 97 | $24,334 | $18,518 | $28,906 | $24,000 | |
| $250 TO $499 MILLION | 31 | $30,861 | $22,235 | $36,053 | $32,250 | |
| $500 TO $999 MILLION | 24 | $31,733 | $24,760 | $39,638 | $28,960 | |
| $1 BILLION AND OVER | 15 | $32,935 | $26,798 | $42,958 | $33,125 | |
| ALL BANKS | 225 | $26,082 | $20,596 | $32,614 | $25,000 | |
| 308 CORPORATE TRUST OFFICER * | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 13 | $30,651 | | | $30,000 | |
| $100 TO $249 MILLION | 44 | $28,382 | $21,397 | $32,174 | $28,000 | |
| $250 TO $499 MILLION | 26 | $29,665 | $21,395 | $34,668 | $26,520 | |
| $500 TO $999 MILLION | 23 | $31,480 | $24,166 | $38,053 | $30,786 | |
| $1 BILLION AND OVER | 19 | $29,493 | $24,101 | $37,625 | $29,500 | |
| ALL BANKS | 130 | $29,666 | $22,554 | $35,097 | $28,288 | |
| 309 PERSONAL TRUST OFFICER * | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $20,869 | $17,266 | $22,166 | $19,750 | |
| $50 TO $99 MILLION | 22 | $22,314 | $15,622 | $22,710 | $19,500 | |
| $100 TO $249 MILLION | 87 | $24,596 | $17,771 | $28,778 | $23,000 | |
| $250 TO $499 MILLION | 40 | $25,969 | $20,658 | $33,044 | $25,200 | |
| $500 TO $999 MILLION | 26 | $29,933 | $23,484 | $38,424 | $29,000 | |
| $1 BILLION AND OVER | 26 | $29,968 | $22,886 | $36,480 | $29,909 | |
| ALL BANKS | 214 | $25,696 | $20,106 | $32,068 | $24,950 | |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MEAN SALARY RANGE MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| **310 STAFF ATTORNEY *** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 5 | $24,071 | | | | |
| $100 TO $249 MILLION | 13 | $38,402 | $28,343 | $46,136 | $30,000 | |
| $250 TO $499 MILLION | 10 | $37,807 | $23,876 | $38,256 | $36,496 | |
| $500 TO $999 MILLION | 13 | $39,840 | $30,971 | $49,274 | $36,500 | |
| $1 BILLION AND OVER | 15 | $38,569 | $30,585 | $50,296 | $37,992 | |
| ALL BANKS | 61 | $36,077 | $28,497 | $46,157 | $35,333 | |
| **311 INTERNAL AUDITOR *** | | | | | $33,900 | |
| UNDER $20 MILLION | 11 | $15,062 | | | | |
| $20 TO $29 MILLION | 23 | $15,296 | $14,497 | $20,185 | $12,816 | |
| $30 TO $39 MILLION | 31 | $16,366 | $13,787 | $18,507 | $15,600 | |
| $40 TO $49 MILLION | 35 | $15,387 | $13,214 | $19,781 | $15,266 | |
| $50 TO $99 MILLION | 164 | $18,613 | $15,188 | $23,140 | $14,400 | |
| $100 TO $249 MILLION | 186 | $21,803 | $17,697 | $27,123 | $17,000 | |
| $250 TO $499 MILLION | 52 | $22,271 | $18,675 | $29,694 | $21,000 | |
| $500 TO $999 MILLION | 33 | $23,111 | $18,450 | $28,398 | $20,540 | |
| $1 BILLION AND OVER | 29 | $26,419 | $21,839 | $34,407 | $19,980 | |
| ALL BANKS | 564 | $20,138 | $17,314 | $26,507 | $24,000 | |
| **312 LOAN REVIEW OFFICER** | | | | | $18,600 | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 12 | $19,140 | | | $16,500 | |
| $30 TO $39 MILLION | 11 | $17,140 | $14,550 | $21,050 | $15,900 | |
| $40 TO $49 MILLION | 14 | $16,753 | $12,227 | $16,863 | $15,456 | |
| $50 TO $99 MILLION | 51 | $20,014 | $17,120 | $23,982 | $18,000 | -17.7 |
| $100 TO $249 MILLION | 73 | $23,781 | $18,918 | $29,094 | $22,700 | - 3.1 |
| $250 TO $499 MILLION | 37 | $27,874 | $21,424 | $32,915 | $26,500 | + 5.0 |
| $500 TO $999 MILLION | 23 | $26,352 | $21,614 | $33,100 | $26,500 | - 2.9 |
| $1 BILLION AND OVER | 20 | $30,510 | $23,296 | $36,714 | $28,200 | + 6.4 |
| ALL BANKS | 245 | $23,543 | $19,815 | $29,884 | $22,400 | |
| **313 BUSINESS DEVELOPMENT OFFICER** | | | | | | |
| UNDER $20 MILLION | 10 | $28,370 | | | $26,000 | |
| $20 TO $29 MILLION | 12 | $20,033 | $14,816 | $22,740 | $18,000 | - 4.2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 16 | $20,868 | $18,362 | $28,172 | $19,950 | - 7.9 |
| $50 TO $99 MILLION | 48 | $23,463 | $18,410 | $28,270 | $21,000 | + 2.7 |
| $100 TO $249 MILLION | 86 | $24,878 | $18,916 | $29,573 | $24,333 | +14.4 |
| $250 TO $499 MILLION | 36 | $28,484 | $20,971 | $33,760 | $27,300 | +11.4 |
| $500 TO $999 MILLION | 20 | $27,537 | $21,534 | $35,143 | $26,004 | + 2.7 |
| $1 BILLION AND OVER | 17 | $33,394 | $25,215 | $39,980 | $32,650 | +36.0 |
| ALL BANKS | 249 | $25,598 | $19,992 | $31,486 | $25,000 | |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY |
|---|---|---|---|---|---|
| 314 SYSTEMS ANALYST * | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | |
| $50 TO $99 MILLION | 7 | $23,359 | $15,227 | $22,158 | $22,272 |
| $100 TO $249 MILLION | 33 | $25,765 | $19,273 | $29,487 | $24,304 |
| $250 TO $499 MILLION | 20 | $27,477 | $20,467 | $31,073 | $28,500 |
| $500 TO $999 MILLION | 16 | $24,782 | $19,600 | $29,444 | $23,534 |
| $1 BILLION AND OVER | 17 | $26,004 | $20,773 | $32,175 | $26,016 |
| ALL BANKS | 97 | $25,467 | $19,449 | $29,451 | $24,746 |
| 315 SR COMPUTER PROGRAMMER * | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | |
| $50 TO $99 MILLION | 15 | $22,021 | $19,414 | $24,587 | $22,000 |
| $100 TO $249 MILLION | 49 | $21,957 | $15,903 | $23,915 | $21,752 |
| $250 TO $499 MILLION | 19 | $26,228 | $17,932 | $27,711 | $25,020 |
| $500 TO $999 MILLION | 19 | $23,795 | $20,093 | $30,674 | $23,972 |
| $1 BILLION AND OVER | 22 | $26,623 | $20,901 | $32,886 | $25,850 |
| ALL BANKS | 131 | $23,751 | $18,360 | $27,503 | $23,544 |
| 316 COMPUTER PROGRAMMER * | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | |
| $50 TO $99 MILLION | 29 | $16,229 | $12,892 | $18,404 | $16,536 |
| $100 TO $249 MILLION | 70 | $16,387 | $12,955 | $19,708 | $16,000 |
| $250 TO $499 MILLION | 29 | $18,628 | $14,655 | $22,785 | $18,867 |
| $500 TO $999 MILLION | 22 | $19,769 | $16,660 | $25,903 | $20,332 |
| $1 BILLION AND OVER | 27 | $20,753 | $16,816 | $25,870 | $20,310 |
| ALL BANKS | 187 | $17,581 | $14,544 | $22,238 | $17,523 |
| 317 SR COMPUTER OPERATOR * | | | | | |
| UNDER $20 MILLION | 7 | $12,388 | $11,145 | $15,954 | $11,300 |
| $20 TO $29 MILLION | 14 | $13,700 | $13,169 | $19,000 | $13,000 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | |
| $40 TO $49 MILLION | 7 | $13,636 | $10,462 | $10,462 | $12,600 |
| $50 TO $99 MILLION | 29 | $14,294 | $12,277 | $17,003 | $13,584 |
| $100 TO $249 MILLION | 59 | $14,643 | $11,600 | $16,976 | $14,076 |
| $250 TO $499 MILLION | 24 | $15,552 | $12,510 | $18,578 | $15,400 |
| $500 TO $999 MILLION | 21 | $16,299 | $13,678 | $20,298 | $15,989 |
| $1 BILLION AND OVER | 24 | $17,382 | $14,627 | $22,007 | $16,740 |
| ALL BANKS | 189 | $14,991 | $12,674 | $18,519 | $15,000 |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY |
|---|---|---|---|---|---|
| 318 COMPUTER OPERATOR * | | | | | |
| UNDER $20 MILLION | 17 | $10,662 | $10,363 | $14,863 | $10,692 |
| $20 TO $29 MILLION | 29 | $10,565 | $9,584 | $11,667 | $10,400 |
| $30 TO $39 MILLION | 12 | $11,486 | | | $10,296 |
| $40 TO $49 MILLION | 20 | $11,301 | | | $10,000 |
| $50 TO $99 MILLION | 78 | $11,172 | $9,552 | $13,509 | $10,666 |
| $100 TO $249 MILLION | 129 | $11,416 | $9,785 | $14,183 | $11,317 |
| $250 TO $499 MILLION | 38 | $12,775 | $10,643 | $15,614 | $12,389 |
| $500 TO $999 MILLION | 25 | $13,240 | $10,870 | $16,472 | $12,945 |
| $1 BILLION AND OVER | 26 | $14,064 | $12,037 | $18,376 | $13,830 |
| ALL BANKS | 374 | $11,705 | $10,273 | $14,905 | $11,420 |
| 319 STAFF APPRAISER * | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | |
| $50 TO $99 MILLION | 5 | $22,653 | $20,336 | $28,353 | $21,600 |
| $100 TO $249 MILLION | 11 | $20,455 | $16,074 | $24,571 | $20,000 |
| $250 TO $499 MILLION | 5 | $23,712 | $17,940 | $28,006 | $21,036 |
| $500 TO $999 MILLION | 8 | $26,714 | $18,183 | $28,396 | $24,600 |
| $1 BILLION AND OVER | 13 | $24,150 | $19,005 | $29,177 | $23,400 |
| ALL BANKS | 45 | $22,886 | $18,094 | $27,753 | $21,036 |
| 320 CONSUMER LOAN COLLECTOR * | | | | | |
| UNDER $20 MILLION | 10 | $13,907 | $9,515 | $14,934 | $11,556 |
| $20 TO $29 MILLION | 18 | $12,632 | $12,358 | $16,687 | $11,393 |
| $30 TO $39 MILLION | 22 | $12,834 | $11,337 | $14,744 | $12,000 |
| $40 TO $49 MILLION | 22 | $13,550 | $10,434 | $15,295 | $13,200 |
| $50 TO $99 MILLION | 120 | $13,895 | $11,957 | $16,843 | $13,375 |
| $100 TO $249 MILLION | 171 | $13,803 | $11,243 | $16,559 | $12,900 |
| $250 TO $499 MILLION | 53 | $14,717 | $12,134 | $18,331 | $14,256 |
| $500 TO $999 MILLION | 35 | $13,913 | $11,723 | $17,603 | $13,486 |
| $1 BILLION AND OVER | 25 | $17,479 | $15,150 | $22,795 | $14,613 |
| ALL BANKS | 476 | $14,031 | $11,825 | $17,304 | $13,375 |
| 321 PERSONNEL ASSISTANT * | | | | | |
| UNDER $20 MILLION | 5 | $11,908 | $9,834 | $13,581 | $12,240 |
| $20 TO $29 MILLION | 6 | $14,123 | $11,466 | $15,333 | $14,400 |
| $30 TO $39 MILLION | 6 | $13,550 | $11,350 | $15,700 | $13,530 |
| $40 TO $49 MILLION | 13 | $14,629 | $10,859 | $16,128 | $15,500 |
| $50 TO $99 MILLION | 60 | $14,337 | $11,347 | $16,591 | $13,660 |
| $100 TO $249 MILLION | 130 | $14,245 | $11,537 | $17,023 | $14,000 |
| $250 TO $499 MILLION | 46 | $16,331 | $13,406 | $20,018 | $15,900 |
| $500 TO $999 MILLION | 18 | $14,703 | $11,851 | $17,789 | $14,000 |
| $1 BILLION AND OVER | 6 | $15,329 | $13,640 | $20,640 | $15,337 |
| ALL BANKS | 290 | $14,606 | $11,838 | $17,460 | $14,256 |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY |
|---|---|---|---|---|---|
| 322 EMPLOYMENT INTERVIEWER * | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | |
| $100 TO $249 MILLION | 10 | $19,364 | $16,573 | $24,732 | $17,220 |
| $250 TO $499 MILLION | 7 | $15,546 | $14,561 | $20,628 | $15,900 |
| $500 TO $999 MILLION | 16 | $17,995 | $15,512 | $22,949 | $18,600 |
| $1 BILLION AND OVER | 28 | $17,620 | $15,641 | $23,207 | $17,600 |
| ALL BANKS | 69 | $18,208 | $15,636 | $23,065 | $17,600 |
| 323 ASST BRANCH MANAGER (LARGE +31) * | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | |
| $50 TO $99 MILLION | 9 | $24,156 | $21,209 | $28,848 | $25,320 |
| $100 TO $249 MILLION | 12 | $24,672 | $18,412 | $27,871 | $25,850 |
| $250 TO $499 MILLION | 5 | $22,027 | $17,693 | $27,421 | $19,763 |
| $500 TO $999 MILLION | 13 | $22,977 | $18,252 | $28,406 | $22,104 |
| $1 BILLION AND OVER | 16 | $24,830 | $19,429 | $31,802 | $23,685 |
| ALL BANKS | 56 | $24,010 | $18,895 | $29,285 | $23,685 |
| 324 ASST BRANCH MGR (MEDIUM 10-30) * | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | |
| $20 TO $29 MILLION | 7 | $16,394 | | | $16,500 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | |
| $40 TO $49 MILLION | 5 | $17,319 | $18,000 | $28,800 | $17,500 |
| $50 TO $99 MILLION | 30 | $19,274 | $16,894 | $24,550 | $15,500 |
| $100 TO $249 MILLION | 83 | $17,283 | $14,721 | $22,469 | $16,509 |
| $250 TO $499 MILLION | 31 | $19,350 | $15,796 | $24,258 | $18,720 |
| $500 TO $999 MILLION | 31 | $18,607 | $15,971 | $24,810 | $17,482 |
| $1 BILLION AND OVER | 20 | $20,115 | $16,645 | $26,675 | $19,178 |
| ALL BANKS | 212 | $18,268 | $15,674 | $24,075 | $17,300 |
| 325 ASST BRANCH MANAGER (SMALL -10) * | | | | | |
| UNDER $20 MILLION | 10 | $13,483 | $11,967 | $17,069 | $12,240 |
| $20 TO $29 MILLION | 17 | $13,973 | $10,454 | $14,952 | $13,000 |
| $30 TO $39 MILLION | 14 | $13,909 | $12,074 | $16,591 | $13,250 |
| $40 TO $49 MILLION | 14 | $14,762 | $12,515 | $18,603 | $13,500 |
| $50 TO $99 MILLION | 67 | $14,371 | $12,394 | $17,399 | $13,512 |
| $100 TO $249 MILLION | 99 | $14,877 | $12,393 | $18,974 | $14,772 |
| $250 TO $499 MILLION | 26 | $17,363 | $13,386 | $20,672 | $17,500 |
| $500 TO $999 MILLION | 23 | $16,761 | $14,448 | $21,597 | $16,800 |
| $1 BILLION AND OVER | 17 | $18,941 | $15,565 | $24,543 | $18,130 |
| ALL BANKS | 287 | $15,221 | $12,950 | $19,395 | $14,750 |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 326 ACCOUNTANT * | | | | | | |
| UNDER $20 MILLION | 5 | $13,092 | $9,750 | $13,500 | $12,000 | |
| $20 TO $29 MILLION | 6 | $16,216 | $16,000 | $23,500 | $16,000 | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $20,209 | $15,560 | $23,362 | $21,720 | |
| $50 TO $99 MILLION | 24 | $18,318 | $15,356 | $21,321 | $17,600 | |
| $100 TO $249 MILLION | 71 | $18,255 | $14,639 | $22,001 | $17,537 | |
| $250 TO $499 MILLION | 31 | $20,892 | $17,231 | $26,369 | $18,504 | |
| $500 TO $999 MILLION | 27 | $18,065 | $14,772 | $22,024 | $17,150 | |
| $1 BILLION AND OVER | 21 | $20,565 | $16,938 | $26,928 | $19,440 | |
| ALL BANKS | 192 | $18,718 | $15,472 | $23,383 | $17,800 | |
| 327 OFFICER TRAINEE (B.A.) | | | | | | |
| UNDER $20 MILLION | 10 | $14,564 | $14,550 | $20,636 | $13,800 | +15.8 |
| $20 TO $29 MILLION | 14 | $14,112 | $12,993 | $16,033 | $14,000 | +16.7 |
| $30 TO $39 MILLION | 10 | $13,760 | $12,275 | $16,475 | $14,000 | +16.7 |
| $40 TO $49 MILLION | 16 | $12,687 | $11,699 | $14,692 | $12,376 | - 1.0 |
| $50 TO $99 MILLION | 37 | $14,529 | $12,497 | $18,546 | $14,000 | +12.0 |
| $100 TO $249 MILLION | 58 | $13,214 | $11,647 | $17,116 | $12,700 | + 4.7 |
| $250 TO $499 MILLION | 29 | $14,662 | $12,774 | $19,457 | $14,520 | +16.2 |
| $500 TO $999 MILLION | 22 | $15,120 | $13,853 | $20,235 | $14,640 | +18.8 |
| $1 BILLION AND OVER | 14 | $16,252 | $14,124 | $21,017 | $14,765 | + 5.5 |
| ALL BANKS | 210 | $14,158 | $12,667 | $18,466 | $14,000 | |
| 328 OFFICER TRAINEE (M.A.) | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 7 | $16,314 | $15,318 | $20,875 | $16,500 | +17.9 |
| $250 TO $499 MILLION | 7 | $18,210 | $14,597 | $21,621 | $15,200 | + .5 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | 5 | $23,629 | $17,485 | $26,560 | $23,376 | +29.9 |
| ALL BANKS | 28 | $18,546 | $15,343 | $22,596 | $16,800 | |
| 329 ADVERTISING OFFICER | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 5 | $19,496 | $17,850 | $24,800 | $18,000 | |
| $30 TO $39 MILLION | 5 | $18,807 | $17,700 | $26,300 | $19,270 | |
| $40 TO $49 MILLION | 6 | $19,865 | | | $16,400 | |
| $50 TO $99 MILLION | 20 | $18,449 | $13,818 | $18,659 | $15,550 | -25.2 |
| $100 TO $249 MILLION | 39 | $20,232 | $15,599 | $24,333 | $19,000 | -12.2 |
| $250 TO $499 MILLION | 20 | $22,581 | $17,697 | $27,559 | $20,000 | - 9.1 |
| $500 TO $999 MILLION | 20 | $24,575 | $19,654 | $30,081 | $22,641 | + 6.3 |
| $1 BILLION AND OVER | 18 | $31,627 | $25,769 | $41,324 | $29,000 | - 9.9 |
| ALL BANKS | 135 | $22,257 | $18,727 | $28,911 | $19,845 | |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 330 NEW ACCOUNTS OFFICER | | | | | | |
| UNDER $20 MILLION | 18 | $15,334 | $13,832 | $20,222 | $14,400 | |
| $20 TO $29 MILLION | 30 | $14,822 | $14,090 | $19,076 | $14,400 | |
| $30 TO $39 MILLION | 18 | $14,080 | $13,548 | $17,959 | $14,400 | |
| $40 TO $49 MILLION | 26 | $17,376 | $15,597 | $21,468 | $16,200 | |
| $50 TO $99 MILLION | 95 | $16,806 | $14,116 | $19,347 | $16,150 | +10.1 |
| $100 TO $249 MILLION | 122 | $18,304 | $14,843 | $22,459 | $18,000 | +15.4 |
| $250 TO $499 MILLION | 31 | $19,157 | $15,444 | $23,911 | $17,950 | +15.5 |
| $500 TO $999 MILLION | 14 | $17,797 | $16,160 | $24,887 | $17,100 | + 6.9 |
| $1 BILLION AND OVER | 9 | $21,417 | $18,840 | $29,655 | $21,600 | +35.0 |
| ALL BANKS | 363 | $17,331 | $14,989 | $22,064 | $16,700 | |
| 401 CHIEF EXECUTIVE OFFICER | | | | | | |
| UNDER $20 MILLION | 180 | $42,851 | $36,789 | $54,779 | $40,800 | +19.7 |
| $20 TO $29 MILLION | 165 | $49,558 | $42,790 | $54,610 | $48,000 | +20.0 |
| $30 TO $39 MILLION | 107 | $52,850 | $41,726 | $59,000 | $50,400 | +15.4 |
| $40 TO $49 MILLION | 91 | $58,090 | $44,879 | $69,609 | $54,996 | +13.3 |
| $50 TO $99 MILLION | 280 | $64,862 | $52,057 | $76,973 | $63,000 | +11.5 |
| $100 TO $249 MILLION | 275 | $83,322 | $61,063 | $98,264 | $79,000 | + 8.6 |
| $250 TO $499 MILLION | 71 | $112,783 | $81,471 | $125,859 | $110,004 | +20.2 |
| $500 TO $999 MILLION | 38 | $124,837 | $96,195 | $153,997 | $121,000 | + .8 |
| $1 BILLION AND OVER | 32 | $206,299 | $143,866 | $243,242 | $200,000 | +20.6 |
| ALL BANKS | 1,239 | $70,427 | $60,416 | $93,909 | $60,482 | |
| 402 CHIEF ADMINISTRATIVE OFFICER * | | | | | | |
| UNDER $20 MILLION | 57 | $31,669 | $30,310 | $44,289 | $30,000 | |
| $20 TO $29 MILLION | 73 | $36,210 | $32,987 | $43,999 | $36,000 | |
| $30 TO $39 MILLION | 41 | $37,946 | $37,043 | $43,377 | $38,000 | |
| $40 TO $49 MILLION | 49 | $41,345 | $32,708 | $52,088 | $39,000 | |
| $50 TO $99 MILLION | 159 | $46,083 | $35,359 | $52,874 | $43,600 | |
| $100 TO $249 MILLION | 169 | $60,210 | $45,476 | $72,847 | $57,500 | |
| $250 TO $499 MILLION | 55 | $75,950 | $56,427 | $87,951 | $74,300 | |
| $500 TO $999 MILLION | 30 | $86,407 | $71,474 | $116,236 | $83,600 | |
| $1 BILLION AND OVER | 21 | $138,873 | $100,134 | $173,651 | $132,000 | |
| ALL BANKS | 654 | $53,851 | $46,393 | $72,618 | $47,004 | |
| 403 CHIEF FINANCIAL OFFICER | | | | | | |
| UNDER $20 MILLION | 25 | $32,385 | $28,762 | $44,712 | $33,264 | |
| $20 TO $29 MILLION | 30 | $29,742 | | | $28,800 | |
| $30 TO $39 MILLION | 21 | $31,349 | $27,931 | $42,640 | $29,000 | |
| $40 TO $49 MILLION | 16 | $35,757 | $31,442 | $43,645 | $31,000 | |
| $50 TO $99 MILLION | 75 | $38,170 | $30,390 | $45,434 | $35,500 | +27.9 |
| $100 TO $249 MILLION | 121 | $44,278 | $33,461 | $53,249 | $42,200 | +38.5 |
| $250 TO $499 MILLION | 37 | $52,131 | $38,245 | $61,042 | $49,000 | +34.4 |
| $500 TO $999 MILLION | 28 | $56,668 | $43,309 | $70,185 | $56,121 | +32.0 |
| $1 BILLION AND OVER | 24 | $76,139 | $63,776 | $104,329 | $70,000 | +34.0 |
| ALL BANKS | 377 | $43,755 | $37,729 | $60,320 | $41,000 | |

BEST COPY AVAILABLE

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 404 SR OPERATIONS OFFICER | | | | | | |
| UNDER $20 MILLION | 76 | $24,807 | $23,338 | $35,617 | $23,500 | +41.9 |
| $20 TO $29 MILLION | 76 | $26,446 | $24,209 | $33,507 | $26,463 | +36.3 |
| $30 TO $39 MILLION | 55 | $27,934 | $25,917 | $33,542 | $27,500 | +27.6 |
| $40 TO $49 MILLION | 56 | $29,963 | $25,515 | $37,981 | $29,500 | +28.3 |
| $50 TO $99 MILLION | 177 | $32,319 | $26,424 | $40,315 | $32,000 | +20.1 |
| $100 TO $249 MILLION | 210 | $37,245 | $29,281 | $46,358 | $37,500 | +17.6 |
| $250 TO $499 MILLION | 61 | $46,735 | $36,075 | $57,287 | $47,000 | +27.9 |
| $500 TO $999 MILLION | 35 | $45,069 | $36,566 | $58,951 | $45,624 | + 7.4 |
| $1 BILLION AND OVER | 20 | $66,813 | $52,446 | $83,335 | $57,000 | +18.8 |
| ALL BANKS | 766 | $34,486 | $30,260 | $46,866 | $32,500 | |
| 405 OPERATIONS OFFICER | | | | | | |
| UNDER $20 MILLION | 99 | $18,918 | $17,831 | $26,694 | $17,610 | +37.9 |
| $20 TO $29 MILLION | 98 | $18,917 | $17,071 | $24,542 | $17,200 | +27.4 |
| $30 TO $39 MILLION | 67 | $19,107 | $16,275 | $22,080 | $17,400 | +20.0 |
| $40 TO $49 MILLION | 48 | $19,851 | $16,871 | $24,214 | $19,500 | +25.0 |
| $50 TO $99 MILLION | 185 | $20,578 | $17,047 | $25,683 | $19,800 | |
| $100 TO $249 MILLION | 203 | $23,609 | $18,642 | $29,298 | $22,000 | |
| $250 TO $499 MILLION | 52 | $25,839 | $20,201 | $32,179 | $24,100 | |
| $500 TO $999 MILLION | 34 | $31,557 | $25,274 | $40,897 | $29,950 | |
| $1 BILLION AND OVER | 20 | $41,493 | $34,171 | $54,886 | $36,688 | |
| ALL BANKS | 806 | $22,092 | $19,332 | $29,699 | $20,500 | |
| 406 PERSONNEL OFFICER/DIRECTOR | | | | | | |
| UNDER $20 MILLION | 8 | $25,249 | | | $22,800 | |
| $20 TO $29 MILLION | 11 | $22,394 | | | $18,000 | +18.3 |
| $30 TO $39 MILLION | 23 | $21,998 | $20,144 | $25,048 | $20,550 | +24.2 |
| $40 TO $49 MILLION | 27 | $20,952 | $17,269 | $24,874 | $18,500 | + 7.2 |
| $50 TO $99 MILLION | 130 | $21,263 | $18,536 | $27,381 | $20,600 | +10.2 |
| $100 TO $249 MILLION | 222 | $25,100 | $21,263 | $33,708 | $23,800 | + 5.9 |
| $250 TO $499 MILLION | 68 | $32,530 | $26,806 | $42,633 | $31,428 | + 8.4 |
| $500 TO $999 MILLION | 37 | $38,548 | $31,374 | $50,008 | $38,340 | +16.2 |
| $1 BILLION AND OVER | 30 | $59,907 | $49,101 | $79,945 | $58,000 | +26.2 |
| ALL BANKS | 556 | $27,504 | $24,365 | $37,975 | $24,000 | |
| 407 MARKETING OFFICER | | | | | | |
| UNDER $20 MILLION | 14 | $23,291 | $16,858 | $28,520 | $18,720 | |
| $20 TO $29 MILLION | 22 | $19,581 | | | $18,000 | |
| $30 TO $39 MILLION | 14 | $19,351 | $17,738 | $26,916 | $19,270 | |
| $40 TO $49 MILLION | 16 | $22,092 | $18,124 | $26,437 | $19,800 | |
| $50 TO $99 MILLION | 103 | $22,557 | $18,164 | $27,277 | $21,000 | + 1.7 |
| $100 TO $249 MILLION | 177 | $28,641 | $21,973 | $35,201 | $28,500 | +12.2 |
| $250 TO $499 MILLION | 53 | $35,041 | $27,012 | $43,427 | $35,004 | +16.1 |
| $500 TO $999 MILLION | 32 | $41,979 | $32,621 | $51,486 | $38,600 | +15.2 |
| $1 BILLION AND OVER | 27 | $52,447 | $41,324 | $66,400 | $45,000 | + 2.3 |
| ALL BANKS | 458 | $29,237 | $24,694 | $38,943 | $27,000 | |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 408 CONTROLLER | | | | | | |
| UNDER $20 MILLION | 17 | $27,198 | $19,669 | $31,203 | $24,200 | +26.4 |
| $20 TO $29 MILLION | 21 | $22,971 | $21,566 | $32,100 | $24,000 | +21.2 |
| $30 TO $39 MILLION | 13 | $29,207 | | | $28,300 | +32.2 |
| $40 TO $49 MILLION | 30 | $25,412 | $20,540 | $28,811 | $23,100 | + 2.7 |
| $50 TO $99 MILLION | 109 | $28,049 | $23,027 | $35,182 | $27,000 | |
| $100 TO $249 MILLION | 152 | $29,561 | $23,407 | $37,209 | $28,900 | |
| $250 TO $499 MILLION | 57 | $35,746 | $27,386 | $44,080 | $35,000 | |
| $500 TO $999 MILLION | 34 | $37,206 | $29,795 | $46,815 | $37,200 | |
| $1 BILLION AND OVER | 24 | $55,022 | $42,486 | $68,882 | $52,500 | |
| ALL BANKS | 457 | $31,204 | $26,234 | $41,239 | $30,000 | |
| 409 GENERAL ACCOUNTING MANAGER * | | | | | | |
| UNDER $20 MILLION | 9 | $15,816 | $13,606 | $19,044 | $16,800 | |
| $20 TO $29 MILLION | 28 | $17,553 | $15,872 | $21,022 | $16,680 | |
| $30 TO $39 MILLION | 18 | $15,889 | | | $16,080 | |
| $40 TO $49 MILLION | 17 | $18,658 | $17,197 | $25,217 | $18,920 | |
| $50 TO $99 MILLION | 79 | $18,467 | $14,977 | $21,107 | $17,000 | |
| $100 TO $249 MILLION | 95 | $20,551 | $17,071 | $26,512 | $19,400 | |
| $250 TO $499 MILLION | 33 | $23,007 | $17,682 | $28,156 | $22,200 | |
| $500 TO $999 MILLION | 29 | $24,278 | $20,388 | $31,092 | $24,900 | |
| $1 BILLION AND OVER | 27 | $35,039 | $27,858 | $43,902 | $32,800 | |
| ALL BANKS | 335 | $21,067 | $18,483 | $27,926 | $19,000 | |
| 410 BRANCH ADMINISTRATION OFFICER | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $30,412 | $27,193 | $45,091 | $29,430 | |
| $50 TO $99 MILLION | 31 | $31,273 | $24,875 | $37,706 | $29,600 | - 4.5 |
| $100 TO $249 MILLION | 86 | $32,931 | $26,009 | $42,940 | $31,800 | -11.7 |
| $250 TO $499 MILLION | 35 | $40,093 | $29,985 | $48,982 | $39,000 | + 1.4 |
| $500 TO $999 MILLION | 26 | $44,087 | $33,882 | $52,954 | $46,600 | + 7.1 |
| $1 BILLION AND OVER | 18 | $51,195 | $38,379 | $64,886 | $47,100 | - 5.8 |
| ALL BANKS | 207 | $36,429 | $29,338 | $47,728 | $35,000 | |
| 411 BRANCH MANAGER (LARGE +31) | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 15 | $31,025 | $23,946 | $37,457 | $31,500 | +24.8 |
| $100 TO $249 MILLION | 24 | $34,009 | $25,159 | $39,431 | $33,388 | + 6.5 |
| $250 TO $499 MILLION | 10 | $34,454 | $24,433 | $41,585 | $33,000 | +16.8 |
| $500 TO $999 MILLION | 20 | $32,152 | $24,811 | $39,288 | $30,300 | - 4.6 |
| $1 BILLION AND OVER | 20 | $35,520 | $27,649 | $44,713 | $33,317 | + 5.3 |
| ALL BANKS | 92 | $33,649 | $25,790 | $41,249 | $33,037 | |

NATIONAL RESULTS -- 1983

| 412 BRANCH MANAGER (MEDIUM 10-30) | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 12 | $24,123 | | | $23,000 | |
| $30 TO $39 MILLION | 6 | $22,895 | $20,900 | $31,100 | $19,760 | |
| $40 TO $49 MILLION | 9 | $24,685 | $25,966 | $41,583 | $24,000 | |
| $50 TO $99 MILLION | 54 | $27,143 | $22,451 | $31,673 | $22,845 | + 2.8 |
| $100 TO $249 MILLION | 116 | $25,122 | $20,249 | $32,643 | $23,800 | + 5.3 |
| $250 TO $499 MILLION | 40 | $27,010 | $20,593 | $32,761 | $26,500 | +10.1 |
| $500 TO $999 MILLION | 37 | $25,620 | $19,826 | $33,088 | $24,560 | + .4 |
| $1 BILLION AND OVER | 26 | $28,481 | $22,414 | $37,299 | $26,801 | + 3.1 |
| ALL BANKS | 302 | $26,004 | $20,748 | $33,151 | $24,600 | |

| 413 BRANCH MANAGER (SMALL -10) | | | | | | |
|---|---|---|---|---|---|---|
| UNDER $20 MILLION | 22 | $18,741 | $18,500 | $24,000 | $18,500 | |
| $20 TO $29 MILLION | 39 | $18,848 | $13,700 | $18,057 | $17,500 | |
| $30 TO $39 MILLION | 35 | $17,839 | $14,733 | $19,881 | $17,170 | |
| $40 TO $49 MILLION | 38 | $18,142 | $14,974 | $21,692 | $15,907 | |
| $50 TO $99 MILLION | 142 | $19,016 | $15,769 | $23,597 | $17,500 | - .7 |
| $100 TO $249 MILLION | 175 | $20,377 | $16,293 | $26,437 | $19,700 | + 5.6 |
| $250 TO $499 MILLION | 41 | $22,036 | $17,005 | $28,158 | $21,141 | + 9.1 |
| $500 TO $999 MILLION | 29 | $21,326 | $17,893 | $28,523 | $20,666 | + 5.7 |
| $1 BILLION AND OVER | 22 | $23,030 | $19,119 | $30,519 | $21,800 | +13.1 |
| ALL BANKS | 543 | $19,808 | $16,455 | $25,683 | $19,290 | |

| 414 DATA PROCESSING DIRECTOR * | | | | | | |
|---|---|---|---|---|---|---|
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | 6 | $17,728 | $16,933 | $19,333 | $16,328 | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 31 | $26,263 | $22,524 | $32,840 | $26,800 | |
| $100 TO $249 MILLION | 91 | $33,928 | $23,952 | $37,793 | $34,500 | |
| $250 TO $499 MILLION | 33 | $39,255 | $28,425 | $45,475 | $38,840 | |
| $500 TO $999 MILLION | 26 | $44,482 | $34,791 | $55,470 | $42,100 | |
| $1 BILLION AND OVER | 22 | $58,170 | $45,102 | $73,419 | $56,400 | |
| ALL BANKS | 218 | $36,308 | $28,845 | $45,428 | $35,400 | |

| 415 COMPUTER CENTER MANAGER * | | | | | | |
|---|---|---|---|---|---|---|
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | 6 | $18,858 | | | $13,859 | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 14 | $19,624 | $16,704 | $26,885 | $17,160 | |
| $100 TO $249 MILLION | 45 | $24,747 | $19,948 | $30,233 | $24,000 | |
| $250 TO $499 MILLION | 13 | $27,272 | $20,532 | $33,006 | $27,060 | |
| $500 TO $999 MILLION | 18 | $34,657 | $26,592 | $41,811 | $32,000 | |
| $1 BILLION AND OVER | 22 | $40,529 | $31,548 | $50,107 | $39,033 | |
| ALL BANKS | 123 | $28,074 | $24,298 | $38,062 | $27,468 | |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 416 SYSTEMS & PROGRAMMING MANAGER * | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 29 | $27,698 | $20,651 | $32,002 | $28,200 | |
| $250 TO $499 MILLION | 20 | $33,824 | $25,455 | $39,560 | $33,000 | |
| $500 TO $999 MILLION | 21 | $37,503 | $28,229 | $45,179 | $37,750 | |
| $1 BILLION AND OVER | 25 | $45,043 | $35,109 | $56,092 | $44,220 | |
| ALL BANKS | 103 | $34,947 | $27,292 | $43,086 | $34,800 | |
| 417 DP OPERATIONS SUPERVISOR * | | | | | | |
| UNDER $20 MILLION | 8 | $13,025 | | | $12,000 | |
| $20 TO $29 MILLION | 12 | $14,237 | | | $14,490 | |
| $30 TO $39 MILLION | 8 | $18,246 | | | $14,872 | |
| $40 TO $49 MILLION | 13 | $15,026 | $13,286 | $19,402 | $15,125 | |
| $50 TO $99 MILLION | 23 | $20,045 | $16,683 | $25,849 | $16,484 | |
| $100 TO $249 MILLION | 65 | $18,972 | $15,186 | $23,264 | $18,480 | |
| $250 TO $499 MILLION | 22 | $23,295 | $18,202 | $28,157 | $22,200 | |
| $500 TO $999 MILLION | 20 | $23,488 | $19,664 | $30,319 | $23,500 | |
| $1 BILLION AND OVER | 19 | $27,614 | $23,384 | $36,347 | $25,992 | |
| ALL BANKS | 190 | $20,092 | $17,575 | $27,035 | $18,600 | |
| 418 PURCHASING MANAGER * | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 6 | $17,485 | | | $14,100 | |
| $30 TO $39 MILLION | 5 | $17,272 | $13,800 | $19,200 | $17,760 | |
| $40 TO $49 MILLION | 11 | $15,910 | $12,606 | $20,265 | $15,840 | |
| $50 TO $99 MILLION | 33 | $17,266 | $13,689 | $19,569 | $15,500 | |
| $100 TO $249 MILLION | 99 | $18,669 | $14,746 | $22,390 | $17,100 | |
| $250 TO $499 MILLION | 50 | $21,431 | $16,896 | $26,112 | $21,000 | |
| $500 TO $999 MILLION | 36 | $22,549 | $18,349 | $28,124 | $21,660 | |
| $1 BILLION AND OVER | 28 | $30,593 | $23,821 | $37,247 | $29,500 | |
| ALL BANKS | 270 | $20,575 | $17,012 | $26,048 | $19,500 | |
| 419 COMMERCIAL CREDIT DEPT MANAGER | | | | | | |
| UNDER $20 MILLION | 8 | $21,375 | | | $18,500 | |
| $20 TO $29 MILLION | 9 | $23,922 | | | $21,600 | |
| $30 TO $39 MILLION | 8 | $22,320 | | | $20,000 | |
| $40 TO $49 MILLION | 13 | $19,879 | $16,040 | $22,332 | $20,400 | |
| $50 TO $99 MILLION | 51 | $19,886 | $16,855 | $23,397 | $19,200 | - 2.8 |
| $100 TO $249 MILLION | 100 | $23,397 | $18,225 | $28,464 | $20,172 | - .0 |
| $250 TO $499 MILLION | 36 | $25,996 | $21,116 | $34,733 | $25,300 | +16.6 |
| $500 TO $999 MILLION | 21 | $29,474 | $23,891 | $37,785 | $31,000 | +19.2 |
| $1 BILLION AND OVER | 18 | $40,155 | $32,794 | $51,659 | $37,000 | +13.0 |
| ALL BANKS | 264 | $24,450 | $21,304 | $33,015 | $22,000 | |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 420 CONSUMER LOAN DEPT MANAGER * | | | | | | |
| UNDER $20 MILLION | 10 | $21,107 | $18,614 | $27,211 | $20,004 | |
| $20 TO $29 MILLION | 17 | $21,594 | $21,066 | $28,410 | $21,300 | |
| $30 TO $39 MILLION | 16 | $23,104 | | | $20,522 | |
| $40 TO $49 MILLION | 12 | $20,358 | $17,864 | $28,937 | $20,400 | |
| $50 TO $99 MILLION | 86 | $23,715 | $19,448 | $36,579 | $22,920 | |
| $100 TO $249 MILLION | 126 | $29,299 | $22,986 | $35,938 | $29,200 | |
| $250 TO $499 MILLION | 46 | $35,191 | $26,706 | $44,060 | $34,350 | |
| $500 TO $999 MILLION | 24 | $39,058 | $30,585 | $48,034 | $37,500 | |
| $1 BILLION AND OVER | 22 | $47,100 | $37,292 | $59,575 | $43,000 | |
| ALL BANKS | 359 | $29,292 | $24,286 | $39,492 | $28,000 | |
| 421 MORTGAGE LOAN DEPT MANAGER | | | | | | |
| UNDER $20 MILLION | 5 | $31,744 | $28,858 | $38,433 | $33,000 | |
| $20 TO $29 MILLION | 9 | $25,146 | | | $24,720 | |
| $30 TO $39 MILLION | 6 | $22,515 | $21,350 | $28,450 | $22,300 | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 34 | $26,789 | $24,512 | $33,229 | $26,004 | + .0 |
| $100 TO $249 MILLION | 71 | $31,431 | $24,636 | $38,341 | $30,750 | + 4.2 |
| $250 TO $499 MILLION | 37 | $39,104 | $27,332 | $45,187 | $35,004 | + 7.7 |
| $500 TO $999 MILLION | 24 | $40,498 | $32,149 | $50,801 | $39,925 | + 2.4 |
| $1 BILLION AND OVER | 23 | $53,432 | $40,748 | $65,467 | $50,400 | + 7.9 |
| ALL BANKS | 212 | $34,645 | $28,456 | $44,505 | $33,000 | |
| 422 COMMERCIAL LOAN DEPT MANAGER | | | | | | |
| UNDER $20 MILLION | 7 | $26,881 | | | $26,000 | |
| $20 TO $29 MILLION | 19 | $27,494 | | | $28,000 | +12.0 |
| $30 TO $39 MILLION | 11 | $28,644 | $30,600 | $38,400 | $30,900 | +18.8 |
| $40 TO $49 MILLION | 13 | $28,050 | $29,789 | $45,442 | $31,000 | +10.3 |
| $50 TO $99 MILLION | 54 | $29,874 | $25,220 | $39,838 | $29,500 | -10.6 |
| $100 TO $249 MILLION | 104 | $38,981 | $29,322 | $46,605 | $38,700 | + 4.7 |
| $250 TO $499 MILLION | 48 | $48,607 | $36,127 | $58,339 | $50,600 | +21.6 |
| $500 TO $999 MILLION | 24 | $48,164 | $37,425 | $60,275 | $48,620 | + 8.0 |
| $1 BILLION AND OVER | 22 | $60,483 | $50,224 | $80,294 | $59,004 | +11.3 |
| ALL BANKS | 302 | $39,328 | $33,195 | $52,412 | $38,900 | |
| 423 SR TRUST OFFICER | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | 10 | $27,314 | $41,320 | $41,761 | $26,300 | |
| $40 TO $49 MILLION | 7 | $38,757 | $27,800 | $48,700 | $40,000 | |
| $50 TO $99 MILLION | 84 | $34,542 | $28,695 | $41,096 | $34,200 | +14.0 |
| $100 TO $249 MILLION | 172 | $41,912 | $29,922 | $48,676 | $40,500 | +12.5 |
| $250 TO $499 MILLION | 55 | $47,289 | $36,653 | $59,247 | $47,040 | +10.7 |
| $500 TO $999 MILLION | 33 | $53,371 | $42,418 | $68,350 | $53,600 | + 7.2 |
| $1 BILLION AND OVER | 26 | $76,539 | $54,037 | $90,393 | $67,100 | + .5 |
| ALL BANKS | 394 | $43,697 | $34,837 | $55,578 | $41,500 | |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 424 TRUST OPERATIONS MANAGER | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 10 | $18,761 | | | $16,200 | |
| $50 TO $99 MILLION | 43 | $18,531 | $17,314 | $24,629 | $17,467 | + 7.5 |
| $100 TO $249 MILLION | 122 | $22,160 | $17,661 | $27,597 | $20,700 | + 3.5 |
| $250 TO $499 MILLION | 45 | $25,688 | $20,147 | $32,303 | $23,640 | + 6.0 |
| $500 TO $999 MILLION | 34 | $27,652 | $21,594 | $33,038 | $26,000 | + 2.0 |
| $1 BILLION AND OVER | 24 | $41,932 | $32,354 | $51,649 | $39,800 | +13.7 |
| ALL BANKS | 284 | $24,329 | $20,441 | $31,836 | $21 500 | |
| 425 TELEPHONE SUPERVISOR * | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 6 | $14,598 | $12,845 | $18,897 | $12,000 | |
| $250 TO $499 MILLION | 11 | $19,610 | $12,478 | $18,406 | $14,700 | |
| $500 TO $999 MILLION | 12 | $17,484 | $12,714 | $19,590 | $17,300 | |
| $1 BILLION AND OVER | 15 | $21,777 | $16,766 | $26,022 | $20,856 | |
| ALL BANKS | 50 | $17,985 | $14,285 | $21,755 | $16,000 | |
| 426 COMPENSATION & BENEFITS MGR * | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 11 | $21,687 | $17,855 | $28,004 | $18,900 | |
| $250 TO $499 MILLION | 9 | $20,227 | $17,384 | $26,131 | $18,600 | |
| $500 TO $999 MILLION | 10 | $22,091 | $18,462 | $27,985 | $21,996 | |
| $1 BILLION AND OVER | 20 | $32,635 | $27,627 | $44,021 | $28,150 | |
| ALL BANKS | 58 | $25,379 | $22,039 | $34,384 | $23,200 | |
| 427 PAYROLL SUPERVISOR * | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 6 | $17,433 | | | $16,800 | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 17 | $18,176 | $16,700 | $21,928 | $16,000 | |
| $100 TO $249 MILLION | 32 | $15,287 | $11,936 | $18,249 | $14,700 | |
| $250 TO $499 MILLION | 17 | $15,049 | $12,029 | $17,442 | $15,800 | |
| $500 TO $999 MILLION | 16 | $18,982 | $14,701 | $21,953 | $17,200 | |
| $1 BILLION AND OVER | 21 | $22,552 | $18,135 | $27,972 | $22,000 | |
| ALL BANKS | 120 | $17,429 | $14,489 | $21,364 | $16,000 | |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 428 INTERNAL AUDIT MANAGER | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | 7 | $18,150 | | | $16,000 | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 39 | $21,804 | $17,902 | $26,019 | $21,000 | +15.2 |
| $100 TO $249 MILLION | 96 | $25,186 | $19,994 | $31,977 | $24,800 | +13.8 |
| $250 TO $499 MILLION | 42 | $31,433 | $24,324 | $39,314 | $29,500 | + 7.3 |
| $500 TO $999 MILLION | 30 | $34,914 | $27,519 | $43,185 | $35,500 | + 4.4 |
| $1 BILLION AND OVER | 27 | $45,662 | $36,155 | $57,594 | $43,000 | + 7.5 |
| ALL BANKS | 246 | $28,800 | $24,656 | $39,158 | $27,000 | |
| 429 SECURITY MANAGER | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 22 | $21,225 | $17,107 | $24,835 | $19,500 | + 5.4 |
| $100 TO $249 MILLION | 50 | $24,347 | $17,914 | $28,231 | $22,624 | + 6.8 |
| $250 TO $499 MILLION | 29 | $23,907 | $18,638 | $31,172 | $23,000 | + 9.0 |
| $500 TO $999 MILLION | 31 | $27,019 | $20,655 | $32,887 | $26,300 | - .8 |
| $1 BILLION AND OVER | 24 | $35,788 | $27,827 | $44,169 | $36,500 | +25.3 |
| ALL BANKS | 170 | $25,846 | $20,708 | $32,843 | $24,000 | |
| 430 CONSUMER LOAN COLLECTION MGR * | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 9 | $14,877 | $12,200 | $18,246 | $15,800 | |
| $50 TO $99 MILLION | 35 | $17,977 | $15,185 | $21,443 | $16,200 | |
| $100 TO $249 MILLION | 95 | $18,226 | $14,738 | $22,695 | $18,000 | |
| $250 TO $499 MILLION | 46 | $21,770 | $17,106 | $26,419 | $21,700 | |
| $500 TO $999 MILLION | 27 | $22,606 | $18,304 | $28,124 | $21,500 | |
| $1 BILLION AND OVER | 21 | $27,030 | $23,264 | $36,669 | $25,356 | |
| ALL BANKS | 244 | $19,944 | $16,596 | $25,421 | $18,585 | |
| 431 TRAINING DIRECTOR | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 11 | $17,768 | $14,130 | $20,859 | $15,200 | + 1.3 |
| $100 TO $249 MILLION | 45 | $16,421 | $13,748 | $20,731 | $16,500 | +10.9 |
| $250 TO $499 MILLION | 23 | $20,155 | $15,839 | $25,597 | $19,000 | + 4.9 |
| $500 TO $999 MILLION | 26 | $23,800 | $19,325 | $29,164 | $23,380 | +24.7 |
| $1 BILLION AND OVER | 24 | $30,526 | $27,852 | $44,999 | $28,500 | + 4.2 |
| ALL BANKS | 132 | $21,151 | $18,458 | $28,724 | $19,000 | |

NATIONAL RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| 432 EMPLOYMENT MANAGER * | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 10 | $21,168 | $16,956 | $25,696 | $19,700 | |
| $250 TO $499 MILLION | 10 | $20,018 | $16,766 | $27,093 | $18,804 | |
| $500 TO $999 MILLION | 18 | $22,158 | $18,371 | $27,507 | $20,500 | |
| $1 BILLION AND OVER | 21 | $29,109 | $24,071 | $37,867 | $29,767 | |
| ALL BANKS | 67 | $24,168 | $20,044 | $30,857 | $23,000 | |
| 433 SR BUSINESS DEVELOPMENT OFFICER | | | | | | |
| UNDER $20 MILLION | 5 | $27,400 | | | $28,000 | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 10 | $31,512 | $24,628 | $33,600 | $26,000 | +20.0 |
| $50 TO $99 MILLION | 17 | $37,766 | $27,352 | $42,617 | $34,000 | +21.4 |
| $100 TO $249 MILLION | 42 | $37,466 | $27,457 | $43,274 | $35,700 | +16.1 |
| $250 TO $499 MILLION | 22 | $40,284 | $29,767 | $43,586 | $39,501 | +21.5 |
| $500 TO $999 MILLION | 17 | $35,289 | $27,974 | $45,017 | $34,500 | - 4.2 |
| $1 BILLION AND OVER | 8 | $35,409 | $27,083 | $43,776 | $33,000 | + 2.2 |
| ALL BANKS | 127 | $36,129 | $27,487 | $42,518 | $35,700 | |
| 434 SR INTERNATIONAL BANKING OFFICR | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | |
| $250 TO $499 MILLION | 7 | $43,451 | $28,870 | $45,823 | $40,660 | +27.1 |
| $500 TO $999 MILLION | 7 | $46,082 | $31,490 | $47,631 | $40,701 | +36.6 |
| $1 BILLION AND OVER | 19 | $58,891 | $41,853 | $67,581 | $56,000 | +14.3 |
| ALL BANKS | 41 | $50,489 | $36,935 | $57,313 | $50,355 | |
| 435 SR INVESTMENT OFFICER * | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 6 | $32,606 | | | $32,220 | |
| $50 TO $99 MILLION | 24 | $32,366 | $28,948 | $43,742 | $29,040 | |
| $100 TO $249 MILLION | 68 | $37,653 | $26,676 | $44,549 | $37,600 | |
| $250 TO $499 MILLION | 48 | $41,898 | $31,173 | $50,571 | $39,918 | |
| $500 TO $999 MILLION | 30 | $45,798 | $35,142 | $56,971 | $44,500 | |
| $1 BILLION AND OVER | 27 | $72,231 | $55,736 | $93,800 | $67,000 | |
| ALL BANKS | 212 | $43,636 | $34,458 | $56,459 | $41,000 | |

NATIONAL RESULTS -- 1983

| 436 SR CORRESPONDENT BANKING OFFICER * | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | 1983 MEDIAN BASE SALARY | % CHANGE OVER 1981 MEDIAN BASE SALARY |
|---|---|---|---|---|---|---|
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 14 | $35,325 | $26,370 | $43,006 | $33,000 | +15.8 |
| $250 TO $499 MILLION | 18 | $43,125 | $32,530 | $49,035 | $43,000 | +19.4 |
| $500 TO $999 MILLION | 7 | $37,354 | $29,597 | $46,251 | $36,000 | + 3.3 |
| $1 BILLION AND OVER | 13 | $42,528 | $32,787 | $52,723 | $47,000 | +25.3 |
| ALL BANKS | 57 | $38,601 | $29,787 | $47,575 | $37,000 | |

* NEW POSITION IN 1983

# Regional Results

# Region I New England

Connecticut
Maine
Massachusetts
New Hampshire
Rhode Island
Vermont

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 101 FILE CLERK | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 5 | $8,742 | $7,774 | $10,504 | $8,268 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 16 | $8,737 | $7,802 | $10,289 | $8,500 | 4 |
| 102 GENERAL CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 7 | $9,940 | $8,344 | $12,148 | $10,026 | 7 |
| $100 TO $249 MILLION | 6 | $9,611 | $8,380 | $11,936 | $9,330 | 12 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 26 | $9,977 | $8,604 | $12,053 | $9,800 | 9 |
| 103 CLERK TYPIST | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 10 | $9,669 | $8,653 | $12,195 | $9,500 | 5 |
| 104 DATA ENTRY OPERATOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 15 | $10,008 | $8,837 | $12,055 | $9,750 | 4 |
| 105 MAIL CLERK | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 14 | $8,996 | $7,965 | $10,839 | $8,944 | 3 |
| 106 ACCOUNTING CLERK-SR | | | | | | |
| $20 TO $29 MILLION | 5 | $13,203 | $10,400 | $14,310 | $13,056 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 6 | $12,669 | $10,812 | $16,027 | $12,000 | 3 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 21 | $12,714 | $11,064 | $15,512 | $12,910 | 2 |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 107 ACCOUNTING CLERK | | | | | | |
| $20 TO $29 MILLION | 5 | $10,667 | $8,600 | $11,700 | $10,400 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 6 | $10,699 | $9,552 | $13,472 | $10,920 | 3 |
| $100 TO $249 MILLION | 7 | $10,267 | $8,626 | $11,930 | $10,610 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 26 | $10,456 | $9,090 | $12,636 | $10,610 | 4 |
| 108 PROOF MACHINE OPERATOR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 6 | $9,145 | $8,598 | $11,902 | $9,000 | 5 |
| $100 TO $249 MILLION | 5 | $9,647 | $8,222 | $11,630 | $9,819 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 26 | $9,342 | $8,420 | $11,939 | $9,278 | 8 |
| 109 WORD PROCESSING OPERATOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 10 | $10,619 | $9,172 | $13,091 | $10,800 | 2 |
| 110 BOOKKEEPING MACHINE OPERATOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 8 | $10,453 | $8,849 | $12,332 | $10,400 | 2 |
| 111 MAINTENANCE SERVICE WORKER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 10 | $11,341 | $9,538 | $13,111 | $11,350 | 3 |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 112 CUSTODIAN | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 6 | $10,798 | $8,618 | $11,181 | $9,600 | 2 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 17 | $10,406 | $8,472 | $11,591 | $10,556 | 3 |
| 113 MESSENGER | | | | | | |
| $50 TO $99 MILLION | 5 | $10,422 | $8,583 | $10,997 | $9,672 | 2 |
| $100 TO $249 MILLION | 6 | $9,513 | $7,894 | $10,758 | $8,931 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 15 | $9,784 | $8,223 | $10,942 | $9,600 | 3 |
| 114 SECURITY GUARD | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | |
| 201 SAFE DEPOSIT CLERK | | | | | | |
| $50 TO $99 MILLION | 5 | $10,126 | $10,930 | $13,607 | $9,880 | 1 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 14 | $10,500 | $8,860 | $12,272 | $10,521 | 2 |
| 202 RECEPTIONIST | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 7 | $10,183 | $9,120 | $11,700 | $10,300 | 2 |
| $100 TO $249 MILLION | 5 | $9,471 | $8,547 | $11,888 | $9,450 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 17 | $9,835 | $8,849 | $11,795 | $9,932 | 2 |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 203 NEW ACCOUNTS REPRESENTATIVE | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 5 | $11,115 | $9,360 | $11,440 | $11,200 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 8 | $11,454 | $9,809 | $14,797 | $11,500 | 3 |
| $100 TO $249 MILLION | 7 | $10,187 | $8,811 | $12,281 | $10,255 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 28 | $11,080 | $9,466 | $13,591 | $11,024 | 7 |
| 204 TELEPHONE OPERATOR | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 5 | $9,731 | $9,110 | $11,612 | $9,750 | 1 |
| $100 TO $249 MILLION | 7 | $9,437 | $8,070 | $11,172 | $9,230 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 22 | $9,654 | $8,396 | $11,375 | $9,747 | 1 |
| 205 SECRETARY | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 8 | $11,270 | $10,028 | $13,499 | $10,300 | 3 |
| $100 TO $249 MILLION | 6 | $11,434 | $9,648 | $13,573 | $11,600 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 24 | $11,472 | $10,003 | $13,877 | $11,264 | 6 |
| 206 EXECUTIVE SECRETARY | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 6 | $13,830 | $11,852 | $15,883 | $13,500 | 1 |
| $100 TO $249 MILLION | 8 | $14,106 | $11,342 | $15,432 | $14,092 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 25 | $14,051 | $11,466 | $16,250 | $13,832 | 2 |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 207 LEGAL SECRETARY | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 208 UNIVERSAL TELLER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $9,587 | $8,465 | $11,388 | $9,300 | 11 | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $9,600 | $8,321 | $12,701 | $10,000 | 21 | | | | |
| $100 TO $249 MILLION | 7 | $9,334 | $8,419 | $12,279 | $9,415 | 32 | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 32 | $9,582 | $8,560 | $12,559 | $9,598 | 34 | | | | |
| 209 HEAD TELLER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DAT | | | | | | | | |
| $20 TO $29 MILLION | 5 | $12,106 | | | $11,400 | 2 | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $11,533 | $10,423 | $14,657 | $11,700 | 4 | | | | |
| $100 TO $249 MILLION | 8 | $11,200 | $9,989 | $13,512 | $11,400 | 5 | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 33 | $11,620 | $10,403 | $14,580 | $11,650 | 7 | | | | |
| 301 SR COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $37,936 | $31,512 | $47,895 | $40,000 | 1 | 44 | 8 | 7 | 8 |
| $100 TO $249 MILLION | 5 | $39,580 | $32,317 | $50,567 | $39,100 | 1 | 36 | 8 | 3 | 8 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 21 | $38,077 | $31,508 | $49,365 | $37,175 | 2 | 42 | 10 | 5 | 13 |
| 302 COMMERCIAL LOAN OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 13 | $27,719 | $23,686 | $34,688 | $26,775 | 2 | 38 | 8 | 5 | 4 |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 303 SR CONSUMER LOAN OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 12 | $29,978 | | | $26,000 | 1 | 43 | 11 | 4 | 15 |
| 304 CONSUMER LOAN OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $17,370 | $14,833 | $20,500 | $16,212 | 2 | 39 | 14 | 10 | 2 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 17 | $18,747 | $16,784 | $23,470 | $18,800 | 2 | 38 | 13 | 7 | 10 |
| 305 SR MORTGAGE LOAN OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 11 | $31,598 | $27,432 | $40,870 | $29,500 | 1 | 44 | 11 | 7 | 4 |
| 306 MORTGAGE LOAN OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $21,278 | $20,027 | $28,399 | $22,500 | 1 | 37 | 11 | 4 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 15 | $19,785 | $17,664 | $27,783 | $20,033 | 2 | 39 | 12 | 4 | 2 |
| 307 TRUST ACCOUNT ADMINISTRATOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 11 | $23,965 | | | $19,855 | 2 | 47 | 13 | 8 | 3 |
| 308 CORPORATE TRUST OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 309 PERSONAL TRUST OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 310 STAFF ATTORNEY | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 311 INTERNAL AUDITOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $21,364 | $19,734 | $26,999 | $21,000 | 1 | 39 | 6 | 3 | 9 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 17 | $20,680 | $18,450 | $27,555 | $18,500 | 2 | 37 | 7 | 2 | 7 |
| 312 LOAN REVIEW OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 313 BUSINESS DEVELOPMENT OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $27,284 | $22,758 | $34,317 | $27,000 | 2 | 38 | 7 | 3 | 2 |
| 314 SYSTEMS ANALYST | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $23,947 | $21,425 | $33,250 | $26,000 | 2 | 37 | 4 | 2 | 15 |
| 315 SR COMPUTER PROGRAMMER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $23,139 | $19,980 | $29,408 | $21,378 | 4 | 32 | 6 | 2 | 3 |
| 316 COMPUTER PROGRAMMER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 7 | $15,986 | $15,218 | $22,580 | $16,536 | 4 | 28 | 3 | 3 | 4 |
| 317 SR COMPUTER OPERATOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 9 | $15,833 | $13,274 | $19,397 | $16,159 | 2 | 31 | 7 | 2 | 2 |
| 318 COMPUTER OPERATOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 14 | $11,298 | $10,394 | $15,178 | $10,400 | 2 | 27 | 3 | 2 | 13 |
| 319 STAFF APPRAISER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 320 CONSUMER LOAN COLLECTOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $12,749 | $11,387 | $15,477 | $12,675 | 1 | 35 | 4 | 3 | |
| $100 TO $249 MILLION | 5 | $12,232 | $9,477 | $13,964 | $12,480 | 2 | 33 | 3 | 1 | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $15,975 | | | $12,675 | 2 | 35 | 4 | 2 | 17 |
| 321 PERSONNEL ASSISTANT | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 10 | $14,366 | $12,382 | $17,367 | $14,040 | 2 | 41 | 6 | 2 | 2 |
| 322 EMPLOYMENT INTERVIEWER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 323 ASST BRANCH MANAGER (LARGE +31) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 324 ASST BRANCH MGR (MEDIUM 10-30) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 7 | $16,394 | $14,762 | $22,426 | $16,068 | 4 | 35 | 8 | 2 | 21 |
| 325 ASST BRANCH MANAGER (SMALL -10) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 9 | $14,789 | $13,582 | $19,685 | $13,906 | 3 | 40 | 9 | 4 | 6 |
| 326 ACCOUNTANT | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $16,065 | $14,340 | $20,620 | $15,200 | 1 | 34 | 5 | 2 | 6 |
| 327 OFFICER TRAINEE (B.A.) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 7 | $13,613 | $12,850 | $18,820 | $14,000 | 2 | 24 | 3 | 1 | |
| 328 OFFICER TRAINEE (M.A.) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO OF BANKS | MEAN BASE SALARY | MEAN SALARY MINIMUM | RANGE MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEE SUPER. |
|---|---|---|---|---|---|---|---|---|---|---|
| 329 ADVERTISING OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $21,957 | $17,605 | $26,381 | $18,000 | 1 | 43 | 9 | 6 | 1 |
| 330 NEW ACCOUNTS OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $17,049 | $16,943 | $26,597 | $17,000 | 2 | 42 | 12 | 4 | 6 |
| 401 CHIEF EXECUTIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $41,324 | | | $50,000 | 1 | 53 | 16 | 11 | 40 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $65,633 | $49,067 | $78,267 | $66,000 | 1 | 52 | 16 | 6 | 48 |
| $100 TO $249 MILLION | 8 | $77,793 | $58,939 | $91,539 | $73,000 | 1 | 51 | 16 | 6 | 86 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 32 | $74,655 | | | $66,000 | 1 | 52 | 16 | 7 | 129 |
| 402 CHIEF ADMINISTRATIVE OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | 5 | $36,200 | | | $36,000 | 1 | 50 | 18 | 8 | 40 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $56,169 | $39,438 | $59,019 | $54,200 | 1 | 52 | 7 | 3 | 69 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $50,770 | $41,419 | $61,579 | $43,300 | 1 | 49 | 13 | 6 | 60 |
| 403 CHIEF FINANCIAL OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $43,187 | $34,113 | $51,806 | $45,006 | 1 | 45 | 8 | 4 | 14 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 16 | $45,015 | $38,292 | $57,471 | $45,916 | 1 | 46 | 13 | 4 | 26 |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 404 SR OPERATIONS OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $31,560 | | | $30,000 | 1 | 40 | 9 | 4 | 31 |
| $100 TO $249 MILLION | 5 | $37,533 | $30,623 | $47,440 | $40,000 | 1 | 46 | 12 | 9 | 34 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 17 | $34,432 | $31,730 | $49,218 | $32,542 | 1 | 44 | 14 | 6 | 58 |
| 405 OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $22,405 | $20,409 | $30,760 | $22,000 | 1 | 41 | 12 | 3 | 19 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $23,298 | $22,020 | $32,872 | $22,220 | 1 | 38 | 11 | 4 | 16 |
| 406 PERSONNEL OFFICER/DIRECTOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $18,730 | $17,468 | $25,872 | $18,500 | 1 | 46 | 8 | 4 | 4 |
| $100 TO $249 MILLION | 7 | $20,331 | $18,892 | $27,784 | $20,100 | 1 | 35 | 6 | 2 | 13 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $24,688 | | | $21,600 | 1 | 43 | 9 | 3 | 10 |
| 407 MARKETING OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $33,892 | $27,341 | $38,953 | $30,600 | 1 | 43 | 7 | 4 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 14 | $32,671 | $27,486 | $41,533 | $30,000 | 1 | 45 | 7 | 3 | 4 |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 408 CONTROLLER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $25,667 | $21,167 | $32,667 | $24,000 | 1 | 44 | 7 | 5 | 6 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 17 | $28,168 | $24,982 | $37,442 | $28,300 | 1 | 40 | 9 | 5 | 7 |
| 409 GENERAL ACCOUNTING MANAGER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 8 | $21,143 | | | $18,100 | 1 | 35 | 11 | 4 | 6 |
| 410 BRANCH ADMINISTRATION OFFICER | | | | | | | | | | |
| $50 TO $99 MILLION | 6 | $26,125 | $21,802 | $33,853 | $23,000 | 1 | 44 | 11 | 3 | 27 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $31,293 | $26,334 | $41,134 | $33,000 | 1 | 42 | 11 | 3 | 64 |
| 411 BRANCH MANAGER (LARGE +31) | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 5 | $28,881 | $23,252 | $36,090 | $27,400 | 3 | 39 | 10 | 5 | 33 |
| 412 BRANCH MANAGER (MEDIUM 10-30) | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 8 | $22,486 | $17,387 | $28,746 | $20,500 | 3 | 42 | 12 | 5 | 24 |
| 413 BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $17,103 | $14,235 | $21,010 | $16,625 | 4 | 40 | 8 | 4 | 6 |
| $100 TO $249 MILLION | 7 | $20,174 | $17,553 | $30,065 | $21,076 | 5 | 38 | 9 | 4 | 10 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 25 | $18,226 | $15,593 | $24,247 | $17 935 | 4 | 40 | 10 | 5 | 9 |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 414 DATA PROCESSING DIRECTOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $37,120 | $29,344 | $46,142 | $38,000 | 1 | 39 | 5 | 2 | 42 |
| 415 COMPUTER CENTER MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $21,182 | $17,408 | $26,902 | $22,000 | 1 | 38 | 5 | 1 | 14 |
| 416 SYSTEMS & PROGRAMMING MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 417 DP OPERATIONS SUPERVISOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 7 | $22,690 | | | $24,280 | 1 | 35 | 4 | 2 | 8 |
| 418 PURCHASING MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $18,763 | $15,009 | $21,680 | $16,705 | 1 | 46 | 11 | 3 | 4 |
| 419 COMMERCIAL CREDIT DEPT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 10 | $22,664 | $17,951 | $29,186 | $22,000 | 1 | 38 | 10 | 3 | 4 |
| 420 CONSUMER LOAN DEPT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $27,102 | | | $19,500 | 1 | 37 | 9 | 3 | 10 |
| 421 MORTGAGE LOAN DEPT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $38,683 | $37,275 | $58,856 | $39,000 | 1 | 46 | 15 | 5 | 3 |
| 422 COMMERCIAL LOAN DEPT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $40,881 | $31,956 | $49,248 | $40,000 | 1 | 39 | 13 | 5 | 19 |
| 423 SR TRUST OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 13 | $38,702 | $34,295 | $53,085 | $40,000 | 1 | 49 | 12 | 9 | 7 |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 424 TRUST OPERATIONS MANAGER | | | | | | | | | | |
| $50 TO $99 MILLION | 5 | $20,940 | | | $20,500 | 1 | 50 | 9 | 7 | 4 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 12 | $23,181 | | | $20,500 | 1 | 44 | 11 | 6 | 5 |
| 425 TELEPHONE SUPERVISOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 426 COMPENSATION & BENEFITS MGR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 427 PAYROLL SUPERVISOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 428 INTERNAL AUDIT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 9 | $23,747 | $20,547 | $30,324 | $23,646 | 1 | 35 | 7 | 5 | 3 |

GEOGRAPHIC REGION I RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 429 SECURITY MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $22,460 | $17,848 | $30,619 | $21,000 | 1 | 51 | 20 | 8 | 4 |
| 430 CONSUMER LOAN COLLECTION MGR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 9 | $18,636 | $16,311 | $23,220 | $17,000 | 1 | 34 | 3 | 2 | 3 |
| 431 TRAINING DIRECTOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $17,861 | | | $15,305 | 1 | 42 | 8 | 1 | 1 |
| 432 EMPLOYMENT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 433 SR BUSINESS DEVELOPMENT OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $35,887 | $27,228 | $40,953 | $36,000 | 1 | 45 | 8 | 4 | 1 |
| 434 SR INTERNATIONAL BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 435 SR INVESTMENT OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 436 SR CORRESPONDENT BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |

# Region II Mid Atlantic

New Jersey
New York
Pennsylvania

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 101 FILE CLERK | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 16 | $8,568 | $7,508 | $10,712 | $8,413 | 4 |
| $100 TO $249 MILLION | 19 | $8,795 | $7,847 | $10,815 | $8,671 | 5 |
| $250 TO $499 MILLION | 6 | $8,731 | $7,708 | $11,261 | $8,478 | 8 |
| $500 TO $999 MILLION | 10 | $8,873 | $7,678 | $10,503 | $8,684 | 9 |
| $1 BILLION AND OVER | 11 | $8,910 | $7,709 | $11,755 | $9,050 | 18 |
| ALL BANKS | 65 | $8,726 | $7,699 | $11,003 | $8,725 | 8 |
| 102 GENERAL CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 21 | $9,704 | $8,132 | $11,438 | $10,027 | 6 |
| $100 TO $249 MILLION | 18 | $9,976 | $8,411 | $12,462 | $9,500 | 12 |
| $250 TO $499 MILLION | 6 | $9,538 | $8,262 | $12,363 | $9,350 | 24 |
| $500 TO $999 MILLION | 11 | $10,272 | $8,413 | $12,277 | $10,140 | 42 |
| $1 BILLION AND OVER | 9 | $10,261 | $8,518 | $13,178 | $10,409 | 60 |
| ALL BANKS | 74 | $9,924 | $8,304 | $12,194 | $9,865 | 21 |
| 103 CLERK TYPIST | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 13 | $9,773 | $7,981 | $11,429 | $9,455 | 2 |
| $100 TO $249 MILLION | 14 | $9,741 | $8,531 | $12,088 | $9,120 | 4 |
| $250 TO $499 MILLION | 6 | $9,025 | $7,880 | $12,144 | $8,996 | 10 |
| $500 TO $999 MILLION | 9 | $9,813 | $8,073 | $11,455 | $9,880 | 10 |
| $1 BILLION AND OVER | 9 | $9,195 | $7,946 | $12,133 | $8,968 | 12 |
| ALL BANKS | 57 | $9,641 | $8,175 | $11,906 | $9,455 | 6 |
| 104 DATA ENTRY OPERATOR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 13 | $9,547 | $8,140 | $11,064 | $9,263 | 1 |
| $100 TO $249 MILLION | 22 | $9,497 | $8,604 | $11,967 | $9,464 | 2 |
| $250 TO $499 MILLION | 8 | $9,756 | $8,271 | $12,122 | $9,400 | 3 |
| $500 TO $999 MILLION | 9 | $10,850 | $8,910 | $12,988 | $10,218 | 6 |
| $1 BILLION AND OVER | 9 | $10,471 | $8,734 | $13,686 | $10,100 | 12 |
| ALL BANKS | 65 | $9,888 | $8,558 | $12,293 | $9,733 | 4 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| **105 MAIL CLERK** | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 7 | $8,832 | $7,057 | $10,268 | $8,840 | 1 |
| $100 TO $249 MILLION | 13 | $8,723 | $7,835 | $10,744 | $8,736 | 1 |
| $250 TO $499 MILLION | 8 | $9,300 | $7,779 | $11,299 | $8,499 | 2 |
| $500 TO $999 MILLION | 10 | $9,279 | $7,958 | $11,234 | $9,400 | 3 |
| $1 BILLION AND OVER | 9 | $9,996 | $8,497 | $12,870 | $9,384 | 9 |
| ALL BANKS | 48 | $9,158 | $7,895 | $11,365 | $8,866 | 3 |
| **106 ACCOUNTING CLERK-SR** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 17 | $13,478 | $10,405 | $15,324 | $13,000 | 2 |
| $100 TO $249 MILLION | 16 | $12,793 | $10,761 | $14,750 | $11,960 | 1 |
| $250 TO $499 MILLION | 8 | $12,852 | $10,297 | $15,391 | $12,060 | 2 |
| $500 TO $999 MILLION | 10 | $13,981 | $12,091 | $17,418 | $13,156 | 3 |
| $1 BILLION AND OVER | 9 | $14,112 | $11,215 | $17,338 | $13,500 | 7 |
| ALL BANKS | 68 | $13,361 | $10,932 | $15,857 | $13,000 | 2 |
| **107 ACCOUNTING CLERK** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 17 | $10,303 | $8,585 | $12,643 | $10,628 | 3 |
| $100 TO $249 MILLION | 23 | $10,271 | $8,945 | $12,792 | $9,838 | 3 |
| $250 TO $499 MILLION | 8 | $10,698 | $9,034 | $13,558 | $9,900 | 3 |
| $500 TO $999 MILLION | 12 | $10,766 | $9,248 | $13,437 | $10,725 | 5 |
| $1 BILLION AND OVER | 11 | $10,775 | $9,352 | $14,259 | $10,671 | 10 |
| ALL BANKS | 78 | $10,464 | $9,010 | $13,198 | $10,348 | 4 |
| **108 PROOF MACHINE OPERATOR** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 25 | $9,415 | $8,013 | $11,663 | $9,464 | 3 |
| $100 TO $249 MILLION | 26 | $9,463 | $8,158 | $11,410 | $9,296 | 4 |
| $250 TO $499 MILLION | 10 | $9,444 | $8,243 | $12,033 | $9,270 | 5 |
| $500 TO $999 MILLION | 12 | $10,059 | $8,385 | $11,962 | $9,713 | 12 |
| $1 BILLION AND OVER | 8 | $9,495 | $8,580 | $13,043 | $9,600 | 20 |
| ALL BANKS | 91 | $9,611 | $8,202 | $11,810 | $9,600 | 6 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 109 WORD PROCESSING OPERATOR | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 6 | $11,260 | $10,034 | $14,272 | $10,128 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | 6 | $10,547 | $9,518 | $14,000 | $10,296 | 3 |
| $1 BILLION AND OVER | 7 | $11,571 | $10,038 | $15,578 | $11,689 | 4 |
| ALL BANKS | 26 | $11,250 | $9,728 | $14,438 | $11,300 | 3 |
| 110 BOOKKEEPING MACHINE OPERATOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 16 | $11,252 | $8,982 | $12,920 | $10,900 | 3 |
| 111 MAINTENANCE SERVICE WORKER | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 10 | $11,985 | $9,526 | $14,484 | $11,180 | 1 |
| $100 TO $249 MILLION | 17 | $11,402 | $9,395 | $13,597 | $11,601 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | 10 | $12,830 | $10,136 | $15,219 | $12,064 | 3 |
| $1 BILLION AND OVER | 8 | $12,706 | $9,994 | $15,252 | $12,150 | 5 |
| ALL BANKS | 51 | $12,170 | $9,823 | $14,586 | $11,908 | 3 |
| 112 CUSTODIAN | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 8 | $11,136 | $7,455 | $12,529 | $11,440 | 1 |
| $100 TO $249 MILLION | 15 | $9,130 | $8,089 | $11,039 | $8,954 | 3 |
| $250 TO $499 MILLION | 5 | $8,737 | $7,359 | $10,494 | $8,736 | 4 |
| $500 TO $999 MILLION | 9 | $9,943 | $8,031 | $11,144 | $9,620 | 3 |
| $1 BILLION AND OVER | 6 | $10,369 | $8,135 | $11,812 | $10,186 | 9 |
| ALL BANKS | 49 | $9,996 | $7,888 | $11,287 | $9,600 | 3 |
| 113 MESSENGER | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 15 | $9,856 | $7,662 | $10,618 | $9,360 | 2 |
| $100 TO $249 MILLION | 22 | $9,186 | $7,909 | $11,183 | $8,787 | 2 |
| $250 TO $499 MILLION | 9 | $9,252 | $7,976 | $11,274 | $9,361 | 4 |
| $500 TO $999 MILLION | 9 | $9,717 | $8,068 | $11,447 | $9,724 | 7 |
| $1 BILLION AND OVER | 9 | $10,796 | $8,706 | $13,092 | $10,439 | 13 |
| ALL BANKS | 65 | $9,676 | $8,045 | $11,484 | $9,360 | 4 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 114 SECURITY GUARD | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | 5 | $11,643 | $8,996 | $12,979 | $11,108 | 4 |
| $1 BILLION AND OVER | 9 | $10,906 | $8,999 | $13,612 | $10,654 | 14 |
| ALL BANKS | 20 | $10,761 | $8,790 | $12,926 | $10,712 | 8 |
| 201 SAFE DEPOSIT CLERK | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 11 | $9,738 | $7,764 | $11,270 | $9,620 | 2 |
| $100 TO $249 MILLION | 17 | $9,901 | $8,439 | $11,868 | $9,776 | 2 |
| $250 TO $499 MILLION | 5 | $10,436 | $7,974 | $11,908 | $10,394 | 1 |
| $500 TO $999 MILLION | 9 | $10,814 | $8,552 | $12,352 | $10,764 | 3 |
| $1 BILLION AND OVER | 7 | $10,609 | $8,679 | $13,219 | $10,587 | 6 |
| ALL BANKS | 50 | $10,167 | $8,351 | $12,084 | $10,394 | 2 |
| 202 RECEPTIONIST | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 8 | $10,087 | $7,931 | $11,646 | $9,600 | 1 |
| $100 TO $249 MILLION | 14 | $9,545 | $8,745 | $11,854 | $9,179 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | 7 | $10,091 | $8,612 | $11,899 | $10,017 | 4 |
| $1 BILLION AND OVER | 7 | $10,490 | $8,525 | $12,805 | $10,448 | 2 |
| ALL BANKS | 43 | $9,819 | $8,422 | $11,954 | $9,939 | 2 |
| 203 NEW ACCOUNTS REPRESENTATIVE | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | 6 | $11,961 | $8,859 | $13,152 | $11,856 | 2 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 21 | $10,624 | $8,824 | $12,880 | $10,500 | 3 |
| $100 TO $249 MILLION | 22 | $11,444 | $9,691 | $14,012 | $10,883 | 6 |
| $250 TO $499 MILLION | 9 | $11,396 | $9,243 | $13,944 | $11,464 | 13 |
| $500 TO $999 MILLION | 10 | $11,421 | $10,200 | $14,549 | $10,774 | 17 |
| $1 BILLION AND OVER | 10 | $11,924 | $10,041 | $15,262 | $11,700 | 26 |
| ALL BANKS | 83 | $11,198 | $9,511 | $13,977 | $11,097 | 9 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 204 TELEPHONE OPERATOR | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 18 | $9,384 | $7,546 | $10,358 | $9,256 | 1 |
| $100 TO $249 MILLION | 21 | $9,871 | $8,526 | $11,691 | $9,700 | 1 |
| $250 TO $499 MILLION | 9 | $10,201 | $8,387 | $12,138 | $9,746 | 1 |
| $500 TO $999 MILLION | 11 | $11,066 | $8,622 | $12,611 | $11,064 | 2 |
| $1 BILLION AND OVER | 10 | $10,913 | $8,824 | $13,493 | $10,300 | 3 |
| ALL BANKS | 73 | $10,027 | $8,364 | $11,940 | $9,880 | 1 |
| 205 SECRETARY | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 18 | $10,994 | $8,462 | $12,789 | $10,920 | 2 |
| $100 TO $249 MILLION | 22 | $11,018 | $9,494 | $13,765 | $10,785 | 3 |
| $250 TO $499 MILLION | 9 | $11,148 | $9,052 | $13,457 | $10,750 | 9 |
| $500 TO $999 MILLION | 12 | $12,042 | $9,482 | $14,409 | $12,450 | 13 |
| $1 BILLION AND OVER | 11 | $11,800 | $9,822 | $15,057 | $12,030 | 29 |
| ALL BANKS | 79 | $11,251 | $9,258 | $13,765 | $11,388 | 9 |
| 206 EXECUTIVE SECRETARY | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 25 | $13,813 | $11,076 | $16,007 | $13,353 | 1 |
| $100 TO $249 MILLION | 25 | $15,021 | $11,414 | $16,457 | $13,853 | 2 |
| $250 TO $499 MILLION | 10 | $14,284 | $10,756 | $16,232 | $12,900 | 2 |
| $500 TO $999 MILLION | 12 | $16,143 | $11,683 | $17,350 | $15,522 | 3 |
| $1 BILLION AND OVER | 11 | $17,190 | $12,780 | $20,043 | $15,735 | 7 |
| ALL BANKS | 88 | $14,871 | $11,482 | $16,880 | $14,000 | 2 |
| 207 LEGAL SECRETARY | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 7 | $13,660 | $12,176 | $17,772 | $13,621 | 2 |
| 208 UNIVERSAL TELLER | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | 6 | $9,931 | $7,727 | $12,312 | $9,954 | 8 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 26 | $9,405 | $8,183 | $12,467 | $9,428 | 21 |
| $100 TO $249 MILLION | 26 | $9,358 | $8,328 | $12,351 | $9,152 | 34 |
| $250 TO $499 MILLION | 10 | $9,731 | $8,409 | $12,756 | $9,500 | 73 |
| $500 TO $999 MILLION | 13 | $10,063 | $8,718 | $12,975 | $10,047 | 90 |
| $1 BILLION AND OVER | 10 | $10,296 | $9,032 | $14,268 | $10,172 | 182 |
| ALL BANKS | | | | | | |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 209 HEAD TELLER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 6 | $12,597 | $9,674 | $13,429 | $12,220 | 1 | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 26 | $11,867 | $10,194 | $14,311 | $11,827 | 3 | | | | |
| $100 TO $249 MILLION | 24 | $12,004 | $9,689 | $14,940 | $11,110 | 6 | | | | |
| $250 TO $499 MILLION | 9 | $12,553 | $10,261 | $15,398 | $12,600 | 11 | | | | |
| $500 TO $999 MILLION | 14 | $13,057 | $10,674 | $16,004 | $13,421 | 12 | | | | |
| $1 BILLION AND OVER | 10 | $13,201 | $11,100 | $17,649 | $12,523 | 31 | | | | |
| ALL BANKS | 95 | $12,266 | $10,219 | $15,250 | $12,133 | 9 | | | | |
| 301 SR COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 16 | $33,971 | $25,990 | $39,465 | $34,000 | 1 | 42 | 12 | 5 | 7 |
| $100 TO $249 MILLION | 20 | $32,475 | $23,064 | $38,208 | $30,000 | 1 | 43 | 15 | 4 | 10 |
| $250 TO $499 MILLION | 7 | $42,660 | | | $41,496 | 1 | 45 | 9 | 5 | 27 |
| $500 TO $999 MILLION | 11 | $37,697 | $26,997 | $44,516 | $34,259 | 3 | 46 | 11 | 6 | 23 |
| $1 BILLION AND OVER | 7 | $39,494 | $25,381 | $42,028 | $33,725 | 11 | 40 | 9 | 4 | 13 |
| ALL BANKS | 64 | $35,337 | $25,854 | $41,781 | $33,450 | 3 | 43 | 13 | 5 | 12 |
| 302 COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 11 | $24,627 | | | $26,780 | 1 | 40 | 12 | 4 | 3 |
| $100 TO $249 MILLION | 15 | $25,229 | $21,636 | $33,904 | $24,180 | 1 | 40 | 11 | 4 | 3 |
| $250 TO $499 MILLION | 9 | $25,872 | $20,606 | $32,622 | $23,200 | 2 | 39 | 13 | 3 | 3 |
| $500 TO $999 MILLION | 10 | $26,215 | $19,042 | $32,218 | $25,760 | 5 | 35 | 7 | 3 | 3 |
| $1 BILLION AND OVER | 9 | $27,594 | $22,043 | $35,572 | $26,475 | 8 | 34 | 6 | 2 | 2 |
| ALL BANKS | 56 | $25,722 | $20,210 | $32,317 | $25,760 | 3 | 38 | 10 | 3 | 3 |
| 303 SR CONSUMER LOAN OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 14 | $27,359 | $18,796 | $29,382 | $24,700 | 1 | 45 | 13 | 6 | 5 |
| $100 TO $249 MILLION | 8 | $26,662 | $21,090 | $37,698 | $25,995 | 1 | 46 | 7 | 5 | 8 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 7 | $30,827 | $22,798 | $36,343 | $31,304 | 2 | 47 | 16 | 8 | 16 |
| $1 BILLION AND OVER | 5 | $32,105 | | | $25,000 | 4 | 46 | 17 | 6 | 35 |
| ALL BANKS | 43 | $27,904 | $21,886 | $35,237 | $25,995 | 2 | 44 | 13 | 5 | 10 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 304 CONSUMER LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 14 | $20,024 | $14,075 | $20,714 | $18,070 | 2 | 43 | 14 | 7 | 5 |
| $100 TO $249 MILLION | 12 | $19,755 | $16,529 | $26,042 | $18,500 | 1 | 37 | 14 | 4 | 5 |
| $250 TO $499 MILLION | 6 | $17,874 | $15,833 | $24,074 | $16,368 | 2 | 41 | 15 | 4 | 5 |
| $500 TO $999 MILLION | 7 | $21,024 | $17,869 | $27,412 | $20,852 | 3 | 39 | 13 | 3 | 7 |
| $1 BILLION AND OVER | 7 | $25,054 | $20,798 | $33,372 | $25,000 | 3 | 36 | 9 | 4 | 12 |
| ALL BANKS | 54 | $20,041 | $16,636 | $25,654 | $19,250 | 2 | 39 | 13 | 5 | 6 |
| 305 SR MORTGAGE LOAN OFFICER | | | | | | | | | | |
| $50 TO $99 MILLION | 5 | $32,916 | $21,850 | $36,600 | $26,913 | 1 | 48 | 19 | 8 | 5 |
| $100 TO $249 MILLION | 12 | $29,289 | $23,004 | $38,738 | $29,978 | 1 | 44 | 15 | 5 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 5 | $28,494 | | | $26,750 | 1 | 41 | 12 | 7 | 7 |
| $1 BILLION AND OVER | 5 | $29,332 | | | $25,360 | 2 | 45 | 18 | 4 | 5 |
| ALL BANKS | 29 | $29,674 | $23,019 | $38,425 | $28,218 | 1 | 44 | 15 | 5 | 5 |
| 306 MORTGAGE LOAN OFFICER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 10 | $22,485 | $17,025 | $25,475 | $21,794 | 1 | 44 | 13 | 6 | 2 |
| $100 TO $249 MILLION | 13 | $20,323 | $16,339 | $25,452 | $18,700 | 1 | 45 | 19 | 6 | 2 |
| $250 TO $499 MILLION | 7 | $21,587 | $16,922 | $26,034 | $20,462 | 2 | 48 | 18 | 8 | 3 |
| $500 TO $999 MILLION | 6 | $16,851 | $13,474 | $20,202 | $17,775 | 2 | 30 | 7 | 2 | 3 |
| $1 BILLION AND OVER | 7 | $22,157 | $18,036 | $28,651 | $21,723 | 2 | 35 | 11 | 3 | 3 |
| ALL BANKS | 44 | $20,972 | $16,407 | $25,340 | $20,920 | 1 | 41 | 15 | 6 | 3 |
| 307 TRUST ACCOUNT ADMINISTRATOR | | | | | | | | | | |
| $50 TO $99 MILLION | 5 | $28,675 | | | $30,000 | 1 | 42 | 10 | 9 | 5 |
| $100 TO $249 MILLION | 11 | $20,241 | $16,967 | $25,940 | $17,600 | 2 | 38 | 9 | 4 | 3 |
| $250 TO $499 MILLION | 7 | $30,712 | $23,409 | $38,015 | $32,110 | 2 | 44 | 18 | 12 | 8 |
| $500 TO $999 MILLION | 8 | $34,024 | $25,861 | $41,534 | $37,810 | 3 | 46 | 8 | 5 | 7 |
| $1 BILLION AND OVER | 6 | $34,038 | $29,354 | $46,498 | $33,125 | 3 | 45 | 16 | 4 | 15 |
| ALL BANKS | 37 | $28,579 | $22,282 | $35,183 | $26,900 | 2 | 43 | 12 | 6 | 7 |
| 308 CORPORATE TRUST OFFICER | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $24,400 | $16,717 | $25,545 | $23,750 | 1 | 45 | 17 | 11 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 8 | $29,296 | $23,565 | $37,287 | $26,100 | 1 | 39 | 9 | 4 | 5 |
| $1 BILLION AND OVER | 5 | $27,610 | $23,161 | $36,385 | $23,633 | 3 | 42 | 16 | 8 | 9 |
| ALL BANKS | 26 | $28,982 | $21,579 | $33,820 | $25,051 | 2 | 43 | 14 | 7 | 6 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 309 PERSONAL TRUST OFFICER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $27,792 | $10,569 | $14,839 | $22,789 | 1 | 49 | 13 | 9 | 5 |
| $100 TO $249 MILLION | 5 | $23,633 | $18,233 | $28,244 | $23,750 | 1 | 43 | 19 | 8 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 7 | $29,372 | $20,323 | $35,543 | $29,285 | 3 | 45 | 16 | 8 | 3 |
| $1 BILLION AND OVER | 8 | $29,256 | | | $26,600 | 3 | 44 | 8 | 3 | 21 |
| ALL BANKS | 31 | $26,861 | $19,801 | $32,121 | $25,500 | 2 | 45 | 14 | 7 | 7 |
| 310 STAFF ATTORNEY | | | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 5 | $43,086 | $35,873 | $56,454 | $42,000 | 1 | 35 | 3 | 2 | 12 |
| ALL BANKS | 11 | $40,580 | $31,978 | $52,112 | $41,613 | 1 | 35 | 2 | 2 | 4 |
| 311 INTERNAL AUDITOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 16 | $18,943 | $16,087 | $24,271 | $16,250 | 1 | 35 | 7 | 3 | 16 |
| $100 TO $249 MILLION | 19 | $20,844 | $16,705 | $25,057 | $20,800 | 1 | 39 | 12 | 4 | 1 |
| $250 TO $499 MILLION | 10 | $20,824 | $18,217 | $27,675 | $18,382 | 1 | 37 | 11 | 5 | 4 |
| $500 TO $999 MILLION | 13 | $19,353 | $15,926 | $24,747 | $18,420 | 3 | 38 | 12 | 6 | 5 |
| $1 BILLION AND OVER | 10 | $31,522 | $26,002 | $40,741 | $28,100 | 2 | 39 | 14 | 5 | 9 |
| ALL BANKS | 72 | $21,518 | $18,070 | $27,576 | $19,320 | 2 | 38 | 11 | 4 | 6 |
| 312 LOAN REVIEW OFFICER | | | | | | | | | | |
| $50 TO $99 MILLION | 7 | $18,355 | | | $14,670 | 1 | 33 | 5 | 1 | 1 |
| $100 TO $249 MILLION | 7 | $23,691 | $22,150 | $32,116 | $22,700 | 1 | 46 | 19 | 2 | 5 |
| $250 TO $499 MILLION | 5 | $26,840 | $19,906 | $30,774 | $21,300 | 1 | 36 | 8 | 4 | 3 |
| $500 TO $999 MILLION | 6 | $26,743 | $21,317 | $34,260 | $27,240 | 1 | 43 | 6 | 2 | 4 |
| $1 BILLION AND OVER | 7 | $30,661 | $23,631 | $36,977 | $30,000 | 1 | 51 | 16 | 5 | 3 |
| ALL BANKS | 32 | $25,113 | $20,533 | $31,666 | $25,800 | 1 | 42 | 11 | 3 | 3 |
| 313 BUSINESS DEVELOPMENT OFFICER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $22,099 | $15,384 | $23,809 | $20,128 | 2 | 40 | 5 | 1 | 1 |
| $250 TO $499 MILLION | 6 | $25,771 | $18,826 | $29,959 | $24,024 | 2 | 44 | 8 | 2 | 1 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 8 | $33,340 | $25,770 | $40,992 | $30,000 | 4 | 44 | 15 | 2 | 10 |
| ALL BANKS | 31 | $26,986 | $19,665 | $31,538 | $26,104 | 2 | 43 | 9 | 2 | 15 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **314 SYSTEMS ANALYST** | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 5 | $24,526 | $20,447 | $31,520 | $25,000 | 3 | 38 | 5 | 1 | |
| ALL BANKS | 16 | $25,971 | $18,719 | $28,714 | $24,648 | 2 | 36 | 6 | 3 | 8 |
| **315 SR COMPUTER PROGRAMMER** | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $20,911 | $17,833 | $26,393 | $19,240 | 1 | 32 | 11 | 7 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 9 | $26,939 | $21,255 | $33,978 | $25,850 | 8 | 34 | 5 | 2 | |
| ALL BANKS | 24 | $23,262 | $18,749 | $28,833 | $23,972 | 4 | 32 | 7 | 4 | 4 |
| **316 COMPUTER PROGRAMMER** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $15,531 | | | $16,016 | 1 | 28 | 5 | 2 | 2 |
| $100 TO $249 MILLION | 13 | $15,564 | | | $14,000 | 2 | 31 | 5 | 4 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 10 | $19,518 | $16,081 | $25,303 | $19,708 | 6 | 27 | 3 | 2 | |
| ALL BANKS | 40 | $16,987 | $14,323 | $22,278 | $16,206 | 3 | 29 | 4 | 3 | 2 |
| **317 SR COMPUTER OPERATOR** | | | | | | | | | | |
| $50 TO $99 MILLION | 7 | $12,965 | $9,102 | $13,655 | $12,820 | 1 | 38 | 8 | 5 | 3 |
| $100 TO $249 MILLION | 13 | $13,154 | $11,317 | $16,459 | $12,480 | 1 | 32 | 8 | 5 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 9 | $17,357 | $14,713 | $22,661 | $16,740 | 4 | 30 | 5 | 2 | 6 |
| ALL BANKS | 37 | $14,567 | $12,185 | $18,214 | $14,125 | 2 | 32 | 7 | 4 | 4 |
| **318 COMPUTER OPERATOR** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 17 | $10,586 | $8,618 | $12,702 | $11,000 | 2 | 32 | 6 | 3 | 4 |
| $100 TO $249 MILLION | 23 | $10,929 | $9,595 | $13,733 | $10,250 | 3 | 26 | 4 | 3 | |
| $250 TO $499 MILLION | 6 | $11,375 | $9,859 | $14,454 | $10,738 | 3 | 27 | 3 | 2 | |
| $500 TO $999 MILLION | 5 | $12,663 | $10,585 | $16,285 | $12,746 | 5 | 27 | 3 | 2 | |
| $1 BILLION AND OVER | 10 | $13,888 | $11,503 | $18,203 | $13,252 | 8 | 30 | 4 | 2 | |
| ALL BANKS | 64 | $11,503 | $9,946 | $14,830 | $11,100 | 3 | 29 | 4 | 3 | 3 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **319 STAFF APPRAISER** | | | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 6 | $21,769 | $18,630 | $29,109 | $20,620 | 1 | 47 | 15 | 4 | 2 |
| ALL BANKS | 12 | $21,029 | $17,065 | $26,453 | $17,600 | 1 | 46 | 9 | 4 | 2 |
| **320 CONSUMER LOAN COLLECTOR** | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 17 | $13,997 | $11,246 | $16,158 | $13,539 | 1 | 38 | 4 | 3 | 1 |
| $100 TO $249 MILLION | 19 | $12,780 | $10,656 | $15,637 | $11,760 | 2 | 35 | 6 | 3 | |
| $250 TO $499 MILLION | 8 | $12,624 | $10,146 | $14,882 | $12,594 | 3 | 30 | 5 | 3 | 8 |
| $500 TO $999 MILLION | 10 | $12,735 | $10,589 | $15,791 | $12,653 | 7 | 33 | 5 | 4 | 4 |
| $1 BILLION AND OVER | 8 | $15,188 | $12,908 | $20,381 | $13,085 | 8 | 34 | 4 | 2 | 23 |
| ALL BANKS | 64 | $13,314 | $11,018 | $16,364 | $12,480 | 3 | 34 | 5 | 3 | 7 |
| **321 PERSONNEL ASSISTANT** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $14,011 | $10,799 | $15,756 | $13,500 | 1 | 40 | 6 | 2 | |
| $100 TO $249 MILLION | 14 | $13,995 | $12,291 | $17,554 | $11,908 | 1 | 32 | 7 | 3 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 7 | $14,722 | $12,456 | $17,799 | $14,000 | 1 | 34 | 5 | 2 | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 35 | $14,438 | $11,991 | $17,279 | $13,988 | 1 | 37 | 7 | 3 | 14 |
| **322 EMPLOYMENT INTERVIEWER** | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 9 | $16,483 | $14,964 | $23,115 | $15,982 | 2 | 29 | 5 | 2 | 2 |
| ALL BANKS | 14 | $15,848 | $14,041 | $21,277 | $15,480 | 2 | 34 | 7 | 2 | 1 |
| **323 ASST BRANCH MANAGER (LARGE +31)** | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 7 | $19,471 | $17,390 | $27,459 | $19,822 | 10 | 37 | 14 | 3 | 23 |
| ALL BANKS | 15 | $19,468 | $15,880 | $25,228 | $18,500 | 6 | 44 | 16 | 5 | 20 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **324 ASST BRANCH MGR (MEDIUM 10-30)** | | | | | | | | | | |
| $50 TO $99 MILLION | 7 | $14,958 | $12,636 | $17,064 | $14,300 | 2 | 35 | 7 | 5 | 10 |
| $100 TO $249 MILLION | 14 | $16,092 | $13,483 | $20,314 | $14,832 | 3 | 36 | 11 | 4 | 9 |
| $250 TO $499 MILLION | 10 | $18,348 | $15,068 | $22,613 | $18,496 | 4 | 41 | 15 | 5 | 12 |
| $500 TO $999 MILLION | 12 | $17,436 | $14,606 | $23,942 | $17,438 | 8 | 39 | 14 | 4 | 24 |
| $1 BILLION AND OVER | 9 | $19,208 | $15,722 | $25,668 | $18,600 | 26 | 39 | 13 | 4 | 13 |
| ALL BANKS | 52 | $17,222 | $14,603 | $22,855 | $17,300 | 8 | 38 | 12 | 4 | 14 |
| **325 ASST BRANCH MANAGER (SMALL -10)** | | | | | | | | | | |
| $50 TO $99 MILLION | 15 | $13,478 | $11,951 | $17,316 | $13,047 | 2 | 39 | 8 | 3 | 6 |
| $100 TO $249 MILLION | 15 | $14,936 | $11,978 | $18,265 | $14,358 | 3 | 39 | 12 | 4 | 6 |
| $250 TO $499 MILLION | 8 | $16,586 | $13,060 | $20,019 | $14,794 | 5 | 44 | 15 | 5 | 6 |
| $500 TO $999 MILLION | 7 | $15,250 | $12,561 | $19,097 | $15,253 | 7 | 43 | 14 | 4 | 10 |
| $1 BILLION AND OVER | 8 | $18,372 | $14,710 | $23,730 | $17,236 | 14 | 38 | 11 | 3 | 8 |
| ALL BANKS | 53 | $15,333 | $12,676 | $19,329 | $15,000 | 5 | 40 | 11 | 4 | 7 |
| **326 ACCOUNTANT** | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $18,594 | $19,026 | $27,805 | $16,500 | 1 | 27 | 5 | 3 | 3 |
| $250 TO $499 MILLION | 6 | $19,284 | $15,764 | $23,916 | $16,200 | 1 | 36 | 9 | 4 | 4 |
| $500 TO $999 MILLION | 8 | $17,920 | $14,538 | $21,652 | $17,800 | 2 | 31 | 4 | 2 | 6 |
| $1 BILLION AND OVER | 5 | $21,203 | $17,416 | $27,593 | $18,683 | 3 | 33 | 4 | 3 | |
| ALL BANKS | 30 | $18,773 | $15,968 | $24,075 | $17,732 | 2 | 32 | 7 | 3 | 4 |
| **327 OFFICER TRAINEE (B.A.)** | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 5 | $16,628 | $13,256 | $19,992 | $14,765 | 12 | 24 | 4 | 2 | |
| ALL BANKS | 18 | $13,612 | $11,276 | $17,049 | $12,532 | 5 | 25 | 2 | 1 | 5 |
| **328 OFFICER TRAINEE (M.A.)** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| **329 ADVERTISING OFFICER** | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | 5 | $21,351 | $15,391 | $22,048 | $18,200 | 1 | 42 | 13 | 5 | 1 |
| $500 TO $999 MILLION | 6 | $25,961 | $17,894 | $27,214 | $22,000 | 1 | 35 | 8 | 2 | 1 |
| $1 BILLION AND OVER | 7 | $32,406 | | | $28,000 | 1 | 36 | 5 | 2 | 5 |
| ALL BANKS | 21 | $27,249 | $21,435 | $33,095 | $25,645 | 1 | 39 | 9 | 4 | 4 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 330 NEW ACCOUNTS OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 14 | $18,464 | $13,866 | $22,199 | $16,192 | 4 | 43 | 14 | 5 | 14 |
| 401 CHIEF EXECUTIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 6 | $49,616 | | | $39,000 | 1 | 53 | 18 | 12 | 26 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 26 | $61,233 | $47,971 | $73,943 | $59,000 | 1 | 52 | 17 | 9 | 54 |
| $100 TO $249 MILLION | 25 | $78,107 | $59,683 | $97,659 | $75,000 | 1 | 52 | 19 | 7 | 69 |
| $250 TO $499 MILLION | 10 | $102,571 | $67,556 | $112,756 | $105,000 | 1 | 52 | 21 | 6 | 291 |
| $500 TO $999 MILLION | 12 | $119,347 | $95,219 | $158,434 | $112,000 | 1 | 54 | 22 | 7 | 502 |
| $1 BILLION AND OVER | 11 | $189,784 | $144,304 | $225,998 | $172,000 | 1 | 57 | 22 | 8 | 1,356 |
| ALL BANKS | 98 | $89,104 | $72,490 | $119,843 | $75,000 | 1 | 53 | 19 | 8 | 216 |
| 402 CHIEF ADMINISTRATIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 15 | $42,583 | $33,529 | $53,692 | $44,000 | 1 | 43 | 11 | 3 | 52 |
| $100 TO $249 MILLION | 14 | $56,818 | $41,024 | $66,486 | $56,755 | 1 | 52 | 19 | 8 | 40 |
| $250 TO $499 MILLION | 8 | $72,665 | $48,764 | $81,145 | $66,820 | 1 | 47 | 18 | 3 | 264 |
| $500 TO $999 MILLION | 9 | $76,000 | $59,256 | $98,481 | $73,008 | 1 | 49 | 17 | 6 | 235 |
| $1 BILLION AND OVER | 8 | $129,463 | $100,754 | $168,313 | $130,500 | 1 | 54 | 22 | 5 | 527 |
| ALL BANKS | 62 | $64,284 | $48,517 | $82,237 | $56,755 | 1 | 49 | 17 | 6 | 132 |
| 403 CHIEF FINANCIAL OFFICER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $35,192 | | | $32,336 | 1 | 49 | 13 | 5 | 4 |
| $100 TO $249 MILLION | 13 | $39,332 | $27,558 | $44,626 | $36,000 | 1 | 44 | 12 | 7 | 11 |
| $250 TO $499 MILLION | 8 | $41,904 | $32,917 | $52,625 | $42,615 | 1 | 40 | 8 | 3 | 17 |
| $500 TO $999 MILLION | 7 | $59,484 | $45,821 | $74,176 | $62,500 | 1 | 51 | 12 | 5 | 29 |
| $1 BILLION AND OVER | 8 | $79,969 | $70,903 | $111,176 | $73,000 | 1 | 43 | 10 | 6 | 162 |
| ALL BANKS | 46 | $48,740 | $39,779 | $63,546 | $42,615 | 1 | 45 | 11 | 5 | 42 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 404 SR OPERATIONS OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 5 | $26,412 | $19,607 | $29,227 | $27,178 | 1 | 43 | 16 | 4 | 21 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 16 | $33,083 | $24,733 | $38,183 | $32,000 | 1 | 44 | 10 | 6 | 36 |
| $100 TO $249 MILLION | 20 | $35,373 | $29,547 | $46,777 | $31,000 | 1 | 41 | 15 | 3 | 32 |
| $250 TO $499 MILLION | 7 | $34,967 | $26,930 | $43,388 | $35,334 | 1 | 42 | 18 | 6 | 57 |
| $500 TO $999 MILLION | 10 | $45,302 | $35,048 | $56,724 | $46,320 | 1 | 46 | 12 | 3 | 97 |
| $1 BILLION AND OVER | 8 | $55,525 | | | $48,050 | 1 | 45 | 21 | 4 | 456 |
| ALL BANKS | 68 | $37,471 | $30,903 | $49,019 | $34,500 | 1 | 43 | 15 | 4 | 97 |
| 405 OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 14 | $22,022 | $15,987 | $25,488 | $21,320 | 1 | 42 | 15 | 5 | 19 |
| $100 TO $249 MILLION | 16 | $21,925 | $17,933 | $28,480 | $19,000 | 1 | 40 | 15 | 6 | 22 |
| $250 TO $499 MILLION | 8 | $24,050 | $18,212 | $28,503 | $24,100 | 2 | 39 | 16 | 4 | 24 |
| $500 TO $999 MILLION | 11 | $28,824 | $20,557 | $34,573 | $26,970 | 2 | 38 | 10 | 3 | 33 |
| $1 BILLION AND OVER | 8 | $39,157 | $29,116 | $44,901 | $37,117 | 3 | 45 | 20 | 6 | 216 |
| ALL BANKS | 64 | $25,086 | $19,708 | $31,348 | $22,966 | 2 | 41 | 15 | 5 | 46 |
| 406 PERSONNEL OFFICER/DIRECTOR | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 18 | $19,990 | $16,987 | $24,987 | $18,500 | 1 | 39 | 11 | 4 | 20 |
| $100 TO $249 MILLION | 21 | $26,066 | $20,050 | $31,109 | $24,752 | 1 | 44 | 14 | 6 | 3 |
| $250 TO $499 MILLION | 8 | $38,032 | $28,572 | $48,280 | $37,960 | 1 | 49 | 16 | 6 | 8 |
| $500 TO $999 MILLION | 12 | $39,068 | $30,912 | $50,107 | $37,960 | 1 | 44 | 16 | 7 | 7 |
| $1 BILLION AND OVER | 11 | $56,803 | $48,515 | $76,867 | $58,000 | 1 | 45 | 11 | 4 | 26 |
| ALL BANKS | 72 | $32,503 | $25,832 | $40,859 | $30,000 | 1 | 43 | 13 | 5 | 12 |
| 407 MARKETING OFFICER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $23,918 | $16,910 | $24,786 | $18,500 | 1 | 38 | 9 | 4 | 3 |
| $100 TO $249 MILLION | 15 | $27,850 | $19,625 | $30,520 | $27,100 | 1 | 38 | 9 | 4 | 7 |
| $250 TO $499 MILLION | 8 | $40,165 | $29,104 | $50,654 | $41,778 | 1 | 47 | 17 | 7 | 4 |
| $500 TO $999 MILLION | 12 | $37,456 | $26,285 | $41,751 | $34,200 | 1 | 41 | 7 | 4 | 5 |
| $1 BILLION AND OVER | 11 | $49,228 | $40,526 | $63,813 | $44,520 | 1 | 44 | 11 | 5 | 11 |
| ALL BANKS | 58 | $34,626 | $26,953 | $43,010 | $31,920 | 1 | 41 | 10 | 5 | 7 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 408 CONTROLLER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 14 | $28,520 | $20,508 | $31,229 | $27,200 | 1 | 38 | 10 | 4 | 12 |
| $100 TO $249 MILLION | 16 | $25,356 | $16,842 | $31,163 | $22,860 | 1 | 37 | 9 | 2 | 4 |
| $250 TO $499 MILLION | 6 | $27,955 | $21,441 | $35,348 | $26,000 | 1 | 41 | 13 | 6 | 8 |
| $500 TO $999 MILLION | 10 | $37,721 | $29,563 | $47,987 | $36,900 | 1 | 39 | 12 | 3 | 24 |
| $1 BILLION AND OVER | 9 | $57,857 | $43,915 | $69,664 | $50,000 | 1 | 41 | 6 | 4 | 31 |
| ALL BANKS | 57 | $33,649 | $25,788 | $42,360 | $30,368 | 1 | 39 | 10 | 4 | 14 |
| 409 GENERAL ACCOUNTING MANAGER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 10 | $18,611 | $13,074 | $19,611 | $17,300 | 1 | 34 | 10 | 4 | 3 |
| $100 TO $249 MILLION | 12 | $20,124 | $18,212 | $26,861 | $18,100 | 1 | 41 | 18 | 4 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 10 | $22,014 | $19,271 | $28,828 | $23,000 | 1 | 36 | 8 | 2 | 9 |
| $1 BILLION AND OVER | 9 | $30,292 | $25,134 | $39,487 | $27,388 | 1 | 37 | 5 | 2 | 11 |
| ALL BANKS | 46 | $22,000 | $19,131 | $28,801 | $19,700 | 1 | 37 | 11 | 3 | 6 |
| 410 BRANCH ADMINISTRATION OFFICER | | | | | | | | | | |
| $50 TO $99 MILLION | 5 | $41,804 | $28,900 | $44,400 | $41,620 | 1 | 43 | 11 | 5 | 54 |
| $100 TO $249 MILLION | 17 | $33,121 | $26,297 | $42,567 | $34,250 | 1 | 47 | 14 | 3 | 43 |
| $250 TO $499 MILLION | 10 | $39,108 | $28,994 | $48,196 | $40,040 | 1 | 46 | 17 | 4 | 105 |
| $500 TO $999 MILLION | 10 | $47,580 | $36,385 | $57,188 | $50,960 | 1 | 46 | 20 | 5 | 230 |
| $1 BILLION AND OVER | 9 | $46,406 | $36,400 | $57,399 | $47,100 | 2 | 43 | 16 | 4 | 211 |
| ALL BANKS | 51 | $40,326 | $30,966 | $49,641 | $41,620 | 1 | 45 | 16 | 4 | 120 |
| 411 BRANCH MANAGER (LARGE +31) | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 7 | $28,968 | $22,778 | $37,509 | $30,270 | 2 | 47 | 18 | 7 | 36 |
| $1 BILLION AND OVER | 7 | $32,717 | $26,586 | $41,247 | $31,335 | 7 | 43 | 16 | 7 | 30 |
| ALL BANKS | 21 | $29,118 | $23,597 | $37,295 | $29,150 | 3 | 45 | 15 | 6 | 27 |
| 412 BRANCH MANAGER (MEDIUM 10-30) | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 12 | $27,048 | | | $19,190 | 1 | 39 | 7 | 4 | 14 |
| $100 TO $249 MILLION | 18 | $22,375 | $18,666 | $29,243 | $21,000 | 3 | 43 | 12 | 6 | 12 |
| $250 TO $499 MILLION | 10 | $25,785 | $19,096 | $29,504 | $25,900 | 6 | 42 | 16 | 6 | 14 |
| $500 TO $999 MILLION | 13 | $23,840 | $18,221 | $31,590 | $23,643 | 10 | 41 | 15 | 5 | 41 |
| $1 BILLION AND OVER | 10 | $27,565 | $21,981 | $36,741 | $26,400 | 23 | 42 | 17 | 5 | 15 |
| ALL BANKS | 64 | $24,852 | $19,099 | $30,781 | $23,000 | 8 | 42 | 13 | 5 | 19 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 413 BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 24 | $17,837 | $14,816 | $22,346 | $16,800 | 4 | 39 | 10 | 4 | 7 |
| $100 TO $249 MILLION | 24 | $19,124 | $15,682 | $25,323 | $19,214 | 5 | 42 | 13 | 6 | 6 |
| $250 TO $499 MILLION | 9 | $22,199 | $17,518 | $27,666 | $20,810 | 8 | 46 | 18 | 6 | 6 |
| $500 TO $999 MILLION | 10 | $19,336 | $16,749 | $27,775 | $19,640 | 11 | 41 | 13 | 5 | 18 |
| $1 BILLION AND OVER | 9 | $22,561 | $18,627 | $31,318 | $21,548 | 20 | 40 | 13 | 4 | 8 |
| ALL BANKS | 82 | $19,187 | $16,066 | $25,628 | $19,214 | 7 | 41 | 12 | 5 | 8 |
| 414 DATA PROCESSING DIRECTOR | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $29,690 | $24,900 | $35,400 | $31,500 | 1 | 38 | 10 | 7 | 4 |
| $100 TO $249 MILLION | 14 | $29,995 | $22,771 | $34,788 | $29,500 | 1 | 36 | 10 | 5 | 13 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 7 | $43,045 | $35,543 | $57,448 | $40,040 | 1 | 45 | 11 | 8 | 41 |
| $1 BILLION AND OVER | 8 | $53,440 | $41,547 | $66,348 | $49,700 | 1 | 44 | 9 | 4 | 71 |
| ALL BANKS | 42 | $36,562 | $28,957 | $45,193 | $33,000 | 1 | 40 | 10 | 6 | 27 |
| 415 COMPUTER CENTER MANAGER | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 7 | $38,211 | $31,709 | $50,189 | $39,033 | 1 | 38 | 11 | 4 | 38 |
| ALL BANKS | 18 | $30,957 | $26,706 | $42,772 | $30,050 | 1 | 37 | 11 | 5 | 28 |
| 416 SYSTEMS & PROGRAMMING MANAGER | | | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 9 | $42,976 | $35,534 | $56,257 | $41,280 | 1 | 38 | 7 | 3 | 37 |
| ALL BANKS | 21 | $35,493 | $27,758 | $44,622 | $31,800 | 1 | 38 | 8 | 4 | 20 |
| 417 DP OPERATIONS SUPERVISOR | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $15,982 | $13,119 | $19,571 | $14,476 | 1 | 33 | 8 | 2 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 8 | $31,438 | $24,710 | $38,751 | $29,500 | 2 | 38 | 16 | 5 | 26 |
| ALL BANKS | 27 | $22,226 | $17,761 | $27,413 | $19,300 | 1 | 35 | 11 | 4 | 12 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **418 PURCHASING MANAGER** | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 9 | $17,951 | $14,035 | $21,679 | $16,574 | 1 | 46 | 11 | 5 | 3 |
| $250 TO $499 MILLION | 8 | $19,031 | $16,643 | $25,276 | $16,952 | 1 | 43 | 13 | 6 | 5 |
| $500 TO $999 MILLION | 10 | $20,929 | $16,752 | $25,775 | $21,600 | 1 | 50 | 15 | 7 | 7 |
| $1 BILLION AND OVER | 11 | $31,711 | $25,263 | $39,151 | $30,213 | 1 | 47 | 16 | 6 | 17 |
| ALL BANKS | 41 | $22,873 | $18,315 | $28,155 | $23,335 | 1 | 46 | 14 | 6 | 9 |
| **419 COMMERCIAL CREDIT DEPT MANAGER** | | | | | | | | | | |
| $50 TO $99 MILLION | 5 | $17,290 | $14,390 | $21,208 | $18,000 | 1 | 40 | 4 | 3 | 4 |
| $100 TO $249 MILLION | 9 | $20,123 | $15,820 | $24,644 | $18,200 | 1 | 35 | 7 | 4 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 5 | $28,000 | $21,631 | $34,575 | $31,000 | 1 | 34 | 4 | 3 | 11 |
| $1 BILLION AND OVER | 5 | $29,013 | $24,818 | $38,911 | $27,897 | 1 | 39 | 8 | 4 | 24 |
| ALL BANKS | 28 | $22,180 | $18,280 | $28,531 | $18,600 | 1 | 36 | 6 | 3 | 10 |
| **420 CONSUMER LOAN DEPT MANAGER** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 10 | $25,411 | $20,875 | $30,620 | $23,400 | 1 | 47 | 13 | 7 | 6 |
| $100 TO $249 MILLION | 9 | $26,496 | $22,082 | $34,286 | $27,000 | 1 | 40 | 13 | 4 | 10 |
| $250 TO $499 MILLION | 6 | $28,061 | $21,201 | $34,867 | $27,040 | 1 | 44 | 15 | 7 | 11 |
| $500 TO $999 MILLION | 10 | $33,943 | $25,506 | $40,686 | $32,700 | 1 | 42 | 16 | 6 | 24 |
| $1 BILLION AND OVER | 9 | $44,325 | $35,782 | $56,338 | $41,400 | 1 | 49 | 14 | 5 | 47 |
| ALL BANKS | 46 | $31,344 | $24,800 | $38,879 | $29,362 | 1 | 44 | 14 | 6 | 20 |
| **421 MORTGAGE LOAN DEPT MANAGER** | | | | | | | | | | |
| $50 TO $99 MILLION | 5 | $22,300 | | | $23,400 | 1 | 51 | 15 | 7 | 2 |
| $100 TO $249 MILLION | 7 | $26,424 | $19,643 | $31,858 | $21,600 | 1 | 43 | 20 | 2 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 7 | $35,789 | $27,335 | $44,142 | $38,400 | 1 | 47 | 16 | 6 | 6 |
| $1 BILLION AND OVER | 10 | $48,934 | $37,239 | $57,576 | $48,500 | 1 | 47 | 20 | 6 | 24 |
| ALL BANKS | 33 | $35,967 | $27,821 | $44,778 | $38,400 | 1 | 48 | 19 | 6 | 13 |
| **422 COMMERCIAL LOAN DEPT MANAGER** | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $29,570 | $27,724 | $44,121 | $29,000 | 1 | 47 | 13 | 5 | 3 |
| $100 TO $249 MILLION | 7 | $32,277 | $27,741 | $44,769 | $30,936 | 1 | 41 | 8 | 4 | 8 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 7 | $42,964 | $32,981 | $54,414 | $41,850 | 1 | 39 | 6 | 4 | 17 |
| $1 BILLION AND OVER | 8 | $53,675 | | | $50,000 | 2 | 45 | 8 | 4 | 33 |
| ALL BANKS | 33 | $39,610 | $33,848 | $54,526 | $36,500 | 1 | 43 | 10 | 4 | 15 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 423 SR TRUST OFFICER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $35,132 | $27,885 | $39,798 | $35,000 | 1 | 54 | 22 | 11 | 5 |
| $100 TO $249 MILLION | 22 | $36,544 | $29,776 | $47,391 | $33,000 | 1 | 46 | 12 | 6 | 7 |
| $250 TO $499 MILLION | 8 | $47,320 | $32,942 | $56,750 | $44,000 | 1 | 50 | 21 | 8 | 17 |
| $500 TO $999 MILLION | 10 | $47,470 | $39,985 | $63,206 | $46,000 | 1 | 46 | 9 | 3 | 33 |
| $1 BILLION AND OVER | 8 | $60,178 | $54,473 | $86,391 | $55,000 | 1 | 43 | 21 | 7 | 72 |
| ALL BANKS | 60 | $41,872 | $35,845 | $57,249 | $40,000 | 1 | 48 | 15 | 7 | 21 |
| 424 TRUST OPERATIONS MANAGER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $19,711 | $14,777 | $24,602 | $18,200 | 1 | 40 | 11 | 6 | 4 |
| $100 TO $249 MILLION | 14 | $19,065 | $15,639 | $24,081 | $16,600 | 1 | 39 | 11 | 3 | 4 |
| $250 TO $499 MILLION | 6 | $24,168 | $19,582 | $31,288 | $22,400 | 1 | 45 | 13 | 7 | 7 |
| $500 TO $999 MILLION | 9 | $27,331 | $22,163 | $34,743 | $27,700 | 1 | 44 | 7 | 4 | 16 |
| $1 BILLION AND OVER | 6 | $37,483 | $29,928 | $46,871 | $30,500 | 1 | 42 | 12 | 6 | 38 |
| ALL BANKS | 42 | $24,118 | $20,065 | $31,460 | $21,720 | 1 | 41 | 10 | 4 | 13 |
| 425 TELEPHONE SUPERVISOR | | | | | | | | | | |
| $1 BILLION AND OVER | 5 | $16,874 | $13,681 | $21,545 | $14,350 | 1 | 53 | 17 | 3 | 5 |
| ALL BANKS | 5 | $16,874 | $13,681 | $21,545 | $14,350 | 1 | 53 | 17 | 3 | 5 |
| 426 COMPENSATION & BENEFITS MGR | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 9 | $27,158 | $24,638 | $38,365 | $25,350 | 1 | 35 | 13 | 3 | 6 |
| ALL BANKS | 14 | $25,471 | $22,846 | $35,195 | $23,608 | 1 | 37 | 14 | 4 | 5 |
| 427 PAYROLL SUPERVISOR | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 7 | $16,064 | | | $17,200 | 1 | 42 | 13 | 9 | 3 |
| $1 BILLION AND OVER | 7 | $21,031 | $16,221 | $25,402 | $19,500 | 1 | 36 | 7 | 2 | 4 |
| ALL BANKS | 22 | $17,999 | $13,604 | $20,605 | $16,640 | 1 | 40 | 11 | 5 | 3 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 428 INTERNAL AUDIT MANAGER | | | | | | | | | | |
| $50 TO $99 MILLION | 5 | $21,320 | | | $18,300 | 1 | 41 | 7 | 4 | 1 |
| $100 TO $249 MILLION | 14 | $22,010 | $19,506 | $30,148 | $24,000 | 1 | 38 | 11 | 4 | 3 |
| $250 TO $499 MILLION | 7 | $29,407 | $23,689 | $38,680 | $29,000 | 1 | 45 | 14 | 7 | 4 |
| $500 TO $999 MILLION | 12 | $34,456 | $27,439 | $43,915 | $36,000 | 1 | 42 | 13 | 4 | 8 |
| $1 BILLION AND OVER | 9 | $41,082 | $34,598 | $54,047 | $38,308 | 1 | 43 | 14 | 4 | 17 |
| ALL BANKS | 47 | $29,868 | $25,777 | $40,958 | $29,100 | 1 | 41 | 12 | 5 | 7 |
| 429 SECURITY MANAGER | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 8 | $24,504 | $18,519 | $29,141 | $23,924 | 1 | 47 | 6 | 3 | 7 |
| $1 BILLION AND OVER | 9 | $35,263 | $26,755 | $41,558 | $36,705 | 1 | 52 | 16 | 4 | 21 |
| ALL BANKS | 24 | $29,536 | $21,203 | $33,556 | $28,000 | 1 | 49 | 13 | 4 | 19 |
| 430 CONSUMER LOAN COLLECTION MGR | | | | | | | | | | |
| $50 TO $99 MILLION | 8 | $18,487 | | | $18,585 | 1 | 37 | 7 | 4 | 2 |
| $100 TO $249 MILLION | 15 | $16,491 | $13,653 | $19,984 | $15,098 | 1 | 35 | 9 | 3 | 3 |
| $250 TO $499 MILLION | 8 | $17,563 | $13,337 | $19,662 | $16,120 | 1 | 39 | 8 | 4 | 4 |
| $500 TO $999 MILLION | 7 | $18,500 | $14,971 | $23,604 | $17,000 | 1 | 37 | 9 | 2 | 9 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 42 | $18,593 | $14,781 | $22,282 | $18,044 | 1 | 37 | 8 | 3 | 8 |
| 431 TRAINING DIRECTOR | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $14,599 | $11,498 | $16,575 | $13,936 | 1 | 37 | 9 | 2 | |
| $250 TO $499 MILLION | 5 | $14,773 | $12,316 | $18,090 | $15,100 | 1 | 38 | 6 | 2 | 1 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 9 | $28,265 | $31,206 | $51,170 | $28,000 | 1 | 41 | 3 | 2 | 12 |
| ALL BANKS | 28 | $21,242 | $19,853 | $31,147 | $21,650 | 1 | 39 | 7 | 2 | 13 |
| 432 EMPLOYMENT MANAGER | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 5 | $20,768 | $17,175 | $26,625 | $20,500 | 1 | 39 | 7 | 3 | 2 |
| $1 BILLION AND OVER | 9 | $29,051 | $24,159 | $37,690 | $31,044 | 1 | 40 | 7 | 2 | 9 |
| ALL BANKS | 17 | $24,801 | $21,039 | $32,867 | $21,600 | 1 | 39 | 8 | 3 | 6 |

GEOGRAPHIC REGION II RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 433 SR BUSINESS DEVELOPMENT OFFICER | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $34,770 | $22,162 | $35,842 | $33,000 | 1 | 45 | 10 | 4 | 9 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 17 | $35,580 | $27,207 | $43,245 | $33,000 | 1 | 45 | 9 | 3 | 23 |
| 434 SR INTERNATIONAL BANKING OFFICR | | | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 5 | $51,140 | $40,541 | $63,781 | $50,355 | 1 | 43 | 9 | 3 | 21 |
| ALL BANKS | 7 | $55,528 | $40,541 | $63,781 | $50,544 | 1 | 46 | 11 | 4 | 22 |
| 435 SR INVESTMENT OFFICER | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 10 | $32,972 | $24,043 | $40,310 | $32,600 | 1 | 45 | 19 | 6 | 2 |
| $250 TO $499 MILLION | 8 | $45,338 | $32,297 | $54,050 | $39,918 | 1 | 41 | 13 | 7 | 3 |
| $500 TO $999 MILLION | 9 | $44,510 | $31,210 | $51,306 | $40,937 | 1 | 42 | 12 | 6 | 4 |
| $1 BILLION AND OVER | 8 | $68,623 | $55,636 | $91,711 | $62,500 | 1 | 45 | 16 | 5 | 16 |
| ALL BANKS | 38 | $47,155 | $34,956 | $57,862 | $40,937 | 1 | 43 | 14 | 6 | 10 |
| 436 SR CORRESPONDENT BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |

# Region III South Atlantic

Delaware
Florida
Georgia
Maryland
North Carolina
South Carolina
Virginia
Washington, D.C.
West Virginia

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 101 FILE CLERK | | | | | | |
| UNDER $20 MILLION | 5 | $8,160 | $7,200 | $9,500 | $8,000 | 1 |
| $20 TO $29 MILLION | 7 | $8,584 | | | $8,486 | 2 |
| $30 TO $39 MILLION | 5 | $10,080 | | | $9,198 | 1 |
| $40 TO $49 MILLION | 5 | $7,526 | | | $7,280 | 4 |
| $50 TO $99 MILLION | 10 | $9,291 | $7,937 | $11,856 | $8,874 | 3 |
| $100 TO $249 MILLION | 27 | $8,631 | $7,646 | $10,473 | $8,590 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 66 | $8,709 | $7,641 | $10,367 | $8,520 | 4 |
| 102 GENERAL CLERK | | | | | | |
| UNDER $20 MILLION | 7 | $10,585 | $8,796 | $12,240 | $10,440 | 2 |
| $20 TO $29 MILLION | 12 | $9,799 | $8,980 | $11,120 | $9,500 | 2 |
| $30 TO $39 MILLION | 6 | $9,710 | | | $9,469 | 3 |
| $40 TO $49 MILLION | 6 | $8,678 | $7,590 | $10,365 | $8,953 | 5 |
| $50 TO $99 MILLION | 15 | $10,068 | $8,333 | $12,246 | $9,900 | 6 |
| $100 TO $249 MILLION | 27 | $9,638 | $8,034 | $11,577 | $9,600 | 10 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 78 | $9,769 | $8,150 | $11,618 | $9,559 | 10 |
| 103 CLERK TYPIST | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 7 | $9,322 | $7,478 | $9,721 | $8,668 | 2 |
| $100 TO $249 MILLION | 19 | $9,822 | $8,279 | $11,710 | $9,730 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 40 | $9,552 | $8,250 | $11,615 | $9,360 | 4 |
| 104 DATA ENTRY OPERATOR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 9 | $10,337 | $8,045 | $10,830 | $10,500 | 2 |
| $100 TO $249 MILLION | 20 | $9,743 | $8,261 | $11,725 | $9,465 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 48 | $9,924 | $8,430 | $11,840 | $9,896 | 3 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 105 MAIL CLERK | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 10 | $8,922 | $7,555 | $9,993 | $8,694 | 1 |
| $100 TO $249 MILLION | 24 | $9,283 | $7,797 | $10,993 | $9,000 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 44 | $9,143 | $7,697 | $10,641 | $8,709 | 2 |
| 106 ACCOUNTING CLERK-SR | | | | | | |
| UNDER $20 MILLION | 7 | $12,404 | $9,680 | $12,832 | $11,500 | 1 |
| $20 TO $29 MILLION | 13 | $12,613 | $11,091 | $15,138 | $12,204 | 1 |
| $30 TO $39 MILLION | 8 | $11,415 | $9,300 | $11,200 | $11,100 | 1 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 10 | $14,320 | $12,663 | $18,256 | $12,966 | 2 |
| $100 TO $249 MILLION | 19 | $12,693 | $9,995 | $14,909 | $11,820 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 69 | $12,639 | $10,337 | $14,883 | $11,700 | 2 |
| 107 ACCOUNTING CLERK | | | | | | |
| UNDER $20 MILLION | 8 | $9,628 | $8,017 | $11,420 | $9,600 | 3 |
| $20 TO $29 MILLION | 14 | $9,728 | $8,810 | $12,026 | $9,810 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 6 | $9,637 | $8,580 | $11,185 | $9,400 | 3 |
| $50 TO $99 MILLION | 14 | $11,216 | $9,739 | $13,792 | $11,200 | 2 |
| $100 TO $249 MILLION | 31 | $10,313 | $8,727 | $12,717 | $10,260 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 86 | $10,273 | $8,791 | $12,545 | $10,140 | 4 |
| 108 PROOF MACHINE OPERATOR | | | | | | |
| UNDER $20 MILLION | 16 | $9,352 | $8,206 | $11,372 | $8,760 | 1 |
| $20 TO $29 MILLION | 17 | $9,720 | $9,975 | $13,185 | $9,268 | 1 |
| $30 TO $39 MILLION | 9 | $10,594 | | | $9,900 | 2 |
| $40 TO $49 MILLION | 10 | $9,309 | $7,809 | $10,999 | $9,150 | 2 |
| $50 TO $99 MILLION | 23 | $10,147 | $7,987 | $11,565 | $9,696 | 2 |
| $100 TO $249 MILLION | 31 | $9,771 | $8,118 | $11,766 | $9,680 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 115 | $9,804 | $8,196 | $11,737 | $9,600 | 4 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| **109 WORD PROCESSING OPERATOR** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 13 | $10,521 | $8,602 | $12,655 | $10,120 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 26 | $10,771 | $9,057 | $13,185 | $10,500 | 2 |
| **110 BOOKKEEPING MACHINE OPERATOR** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 8 | $10,731 | $8,679 | $12,234 | $9,575 | 2 |
| ALL BANKS | 14 | $10,306 | $8,424 | $12,027 | $9,800 | 2 |
| **111 MAINTENANCE SERVICE WORKER** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 16 | $11,977 | $8,814 | $12,454 | $12,456 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 28 | $11,483 | $8,567 | $12,054 | $10,600 | 2 |
| **112 CUSTODIAN** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 5 | $7,357 | $6,000 | $6,000 | $6,431 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 9 | $7,883 | $7,202 | $8,896 | $7,500 | 2 |
| $100 TO $249 MILLION | 10 | $8,532 | $7,534 | $9,729 | $8,300 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 36 | $8,222 | $7,240 | $9,369 | $8,164 | 6 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 113 MESSENGER | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 11 | $8,491 | $7,396 | $9,990 | $8,700 | 1 |
| $100 TO $249 MILLION | 21 | $9,389 | $7,771 | $10,720 | $9,480 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 48 | $9,090 | $7,715 | $10,479 | $9,226 | 3 |
| 114 SECURITY GUARD | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 6 | $10,549 | $7,805 | $10,398 | $10,062 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 16 | $10,150 | $8,090 | $10,717 | $10,062 | 4 |
| 201 SAFE DEPOSIT CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 13 | $10,162 | $8,252 | $10,833 | $9,900 | 1 |
| $100 TO $249 MILLION | 27 | $10,237 | $8,168 | $11,524 | $9,540 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 60 | $10,351 | $8,299 | $11,657 | $9,900 | 2 |
| 202 RECEPTIONIST | | | | | | |
| UNDER $20 MILLION | 6 | $9,045 | $7,941 | $10,186 | $8,400 | 1 |
| $20 TO $29 MILLION | 8 | $8,895 | | | $7,800 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 6 | $10,401 | | | $9,580 | 1 |
| $100 TO $249 MILLION | 17 | $10,108 | $8,712 | $12,041 | $9,780 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 44 | $9,763 | $8,605 | $11,509 | $9,580 | 2 |

GEOGRAPHIC REGION III RESULTS -- 1983

| 203 NEW ACCOUNTS REPRESENTATIVE | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| UNDER $20 MILLION | 8 | $9,312 | | | $8,700 | 1 |
| $20 TO $29 MILLION | 12 | $10,924 | | | $10,370 | 2 |
| $30 TO $39 MILLION | 9 | $11,202 | | | $9,900 | 2 |
| $40 TO $49 MILLION | 8 | $10,325 | $8,936 | $12,747 | $10,327 | 4 |
| $50 TO $99 MILLION | 21 | $11,063 | $9,316 | $13,173 | $10,893 | 4 |
| $100 TO $249 MILLION | 33 | $10,622 | $8,872 | $13,034 | $10,421 | 8 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 99 | $10,763 | $9,102 | $13,223 | $10,500 | 8 |

| 204 TELEPHONE OPERATOR | | | | | | |
|---|---|---|---|---|---|---|
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 6 | $8,796 | $7,627 | $10,366 | $8,400 | 1 |
| $50 TO $99 MILLION | 20 | $9,435 | $8,151 | $10,996 | $9,241 | 1 |
| $100 TO $249 MILLION | 29 | $9,523 | $7,888 | $11,031 | $9,360 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 72 | $9,467 | $7,989 | $11,118 | $9,300 | 2 |

| 205 SECRETARY | | | | | | |
|---|---|---|---|---|---|---|
| UNDER $20 MILLION | 9 | $10,984 | $9,800 | $13,500 | $11,200 | 1 |
| $20 TO $29 MILLION | 11 | $10,130 | $8,447 | $11,457 | $9,300 | 1 |
| $30 TO $39 MILLION | 7 | $11,329 | | | $11,100 | 2 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 19 | $11,219 | $9,146 | $12,913 | $11,460 | 3 |
| $100 TO $249 MILLION | 33 | $11,016 | $9,343 | $14,723 | $10,700 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 90 | $11,095 | $9,347 | $14,058 | $11,000 | 6 |

| 206 EXECUTIVE SECRETARY | | | | | | |
|---|---|---|---|---|---|---|
| UNDER $20 MILLION | 10 | $13,805 | | | $13,620 | 2 |
| $20 TO $29 MILLION | 14 | $13,060 | $10,776 | $15,023 | $12,360 | 1 |
| $30 TO $39 MILLION | 5 | $13,302 | | | $13,200 | 1 |
| $40 TO $49 MILLION | 6 | $13,309 | $9,500 | $15,933 | $12,300 | 1 |
| $50 TO $99 MILLION | 18 | $15,128 | $11,988 | $16,319 | $13,884 | 1 |
| $100 TO $249 MILLION | 30 | $15,230 | $11,226 | $16,744 | $14,400 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 93 | $14,589 | $11,202 | $16,551 | $14,200 | 3 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 207 LEGAL SECRETARY | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $14,572 | $13,512 | $19,882 | $13,020 | 1 | | | | |
| 208 UNIVERSAL TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 15 | $9,014 | $7,526 | $10,389 | $9,336 | 6 | | | | |
| $20 TO $29 MILLION | 18 | $9,250 | $7,488 | $11,424 | $8,715 | 7 | | | | |
| $30 TO $39 MILLION | 8 | $9,185 | $8,060 | $9,330 | $8,843 | 9 | | | | |
| $40 TO $49 MILLION | 10 | $9,046 | $7,955 | $11,526 | $8,850 | 16 | | | | |
| $50 TO $99 MILLION | 21 | $9,737 | $8,123 | $11,894 | $9,918 | 15 | | | | |
| $100 TO $249 MILLION | 31 | $9,505 | $8,340 | $12,196 | $9,200 | 32 | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 111 | $9,432 | $8,183 | $11,887 | $9,342 | 33 | | | | |
| 209 HEAD TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 15 | $11,282 | $8,888 | $12,665 | $11,500 | 1 | | | | |
| $20 TO $29 MILLION | 17 | $11,380 | $10,645 | $13,625 | $10,900 | 2 | | | | |
| $30 TO $39 MILLION | 6 | $12,259 | | | $11,700 | 2 | | | | |
| $40 TO $49 MILLION | 9 | $10,908 | $9,200 | $12,941 | $10,850 | 2 | | | | |
| $50 TO $99 MILLION | 25 | $12,607 | $10,934 | $15,099 | $12,500 | 3 | | | | |
| $100 TO $249 MILLION | 34 | $12,237 | $9,953 | $14,987 | $11,962 | 5 | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 115 | $11,977 | $10,035 | $14,600 | $11,700 | 6 | | | | |
| 301 SR COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $26,620 | | | $25,000 | 1 | 48 | 6 | 3 | 4 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 5 | $29,800 | $22,400 | $33,600 | $30,000 | 1 | 36 | 5 | 3 | 4 |
| $50 TO $99 MILLION | 15 | $32,390 | $24,950 | $44,475 | $33,942 | 1 | 42 | 12 | 5 | 6 |
| $100 TO $249 MILLION | 25 | $37,223 | $29,268 | $45,158 | $34,700 | 1 | 41 | 10 | 4 | 11 |
| $250 TO $493 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 68 | $33,607 | $26,619 | $42,366 | $33,160 | 2 | 42 | 10 | 4 | 8 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **302 COMMERCIAL LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 7 | $24,509 | | | $24,000 | 2 | 41 | 6 | 3 | 3 |
| $30 TO $39 MILLION | 6 | $28,886 | | | $26,900 | 1 | 41 | 10 | 5 | 9 |
| $40 TO $49 MILLION | 6 | $21,520 | $16,883 | $27,600 | $20,700 | 1 | 38 | 4 | 3 | 4 |
| $50 TO $99 MILLION | 15 | $23,237 | $23,249 | $32,671 | $23,326 | 2 | 37 | 8 | 4 | 3 |
| $100 TO $249 MILLION | 26 | $27,537 | $22,497 | $34,457 | $26,500 | 2 | 38 | 7 | 4 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 71 | $25,057 | $20,119 | $31,200 | $24,000 | 3 | 37 | 7 | 4 | 4 |
| **303 SR CONSUMER LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 10 | $25,902 | $19,739 | $31,185 | $22,880 | 1 | 45 | 19 | 5 | 5 |
| $100 TO $249 MILLION | 18 | $30,750 | $22,213 | $35,804 | $27,500 | 1 | 45 | 12 | 4 | 12 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 42 | $27,361 | $20,328 | $32,315 | $26,000 | 2 | 44 | 12 | 5 | 8 |
| **304 CONSUMER LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | 10 | $15,632 | $12,599 | $18,097 | $15,350 | 1 | 35 | 5 | 3 | 4 |
| $20 TO $29 MILLION | 11 | $17,495 | $15,700 | $22,600 | $17,000 | 1 | 37 | 8 | 4 | 3 |
| $30 TO $39 MILLION | 6 | $19,373 | | | $17,300 | 1 | 43 | 14 | 4 | 3 |
| $40 TO $49 MILLION | 7 | $19,821 | $12,050 | $22,700 | $21,027 | 2 | 39 | 12 | 7 | 2 |
| $50 TO $99 MILLION | 17 | $18,176 | $16,173 | $25,169 | $17,400 | 2 | 37 | 8 | 5 | 3 |
| $100 TO $249 MILLION | 27 | $19,577 | $16,234 | $25,731 | $18,500 | 2 | 37 | 7 | 3 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 86 | $18,359 | $15,067 | $23,698 | $17,900 | 3 | 37 | 8 | 4 | 3 |
| **305 SR MORTGAGE LOAN OFFICER** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $26,885 | $22,580 | $33,571 | $24,000 | 1 | 41 | 15 | 5 | 6 |
| $100 TO $249 MILLION | 8 | $37,836 | $27,316 | $41,748 | $35,000 | 1 | 47 | 17 | 5 | 4 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $32,208 | $24,576 | $36,721 | $33,942 | 1 | 42 | 14 | 5 | 4 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 306 MORTGAGE LOAN OFFICER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $20,778 | $17,428 | $33,221 | $19,704 | 1 | 39 | 4 | 3 | 2 |
| $100 TO $249 MILLION | 14 | $21,172 | $17,036 | $29,301 | $19,500 | 2 | 36 | 10 | 4 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 27 | $20,820 | $16,486 | $28,405 | $19,704 | 1 | 37 | 8 | 3 | 2 |
| 307 TRUST ACCOUNT ADMINISTRATOR | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $19,427 | $15,779 | $25,644 | $15,000 | 2 | 34 | 6 | 3 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $24,639 | $20,301 | $33,586 | $27,000 | 2 | 37 | 9 | 5 | 3 |
| 308 CORPORATE TRUST OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 10 | $23,497 | $17,319 | $29,075 | $22,824 | 1 | 39 | 10 | 5 | 2 |
| 309 PERSONAL TRUST OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $25,399 | $16,493 | $31,693 | $23,800 | 2 | 45 | 11 | 4 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 21 | $26,232 | $19,313 | $31,565 | $25,000 | 2 | 46 | 10 | 4 | 2 |
| 310 STAFF ATTORNEY | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $34,492 | $32,841 | $50,733 | $36,000 | 2 | 40 | 5 | 5 | 14 |
| 311 INTERNAL AUDITOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 7 | $14,796 | $13,060 | $21,025 | $14,400 | 1 | 31 | 6 | 1 | 2 |
| $50 TO $99 MILLION | 14 | $17,956 | $15,289 | $19,339 | $16,200 | 1 | 42 | 9 | 2 | 1 |
| $100 TO $249 MILLION | 25 | $20,379 | $15,497 | $24,192 | $18,720 | 2 | 35 | 8 | 4 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVEP | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 63 | $18,271 | $15,658 | $23,077 | $16,400 | 1 | 37 | 9 | 3 | 2 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 312 LOAN REVIEW OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 10 | $23,577 | $17,907 | $25,997 | $23,200 | 1 | 35 | 6 | 2 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 23 | $19,755 | $15,968 | $23,213 | $20,000 | 1 | 35 | 7 | 2 | 5 |
| 313 BUSINESS DEVELOPMENT OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $24,873 | $20,608 | $31,487 | $25,000 | 1 | 47 | 9 | 4 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $23,861 | $18,762 | $27,851 | $23,000 | 2 | 44 | 9 | 4 | 3 |
| 314 SYSTEMS ANALYST | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 9 | $29,324 | $22,150 | $32,896 | $29,811 | 4 | 34 | 4 | 2 | 4 |
| 315 SR COMPUTER PROGRAMMER | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $21,794 | $16,214 | $25,197 | $22,600 | 2 | 34 | 3 | 2 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 14 | $22,987 | $18,158 | $27,967 | $22,600 | 3 | 33 | 3 | 2 | 2 |
| 316 COMPUTER PROGRAMMER | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $14,063 | $12,241 | $19,066 | $13,625 | 2 | 26 | 4 | 2 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $16,541 | $14,291 | $22,357 | $16,500 | 3 | 28 | 4 | 2 | 1 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 317 SR COMPUTER OPERATOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | $16,300 | 1 | 32 | 5 | 3 | 7 |
| $100 TO $249 MILLION | 7 | $16,143 | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 17 | $15,955 | $12,122 | $17,874 | $15,780 | 2 | 32 | 6 | 3 | 5 |
| 318 COMPUTER OPERATOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | $10,380 | 2 | 32 | 6 | 4 | |
| $50 TO $99 MILLION | 6 | $11,303 | | | $10,500 | 3 | 28 | 3 | 2 | |
| $100 TO $249 MILLION | 16 | $11,085 | $9,640 | $13,777 | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 34 | $11,570 | $10,208 | $14,966 | $11,454 | 3 | 28 | 3 | 2 | |
| 319 STAFF APPRAISER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| 320 CONSUMER LOAN COLLECTOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 13 | $12,731 | $10,857 | $15,182 | $13,034 | 1 | 32 | 5 | 3 | 2 |
| $100 TO $249 MILLION | 26 | $12,373 | $10,013 | $14,968 | $11,640 | 2 | 30 | 3 | 2 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 55 | $12,538 | $10,511 | $15,438 | $12,000 | 3 | 31 | 3 | 2 | 2 |
| 321 PERSONNEL ASSISTANT | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | $11,340 | 1 | 39 | 10 | 5 | 1 |
| $50 TO $99 MILLION | 5 | $13,762 | | | $14,244 | 1 | 38 | 9 | 4 | 2 |
| $100 TO $249 MILLION | 22 | $14,507 | $11,140 | $17,285 | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 34 | $13,978 | $11,193 | $17,174 | $13,500 | 1 | 37 | 8 | 4 | 2 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 322 EMPLOYMENT INTERVIEWER | | | | | | | | | | |
| ALL BANKS | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| | 5 | $16,802 | $13,517 | $20,130 | $17,200 | 1 | 39 | 9 | 2 | 8 |
| 323 ASST BRANCH MANAGER (LARGE +31) | | | | | | | | | | |
| ALL BANKS | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| | 5 | $23,681 | $16,367 | $26,317 | $25,850 | 4 | 37 | 9 | 4 | 25 |
| 324 ASST BRANCH MGR (MEDIUM 10-30) | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 19 | $17,160 | $14,887 | $24,027 | $17,166 | 3 | 34 | 9 | 3 | 12 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 33 | $17,212 | $14,988 | $24,271 | $17,164 | 5 | 35 | 9 | 3 | 11 |
| 325 ASST BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $13,566 | $12,240 | $19,260 | $12,644 | 3 | 36 | 5 | 3 | 5 |
| $250 TO $499 MILLION | 14 | $15,620 | $12,002 | $18,515 | $15,840 | 3 | 38 | 11 | 3 | 9 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 37 | $14,733 | $12,573 | $19,512 | $13,860 | 4 | 37 | 8 | 3 | 7 |
| 326 ACCOUNTANT | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $18,192 | $14,445 | $21,333 | $16,200 | 1 | 40 | 9 | 5 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 20 | $19,531 | $16,436 | $25,700 | $18,928 | 2 | 39 | 9 | 4 | 4 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 327 OFFICER TRAINEE (B.A.) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $13,294 | $12,353 | $17,199 | $13,200 | 3 | 24 | 1 | 1 | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 24 | $13,447 | $12,409 | $17,721 | $13,500 | 5 | 24 | 1 | 1 | 7 |
| 328 OFFICER TRAINEE (M.A.) | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| 329 ADVERTISING OFFICER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 9 | $21,508 | $18,681 | $28,269 | $20,448 | 1 | 40 | 11 | 7 | 1 |
| 330 NEW ACCOUNTS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $13,947 | $12,916 | $17,057 | $14,100 | 1 | 44 | 14 | 6 | 3 |
| $100 TO $249 MILLION | 14 | $16,455 | $14,450 | $22,593 | $15,000 | 2 | 37 | 10 | 3 | 5 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 29 | $15,416 | $13,663 | $20,599 | $15,000 | 2 | 42 | 11 | 4 | 4 |
| 401 CHIEF EXECUTIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 18 | $43,335 | | | $37,500 | 1 | 51 | 9 | 5 | 21 |
| $20 TO $29 MILLION | 18 | $40,971 | | | $40,000 | 1 | 44 | 13 | 8 | 20 |
| $30 TO $39 MILLION | 10 | $50,415 | | | $46,500 | 1 | 51 | 19 | 9 | 30 |
| $40 TO $49 MILLION | 8 | $49,775 | $33,333 | $59,038 | $50,000 | 1 | 48 | 15 | 8 | 47 |
| $50 TO $99 MILLION | 25 | $60,615 | $47,381 | $65,290 | $60,000 | 1 | 50 | 16 | 8 | 50 |
| $100 TO $249 MILLION | 35 | $73,985 | $57,609 | $98,728 | $72,000 | 1 | 51 | 16 | 6 | 123 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 123 | $66,778 | $56,673 | $87,737 | $59,000 | 1 | 50 | 15 | 7 | 120 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 402 CHIEF ADMINISTRATIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 6 | $28,836 | | | $24,384 | 1 | 46 | 11 | 6 | 18 |
| $20 TO $29 MILLION | 9 | $31,717 | $25,800 | $38,400 | $31,000 | 1 | 50 | 11 | 6 | 16 |
| $30 TO $39 MILLION | 5 | $31,620 | | | $32,000 | 1 | 50 | 10 | 6 | 27 |
| $40 TO $49 MILLION | 6 | $36,553 | $22,699 | $43,050 | $33,120 | 1 | 41 | 5 | 3 | 37 |
| $50 TO $99 MILLION | 15 | $40,143 | $28,670 | $40,838 | $38,000 | 1 | 47 | 14 | 8 | 32 |
| $100 TO $249 MILLION | 21 | $57,520 | $48,580 | $82,649 | $55,000 | 1 | 45 | 13 | 4 | 111 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 67 | $49,357 | | | $41,800 | 1 | 47 | 12 | 6 | 120 |
| 403 CHIEF FINANCIAL OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $35,771 | | | $34,600 | 1 | 41 | 9 | 4 | 26 |
| $100 TO $249 MILLION | 17 | $42,493 | $35,214 | $52,298 | $41,200 | 1 | 46 | 11 | 3 | 32 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 41 | $40,261 | $36,604 | $56,427 | $39,938 | 1 | 43 | 10 | 4 | 27 |
| 404 SR OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 8 | $23,900 | | | $21,900 | 1 | 41 | 8 | 3 | 15 |
| $30 TO $39 MILLION | 6 | $23,487 | | | $20,300 | 1 | 43 | 14 | 4 | 30 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 13 | $31,686 | $22,690 | $38,131 | $30,900 | 1 | 44 | 12 | 5 | 24 |
| $100 TO $249 MILLION | 25 | $38,651 | $27,594 | $45,935 | $39,097 | 1 | 43 | 13 | 5 | 60 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 65 | $34,177 | $28,846 | $46,543 | $33,916 | 1 | 43 | 12 | 5 | 64 |
| 405 OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 10 | $18,174 | | | $15,468 | 1 | 36 | 6 | 2 | 8 |
| $20 TO $29 MILLION | 11 | $17,202 | | | $16,125 | 1 | 39 | 10 | 3 | 10 |
| $30 TO $39 MILLION | 7 | $17,572 | | | $17,000 | 1 | 38 | 12 | 5 | 16 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 17 | $20,753 | | | $20,000 | 2 | 39 | 11 | 5 | 21 |
| $100 TO $249 MILLION | 26 | $23,340 | $18,273 | $30,124 | $23,900 | 2 | 37 | 11 | 4 | 23 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 81 | $20,831 | $17,538 | $26,970 | $18,700 | 2 | 38 | 11 | 4 | 25 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 406 PERSONNEL OFFICER/DIRECTOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 6 | $17,989 | $13,433 | $23,717 | $18,000 | 1 | 33 | 8 | 2 | 2 |
| $50 TO $99 MILLION | 15 | $22,025 | $17,769 | $27,035 | $21,750 | 1 | 43 | 13 | 5 | 6 |
| $100 TO $249 MILLION | 30 | $24,109 | $21,317 | $34,851 | $23,000 | 1 | 41 | 8 | 3 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 62 | $25,173 | | | $22,000 | 1 | 41 | 11 | 4 | 5 |
| 407 MARKETING OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $18,815 | $14,710 | $21,240 | $18,696 | 1 | 36 | 5 | 4 | 1 |
| $100 TO $249 MILLION | 19 | $29,196 | $24,184 | $39,957 | $28,000 | 1 | 40 | 8 | 5 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 40 | $26,547 | $24,301 | $38,815 | $25,000 | 1 | 39 | 9 | 5 | 4 |
| 408 CONTROLLER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 6 | $22,000 | $18,317 | $28,820 | $18,000 | 1 | 32 | 3 | 2 | 5 |
| $50 TO $99 MILLION | 9 | $23,258 | | | $21,400 | 1 | 39 | 12 | 5 | 3 |
| $100 TO $249 MILLION | 14 | $32,342 | $28,207 | $44,633 | $32,311 | 1 | 39 | 11 | 4 | 8 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 38 | $28,819 | $25,437 | $38,814 | $26,400 | 1 | 40 | 11 | 4 | 8 |
| 409 GENERAL ACCOUNTING MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 14 | $19,422 | $16,871 | $29,779 | $17,300 | 1 | 37 | 10 | 4 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 31 | $21,067 | | | $18,200 | 1 | 40 | 12 | 4 | 8 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 410 BRANCH ADMINISTRATION OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $32,893 | $19,400 | $30,600 | $30,000 | 1 | 37 | 9 | 4 | 32 |
| $100 TO $249 MILLION | 14 | $35,367 | $30,010 | $47,716 | $33,500 | 1 | 41 | 11 | 3 | 46 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 23 | $37,061 | $30,987 | $48,593 | $33,800 | 1 | 41 | 10 | 3 | 60 |
| 411 BRANCH MANAGER (LARGE +31) | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $32,090 | $23,664 | $40,468 | $29,214 | 2 | 43 | 15 | 6 | 32 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 14 | $31,804 | $23,447 | $38,563 | $33,000 | 4 | 47 | 18 | 6 | 32 |
| 412 BRANCH MANAGER (MEDIUM 10-30) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $23,090 | | | $21,000 | 2 | 40 | 7 | 5 | 6 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $23,942 | $17,711 | $28,231 | $22,150 | 2 | 44 | 14 | 4 | 13 |
| $100 TO $249 MILLION | 22 | $25,796 | $20,951 | $38,458 | $23,640 | 3 | 39 | 10 | 4 | 14 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 51 | $25,121 | $19,864 | $34,234 | $24,011 | 5 | 41 | 12 | 4 | 13 |
| 413 BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| UNDER $20 MILLION | 8 | $19,025 | | | $18,504 | 1 | 41 | 5 | 2 | 6 |
| $20 TO $29 MILLION | 9 | $18,094 | | | $17,250 | 2 | 45 | 12 | 7 | 4 |
| $30 TO $39 MILLION | 6 | $17,000 | | | $15,000 | 1 | 39 | 4 | 3 | 4 |
| $40 TO $49 MILLION | 7 | $17,789 | $13,320 | $19,370 | $18,900 | 2 | 36 | 5 | 3 | 7 |
| $50 TO $99 MILLION | 16 | $19,136 | $15,610 | $22,653 | $18,295 | 3 | 38 | 7 | 3 | 7 |
| $100 TO $249 MILLION | 22 | $20,406 | $16,865 | $28,390 | $20,630 | 4 | 40 | 11 | 3 | 11 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 77 | $19,491 | $16,662 | $26,560 | $20,000 | 4 | 40 | 9 | 3 | 7 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 414 DATA PROCESSING DIRECTOR | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $34,249 | $22,757 | $38,578 | $30,340 | 1 | 43 | 8 | 6 | 19 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 16 | $36,374 | $27,139 | $43,791 | $35,000 | 1 | 41 | 9 | 5 | 38 |
| 415 COMPUTER CENTER MANAGER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $22,010 | $18,657 | $29,932 | $23,267 | 1 | 35 | 8 | 2 | 9 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $26,944 | | | $24,000 | 1 | 37 | 9 | 2 | 20 |
| 416 SYSTEMS & PROGRAMMING MANAGER | | | | | | | | | | |
| $100 TO $249 MILLION | 5 | $28,028 | $17,792 | $33,223 | $25,800 | 1 | 34 | 7 | 4 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 11 | $34,351 | $26,641 | $43,773 | $33,000 | 1 | 38 | 9 | 4 | 14 |
| 417 DP OPERATIONS SUPERVISOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $20,607 | $14,760 | $25,497 | $19,500 | 1 | 36 | 7 | 4 | 11 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $19,544 | $16,817 | $27,154 | $19,425 | 1 | 36 | 7 | 3 | 12 |
| 418 PURCHASING MANAGER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 18 | $18,734 | $14,256 | $22,340 | $16,800 | 1 | 43 | 9 | 4 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 29 | $19,472 | $15,417 | $23,295 | $16,900 | 1 | 44 | 10 | 4 | 5 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 419 COMMERCIAL CREDIT DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $16,924 | | | $17,070 | 1 | 36 | 8 | 3 | 4 |
| $100 TO $249 MILLION | 16 | $21,999 | $19,560 | $33,507 | $18,000 | 1 | 36 | 8 | 3 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 31 | $22,910 | | | $19,800 | 1 | 37 | 9 | 4 | 5 |
| 420 CONSUMER LOAN DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $22,759 | $16,067 | $29,650 | $21,800 | 1 | 35 | 9 | 4 | 6 |
| $100 TO $249 MILLION | 20 | $30,155 | $21,644 | $35,887 | $31,000 | 1 | 41 | 12 | 3 | 10 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 37 | $29,810 | $22,234 | $36,364 | $28,335 | 1 | 41 | 11 | 4 | 11 |
| 421 MORTGAGE LOAN DEPT MANAGER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $31,481 | $23,000 | $40,000 | $27,700 | 1 | 47 | 16 | 6 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 22 | $33,078 | $26,394 | $39,942 | $32,800 | 1 | 44 | 14 | 5 | 7 |
| 422 COMMERCIAL LOAN DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $23,565 | | | $18,500 | 1 | 41 | 8 | 2 | 6 |
| $100 TO $249 MILLION | 12 | $39,829 | $26,100 | $49,643 | $39,000 | 1 | 42 | 9 | 4 | 13 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 31 | $38,939 | $34,431 | $59,194 | $38,500 | 1 | 43 | 10 | 3 | 12 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **423 SR TRUST OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $35,500 | $26,624 | $39,738 | $35,000 | 1 | 40 | 7 | 5 | 3 |
| $100 TO $249 MILLION | 23 | $42,575 | $31,294 | $53,936 | $44,500 | 1 | 47 | 12 | 8 | 9 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 38 | $47,612 | $35,967 | $58,189 | $45,000 | 1 | 47 | 12 | 7 | 20 |
| **424 TRUST OPERATIONS MANAGER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 12 | $19,175 | $16,240 | $30,836 | $19,650 | 1 | 41 | 6 | 3 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 25 | $22,616 | $18,528 | $29,104 | $21,000 | 1 | 41 | 8 | 3 | 10 |
| **425 TELEPHONE SUPERVISOR** | | | | | | | | | | |
| ALL BANKS | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| | 6 | $13,310 | $11,758 | $17,918 | $13,000 | 1 | 52 | 18 | 2 | 3 |
| **426 COMPENSATION & BENEFITS MGR** | | | | | | | | | | |
| ALL BANKS | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| | 6 | $22,963 | $19,502 | $30,565 | $21,000 | 1 | 38 | 9 | 5 | 2 |
| **427 PAYROLL SUPERVISOR** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $15,238 | $10,627 | $16,598 | $13,620 | 1 | 41 | 8 | 4 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $16,251 | $12,451 | $19,181 | $15,000 | 1 | 43 | 9 | 3 | 3 |
| **428 INTERNAL AUDIT MANAGER** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $20,741 | $16,275 | $21,158 | $21,000 | 1 | 38 | 10 | 2 | 1 |
| $100 TO $249 MILLION | 15 | $26,241 | $19,405 | $33,602 | $26,665 | 1 | 39 | 11 | 6 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 28 | $27,082 | $23,062 | $37,590 | $24,800 | 1 | 40 | 13 | 5 | 5 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 429 SECURITY MANAGER | | | | | | | | | | |
| ALL BANKS | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| | 14 | $22,240 | $18,519 | $29,532 | $20,820 | 1 | 43 | 8 | 3 | 6 |
| 430 CONSUMER LOAN COLLECTION MGR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $15,143 | $10,242 | $16,764 | $15,300 | 1 | 38 | 6 | 4 | 1 |
| $100 TO $249 MILLION | 17 | $17,521 | $14,557 | $23,323 | $17,500 | 1 | 37 | 5 | 2 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 33 | $18,207 | $15,339 | $24,798 | $17,120 | 1 | 38 | 5 | 3 | 4 |
| 431 TRAINING DIRECTOR | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $15,163 | $12,030 | $18,327 | $12,500 | 1 | 30 | 7 | 2 | 8 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 12 | $19,675 | $17,790 | $27,377 | $15,200 | 1 | 36 | 7 | 2 | 5 |
| 432 EMPLOYMENT MANAGER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| 433 SR BUSINESS DEVELOPMENT OFFICER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 5 | $39,090 | $30,282 | $45,661 | $40,000 | 1 | 38 | 11 | 5 | 3 |
| 434 SR INTERNATIONAL BANKING OFFICR | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 5 | $42,500 | $33,765 | $51,650 | $47,000 | 1 | 46 | 3 | 3 | 6 |
| 435 SR INVESTMENT OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $41,177 | $30,536 | $51,885 | $43,465 | 1 | 47 | 15 | 9 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $39,302 | $31,685 | $50,570 | $42,122 | 1 | 44 | 14 | 8 | 5 |

GEOGRAPHIC REGION III RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 436 SR CORRESPONDENT BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |

# Region IV East-North Central

Illinois
Indiana
Michigan
Ohio
Wisconsin

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| **101 FILE CLERK** | | | | | | |
| UNDER $20 MILLION | 8 | $8,310 | $7,560 | $8,507 | $8,000 | 1 |
| $20 TO $29 MILLION | 8 | $9,247 | $7,023 | $9,840 | $8,700 | 2 |
| $30 TO $39 MILLION | 9 | $8,390 | $7,451 | $8,749 | $8,320 | 2 |
| $40 TO $49 MILLION | 11 | $8,190 | $7,471 | $9,460 | $8,320 | 2 |
| $50 TO $99 MILLION | 40 | $9,016 | $7,697 | $10,160 | $8,900 | 3 |
| $100 TO $249 MILLION | 61 | $8,792 | $7,492 | $10,609 | $8,850 | 5 |
| $250 TO $499 MILLION | 13 | $8,980 | $7,725 | $10,448 | $9,000 | 7 |
| $500 TO $999 MILLION | 7 | $8,671 | $7,550 | $10,624 | $8,580 | 17 |
| $1 BILLION AND OVER | 7 | $9,840 | $8,418 | $11,719 | $10,000 | 8 |
| ALL BANKS | 164 | $8,837 | $7,605 | $10,390 | $8,700 | 5 |
| **102 GENERAL CLERK** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 11 | $10,740 | $7,583 | $13,459 | $11,200 | 3 |
| $30 TO $39 MILLION | 14 | $9,918 | $8,243 | $10,405 | $9,054 | 2 |
| $40 TO $49 MILLION | 17 | $10,241 | $8,460 | $11,974 | $10,419 | 3 |
| $50 TO $99 MILLION | 52 | $9,545 | $8,301 | $10,979 | $9,600 | 4 |
| $100 TO $249 MILLION | 75 | $9,979 | $8,123 | $11,947 | $9,921 | 8 |
| $250 TO $499 MILLION | 14 | $10,207 | $8,392 | $12,100 | $9,192 | 18 |
| $500 TO $999 MILLION | 8 | $10,348 | $9,089 | $13,216 | $10,092 | 20 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 199 | $9,943 | $8,305 | $11,819 | $9,865 | 8 |
| **103 CLERK TYPIST** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 6 | $9,041 | | | $8,320 | 2 |
| $30 TO $39 MILLION | 5 | $9,976 | $9,082 | $12,842 | $9,218 | 1 |
| $40 TO $49 MILLION | 7 | $9,376 | $7,851 | $11,413 | $9,492 | 2 |
| $50 TO $99 MILLION | 30 | $9,879 | $8,685 | $11,833 | $9,600 | 3 |
| $100 TO $249 MILLION | 45 | $10,160 | $8,407 | $11,847 | $10,140 | 3 |
| $250 TO $499 MILLION | 11 | $10,855 | $9,143 | $12,996 | $10,500 | 4 |
| $500 TO $999 MILLION | 6 | $10,224 | $8,536 | $12,425 | $9,984 | 12 |
| $1 BILLION AND OVER | 7 | $11,251 | $9,631 | $13,764 | $11,128 | 21 |
| ALL BANKS | 119 | $10,108 | $8,690 | $12,242 | $10,096 | 4 |
| **104 DATA ENTRY OPERATOR** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | 13 | $9,644 | $8,556 | $12,471 | $8,920 | 1 |
| $40 TO $49 MILLION | 14 | $9,716 | $9,149 | $11,701 | $9,700 | 1 |
| $50 TO $99 MILLION | 29 | $9,982 | $8,913 | $11,947 | $9,865 | 1 |
| $100 TO $249 MILLION | 71 | $10,380 | $8,593 | $12,235 | $10,284 | 2 |
| $250 TO $499 MILLION | 12 | $10,864 | $8,899 | $12,940 | $11,000 | 4 |
| $500 TO $999 MILLION | 7 | $10,990 | $8,912 | $13,095 | $10,392 | 8 |
| $1 BILLION AND OVER | 7 | $11,185 | $9,525 | $13,799 | $11,463 | 7 |
| ALL BANKS | 154 | $10,293 | $8,783 | $12,429 | $10,313 | 3 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 105 MAIL CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 21 | $8,970 | $7,397 | $10,355 | $8,820 | 1 |
| $100 TO $249 MILLION | 56 | $9,335 | $7,762 | $10,714 | $8,840 | 1 |
| $250 TO $499 MILLION | 14 | $8,865 | $7,756 | $10,341 | $8,570 | 2 |
| $500 TO $999 MILLION | 10 | $8,823 | $7,760 | $10,779 | $8,500 | 3 |
| $1 BILLION AND OVER | 8 | $10,282 | $8,926 | $12,547 | $9,932 | 7 |
| ALL BANKS | 116 | $9,148 | $7,829 | $10,735 | $8,820 | 2 |
| 106 ACCOUNTING CLERK-SR | | | | | | |
| UNDER $20 MILLION | 13 | $11,826 | $9,996 | $13,974 | $12,500 | 1 |
| $20 TO $29 MILLION | 17 | $12,114 | $9,813 | $14,062 | $12,000 | 1 |
| $30 TO $39 MILLION | 15 | $11,853 | $9,810 | $12,874 | $11,040 | 1 |
| $40 TO $49 MILLION | 17 | $13,787 | $10,513 | $14,803 | $13,259 | 1 |
| $50 TO $99 MILLION | 43 | $12,914 | $10,601 | $15,310 | $12,975 | 2 |
| $100 TO $249 MILLION | 60 | $13,277 | $10,543 | $15,172 | $12,960 | 1 |
| $250 TO $499 MILLION | 12 | $13,256 | $11,205 | $15,989 | $13,000 | 3 |
| $500 TO $999 MILLION | 8 | $13,638 | $10,965 | $16,065 | $13,021 | 3 |
| $1 BILLION AND OVER | 7 | $15,303 | $12,387 | $18,760 | $14,940 | 3 |
| ALL BANKS | 192 | $13,016 | $10,703 | $15,347 | $12,930 | 2 |
| 107 ACCOUNTING CLERK | | | | | | |
| UNDER $20 MILLION | 7 | $10,154 | $8,258 | $12,085 | $9,900 | 2 |
| $20 TO $29 MILLION | 19 | $9,784 | $8,814 | $12,478 | $9,600 | 2 |
| $30 TO $39 MILLION | 21 | $9,709 | $9,133 | $11,529 | $9,480 | 2 |
| $40 TO $49 MILLION | 20 | $10,465 | $8,281 | $12,049 | $10,175 | 2 |
| $50 TO $99 MILLION | 62 | $10,406 | $8,810 | $12,406 | $10,175 | 3 |
| $100 TO $249 MILLION | 76 | $11,201 | $9,049 | $13,186 | $11,040 | 2 |
| $250 TO $499 MILLION | 15 | $10,982 | $9,411 | $13,054 | $10,922 | 5 |
| $500 TO $999 MILLION | 10 | $11,723 | $9,642 | $14,066 | $12,000 | 3 |
| $1 BILLION AND OVER | 8 | $12,809 | $10,446 | $15,086 | $12,150 | 9 |
| ALL BANKS | 238 | $10,719 | $9,070 | $12,951 | $10,500 | 3 |
| 108 PROOF MACHINE OPERATOR | | | | | | |
| UNDER $20 MILLION | 15 | $9,860 | $8,869 | $11,266 | $9,300 | 1 |
| $20 TO $29 MILLION | 37 | $9,278 | $8,201 | $11,064 | $8,900 | 2 |
| $30 TO $39 MILLION | 27 | $9,582 | $8,297 | $10,889 | $9,480 | 2 |
| $40 TO $49 MILLION | 28 | $9,524 | $8,120 | $11,595 | $9,200 | 2 |
| $50 TO $99 MILLION | 73 | $9,741 | $8,120 | $11,089 | $9,840 | 2 |
| $100 TO $249 MILLION | 93 | $9,596 | $7,943 | $11,395 | $9,540 | 4 |
| $250 TO $499 MILLION | 18 | $9,478 | $8,362 | $11,360 | $9,412 | 7 |
| $500 TO $999 MILLION | 9 | $9,625 | $8,267 | $12,810 | $9,405 | 11 |
| $1 BILLION AND OVER | 7 | $10,461 | $9,225 | $13,063 | $10,971 | 19 |
| ALL BANKS | 307 | $9,611 | $8,145 | $11,443 | $9,467 | 3 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 109 WORD PROCESSING OPERATOR | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 8 | $11,690 | | | $11,804 | 1 |
| $100 TO $249 MILLION | 28 | $11,014 | $9,161 | $13,193 | $10,816 | 1 |
| $250 TO $499 MILLION | 6 | $10,542 | $9,472 | $13,668 | $9,900 | 3 |
| $500 TO $999 MILLION | 6 | $10,657 | $9,736 | $14,502 | $10,152 | 3 |
| $1 BILLION AND OVER | 6 | $12,815 | $10,818 | $15,694 | $12,967 | 7 |
| ALL BANKS | 57 | $11,310 | $9,626 | $13,892 | $11,206 | 2 |
| 110 BOOKKEEPING MACHINE OPERATOR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 9 | $9,252 | | | $9,100 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 17 | $11,030 | $8,958 | $12,714 | $10,469 | 1 |
| $100 TO $249 MILLION | 14 | $10,665 | $8,925 | $12,650 | $10,060 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 53 | $10,653 | $8,996 | $12,606 | $10,000 | 2 |
| 111 MAINTENANCE SERVICE WORKER | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 27 | $11,868 | $8,914 | $14,006 | $11,232 | 2 |
| $100 TO $249 MILLION | 51 | $13,588 | $10,078 | $14,922 | $13,200 | 2 |
| $250 TO $499 MILLION | 13 | $13,115 | $10,046 | $14,723 | $14,206 | 2 |
| $500 TO $999 MILLION | 8 | $12,999 | $10,249 | $14,728 | $10,974 | 4 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 106 | $13,048 | $9,915 | $14,808 | $12,600 | 2 |
| 112 CUSTODIAN | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 8 | $8,140 | | | $7,200 | 1 |
| $30 TO $39 MILLION | 8 | $12,610 | | | $11,500 | 2 |
| $40 TO $49 MILLION | 9 | $11,321 | | | $12,250 | 2 |
| $50 TO $99 MILLION | 32 | $11,364 | $8,197 | $12,341 | $10,176 | 2 |
| $100 TO $249 MILLION | 40 | $10,556 | $7,563 | $11,383 | $9,780 | 3 |
| $250 TO $499 MILLION | 8 | $10,160 | $7,903 | $11,152 | $9,420 | 9 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 114 | $10,728 | $7,834 | $11,597 | $10,008 | 4 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 113 MESSENGER | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 21 | $9,136 | $7,638 | $10,928 | $8,840 | 1 |
| $100 TO $249 MILLION | 53 | $9,234 | $7,554 | $10,384 | $9,000 | 2 |
| $250 TO $499 MILLION | 18 | $9,387 | $8,025 | $10,819 | $9,549 | 3 |
| $500 TO $999 MILLION | 5 | $10,197 | $8,578 | $12,283 | $9,184 | 5 |
| $1 BILLION AND OVER | 8 | $10,984 | $9,188 | $12,948 | $11,562 | 16 |
| ALL BANKS | 110 | $9,321 | $7,862 | $10,852 | $9,048 | 3 |
| 114 SECURITY GUARD | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 21 | $11,449 | $9,203 | $12,674 | $10,908 | 3 |
| $250 TO $499 MILLION | 11 | $11,840 | $9,236 | $13,312 | $11,700 | 9 |
| $500 TO $999 MILLION | 5 | $12,713 | $10,744 | $14,982 | $11,939 | 8 |
| $1 BILLION AND OVER | 7 | $13,037 | $10,997 | $15,975 | $13,271 | 18 |
| ALL BANKS | 47 | $11,949 | $9,490 | $13,804 | $11,575 | 7 |
| 201 SAFE DEPOSIT CLERK | | | | | | |
| $20 TO $29 MILLION | 10 | $9,787 | | | $9,000 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 10 | $10,637 | $9,008 | $11,484 | $9,609 | 1 |
| $50 TO $99 MILLION | 54 | $10,246 | $8,401 | $11,629 | $10,500 | 1 |
| $100 TO $249 MILLION | 81 | $10,596 | $8,402 | $11,934 | $10,800 | 1 |
| $250 TO $499 MILLION | 15 | $10,693 | $8,734 | $12,170 | $10,740 | 2 |
| $500 TO $999 MILLION | 10 | $9,962 | $8,243 | $11,671 | $9,277 | 2 |
| $1 BILLION AND OVER | 8 | $11,045 | $9,396 | $13,305 | $10,400 | 8 |
| ALL BANKS | 192 | $10,417 | $8,512 | $11,931 | $10,400 | 2 |
| 202 RECEPTIONIST | | | | | | |
| UNDER $20 MILLION | 7 | $10,298 | $8,185 | $10,403 | $10,800 | 1 |
| $20 TO $29 MILLION | 10 | $9,346 | $8,562 | $10,330 | $8,840 | 1 |
| $30 TO $39 MILLION | 13 | $10,075 | $8,632 | $10,765 | $10,192 | 1 |
| $40 TO $49 MILLION | 10 | $9,332 | $8,224 | $11,845 | $9,609 | 1 |
| $50 TO $99 MILLION | 41 | $9,544 | $8,007 | $11,311 | $9,400 | 1 |
| $100 TO $249 MILLION | 44 | $10,433 | $8,645 | $12,083 | $10,200 | 1 |
| $250 TO $499 MILLION | 12 | $10,368 | $9,136 | $12,382 | $10,250 | 2 |
| $500 TO $999 MILLION | 5 | $9,497 | $8,548 | $11,566 | $9,420 | 1 |
| $1 BILLION AND OVER | 7 | $11,758 | $9,703 | $14,001 | $11,232 | 6 |
| ALL BANKS | 149 | $10,029 | $8,614 | $11,928 | $10,060 | 2 |
| 203 NEW ACCOUNTS REPRESENTATIVE | | | | | | |
| UNDER $20 MILLION | 11 | $10,512 | $9,020 | $11,743 | $10,500 | 1 |
| $20 TO $29 MILLION | 21 | $10,968 | $8,756 | $13,229 | $10,800 | 2 |
| $30 TO $39 MILLION | 21 | $10,895 | $10,045 | $13,850 | $10,716 | 2 |
| $40 TO $49 MILLION | 18 | $10,719 | $9,420 | $13,127 | $10,500 | 2 |
| $50 TO $99 MILLION | 70 | $10,993 | $9,052 | $12,799 | $10,753 | 3 |
| $100 TO $249 MILLION | 88 | $11,588 | $9,426 | $13,936 | $11,284 | 4 |
| $250 TO $499 MILLION | 17 | $12,779 | $10,514 | $15,635 | $12,978 | 6 |
| $500 TO $999 MILLION | 8 | $12,746 | $10,675 | $15,433 | $12,000 | 18 |
| $1 BILLION AND OVER | 8 | $14,286 | $12,337 | $18,081 | $14,490 | 24 |
| ALL BANKS | 262 | $11,414 | $9,643 | $13,995 | $11,100 | 4 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 204 TELEPHONE OPERATOR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 6 | $7,815 | | | $7,600 | 1 |
| $30 TO $39 MILLION | 6 | $10,820 | $8,412 | $11,719 | $10,200 | 1 |
| $40 TO $49 MILLION | 14 | $8,806 | $8,042 | $10,844 | $8,300 | 1 |
| $50 TO $99 MILLION | 47 | $9,429 | $8,101 | $10,606 | $8,944 | 1 |
| $100 TO $249 MILLION | 83 | $10,005 | $8,075 | $11,343 | $9,817 | 1 |
| $250 TO $499 MILLION | 18 | $10,821 | $8,887 | $12,462 | $10,383 | 1 |
| $500 TO $999 MILLION | 10 | $11,229 | $8,953 | $12,749 | $11,000 | 2 |
| $1 BILLION AND OVER | 7 | $11,833 | $9,379 | $13,432 | $11,440 | 6 |
| ALL BANKS | 192 | $9,941 | $8,312 | $11,540 | $9,672 | 1 |
| 205 SECRETARY | | | | | | |
| UNDER $20 MILLION | 14 | $11,427 | $9,960 | $14,950 | $11,100 | 1 |
| $20 TO $29 MILLION | 18 | $11,091 | $9,230 | $12,139 | $10,800 | 1 |
| $30 TO $39 MILLION | 24 | $11,159 | $9,747 | $12,868 | $10,659 | 2 |
| $40 TO $49 MILLION | 18 | $11,539 | $9,428 | $12,600 | $11,580 | 1 |
| $50 TO $99 MILLION | 69 | $11,557 | $9,187 | $12,871 | $11,180 | 2 |
| $100 TO $249 MILLION | 87 | $11,659 | $9,516 | $13,766 | $11,340 | 4 |
| $250 TO $499 MILLION | 17 | $12,198 | $9,973 | $14,681 | $12,454 | 6 |
| $500 TO $999 MILLION | 10 | $12,235 | $10,255 | $14,990 | $11,483 | 13 |
| $1 BILLION AND OVER | 8 | $13,424 | $11,424 | $16,569 | $13,264 | 53 |
| ALL BANKS | 265 | $11,638 | $9,652 | $13,787 | $11,400 | 5 |
| 206 EXECUTIVE SECRETARY | | | | | | |
| UNDER $20 MILLION | 8 | $12,932 | | | $12,000 | 1 |
| $20 TO $29 MILLION | 17 | $13,049 | $9,484 | $14,571 | $13,200 | 1 |
| $30 TO $39 MILLION | 11 | $14,581 | $10,762 | $15,467 | $14,500 | 1 |
| $40 TO $49 MILLION | 15 | $15,197 | | | $14,200 | 2 |
| $50 TO $99 MILLION | 60 | $14,048 | $11,166 | $16,001 | $13,800 | 1 |
| $100 TO $249 MILLION | 86 | $14,824 | $11,404 | $16,565 | $14,500 | 2 |
| $250 TO $499 MILLION | 17 | $15,644 | $11,970 | $17,320 | $14,430 | 3 |
| $500 TO $999 MILLION | 9 | $15,820 | $12,505 | $17,181 | $15,231 | 3 |
| $1 BILLION AND OVER | 8 | $19,118 | $14,711 | $21,689 | $18,539 | 9 |
| ALL BANKS | 231 | $14,687 | $11,580 | $16,635 | $14,200 | 2 |
| 207 LEGAL SECRETARY | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 10 | $13,378 | $10,807 | $17,231 | $12,272 | 2 |
| $100 TO $249 MILLION | 14 | $12,411 | $10,113 | $14,553 | $11,400 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 35 | $13,244 | $10,897 | $15,965 | $12,604 | 2 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **208 UNIVERSAL TELLER** | | | | | | | | | | |
| UNDER $20 MILLION | 29 | $9,420 | $8,354 | $11,287 | $9,250 | 4 | | | | |
| $20 TO $29 MILLION | 35 | $9,051 | $7,405 | $11,091 | $9,000 | 7 | | | | |
| $30 TO $39 MILLION | 31 | $9,200 | $8,324 | $11,547 | $9,130 | 8 | | | | |
| $40 TO $49 MILLION | 29 | $9,684 | $8,441 | $11,636 | $9,530 | 9 | | | | |
| $50 TO $99 MILLION | 82 | $9,318 | $8,010 | $11,751 | $9,255 | 15 | | | | |
| $100 TO $249 MILLION | 96 | $9,671 | $8,291 | $12,397 | $9,650 | 24 | | | | |
| $250 TO $499 MILLION | 19 | $10,580 | $9,104 | $13,295 | $10,668 | 40 | | | | |
| $500 TO $999 MILLION | 10 | $10,172 | $8,500 | $13,234 | $9,876 | 93 | | | | |
| $1 BILLION AND OVER | 8 | $11,310 | $10,093 | $14,703 | $10,990 | 242 | | | | |
| ALL BANKS | 339 | $9,563 | $8,337 | $12,228 | $9,521 | 24 | | | | |
| **209 HEAD TELLER** | | | | | | | | | | |
| UNDER $20 MILLION | 22 | $11,894 | | | $12,000 | 2 | | | | |
| $20 TO $29 MILLION | 34 | $12,276 | | | $11,700 | 1 | | | | |
| $30 TO $39 MILLION | 26 | $13,013 | $11,095 | $14,787 | $12,896 | 2 | | | | |
| $40 TO $49 MILLION | 27 | $12,194 | $10,710 | $14,229 | $12,275 | 1 | | | | |
| $50 TO $99 MILLION | 78 | $12,609 | $10,341 | $14,423 | $12,688 | 2 | | | | |
| $100 TO $249 MILLION | 86 | $12,718 | $10,419 | $15,307 | $12,360 | 3 | | | | |
| $250 TO $499 MILLION | 16 | $13,005 | $10,960 | $15,630 | $12,264 | 8 | | | | |
| $500 TO $999 MILLION | 10 | $14,167 | $11,691 | $18,232 | $13,256 | 14 | | | | |
| $1 BILLION AND OVER | 8 | $14,754 | $12,191 | $17,852 | $13,780 | 39 | | | | |
| ALL BANKS | 307 | $12,676 | $10,602 | $15,126 | $12,500 | 4 | | 2 | | |
| **301 SR COMMERCIAL LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | 7 | $29,991 | | | $30,000 | 1 | 39 | 8 | 5 | 3 |
| $20 TO $29 MILLION | 14 | $26,743 | $18,900 | $43,100 | $26,400 | 1 | 45 | 9 | 5 | 6 |
| $30 TO $39 MILLION | 14 | $31,415 | $21,400 | $41,500 | $30,700 | 1 | 38 | 9 | 6 | 3 |
| $40 TO $49 MILLION | 15 | $34,971 | $27,554 | $39,069 | $35,000 | 1 | 43 | 13 | 7 | 9 |
| $50 TO $99 MILLION | 56 | $37,494 | $28,061 | $40,807 | $38,000 | 1 | 42 | 11 | 4 | 6 |
| $100 TO $249 MILLION | 68 | $39,790 | $28,052 | $45,788 | $37,200 | 1 | 43 | 10 | 5 | 6 |
| $250 TO $499 MILLION | 18 | $43,730 | $32,843 | $50,460 | $40,000 | 1 | 43 | 14 | 5 | 13 |
| $500 TO $999 MILLION | 9 | $41,886 | $30,393 | $50,235 | $40,976 | 3 | 40 | 12 | 5 | 5 |
| $1 BILLION AND OVER | 8 | $44,970 | $33,678 | $53,508 | $43,607 | 8 | 39 | 10 | 4 | 24 |
| ALL BANKS | 209 | $37,694 | $29,015 | $45,614 | $37,000 | 1 | 42 | 11 | 5 | 7 |
| **302 COMMERCIAL LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 8 | $24,306 | $14,000 | $25,000 | $19,300 | 1 | 40 | 6 | 4 | 3 |
| $30 TO $39 MILLION | 7 | $24,383 | $17,093 | $27,265 | $24,970 | 1 | 43 | 7 | 3 | 2 |
| $40 TO $49 MILLION | 8 | $23,650 | $18,750 | $26,250 | $22,000 | 1 | 37 | 9 | 6 | 3 |
| $50 TO $99 MILLION | 46 | $25,792 | $20,433 | $29,214 | $26,002 | 2 | 40 | 10 | 5 | 2 |
| $100 TO $249 MILLION | 78 | $26,953 | $19,951 | $31,231 | $25,854 | 2 | 36 | 8 | 4 | 3 |
| $250 TO $499 MILLION | 19 | $29,628 | $22,614 | $36,782 | $27,700 | 2 | 35 | 8 | 3 | 5 |
| $500 TO $999 MILLION | 9 | $27,476 | $19,824 | $34,667 | $27,333 | 3 | 35 | 10 | 3 | 2 |
| $1 BILLION AND OVER | 8 | $25,729 | $21,843 | $33,790 | $23,639 | 9 | 27 | 6 | 3 | 1 |
| ALL BANKS | 187 | $26,483 | $20,318 | $31,889 | $26,000 | 2 | 37 | 8 | 4 | 3 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 303 SR CONSUMER LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 6 | $22,873 | | | $19,250 | 1 | 38 | 12 | 4 | 2 |
| $30 TO $39 MILLION | 15 | $25,756 | $22,220 | $31,967 | $25,000 | 1 | 39 | 8 | 5 | 7 |
| $40 TO $49 MILLION | 12 | $26,611 | $21,051 | $26,651 | $25,300 | 1 | 40 | 8 | 5 | 4 |
| $50 TO $99 MILLION | 35 | $28,992 | $23,761 | $36,529 | $29,000 | 1 | 43 | 11 | 7 | 3 |
| $100 TO $249 MILLION | 46 | $29,853 | $22,281 | $34,430 | $26,500 | 1 | 41 | 10 | 5 | 9 |
| $250 TO $499 MILLION | 14 | $33,172 | $25,919 | $39,366 | $33,600 | 1 | 45 | 13 | 7 | 12 |
| $500 TO $999 MILLION | 7 | $34,347 | $23,686 | $39,966 | $31,500 | 1 | 47 | 14 | 6 | 21 |
| $1 BILLION AND OVER | 5 | $36,874 | | | $41,800 | 4 | 47 | 14 | 5 | 72 |
| ALL BANKS | 142 | $29,225 | $23,302 | $35,716 | $28,200 | 1 | 42 | 11 | 6 | 9 |
| 304 CONSUMER LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 10 | $16,803 | $13,505 | $19,835 | $16,100 | 1 | 33 | 4 | 3 | 4 |
| $20 TO $29 MILLION | 19 | $18,071 | $12,673 | $23,058 | $18,000 | 1 | 36 | 7 | 3 | 2 |
| $30 TO $39 MILLION | 21 | $19,809 | | | $19,800 | 1 | 37 | 7 | 5 | 3 |
| $40 TO $49 MILLION | 21 | $19,977 | $17,724 | $26,981 | $18,500 | 1 | 38 | 8 | 3 | 6 |
| $50 TO $99 MILLION | 69 | $19,492 | $15,266 | $21,567 | $18,700 | 1 | 38 | 8 | 4 | 2 |
| $100 TO $249 MILLION | 85 | $19,708 | $14,932 | $23,616 | $19,225 | 2 | 39 | 9 | 4 | 5 |
| $250 TO $499 MILLION | 17 | $22,084 | $18,286 | $28,013 | $21,867 | 1 | 42 | 13 | 6 | 6 |
| $500 TO $999 MILLION | 8 | $23,560 | $17,516 | $27,001 | $23,450 | 3 | 46 | 14 | 6 | 6 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 254 | $19,784 | $15,614 | $23,949 | $19,020 | 2 | 38 | 9 | 4 | 4 |
| 305 SR MORTGAGE LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 8 | $26,075 | | | $22,800 | 1 | 44 | 10 | 5 | 5 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 5 | $26,327 | $20,001 | $33,217 | $26,500 | 1 | 44 | 14 | 4 | 15 |
| $50 TO $99 MILLION | 16 | $30,836 | | | $31,000 | 1 | 44 | 16 | 5 | 3 |
| $100 TO $249 MILLION | 29 | $32,999 | $22,464 | $38,260 | $32,300 | 1 | 45 | 14 | 7 | 3 |
| $250 TO $499 MILLION | 8 | $31,720 | $25,267 | $38,178 | $29,200 | 1 | 48 | 17 | 10 | 4 |
| $500 TO $999 MILLION | 7 | $37,023 | | | $42,380 | 1 | 46 | 20 | 8 | 5 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 81 | $31,480 | $23,826 | $39,028 | $30,500 | 1 | 44 | 15 | 6 | 4 |
| 306 MORTGAGE LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 8 | $21,404 | $15,875 | $23,625 | $21,000 | 1 | 43 | 10 | 4 | |
| $50 TO $99 MILLION | 32 | $22,381 | | | $21,356 | 1 | 41 | 11 | 5 | 2 |
| $100 TO $249 MILLION | 50 | $22,880 | $17,489 | $26,146 | $22,500 | 1 | 42 | 13 | 5 | 2 |
| $250 TO $499 MILLION | 15 | $23,544 | $19,016 | $28,629 | $22,600 | 1 | 41 | 16 | 4 | 6 |
| $500 TO $999 MILLION | 6 | $22,829 | $18,923 | $32,442 | $21,398 | 2 | 45 | 17 | 8 | 7 |
| $1 BILLION AND OVER | 7 | $27,157 | $21,807 | $33,483 | $25,900 | 2 | 42 | 10 | 5 | 1 |
| ALL BANKS | 127 | $22,640 | $18,353 | $27,904 | $22,000 | 1 | 42 | 12 | 5 | 3 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **307 TRUST ACCOUNT ADMINISTRATOR** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | $17,604 | 1 | 40 | 10 | 6 | 2 |
| $50 TO $99 MILLION | 18 | $22,333 | | | $21,800 | 1 | 39 | 10 | 4 | 3 |
| $100 TO $249 MILLION | 42 | $23,773 | $18,329 | $27,428 | $32,700 | 2 | 51 | 14 | 7 | 3 |
| $250 TO $499 MILLION | 8 | $33,330 | | | $20,410 | 3 | 38 | 8 | 5 | 1 |
| $500 TO $999 MILLION | 5 | $22,455 | $17,450 | $31,202 | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 79 | $24,515 | $18,331 | $28,488 | $21,840 | 2 | 40 | 10 | 5 | 3 |
| **308 CORPORATE TRUST OFFICER** | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 13 | $29,213 | $19,898 | $29,402 | $28,000 | 1 | 37 | 7 | 4 | 4 |
| $250 TO $499 MILLION | 8 | $34,525 | $23,495 | $37,299 | $28,000 | 1 | 41 | 11 | 5 | 8 |
| $500 TO $999 MILLION | 6 | $33,448 | $27,899 | $43,460 | $30,786 | 2 | 41 | 9 | 5 | 6 |
| $1 BILLION AND OVER | 5 | $34,122 | $29,243 | $45,113 | $34,400 | 2 | 38 | 9 | 5 | 19 |
| ALL BANKS | 35 | $31,806 | $24,511 | $37,988 | $30,000 | 1 | 39 | 9 | 5 | 5 |
| **309 PERSONAL TRUST OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $21,230 | $15,745 | $24,350 | $21,800 | 1 | 42 | 12 | 2 | 3 |
| $100 TO $249 MILLION | 34 | $24,124 | $17,675 | $26,384 | $23,000 | 1 | 41 | 8 | 4 | 2 |
| $250 TO $499 MILLION | 14 | $25,008 | $19,863 | $31,299 | $25,200 | 2 | 41 | 10 | 5 | 2 |
| $500 TO $999 MILLION | 7 | $35,025 | $27,976 | $46,893 | $35,750 | 3 | 42 | 9 | 4 | 5 |
| $1 BILLION AND OVER | 7 | $33,108 | $26,620 | $42,787 | $33,100 | 9 | 38 | 12 | 5 | |
| ALL BANKS | 73 | $25,499 | $20,589 | $32,126 | $24,950 | 2 | 42 | 10 | 4 | 3 |
| **310 STAFF ATTORNEY** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 5 | $49,504 | $36,634 | $58,763 | $45,000 | 1 | 43 | 6 | 3 | 2 |
| $1 BILLION AND OVER | 6 | $38,093 | $26,820 | $47,852 | $35,333 | 3 | 36 | 9 | 3 | 1 |
| ALL BANKS | 17 | $39,416 | $29,722 | $50,055 | $35,333 | 2 | 41 | 7 | 4 | 2 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 311 INTERNAL AUDITOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 6 | $13,411 | | | $12,064 | 1 | 36 | 13 | 4 | 2 |
| $30 TO $39 MILLION | 12 | $17,919 | $12,924 | $20,515 | $16,500 | 1 | 35 | 6 | 2 | 3 |
| $40 TO $49 MILLION | 14 | $14,815 | | | $13,416 | 1 | 38 | 8 | 4 | 21 |
| $50 TO $99 MILLION | 57 | $18,632 | $15,336 | $23,370 | $17,000 | 1 | 39 | 11 | 3 | 5 |
| $100 TO $249 MILLION | 68 | $21,397 | $16,844 | $26,063 | $20,000 | 1 | 38 | 11 | 4 | 2 |
| $250 TO $499 MILLION | 17 | $24,855 | $19,383 | $32,105 | $21,435 | 1 | 35 | 9 | 5 | 4 |
| $500 TO $999 MILLION | 7 | $25,659 | $19,415 | $29,541 | $29,400 | 2 | 41 | 10 | 5 | 4 |
| $1 BILLION AND OVER | 6 | $22,543 | $18,327 | $28,547 | $22,850 | 8 | 27 | 6 | 3 | |
| ALL BANKS | 191 | $19,911 | $16,714 | $25,967 | $18,500 | 1 | 38 | 10 | 4 | 3 |
| 312 LOAN REVIEW OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $17,961 | $13,667 | $21,000 | $17,500 | 1 | 36 | 12 | 2 | 3 |
| $100 TO $249 MILLION | 18 | $23,601 | $18,559 | $28,021 | $23,508 | 1 | 39 | 9 | 2 | 2 |
| $250 TO $499 MILLION | 10 | $30,218 | $24,071 | $37,317 | $26,500 | 1 | 40 | 11 | 2 | 4 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 51 | $24,648 | $20,756 | $31,634 | $22,700 | 1 | 39 | 10 | 2 | 3 |
| 313 BUSINESS DEVELOPMENT OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 10 | $20,600 | $16,933 | $22,800 | $20,000 | 1 | 47 | 9 | 4 | 8 |
| $100 TO $249 MILLION | 23 | $26,456 | | | $25,000 | 1 | 47 | 9 | 3 | 1 |
| $250 TO $499 MILLION | 9 | $34,848 | $26,062 | $40,374 | $34,000 | 1 | 51 | 11 | 4 | 2 |
| $500 TO $999 MILLION | 6 | $30,311 | $22,908 | $39,491 | $25,000 | 1 | 53 | 19 | 6 | 4 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 60 | $26,703 | $20,330 | $31,985 | $25,000 | 1 | 49 | 10 | 4 | 2 |
| 314 SYSTEMS ANALYST | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 15 | $23,494 | $16,498 | $24,882 | $23,760 | 1 | 34 | 8 | 5 | 5 |
| $250 TO $499 MILLION | 6 | $30,719 | $22,779 | $34,088 | $30,500 | 1 | 38 | 7 | 6 | 3 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 5 | $26,849 | $20,202 | $32,005 | $28,933 | 12 | 32 | 4 | 2 | 5 |
| ALL BANKS | 33 | $24,452 | $18,062 | $27,360 | $24,000 | 3 | 34 | 7 | 4 | 5 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **315 SR COMPUTER PROGRAMMER** | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 18 | $20,531 | $14,736 | $22,084 | $20,540 | 1 | 34 | 6 | 4 | 3 |
| $250 TO $499 MILLION | 6 | $25,686 | $16,874 | $26,246 | $24,200 | 2 | 37 | 8 | 2 | 3 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 5 | $25,767 | $21,525 | $34,525 | $26,577 | 12 | 28 | 6 | 4 | 20 |
| ALL BANKS | 35 | $22,259 | $16,249 | $24,671 | $22,000 | 3 | 33 | 7 | 4 | 6 |
| **316 COMPUTER PROGRAMMER** | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 26 | $16,487 | $12,408 | $18,770 | $16,198 | 2 | 29 | 6 | 2 | 2 |
| $250 TO $499 MILLION | 10 | $19,320 | $14,194 | $21,357 | $20,500 | 3 | 32 | 4 | 3 | |
| $500 TO $999 MILLION | 5 | $16,880 | $13,689 | $20,953 | $16,560 | 4 | 39 | 6 | 3 | |
| $1 BILLION AND OVER | 7 | $20,996 | $16,536 | $25,135 | $21,309 | 15 | 27 | 2 | 5 | |
| ALL BANKS | 53 | $17,551 | $13,651 | $20,726 | $17,395 | 4 | 31 | 5 | 2 | 2 |
| **317 SR COMPUTER OPERATOR** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 18 | $14,399 | $11,528 | $16,710 | $14,200 | 1 | 28 | 9 | 3 | 3 |
| $250 TO $499 MILLION | 7 | $17,098 | $12,286 | $18,315 | $17,030 | 1 | 34 | 10 | 4 | 3 |
| $500 TO $999 MILLION | 5 | $15,145 | $12,816 | $18,773 | $14,724 | 2 | 30 | 7 | 3 | 5 |
| $1 BILLION AND OVER | 7 | $19,107 | $14,832 | $21,903 | $19,603 | 4 | 35 | 7 | 4 | 9 |
| ALL BANKS | 48 | $15,097 | $12,298 | $17,874 | $15,180 | 2 | 30 | 8 | 3 | 3 |
| **318 COMPUTER OPERATOR** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 7 | $9,972 | | | $9,360 | 1 | 26 | 5 | 2 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 7 | $10,996 | $10,986 | $13,289 | $11,500 | 1 | 31 | 7 | 3 | 4 |
| $50 TO $99 MILLION | 20 | $11,059 | $9,682 | $13,319 | $10,200 | 2 | 29 | 5 | 3 | 3 |
| $100 TO $249 MILLION | 42 | $11,522 | $9,483 | $13,851 | $11,307 | 2 | 28 | 4 | 3 | |
| $250 TO $499 MILLION | 13 | $13,380 | $10,958 | $15,719 | $13,440 | 3 | 31 | 6 | 4 | |
| $500 TO $999 MILLION | 6 | $11,491 | $9,790 | $14,625 | $11,592 | 5 | 27 | 5 | 3 | |
| $1 BILLION AND OVER | 7 | $14,440 | $12,366 | $18,567 | $14,795 | 8 | 30 | 5 | 2 | |
| ALL BANKS | 106 | $11,683 | $10,212 | $14,701 | $11,508 | 3 | 28 | 5 | 3 | 2 |
| **319 STAFF APPRAISER** | | | | | | | | | | |
| ALL BANKS | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| | 7 | $24,217 | $17,691 | $25,959 | $22,000 | 1 | 49 | 11 | 7 | 1 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| 320 CONSUMER LOAN COLLECTOR | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 7 | $12,401 | $11,895 | $15,747 | $12,900 | 1 | 29 | 5 | 1 | |
| $40 TO $49 MILLION | 5 | $12,490 | | | $13,500 | 1 | 30 | 3 | 2 | 2 |
| $50 TO $99 MILLION | 31 | $13,667 | $11,640 | $16,307 | $13,740 | 1 | 31 | 5 | 2 | 2 |
| $100 TO $249 MILLION | 55 | $13,743 | $10,985 | $16,293 | $13,000 | 2 | 34 | 4 | 3 | 1 |
| $250 TO $499 MILLION | 13 | $15,337 | $12,379 | $18,988 | $15,500 | 4 | 37 | 5 | 4 | 2 |
| $500 TO $999 MILLION | 10 | $14,430 | $11,717 | $18,140 | $13,000 | 7 | 36 | 7 | 5 | |
| $1 BILLION AND OVER | 8 | $16,089 | $13,390 | $20,009 | $14,613 | 7 | 29 | 5 | 3 | |
| ALL BANKS | 132 | $13,951 | $11,562 | $17,049 | $13,354 | 3 | 33 | 5 | 3 | 2 |
| **321 PERSONNEL ASSISTANT** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $15,344 | $11,713 | $16,612 | $13,850 | 1 | 41 | 10 | 3 | 29 |
| $100 TO $249 MILLION | 37 | $14,768 | $11,329 | $16,630 | $15,000 | 1 | 38 | 9 | 5 | 3 |
| $250 TO $499 MILLION | 15 | $16,711 | $13,899 | $20,447 | $15,900 | 1 | 39 | 8 | 3 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 73 | $15,244 | $12,181 | $17,744 | $15,375 | 1 | 38 | 9 | 4 | 7 |
| **322 EMPLOYMENT INTERVIEWER** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 7 | $18,086 | $16,888 | $23,966 | $18,200 | 2 | 32 | 4 | 2 | |
| ALL BANKS | 15 | $17,564 | $15,497 | $22,288 | $17,800 | 2 | 30 | 5 | 2 | 1 |
| **323 ASST BRANCH MANAGER (LARGE +31)** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 10 | $23,560 | $17,125 | $26,050 | $23,538 | 2 | 43 | 18 | 3 | 35 |
| **324 ASST BRANCH MGR (MEDIUM 10-30)** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $20,578 | $18,078 | $24,365 | $20,975 | 3 | 34 | 6 | 3 | 12 |
| $100 TO $249 MILLION | 27 | $16,716 | $14,068 | $21,542 | $15,996 | 2 | 38 | 9 | 3 | 14 |
| $250 TO $499 MILLION | 8 | $16,771 | $14,672 | $21,836 | $17,100 | 3 | 34 | 9 | 2 | 18 |
| $500 TO $999 MILLION | 9 | $16,653 | $14,934 | $21,904 | $15,702 | 8 | 37 | 10 | 3 | 16 |
| $1 BILLION AND OVER | 5 | $18,940 | $16,199 | $25,408 | $17,881 | 23 | 38 | 10 | 3 | 14 |
| ALL BANKS | 61 | $17,346 | $14,978 | $22,433 | $16,173 | 5 | 37 | 9 | 3 | 14 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 325 ASST BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $13,432 | $10,566 | $15,808 | $14,750 | 1 | 33 | 13 | 2 | 3 |
| $30 TO $39 MILLION | 5 | $14,305 | | | $13,250 | 1 | 37 | 11 | 3 | 3 |
| $40 TO $49 MILLION | 6 | $14,010 | | | $11,300 | 2 | 41 | 12 | 6 | 5 |
| $50 TO $99 MILLION | 15 | $12,875 | $10,137 | $14,036 | $13,067 | 3 | 40 | 10 | 4 | 6 |
| $100 TO $249 MILLION | 41 | $14,913 | $13,026 | $20,015 | $15,020 | 2 | 37 | 10 | 3 | 6 |
| $250 TO $499 MILLION | 7 | $14,904 | $11,862 | $17,792 | $14,460 | 5 | 40 | 11 | 5 | 5 |
| $500 TO $999 MILLION | 8 | $15,702 | $13,804 | $20,370 | $15,413 | 8 | 35 | 9 | 3 | 7 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 92 | $14,505 | $12,630 | $18,856 | $14,460 | 3 | 38 | 10 | 3 | 5 |
| 326 ACCOUNTANT | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 23 | $17,525 | $12,989 | $19,477 | $16,900 | 1 | 34 | 6 | 3 | 2 |
| $250 TO $499 MILLION | 6 | $17,917 | $15,692 | $24,005 | $16,435 | 2 | 26 | 2 | 2 | 2 |
| $500 TO $999 MILLION | 6 | $16,607 | $13,868 | $21,078 | $16,200 | 2 | 27 | 6 | 3 | 1 |
| $1 BILLION AND OVER | 7 | $19,480 | $16,463 | $25,393 | $18,858 | 4 | 28 | 3 | 3 | |
| ALL BANKS | 51 | $17,125 | $14,120 | $21,210 | $16,493 | 2 | 33 | 6 | 3 | 3 |
| 327 OFFICER TRAINEE (B.A.) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 5 | $13,500 | $12,199 | $14,688 | $13,000 | 1 | 24 | 2 | 2 | |
| $50 TO $99 MILLION | 11 | $14,472 | $12,940 | $19,005 | $13,816 | 1 | 25 | 1 | 1 | 5 |
| $100 TO $249 MILLION | 15 | $12,226 | $11,214 | $17,236 | $12,000 | 2 | 27 | 2 | 1 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 6 | $14,404 | $13,067 | $19,695 | $14,640 | 5 | 25 | 1 | 1 | |
| ALL BANKS | 46 | $13,658 | $12,102 | $17,941 | $13,500 | 2 | 26 | 2 | 1 | 4 |
| 328 OFFICER TRAINEE (M.A.) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $17,867 | | | $16,500 | 2 | 28 | 2 | 1 | |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 329 ADVERTISING OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 10 | $17,702 | | | $15,210 | 1 | 38 | 7 | 3 | 1 |
| $100 TO $249 MILLION | 10 | $19,330 | $15,476 | $23,127 | $18,000 | 1 | 37 | 9 | 2 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 7 | $33,071 | $25,300 | $41,760 | $30,100 | 1 | 36 | 6 | 4 | 4 |
| ALL BANKS | 41 | $21,437 | $18,198 | $27,396 | $19,500 | 1 | 38 | 7 | 3 | 2 |
| 330 NEW ACCOUNTS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 9 | $14,245 | $13,000 | $18,000 | $14,600 | 1 | 44 | 13 | 2 | 8 |
| $30 TO $39 MILLION | 8 | $13,545 | $13,780 | $20,445 | $14,685 | 1 | 38 | 6 | 3 | 3 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 35 | $16,661 | $13,068 | $18,265 | $17,000 | 1 | 44 | 14 | 4 | 4 |
| $100 TO $249 MILLION | 48 | $18,177 | $14,688 | $22,175 | $18,258 | 2 | 45 | 13 | 5 | 6 |
| $250 TO $499 MILLION | 11 | $18,494 | $15,364 | $23,054 | $18,382 | 3 | 44 | 13 | 7 | 8 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 124 | $17,134 | $14,660 | $21,901 | $17,000 | 2 | 43 | 12 | 4 | 5 |
| 401 CHIEF EXECUTIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 29 | $36,743 | $29,689 | $41,938 | $36,000 | 2 | 42 | 9 | 7 | 11 |
| $20 TO $29 MILLION | 41 | $44,334 | $39,300 | $56,850 | $44,000 | 1 | 47 | 13 | 7 | 19 |
| $30 TO $39 MILLION | 34 | $50,190 | $38,573 | $61,363 | $48,180 | 1 | 49 | 16 | 7 | 23 |
| $40 TO $49 MILLION | 29 | $55,374 | $41,067 | $63,534 | $51,000 | 1 | 47 | 16 | 7 | 26 |
| $50 TO $99 MILLION | 86 | $63,461 | $49,376 | $74,936 | $62,000 | 1 | 51 | 15 | 7 | 43 |
| $100 TO $249 MILLION | 98 | $84,408 | $59,212 | $99,001 | $78,500 | 1 | 52 | 19 | 7 | 84 |
| $250 TO $499 MILLION | 20 | $105,968 | $80,021 | $120,992 | $100,000 | 1 | 57 | 24 | 8 | 264 |
| $500 TO $999 MILLION | 10 | $133,801 | $97,511 | $155,109 | $125,000 | 1 | 58 | 23 | 9 | 499 |
| $1 BILLION AND OVER | 8 | $226,750 | $140,768 | $279,503 | $225,000 | 1 | 57 | 16 | 7 | 2,209 |
| ALL BANKS | 355 | $70,976 | $60,454 | $98,185 | $62,300 | 1 | 50 | 16 | 7 | 115 |
| 402 CHIEF ADMINISTRATIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 8 | $28,538 | | | $24,500 | 1 | 39 | 9 | 5 | 12 |
| $20 TO $29 MILLION | 18 | $34,202 | $26,597 | $37,925 | $34,200 | 1 | 46 | 12 | 8 | 18 |
| $30 TO $39 MILLION | 12 | $35,324 | | | $35,160 | 1 | 41 | 12 | 6 | 18 |
| $40 TO $49 MILLION | 14 | $43,105 | $34,300 | $54,300 | $36,000 | 1 | 44 | 11 | 4 | 17 |
| $50 TO $99 MILLION | 48 | $44,766 | $35,215 | $53,859 | $42,000 | 1 | 47 | 14 | 5 | 27 |
| $100 TO $249 MILLION | 62 | $58,135 | $40,609 | $67,956 | $57,000 | 1 | 46 | 14 | 5 | 64 |
| $250 TO $499 MILLION | 14 | $68,985 | $53,336 | $77,852 | $67,500 | 1 | 48 | 20 | 3 | 213 |
| $500 TO $999 MILLION | 9 | $90,200 | $74,533 | $119,898 | $84,996 | 1 | 45 | 15 | 4 | 456 |
| $1 BILLION AND OVER | 6 | $150,333 | $91,000 | $191,100 | $132,000 | 1 | 47 | 17 | 3 | 1,504 |
| ALL BANKS | 191 | $53,948 | $45,346 | $72,519 | $46,800 | 1 | 46 | 14 | 5 | 104 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 403 CHIEF FINANCIAL OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | 5 | $19,132 | $16,000 | $25,000 | $17,600 | 1 | 36 | 8 | 2 | 7 |
| $30 TO $39 MILLION | 8 | $32,300 | | | $29,000 | 1 | 37 | 10 | 5 | 19 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 21 | $37,788 | $28,607 | $42,607 | $35,500 | 1 | 41 | 13 | 6 | 21 |
| $100 TO $249 MILLION | 45 | $44,096 | $31,992 | $51,647 | $41,000 | 1 | 42 | 12 | 5 | 14 |
| $250 TO $499 MILLION | 7 | $53,775 | $37,678 | $58,623 | $52,000 | 1 | 47 | 14 | 4 | 45 |
| $500 TO $999 MILLION | 7 | $52,585 | $41,364 | $68,087 | $51,000 | 1 | 44 | 12 | 6 | 27 |
| $1 BILLION AND OVER | 7 | $80,443 | $66,702 | $'15,842 | $100,000 | 1 | 45 | 7 | 4 | 75 |
| ALL BANKS | 104 | $43,906 | $36,935 | $60,121 | $41,000 | 1 | 42 | 11 | 5 | 21 |
| 404 SR OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 15 | $21,702 | | | $19,950 | 2 | 41 | 10 | 6 | 10 |
| $20 TO $29 MILLION | 18 | $26,220 | | | $26,463 | 1 | 41 | 12 | 6 | 17 |
| $30 TO $39 MILLION | 15 | $29,004 | $21,640 | $32,340 | $28,000 | 1 | 41 | 13 | 6 | 18 |
| $40 TO $49 MILLION | 20 | $29,280 | $25,419 | $39,481 | $29,122 | 1 | 41 | 13 | 7 | 21 |
| $50 TO $99 MILLION | 50 | $32,482 | $25,887 | $38,477 | $31,800 | 1 | 44 | 12 | 6 | 25 |
| $100 TO $249 MILLION | 71 | $36,120 | $28,046 | $45,092 | $36,088 | 1 | 43 | 15 | 5 | 43 |
| $250 TO $499 MILLION | 18 | $44,567 | $34,868 | $52,602 | $42,500 | 1 | 46 | 18 | 6 | |
| $500 TO $999 MILLION | 10 | $43,077 | $34,547 | $55,533 | $40,000 | 1 | 42 | 13 | 6 | 88 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 220 | $34,044 | $29,028 | $45,391 | $32,760 | 1 | 43 | 13 | 6 | 48 |
| 405 OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 16 | $17,755 | $16,040 | $28,200 | $17,500 | 1 | 35 | 7 | 3 | 7 |
| $20 TO $29 MILLION | 25 | $18,787 | $14,275 | $24,745 | $17,200 | 1 | 39 | 11 | 5 | 9 |
| $30 TO $39 MILLION | 20 | $17,452 | | | $16,000 | 1 | 38 | 11 | 3 | 8 |
| $40 TO $49 MILLION | 10 | $20,530 | | | $18,300 | 1 | 40 | 10 | 3 | 11 |
| $50 TO $99 MILLION | 54 | $20,695 | $17,114 | $26,571 | $20,500 | 1 | 40 | 14 | 5 | 16 |
| $100 TO $249 MILLION | 73 | $23,190 | $18,228 | $28,663 | $21,975 | 2 | 41 | 13 | 5 | 23 |
| $250 TO $499 MILLION | 11 | $25,940 | $18,957 | $31,673 | $25,200 | 1 | 42 | 15 | 5 | 34 |
| $500 TO $999 MILLION | 7 | $33,249 | $25,137 | $41,936 | $29,950 | 1 | 42 | 15 | 5 | 56 |
| $1 BILLION AND OVER | 5 | $41,793 | | | $34,750 | 2 | 40 | 11 | 3 | 165 |
| ALL BANKS | 221 | $21,926 | $19,010 | $30,283 | $21,020 | 1 | 40 | 12 | 5 | 21 |
| 406 PERSONNEL OFFICER/DIRECTOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 5 | $25,571 | $19,900 | $29,200 | $25,900 | 1 | 44 | 18 | 5 | 12 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 36 | $20,381 | $17,620 | $26,450 | $19,500 | 1 | 43 | 12 | 3 | 11 |
| $100 TO $249 MILLION | 77 | $25,253 | $20,860 | $32,621 | $23,800 | 1 | 42 | 11 | 5 | 3 |
| $250 TO $499 MILLION | 19 | $31,856 | $25,787 | $40,268 | $31,428 | 1 | 44 | 11 | 6 | 4 |
| $500 TO $999 MILLION | 9 | $38,192 | $30,429 | $49,824 | $38,340 | 1 | 48 | 14 | 10 | 56 |
| $1 BILLION AND OVER | 6 | $72,775 | $53,978 | $91,758 | $70,000 | 1 | 51 | 17 | 11 | 77 |
| ALL BANKS | 157 | $27,359 | $23,983 | $37,667 | $24,000 | 1 | 43 | 12 | 5 | 12 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 407 MARKETING OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 5 | $19,424 | $13,700 | $20,400 | $17,400 | 1 | 36 | 5 | 3 | 3 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 30 | $21,799 | $16,611 | $26,528 | $21,000 | 1 | 38 | 8 | 3 | 1 |
| $100 TO $249 MILLION | 54 | $27,052 | $20,296 | $32,545 | $27,500 | 1 | 38 | 9 | 4 | 3 |
| $250 TO $499 MILLION | 14 | $35,129 | $25,937 | $39,317 | $33,800 | 1 | 42 | 7 | 3 | 3 |
| $500 TO $999 MILLION | 6 | $44,764 | $34,169 | $54,229 | $38,600 | 1 | 42 | 8 | 4 | 35 |
| $1 BILLION AND OVER | 6 | $50,542 | $42,518 | $70,538 | $46,000 | 1 | 41 | 5 | 5 | 39 |
| ALL BANKS | 122 | $28,449 | $23,235 | $37,242 | $26,000 | 1 | 39 | 8 | 4 | 7 |
| 408 CONTROLLER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $21,412 | | | $24,000 | 1 | 35 | 11 | 6 | 4 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 8 | $20,668 | $15,448 | $23,120 | $21,000 | 1 | 38 | 11 | 4 | 2 |
| $50 TO $99 MILLION | 35 | $27,934 | $21,851 | $32,331 | $27,500 | 1 | 37 | 8 | 4 | 9 |
| $100 TO $249 MILLION | 58 | $27,929 | $21,792 | $34,331 | $27,500 | 1 | 37 | 8 | 4 | 5 |
| $250 TO $499 MILLION | 16 | $36,018 | $26,938 | $41,690 | $37,000 | 1 | 36 | 10 | 4 | 8 |
| $500 TO $999 MILLION | 9 | $33,817 | $26,908 | $41,881 | $33,300 | 1 | 41 | 15 | 5 | 16 |
| $1 BILLION AND OVER | 6 | $57,317 | $45,773 | $78,248 | $56,500 | 1 | 40 | 10 | 3 | 86 |
| ALL BANKS | 142 | $29,717 | $24,540 | $38,620 | $29,000 | 1 | 37 | 9 | 4 | 10 |
| 409 GENERAL ACCOUNTING MANAGER | | | | | | | | | | |
| $20 TO $29 MILLION | 6 | $14,096 | $11,283 | $15,808 | $14,976 | 1 | 42 | 17 | 5 | 2 |
| $30 TO $39 MILLION | 5 | $18,387 | | | $16,500 | 1 | 43 | 13 | 3 | 6 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 34 | $16,967 | $14,319 | $18,886 | $16,380 | 1 | 38 | 13 | 4 | 5 |
| $100 TO $249 MILLION | 21 | $21,155 | $15,341 | $22,960 | $20,760 | 1 | 42 | 14 | 6 | 7 |
| $250 TO $499 MILLION | 7 | $21,509 | $17,324 | $25,369 | $22,000 | 1 | 35 | 8 | 3 | 5 |
| $500 TO $999 MILLION | 7 | $22,512 | $18,203 | $28,000 | $21,000 | 1 | 37 | 10 | 2 | 6 |
| $1 BILLION AND OVER | 7 | $37,464 | $30,878 | $50,885 | $38,150 | 1 | 39 | 11 | 5 | 19 |
| ALL BANKS | 90 | $20,345 | $17,888 | $27,001 | $18,480 | 1 | 40 | 13 | 5 | 6 |
| 410 BRANCH ADMINISTRATION OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $28,049 | | | $18,060 | 1 | 40 | 8 | 2 | 10 |
| $100 TO $249 MILLION | 24 | $31,140 | $23,739 | $40,443 | $29,000 | 1 | 42 | 14 | 4 | 44 |
| $250 TO $499 MILLION | 8 | $37,316 | $30,678 | $48,878 | $31,992 | 1 | 42 | 14 | 2 | 98 |
| $500 TO $999 MILLION | 7 | $40,640 | $30,021 | $45,373 | $39,950 | 1 | 48 | 21 | 4 | 161 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 57 | $32,845 | $27,018 | $44,598 | $31,000 | 1 | 42 | 14 | 3 | 69 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 411 BRANCH MANAGER (LARGE +31) | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 5 | $35,664 | $25,545 | $41,530 | $33,317 | 4 | 45 | 14 | 11 | 33 |
| ALL BANKS | 15 | $28,468 | $23,330 | $37,099 | $28,568 | 3 | 43 | 13 | 6 | 30 |
| 412 BRANCH MANAGER (MEDIUM 10-30) | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 12 | $26,529 | | | $17,850 | 2 | 42 | 12 | 4 | 12 |
| $100 TO $249 MILLION | 36 | $23,725 | $19,049 | $29,077 | $23,000 | 2 | 40 | 12 | 4 | 15 |
| $250 TO $499 MILLION | 10 | $26,109 | $20,139 | $31,963 | $26,500 | 3 | 42 | 18 | 4 | 17 |
| $500 TO $999 MILLION | 10 | $24 380 | $19,564 | $30,058 | $24,000 | 9 | 42 | 14 | 6 | 14 |
| $1 BILLION AND OVER | 7 | $25,653 | $20,375 | $32,658 | $24,600 | 19 | 38 | 12 | 3 | 13 |
| ALL BANKS | 79 | $24,361 | $20,218 | $30,653 | $23,800 | 5 | 40 | 13 | 4 | 15 |
| 413 BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 11 | $16,537 | $15,050 | $21,850 | $16,400 | 1 | 43 | 13 | 4 | 3 |
| $30 TO $39 MILLION | 12 | $19,294 | $17,187 | $25,033 | $18,000 | 1 | 45 | 9 | 4 | 4 |
| $40 TO $49 MILLION | 16 | $17,252 | | | $15,800 | 2 | 40 | 11 | 5 | 4 |
| $50 TO $99 MILLION | 38 | $17,093 | $14,540 | $20,889 | $15,600 | 2 | 42 | 10 | 4 | 6 |
| $100 TO $249 MILLION | 66 | $20,451 | $16,369 | $25,703 | $19,005 | 4 | 41 | 13 | 4 | 8 |
| $250 TO $499 MILLION | 12 | $18,979 | $14,913 | $25,977 | $18,655 | 7 | 38 | 11 | 4 | 8 |
| $500 TO $999 MILLION | 8 | $20,237 | $17,570 | $26,324 | $20,666 | 8 | 37 | 11 | 4 | 8 |
| $1 BILLION AND OVER | 5 | $21,100 | $18,364 | $27,972 | $20,993 | 20 | 33 | 7 | 1 | 8 |
| ALL BANKS | 171 | $18,881 | $15,949 | $24,613 | $18,252 | 4 | 41 | 11 | 4 | 6 |
| 414 DATA PROCESSING DIRECTOR | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $26,315 | $20,305 | $33,433 | $28,000 | 1 | 35 | 6 | 4 | 4 |
| $100 TO $249 MILLION | 30 | $35,491 | $24,225 | $36,697 | $36,400 | 1 | 41 | 11 | 5 | 16 |
| $250 TO $499 MILLION | 11 | $39,687 | $29,858 | $47,183 | $39,500 | 1 | 41 | 14 | 5 | 20 |
| $500 TO $999 MILLION | 6 | $43,699 | $31,544 | $49,568 | $41,902 | 1 | 47 | 10 | 9 | 47 |
| $1 BILLION AND OVER | 6 | $66,117 | $48,935 | $81,612 | $58,700 | 1 | 43 | 10 | 3 | 206 |
| ALL BANKS | 64 | $37,492 | $29,544 | $46,570 | $37,000 | 1 | 41 | 11 | 5 | 27 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 415 COMPUTER CENTER MANAGER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 14 | $28,785 | $23,243 | $34,826 | $28,000 | 1 | 40 | 9 | 5 | 12 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 6 | $46,201 | $32,650 | $54,150 | $44,990 | 1 | 41 | 7 | 4 | 180 |
| ALL BANKS | 30 | $30,838 | $24,710 | $38,826 | $29,000 | 1 | 39 | 9 | 4 | 31 |
| 416 SYSTEMS & PROGRAMMING MANAGER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 10 | $27,888 | $20,387 | $30,663 | $28,740 | 1 | 33 | 6 | 4 | 4 |
| $250 TO $499 MILLION | 6 | $37,400 | $27,200 | $42,089 | $36,500 | 1 | 39 | 14 | 7 | 6 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 7 | $50,489 | $36,563 | $60,670 | $50,000 | 1 | 39 | 10 | 3 | 101 |
| ALL BANKS | 28 | $36,102 | $26,744 | $41,789 | $34,700 | 1 | 37 | 11 | 5 | 18 |
| 417 DP OPERATIONS SUPERVISOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $15,562 | $12,165 | $18,610 | $15,500 | 1 | 41 | 14 | 6 | 5 |
| $100 TO $249 MILLION | 25 | $19,798 | $15,532 | $23,945 | $18,000 | 1 | 36 | 7 | 3 | 6 |
| $250 TO $499 MILLION | 8 | $24,114 | $17,916 | $27,414 | $22,000 | 1 | 42 | 14 | 5 | 14 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 5 | $28,648 | $23,978 | $36,846 | $25,980 | 1 | 39 | 13 | 1 | 38 |
| ALL BANKS | 54 | $20,068 | $16,779 | $25,550 | $18,540 | 1 | 37 | 10 | 4 | 10 |
| 418 PURCHASING MANAGER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $16,694 | | | $15,500 | 1 | 46 | 10 | 3 | 3 |
| $100 TO $249 MILLION | 33 | $18,977 | $13,818 | $20,947 | $18,300 | 1 | 44 | 11 | 4 | 4 |
| $250 TO $499 MILLION | 10 | $21,218 | $16,321 | $25,180 | $20,350 | 1 | 44 | 9 | 3 | 4 |
| $500 TO $999 MILLION | 10 | $24,024 | $18,488 | $28,941 | $21,660 | 1 | 46 | 17 | 7 | 6 |
| $1 BILLION AND OVER | 7 | $30,414 | $23,360 | $38,040 | $29,500 | 1 | 40 | 14 | 4 | 8 |
| ALL BANKS | 72 | $20,821 | $16,426 | $25,574 | $19,481 | 1 | 44 | 12 | 4 | 5 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **419 COMMERCIAL CREDIT DEPT MANAGER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 9 | $22,785 | $19,018 | $26,164 | $21,000 | 1 | 39 | 9 | 4 | 6 |
| $40 TO $49 MILLION | 24 | $22,670 | $16,937 | $26,010 | $22,000 | 1 | 40 | 8 | 4 | 3 |
| $50 TO $99 MILLION | 9 | $24,669 | $19,809 | $30,802 | $24,000 | 1 | 37 | 12 | 3 | 8 |
| $100 TO $249 MILLION | 7 | $31,459 | $23,738 | $35,882 | $31,000 | 1 | 42 | 10 | 4 | 8 |
| $250 TO $499 MILLION | 5 | $38,120 | $30,035 | $47,100 | $40,000 | 1 | 42 | 16 | 1 | 48 |
| $500 TO $999 MILLION | 57 | $25,427 | $20,514 | $31,239 | $23,214 | 1 | 39 | 10 | 3 | 8 |
| $1 BILLION AND OVER | | | | | | | | | | |
| ALL BANKS | | | | | | | | | | |
| **420 CONSUMER LOAN DEPT MANAGER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 6 | $21,522 | | | $21,300 | 1 | 34 | 6 | 4 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 17 | $25,626 | $20,359 | $29,654 | $23,500 | 1 | 41 | 11 | 5 | 6 |
| $100 TO $249 MILLION | 46 | $29,670 | $23,145 | $36,783 | $29,500 | 1 | 43 | 12 | 5 | 8 |
| $250 TO $499 MILLION | 14 | $38,087 | $31,219 | $48,455 | $35,300 | 1 | 45 | 12 | 6 | 35 |
| $500 TO $999 MILLION | 5 | $40,840 | $31,182 | $47,453 | $41,200 | 1 | 49 | 12 | 5 | 33 |
| $1 BILLION AND OVER | 7 | $45,950 | $38,518 | $62,135 | $42,500 | 1 | 45 | 17 | 2 | 33 |
| ALL BANKS | 101 | $30,644 | $25,637 | $40,214 | $30,000 | 1 | 42 | 12 | 5 | 13 |
| **421 MORTGAGE LOAN DEPT MANAGER** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $23,505 | | | $26,000 | 1 | 38 | 8 | 4 | 3 |
| $100 TO $249 MILLION | 25 | $30,013 | $22,520 | $34,911 | $28,000 | 1 | 41 | 13 | 6 | 3 |
| $250 TO $499 MILLION | 13 | $34,450 | $29,447 | $46,267 | $32,398 | 1 | 45 | 14 | 5 | 4 |
| $500 TO $999 MILLION | 5 | $42,021 | $32,283 | $49,260 | $39,500 | 1 | 45 | 21 | 6 | 8 |
| $1 BILLION AND OVER | 6 | $62,833 | $44,602 | $75,118 | $65,500 | 1 | 50 | 13 | 2 | 25 |
| ALL BANKS | 60 | $34,211 | $28,265 | $44,038 | $30,750 | 1 | 42 | 14 | 5 | 5 |
| **422 COMMERCIAL LOAN DEPT MANAGER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $33,518 | $26,352 | $36,893 | $30,500 | 1 | 45 | 17 | 8 | 7 |
| $100 TO $249 MILLION | 43 | $38,354 | $27,774 | $43,585 | $38,500 | 1 | 43 | 11 | 5 | 8 |
| $250 TO $499 MILLION | 14 | $50,302 | $36,703 | $56,703 | $50,600 | 1 | 43 | 10 | 6 | 16 |
| $500 TO $999 MILLION | 7 | $52,345 | $40,376 | $63,070 | $49,000 | 1 | 45 | 18 | 5 | 21 |
| $1 BILLION AND OVER | 5 | $70,680 | $56,053 | $88,878 | $68,000 | 2 | 46 | 19 | 3 | 40 |
| ALL BANKS | 84 | $41,892 | $33,965 | $53,514 | $40,000 | 1 | 43 | 12 | 5 | 11 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **423 SR TRUST OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 32 | $35,213 | $25,686 | $41,508 | $33,900 | 1 | 46 | 11 | 7 | 3 |
| $100 TO $249 MILLION | 60 | $43,395 | $29,376 | $47,896 | $42,000 | 1 | 46 | 11 | 7 | 8 |
| $250 TO $499 MILLION | 18 | $47,154 | $37,533 | $58,142 | $45,600 | 1 | 46 | 11 | 4 | 15 |
| $500 TO $999 MILLION | 8 | $64,031 | $47,162 | $77,792 | $57,500 | 1 | 55 | 19 | 9 | 33 |
| $1 BILLION AND OVER | 7 | $99,121 | $55,303 | $104,078 | $96,750 | 1 | 49 | 14 | 12 | 501 |
| ALL BANKS | 132 | $45,100 | $34,195 | $56,055 | $41,680 | 1 | 46 | 11 | 7 | 17 |
| **424 TRUST OPERATIONS MANAGER** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 15 | $15,870 | $11,890 | $20,750 | $15,300 | 1 | 36 | 8 | 3 | 2 |
| $100 TO $249 MILLION | 44 | $22,819 | $18,249 | $28,213 | $21,336 | 1 | 40 | 9 | 4 | 5 |
| $250 TO $499 MILLION | 14 | $27,053 | $20,621 | $33,143 | $23,625 | 1 | 45 | 13 | 4 | 8 |
| $500 TO $999 MILLION | 9 | $29,317 | $20,883 | $31,603 | $28,562 | 1 | 43 | 11 | 5 | 9 |
| $1 BILLION AND OVER | 7 | $50,121 | $39,818 | $65,385 | $49,300 | 1 | 40 | 13 | 8 | 26 |
| ALL BANKS | 94 | $24,528 | $21,142 | $33,489 | $21,384 | 1 | 40 | 10 | 4 | 7 |
| **425 TELEPHONE SUPERVISOR** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 10 | $19,179 | $12,694 | $19,553 | $17,300 | 1 | 52 | 12 | 4 | 3 |
| **426 COMPENSATION & BENEFITS MGR** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 5 | $36,420 | $27,954 | $46,130 | $36,500 | 1 | 37 | 9 | 3 | 13 |
| ALL BANKS | 12 | $31,552 | | | $25,002 | 1 | 47 | 14 | 8 | 10 |
| **427 PAYROLL SUPERVISOR** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 10 | $14,201 | $11,947 | $18,294 | $14,700 | 1 | 41 | 12 | 3 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 6 | $24,740 | $20,168 | $31,656 | $22,600 | 1 | 30 | 11 | 3 | 4 |
| ALL BANKS | 25 | $18,481 | $15,287 | $22,816 | $16,120 | 1 | 40 | 12 | 4 | 7 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 428 INTERNAL AUDIT MANAGER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 12 | $21,034 | $17,504 | $22,094 | $20,000 | 1 | 36 | 9 | 4 | 1 |
| $100 TO $249 MILLION | 29 | $26,063 | $18,597 | $29,602 | $25,600 | 1 | 40 | 10 | 5 | 2 |
| $250 TO $499 MILLION | 13 | $31,638 | $25,478 | $38,256 | $30,000 | 1 | 42 | 12 | 6 | 4 |
| $500 TO $999 MILLION | 5 | $36,390 | $27,279 | $42,819 | $36,602 | 1 | 45 | 17 | 10 | 7 |
| $1 BILLION AND OVER | 7 | $50,657 | $37,223 | $61,533 | $49,500 | 1 | 49 | 17 | 7 | 28 |
| ALL BANKS | 68 | $29,330 | $23,878 | $37,692 | $28,000 | 1 | 41 | 12 | 6 | 4 |
| 429 SECURITY MANAGER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $19,986 | $14,717 | $20,383 | $19,500 | 1 | 44 | 13 | 3 | |
| $100 TO $249 MILLION | 19 | $23,180 | $16,222 | $25,021 | $22,200 | 1 | 51 | 13 | 5 | 8 |
| $250 TO $499 MILLION | 9 | $23,198 | $17,871 | $27,520 | $21,600 | 1 | 52 | 13 | 4 | 12 |
| $500 TO $999 MILLION | 9 | $30,143 | $21,738 | $34,364 | $25,200 | 1 | 54 | 16 | 6 | 12 |
| $1 BILLION AND OVER | 7 | $34,800 | $29,400 | $48,520 | $36,000 | 1 | 54 | 11 | 5 | 34 |
| ALL BANKS | 52 | $25,904 | $19,931 | $31,218 | $22,750 | 1 | 51 | 13 | 5 | 16 |
| 430 CONSUMER LOAN COLLECTION MGR | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $18,954 | | | $15,500 | 1 | 34 | 9 | 4 | 2 |
| $100 TO $249 MILLION | 29 | $18,239 | $14,624 | $22,049 | $17,808 | 1 | 38 | 6 | 3 | 3 |
| $250 TO $499 MILLION | 12 | $22,646 | $18,320 | $27,891 | $22,382 | 1 | 35 | 10 | 3 | 6 |
| $500 TO $999 MILLION | 8 | $24,429 | $18,522 | $28,147 | $22,200 | 1 | 41 | 9 | 5 | 15 |
| $1 BILLION AND OVER | 8 | $27,485 | $23,754 | $37,406 | $25,000 | 1 | 44 | 8 | 2 | 21 |
| ALL BANKS | 70 | $20,587 | $17,099 | $25,811 | $19,200 | 1 | 38 | 8 | 4 | 7 |
| 431 TRAINING DIRECTOR | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $15,911 | $13,127 | $18,972 | $17,000 | 1 | 41 | 12 | 2 | 17 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | 9 | $21,304 | $16,827 | $25,094 | $19,121 | 1 | 37 | 11 | 3 | 3 |
| $1 BILLION AND OVER | 5 | $30,860 | $25,575 | $42,325 | $30,800 | 1 | 37 | 7 | 2 | 12 |
| ALL BANKS | 31 | $20,579 | $17,175 | $26,314 | $19,000 | 1 | 38 | 10 | 2 | 7 |
| 432 EMPLOYMENT MANAGER | | | | | | | | | | |
| $100 TO $249 MILLION | 6 | $20,850 | $15,340 | $22,693 | $19,700 | 1 | 45 | 11 | 4 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 6 | $31,867 | $25,888 | $40,992 | $30,500 | 1 | 37 | 5 | 3 | 11 |
| ALL BANKS | 17 | $24,291 | $19,139 | $29,218 | $23,000 | 1 | 42 | 11 | 5 | 6 |

GEOGRAPHIC REGION IV RESULTS -- 1983

| 433 SR BUSINESS DEVELOPMENT OFFICER | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $38,376 | | | $35,000 | 1 | 47 | 11 | 4 | 2 |
| $100 TO $249 MILLION | 14 | $41,734 | $29,120 | $45,732 | $39,200 | 1 | 48 | 12 | 5 | 14 |
| $250 TO $499 MILLION | 6 | $40,913 | $27,300 | $41,450 | $36,000 | 1 | 41 | 9 | 3 | 11 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 33 | $38,671 | $28,570 | $45,902 | $37,000 | 1 | 48 | 11 | 5 | 9 |
| 434 SR INTERNATIONAL BANKING OFFICR | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 6 | $70,700 | $44,828 | $74,153 | $60,000 | 1 | 46 | 14 | 4 | 38 |
| | 11 | $55,283 | $35,733 | $57,527 | $55,400 | 1 | 41 | 10 | 5 | 20 |
| 435 SR INVESTMENT OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $29,024 | | | $24,300 | 1 | 49 | 19 | 10 | 3 |
| $100 TO $249 MILLION | 25 | $35,629 | $24,818 | $40,561 | $36,108 | 1 | 44 | 10 | 5 | 2 |
| $250 TO $499 MILLION | 12 | $45,992 | $33,208 | $51,035 | $45,000 | 1 | 44 | 11 | 4 | 5 |
| $500 TO $999 MILLION | 7 | $50,704 | $37,374 | $62,333 | $50,001 | 1 | 47 | 17 | 6 | 7 |
| $1 BILLION AND OVER | 8 | $76,438 | $53,785 | $94,235 | $70,000 | 1 | 45 | 11 | 6 | 29 |
| ALL BANKS | 60 | $44,370 | $33,873 | $56,031 | $40,168 | 1 | 45 | 12 | 6 | 6 |
| 436 SR CORRESPONDENT BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 10 | $39,971 | $28,864 | $47,161 | $38,600 | 1 | 52 | 19 | 7 | 3 |

# Region V East-South Central

Alabama
Kentucky
Mississippi
Tennessee

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 101 FILE CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | 6 | $8,721 | | | $8,300 | 2 |
| $40 TO $49 MILLION | 5 | $8,408 | | | $7,800 | 2 |
| $50 TO $99 MILLION | 9 | $8,356 | $7,602 | $9,735 | $8,490 | 4 |
| $100 TO $249 MILLION | 18 | $8,515 | $7,458 | $10,151 | $8,329 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 48 | $8,477 | $7,593 | $9,923 | $8,490 | 5 |
| 102 GENERAL CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 6 | $9,955 | | | $8,700 | 3 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $9,551 | $8,333 | $9,764 | $9,464 | 4 |
| $50 TO $99 MILLION | 12 | $9,348 | $7,866 | $11,512 | $8,928 | 8 |
| $100 TO $249 MILLION | 17 | $9,408 | $7,590 | $11,706 | $9,400 | 13 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 50 | $9,419 | $8,133 | $11,725 | $9,300 | 14 |
| 103 CLERK TYPIST | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 7 | $9,598 | $7,951 | $12,176 | $9,720 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 18 | $9,263 | $8,099 | $11,510 | $9,600 | 3 |
| 104 DATA ENTRY OPERATOR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $9,420 | | | $9,110 | 1 |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 16 | $9,934 | $8,583 | $12,081 | $9,952 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 36 | $10,134 | $8,666 | $12,049 | $9,635 | 2 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 105 MAIL CLERK | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 15 | $9,152 | $7,513 | $10,465 | $8,840 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 25 | $8,985 | $7,582 | $10,443 | $8,820 | 2 |
| 106 ACCOUNTING CLERK-SR | | | | | | |
| $20 TO $29 MILLION | 5 | $13,609 | | | $12,420 | 1 |
| $40 TO $49 MILLION | 7 | $11,507 | $8,764 | $12,960 | $9,776 | 2 |
| $50 TO $99 MILLION | 6 | $11,517 | $9,846 | $13,092 | $11,440 | 1 |
| $100 TO $249 MILLION | 13 | $12,807 | $10,853 | $16,548 | $12,480 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 34 | $12,341 | $10,783 | $15,806 | $12,000 | 1 |
| 107 ACCOUNTING CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 9 | $9,259 | $8,788 | $11,579 | $9,200 | 2 |
| $100 TO $249 MILLION | 20 | $10,396 | $8,608 | $12,784 | $9,708 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 47 | $9,890 | $8,488 | $12,060 | $9,660 | 2 |
| 108 PROOF MACHINE OPERATOR | | | | | | |
| UNDER $20 MILLION | 7 | $9,819 | | | $10,072 | 1 |
| $20 TO $29 MILLION | 12 | $10,102 | | | $9,000 | 2 |
| $30 TO $39 MILLION | 7 | $9,239 | | | $9,600 | 1 |
| $40 TO $49 MILLION | 8 | $9,430 | $7,674 | $10,755 | $9,110 | 3 |
| $50 TO $99 MILLION | 15 | $9,405 | $8,175 | $11,115 | $9,350 | 3 |
| $100 TO $249 MILLION | 22 | $8,878 | $7,919 | $11,407 | $8,445 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 77 | $9,346 | $8,313 | $11,557 | $9,000 | 4 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 109 WORD PROCESSING OPERATOR | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 7 | $10,804 | $8,935 | $13,282 | $10,700 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 11 | $10,647 | $8,907 | $13,068 | $10,700 | 1 |
| 110 BOOKKEEPING MACHINE OPERATOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 12 | $9,724 | $8,598 | $12,440 | $9,300 | 2 |
| 111 MAINTENANCE SERVICE WORKER | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 16 | $10,069 | $8,300 | $12,099 | $10,0002 | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 29 | $10,032 | $8,272 | $11,895 | $9,343 | 3 |
| 112 CUSTODIAN | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 6 | $9,733 | | | $7,200 | 2 |
| $50 TO $99 MILLION | 7 | $8,498 | | | $6,972 | 2 |
| $100 TO $249 MILLION | 7 | $8,026 | $7,130 | $9,825 | $7,904 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 25 | $9,025 | $7,504 | $10,439 | $8,040 | 2 |
| 113 MESSENGER | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 8 | $8,835 | $7,673 | $9,505 | $8,304 | 1 |
| $100 TO $249 MILLION | 17 | $8,805 | $7,583 | $10,347 | $8,640 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 34 | $8,740 | $7,500 | $10,075 | $8,500 | 2 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 114 SECURITY GUARD | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 6 | $9,682 | $8,537 | $13,568 | $9,108 | 3 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 9 | $9,644 | $8,655 | $12,571 | $9,900 | 4 |
| 201 SAFE DEPOSIT CLERK | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 6 | $9,413 | $7,898 | $10,910 | $8,800 | 1 |
| $100 TO $249 MILLION | 18 | $10,623 | $8,463 | $12,154 | $10,601 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 32 | $10,307 | $8,344 | $11,798 | $9,992 | 2 |
| 202 RECEPTIONIST | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $8,661 | $7,600 | $10,000 | $8,580 | 1 |
| $50 TO $99 MILLION | 5 | $9,583 | $8,287 | $10,949 | $9,600 | 1 |
| $100 TO $249 MILLION | 9 | $9,516 | $8,232 | $11,804 | $9,300 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 29 | $9,358 | $7,970 | $11,043 | $9,000 | 1 |
| 203 NEW ACCOUNTS REPRESENTATIVE | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $9,521 | $7,488 | $8,528 | $9,776 | 2 |
| $50 TO $99 MILLION | 10 | $9,709 | $8,441 | $11,450 | $8,980 | 3 |
| $100 TO $249 MILLION | 19 | $10,834 | $9,329 | $13,783 | $10,290 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 48 | $10,550 | $9,251 | $13,346 | $10,290 | 5 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 204 TELEPHONE OPERATOR | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $9,712 | | | $10,608 | 1 |
| $50 TO $99 MILLION | 12 | $8,805 | $7,998 | $9,978 | $8,400 | 1 |
| $100 TO $249 MILLION | 20 | $9,451 | $7,887 | $11,005 | $9,365 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 48 | $9,395 | $8,262 | $11,120 | $9,120 | 1 |
| 205 SECRETARY | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 6 | $11,588 | | | $10,600 | 2 |
| $30 TO $39 MILLION | 6 | $8,405 | | | $7,876 | 1 |
| $40 TO $49 MILLION | 5 | $9,606 | $8,085 | $11,307 | $10,100 | 5 |
| $50 TO $99 MILLION | 11 | $11,252 | $8,751 | $11,785 | $9,984 | 5 |
| $100 TO $249 MILLION | 22 | $10,890 | $8,902 | $13,549 | $10,787 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 58 | $10,633 | $8,889 | $12,862 | $10,256 | 7 |
| 206 EXECUTIVE SECRETARY | | | | | | |
| UNDER $20 MILLION | 5 | $11,680 | | | $11,804 | 1 |
| $20 TO $29 MILLION | 7 | $13,367 | | | $12,120 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 7 | $13,312 | | | $12,600 | 1 |
| $50 TO $99 MILLION | 11 | $13,066 | $10,299 | $13,422 | $12,496 | 2 |
| $100 TO $249 MILLION | 20 | $15,000 | $11,276 | $17,752 | $15,200 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 59 | $13,796 | $11,333 | $16,595 | $13,200 | 2 |
| 207 LEGAL SECRETARY | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 5 | $11,417 | $9,312 | $13,614 | $11,400 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 11 | $11,761 | $8,773 | $12,696 | $11,400 | 2 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 208 UNIVERSAL TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 7 | $8,202 | | | $8,100 | 4 | | | | |
| $20 TO $29 MILLION | 10 | $9,573 | | | $9,000 | 7 | | | | |
| $30 TO $39 MILLION | 6 | $9,166 | $7,800 | $10,500 | $9,000 | 9 | | | | |
| $40 TO $49 MILLION | 8 | $9,670 | $7,496 | $10,925 | $10,067 | 15 | | | | |
| $50 TO $99 MILLION | 13 | $9,165 | $7,437 | $11,668 | $8,931 | 20 | | | | |
| $100 TO $249 MILLION | 19 | $9,534 | $8,357 | $12,332 | $9,060 | 30 | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 70 | $9,279 | $8,121 | $11,931 | $9,000 | 23 | | | | |
| 209 HEAD TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 6 | $9,909 | | | $9,569 | 1 | | | | |
| $20 TO $29 MILLION | 9 | $12,489 | | | $12,070 | 2 | | | | |
| $30 TO $39 MILLION | 6 | $14,011 | $9,400 | $14,650 | $13,431 | 1 | | | | |
| $40 TO $49 MILLION | 7 | $12,269 | | | $12,587 | 3 | | | | |
| $50 TO $99 MILLION | 14 | $13,185 | $11,207 | $14,440 | $12,624 | 2 | | | | |
| $100 TO $249 MILLION | 20 | $11,760 | $9,348 | $14,687 | $11,600 | 5 | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 68 | $12,266 | $10,136 | $14,802 | $11,940 | 4 | | | | |
| 301 SR COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 6 | $25,727 | | | $20,000 | 1 | 42 | 12 | 7 | 4 |
| $50 TO $99 MILLION | 8 | $40,394 | $36,597 | $46,399 | $41,000 | 1 | 52 | 23 | 12 | 8 |
| $100 TO $249 MILLION | 19 | $38,266 | $23,855 | $42,790 | $38,400 | 1 | 44 | 16 | 7 | 8 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 48 | $34,382 | $26,522 | $41,920 | $34,000 | 1 | 45 | 16 | 7 | 7 |
| 302 COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 5 | $23,664 | | | $26,000 | 1 | 36 | 4 | 3 | 2 |
| $50 TO $99 MILLION | 9 | $22,612 | $20,827 | $33,724 | $22,181 | 3 | 40 | 11 | 4 | 5 |
| $100 TO $249 MILLION | 18 | $26,011 | $18,645 | $35,106 | $25,000 | 2 | 37 | 9 | 4 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 43 | $24,395 | $19,110 | $32,540 | $23,580 | 2 | 39 | 9 | 5 | 3 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 303 SR CONSUMER LOAN OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 5 | $25,322 | | | $25,000 | 1 | 45 | 19 | 8 | 16 |
| $50 TO $99 MILLION | 5 | $29,145 | | | $29,000 | 1 | 45 | 13 | 8 | 6 |
| $100 TO $249 MILLION | 15 | $29,301 | $22,143 | $37,680 | $28,800 | 1 | 44 | 12 | 8 | 10 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 35 | $28,161 | $23,341 | $34,025 | $28,500 | 1 | 44 | 13 | 8 | 10 |
| 304 CONSUMER LOAN OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | 8 | $18,395 | | | $16,800 | 1 | 37 | 8 | 5 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 5 | $15,427 | | | $15,320 | 2 | 41 | 8 | 5 | 2 |
| $50 TO $99 MILLION | 7 | $18,474 | $13,383 | $20,167 | $19,896 | 1 | 36 | 14 | 4 | 2 |
| $100 TO $249 MILLION | 18 | $19,700 | $15,186 | $27,335 | $18,552 | 2 | 38 | 10 | 6 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 47 | $18,596 | $15,043 | $24,469 | $18,350 | 2 | 38 | 9 | 5 | 3 |
| 305 SR MORTGAGE LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $38,825 | | | $30,000 | 1 | 53 | 18 | 7 | 11 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $31,486 | | | $28,500 | 1 | 43 | 14 | 6 | 6 |
| 306 MORTGAGE LOAN OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 9 | $20,207 | $17,260 | $29,497 | $18,300 | 1 | 34 | 8 | 3 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 20 | $20,141 | $17,127 | $27,385 | $18,574 | 2 | 34 | 8 | 3 | 5 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **307 TRUST ACCOUNT ADMINISTRATOR** | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 12 | $26,343 | $18,737 | $30,708 | $24,700 | 1 | 36 | 9 | 6 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $24,029 | $17,565 | $28,193 | $22,500 | 1 | 39 | 11 | 5 | 3 |
| **308 CORPORATE TRUST OFFICER** | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $33,467 | | | $31,000 | 1 | 43 | 9 | 7 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 11 | $29,491 | $19,178 | $30,322 | $30,000 | 1 | 43 | 9 | 6 | 4 |
| **309 PERSONAL TRUST OFFICER** | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $24,718 | $15,641 | $26,127 | $25,500 | 1 | 42 | 11 | 5 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 15 | $23,059 | $17,536 | $27,595 | $19,500 | 2 | 43 | 11 | 4 | 2 |
| **310 STAFF ATTORNEY** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $35,657 | | | $26,500 | 1 | 35 | 5 | 5 | 2 |
| **311 INTERNAL AUDITOR** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 12 | $16,109 | $12,806 | $17,091 | $14,388 | 1 | 39 | 10 | 3 | 1 |
| $100 TO $249 MILLION | 15 | $21,982 | $15,413 | $25,990 | $22,400 | 1 | 38 | 11 | 6 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 36 | $18,773 | $15,105 | $23,339 | $17,200 | 1 | 38 | 9 | 4 | 4 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY MINIMUM | RANGE MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **312 LOAN REVIEW OFFICER** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 10 | $22,356 | $17,069 | $27,130 | $20,040 | 1 | 35 | 5 | 2 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $22,078 | $17,765 | $28,643 | $20,040 | 2 | 38 | 7 | 3 | 4 |
| **313 BUSINESS DEVELOPMENT OFFICER** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $23,491 | | | $17,328 | 1 | 38 | 10 | 4 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $21,748 | | | $17,787 | 1 | 45 | 13 | 4 | 1 |
| **314 SYSTEMS ANALYST** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| **315 SR COMPUTER PROGRAMMER** | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $20,499 | $14,120 | $22,746 | $21,724 | 1 | 30 | 3 | 3 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 11 | $22,316 | $16,026 | $26,257 | $22,173 | 1 | 31 | 4 | 2 | 4 |
| **316 COMPUTER PROGRAMMER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $17,096 | $11,796 | $20,176 | $17,250 | 1 | 28 | 4 | 3 | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 16 | $16,306 | $13,023 | $20,959 | $14,520 | 2 | 29 | 3 | 2 | 3 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 317 SR COMPUTER OPERATOR | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $12,783 | $11,116 | $16,576 | $12,750 | 1 | 29 | 7 | 5 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 11 | $12,947 | $12,015 | $18,298 | $12,750 | 2 | 31 | 7 | 4 | 3 |
| 318 COMPUTER OPERATOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 13 | $10,998 | $9,370 | $14,156 | $10,800 | 2 | 26 | 3 | 3 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 26 | $10,719 | $9,092 | $13,743 | $10,588 | 3 | 26 | 3 | 3 | 4 |
| 319 STAFF APPRAISER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 320 CONSUMER LOAN COLLECTOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $12,825 | $9,313 | $13,780 | $12,645 | 1 | 36 | 3 | 3 | |
| $100 TO $249 MILLION | 16 | $12,312 | $10,492 | $16,050 | $12,030 | 2 | 32 | 4 | 2 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 37 | $12,520 | $10,315 | $15,298 | $12,415 | 3 | 34 | 4 | 2 | 2 |
| 321 PERSONNEL ASSISTANT | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 14 | $12,397 | $9,902 | $15,569 | $12,000 | 1 | 32 | 6 | 3 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 21 | $13,287 | $11,147 | $17,145 | $13,200 | 1 | 33 | 7 | 4 | 3 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 322 EMPLOYMENT INTERVIEWER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 323 ASST BRANCH MANAGER (LARGE +31) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 324 ASST BRANCH MGR (MEDIUM 10-30) | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $15,443 | $12,057 | $19,263 | $14,510 | 2 | 38 | 11 | 3 | 12 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 12 | $17,316 | $14,707 | $23,233 | $16,000 | 3 | 38 | 10 | 2 | 11 |
| 325 ASST BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $14,766 | $11,974 | $16,990 | $13,980 | 2 | 38 | 12 | 5 | 5 |
| $100 TO $249 MILLION | 13 | $13,525 | $11,338 | $17,490 | $13,900 | 2 | 37 | 10 | 4 | 11 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 32 | $13,976 | $11,326 | $17,256 | $13,900 | 2 | 39 | 11 | 4 | 7 |
| 326 ACCOUNTANT | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $15,902 | $13,228 | $20,292 | $14,832 | 1 | 30 | 9 | 4 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $20,544 | $16,631 | $22,888 | $17,580 | 2 | 37 | 9 | 6 | 6 |
| 327 OFFICER TRAINEE (B.A.) | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $12,673 | $11,786 | $18,431 | $12,300 | 2 | 26 | 3 | 1 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 15 | $12,764 | $11,248 | $16,653 | $12,300 | 2 | 25 | 3 | 2 | 2 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 328 OFFICER TRAINEE (M.A.) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 329 ADVERTISING OFFICER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $18,391 | $12,951 | $20,326 | $15,600 | 1 | 31 | 6 | 3 | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 14 | $18,764 | | | $15,600 | 1 | 36 | 6 | 4 | 3 |
| 330 NEW ACCOUNTS OFFICER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $18,672 | | | $16,100 | 1 | 43 | 16 | 5 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $15,896 | $12,988 | $19,245 | $13,900 | 1 | 39 | 14 | 4 | 4 |
| 401 CHIEF EXECUTIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 8 | $33,293 | | | $35,000 | 1 | 51 | 16 | 8 | 14 |
| $20 TO $29 MILLION | 12 | $46,941 | | | $41,000 | 1 | 47 | 14 | 7 | 18 |
| $30 TO $39 MILLION | 7 | $47,957 | | | $41,736 | 1 | 49 | 13 | 9 | 30 |
| $40 TO $49 MILLION | 8 | $49,603 | $42,000 | $60,000 | $46,000 | 1 | 49 | 17 | 8 | 41 |
| $50 TO $99 MILLION | 15 | $57,114 | $52,565 | $67,798 | $55,200 | 1 | 51 | 22 | 9 | 44 |
| $100 TO $249 MILLION | 21 | $79,644 | $53,174 | $83,902 | $80,000 | 1 | 52 | 19 | 8 | 82 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 78 | $62,715 | $52,953 | $76,508 | $55,200 | 1 | 50 | 18 | 8 | 63 |
| 402 CHIEF ADMINISTRATIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $41,549 | $35,793 | $46,729 | $43,000 | 1 | 44 | 10 | 3 | 48 |
| $100 TO $249 MILLION | 13 | $61,500 | | | $54,500 | 1 | 50 | 20 | 6 | 67 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 40 | $51,366 | | | $46,000 | 1 | 47 | 15 | 5 | 71 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **403 CHIEF FINANCIAL OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $35,096 | $29,500 | $37,000 | $34,000 | 1 | 39 | 7 | 4 | 5 |
| $100 TO $249 MILLION | 10 | $41,124 | $32,507 | $52,462 | $39,600 | 1 | 46 | 13 | 9 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 26 | $38,235 | $33,653 | $51,398 | $38,000 | 1 | 42 | 11 | 7 | 11 |
| **404 SR OPERATIONS OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 7 | $25,100 | $24,000 | $29,000 | $25,800 | 1 | 43 | 16 | 10 | 8 |
| $30 TO $39 MILLION | 5 | $25,581 | | | $24,000 | 1 | 42 | 17 | 5 | 17 |
| $40 TO $49 MILLION | 5 | $25,060 | $25,000 | $31,000 | $26,000 | 1 | 46 | 18 | 6 | 27 |
| $50 TO $99 MILLION | 11 | $32,753 | $27,525 | $41,114 | $34,212 | 1 | 46 | 15 | 6 | 31 |
| $100 TO $249 MILLION | 18 | $36,599 | $24,710 | $43,616 | $35,000 | 1 | 44 | 17 | 5 | 36 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 52 | $32,561 | | | $29,500 | 1 | 44 | 16 | 6 | 28 |
| **405 OPERATIONS OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $15,478 | | | $14,000 | 1 | 40 | 15 | 5 | 6 |
| $30 TO $39 MILLION | 5 | $18,905 | | | $18,000 | 2 | 44 | 19 | 7 | 8 |
| $40 TO $49 MILLION | 5 | $17,972 | | | $19,200 | 1 | 38 | 7 | 4 | 16 |
| $50 TO $99 MILLION | 6 | $18,522 | $14,459 | $26,881 | $17,500 | 2 | 40 | 12 | 5 | 11 |
| $100 TO $249 MILLION | 14 | $24,149 | $19,910 | $32,025 | $22,250 | 2 | 38 | 15 | 7 | 26 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 44 | $20,820 | $18,719 | $29,555 | $20,000 | 2 | 39 | 13 | 5 | 17 |
| **406 PERSONNEL OFFICER/DIRECTOR** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $22,741 | $20,213 | $30,665 | $21,000 | 1 | 47 | 17 | 3 | 22 |
| $100 TO $249 MILLION | 20 | $23,900 | $20,945 | $34,027 | $22,000 | 1 | 41 | 12 | 5 | 13 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 40 | $24,350 | | | $22,000 | 1 | 43 | 13 | 5 | 12 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY MINIMUM | RANGE MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **407 MARKETING OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $17,511 | $14,500 | $22,200 | $15,900 | 1 | 41 | 11 | 3 | 4 |
| $100 TO $249 MILLION | 17 | $27,613 | $23,190 | $38,273 | $29,250 | 1 | 41 | 10 | 4 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 34 | $25,101 | | | $21,800 | 1 | 41 | 10 | 4 | 6 |
| **408 CONTROLLER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 9 | $30,046 | $26,530 | $44,653 | $32,000 | 1 | 33 | 9 | 5 | 7 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 22 | $30,103 | $25,171 | $40,995 | $30,000 | 1 | 34 | 7 | 5 | 10 |
| **409 GENERAL ACCOUNTING MANAGER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $19,685 | | | $15,500 | 1 | 41 | 15 | 4 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 21 | $17,698 | $15,035 | $23,049 | $16,500 | 1 | 39 | 14 | 5 | 5 |
| **410 BRANCH ADMINISTRATION OFFICER** | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 12 | $30,408 | $23,588 | $40,904 | $28,700 | 1 | 42 | 16 | 4 | 42 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $30,152 | $26,069 | $43,952 | $28,700 | 1 | 42 | 16 | 4 | 44 |
| **411 BRANCH MANAGER (LARGE +31)** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $32,867 | $24,906 | $41,768 | $29,100 | 4 | 44 | 16 | 7 | 17 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 412 BRANCH MANAGER (MEDIUM 10-30) | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 12 | $25,201 | $19,394 | $31,598 | $22,500 | 2 | 45 | 15 | 6 | 16 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 22 | $25,058 | $19,722 | $32,194 | $23,100 | 3 | 44 | 14 | 5 | 14 |
| 413 BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $17,867 | | | $17,500 | 1 | 44 | 12 | 9 | 3 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 6 | $15,998 | $15,246 | $16,446 | $15,446 | 3 | 42 | 12 | 6 | 4 |
| $50 TO $99 MILLION | 13 | $18,879 | | | $17,370 | 2 | 46 | 12 | 5 | 5 |
| $100 TO $249 MILLION | 18 | $19,482 | $14,811 | $24,933 | $18,175 | 4 | 42 | 16 | 4 | 11 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 53 | $18,953 | $15,924 | $24,547 | $18,300 | 4 | 43 | 13 | 5 | 7 |
| 414 DATA PROCESSING DIRECTOR | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $33,121 | $22,265 | $38,222 | $35,000 | 1 | 38 | 7 | 3 | 9 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 20 | $32,754 | $25,749 | $44,165 | $33,000 | 1 | 39 | 8 | 4 | 10 |
| 415 COMPUTER CENTER MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $23,686 | | | $23,190 | 1 | 37 | 10 | 5 | 11 |
| 416 SYSTEMS & PROGRAMMING MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $33,273 | $27,380 | $47,820 | $34,100 | 1 | 36 | 4 | 2 | 7 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 417 DP OPERATIONS SUPERVISOR | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $18,473 | $14,223 | $22,354 | $16,320 | 1 | 29 | 4 | 2 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 14 | $18,730 | | | $16,320 | 1 | 33 | 6 | 3 | 6 |
| 418 PURCHASING MANAGER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $16,245 | | | $13,680 | 1 | 40 | 10 | 5 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 22 | $16,765 | $14,587 | $22,382 | $15,000 | 1 | 42 | 11 | 6 | 3 |
| 419 COMMERCIAL CREDIT DEPT MANAGER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 9 | $31,604 | | | $20,100 | 1 | 36 | 8 | 2 | 8 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $25,921 | | | $20,100 | 1 | 36 | 7 | 3 | 9 |
| 420 CONSUMER LOAN DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $23,154 | $19,500 | $30,000 | $22,920 | 1 | 37 | 10 | 4 | 5 |
| $100 TO $249 MILLION | 13 | $28,217 | $20,400 | $33,003 | $29,000 | 1 | 43 | 10 | 6 | 15 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 30 | $26,960 | $22,566 | $37,031 | $26,250 | 1 | 42 | 12 | 5 | 12 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **421 MORTGAGE LOAN DEPT MANAGER** | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $26,300 | $21,250 | $38,000 | $25,500 | 1 | 35 | 4 | 2 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 10 | $26,418 | $20,700 | $37,475 | $25,860 | 1 | 37 | 6 | 2 | 6 |
| **422 COMMERCIAL LOAN DEPT MANAGER** | | | | | | | | | | |
| $20 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $37,372 | $30,010 | $48,080 | $39,000 | 1 | 44 | 14 | 3 | 13 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 21 | $35,535 | $29,809 | $47,393 | $36,750 | 1 | 43 | 13 | 4 | 23 |
| **423 SR TRUST OFFICER** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 15 | $39,515 | $29,457 | $48,161 | $35,000 | 1 | 46 | 14 | 8 | 7 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 28 | $39,362 | $31,967 | $50,982 | $35,000 | 1 | 46 | 12 | 7 | 10 |
| **424 TRUST OPERATIONS MANAGER** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 14 | $23,946 | $17,755 | $30,210 | $21,280 | 1 | 41 | 12 | 5 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 21 | $23,827 | $18,209 | $30,611 | $21,280 | 1 | 41 | 12 | 5 | 6 |
| **425 TELEPHONE SUPERVISOR** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 426 COMPENSATION & BENEFITS MGR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $17,532 | $15,456 | $25,651 | $15,880 | 1 | 35 | 8 | 4 | 2 |
| 427 PAYROLL SUPERVISOR | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $14,225 | $10,320 | $16,080 | $13,200 | 1 | 43 | 19 | 14 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 8 | $13,922 | $9,713 | $14,720 | $12,600 | 1 | 37 | 15 | 11 | 1 |
| 428 INTERNAL AUDIT MANAGER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $22,703 | $17,112 | $28,256 | $22,700 | 1 | 35 | 7 | 3 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $23,983 | $20,798 | $35,193 | $25,000 | 1 | 35 | 10 | 4 | 2 |
| 429 SECURITY MANAGER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $25,961 | $19,093 | $32,018 | $22,245 | 1 | 47 | 17 | 5 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 15 | $22,896 | $18,471 | $30,799 | $22,245 | 1 | 45 | 12 | 4 | 4 |
| 430 CONSUMER LOAN COLLECTION MGR | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 12 | $17,523 | $13,184 | $23,045 | $16,960 | 1 | 36 | 5 | 3 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 22 | $17,793 | $14,033 | $23,035 | $16,960 | 1 | 38 | 6 | 3 | 4 |

GEOGRAPHIC REGION V RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY MINIMUM | RANGE MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 431 TRAINING DIRECTOR | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $16,000 | $13,991 | $23,211 | $16,500 | 1 | 31 | 7 | 3 | 1 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 9 | $18,180 | $15,681 | $25,743 | $16,500 | 1 | 35 | 7 | 4 | 5 |
| 432 EMPLOYMENT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 433 SR BUSINESS DEVELOPMENT OFFICER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $36,202 | $25,540 | $45,460 | $35,000 | 1 | 50 | 9 | 7 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 12 | $32,984 | $22,947 | $39,453 | $34,500 | 1 | 45 | 8 | 4 | 6 |
| 434 SR INTERNATIONAL BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 435 SR INVESTMENT OFFICER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 9 | $46,117 | $34,445 | $58,255 | $47,150 | 1 | 48 | 13 | 6 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 16 | $43,261 | $36,828 | $64,781 | $44,000 | 1 | 43 | 10 | 5 | 7 |
| 436 SR CORRESPONDENT BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 7 | $30,879 | $26,677 | $45,998 | $32,000 | 1 | 43 | 10 | 2 | 2 |

# Region VI West-North Central

Iowa
Kansas
Minnesota
Missouri
Nebraska
North Dakota
South Dakota

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 101 FILE CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 7 | $8,396 | | | $8,003 | 2 |
| $30 TO $39 MILLION | 9 | $8,388 | $7,532 | $9,477 | $8,400 | 2 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 21 | $8,675 | $7,701 | $10,560 | $8,904 | 3 |
| $100 TO $249 MILLION | 23 | $8,758 | $7,817 | $10,989 | $8,784 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 75 | $8,665 | $7,775 | $10,463 | $8,556 | 3 |
| 102 GENERAL CLERK | | | | | | |
| UNDER $20 MILLION | 5 | $9,166 | | | $9,600 | 1 |
| $20 TO $29 MILLION | 15 | $9,898 | $7,721 | $11,195 | $9,300 | 2 |
| $30 TO $39 MILLION | 8 | $9,419 | $7,831 | $11,379 | $9,620 | 4 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 25 | $10,129 | $8,378 | $12,216 | $10,025 | 6 |
| $100 TO $249 MILLION | 22 | $9,962 | $8,673 | $12,494 | $9,756 | 9 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 84 | $9,952 | $8,490 | $12,007 | $9,732 | 8 |
| 103 CLERK TYPIST | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 19 | $10,651 | $8,899 | $12,552 | $10,950 | 2 |
| $100 TO $249 MILLION | 14 | $9,751 | $8,681 | $12,352 | $9,690 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 46 | $10,219 | $8,880 | $12,387 | $10,400 | 4 |
| 104 DATA ENTRY OPERATOR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | 8 | $9,546 | $8,973 | $12,957 | $9,300 | 1 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 19 | $10,393 | $8,393 | $11,572 | $10,450 | 2 |
| $100 TO $249 MILLION | 20 | $10,453 | $8,630 | $12,753 | $10,344 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 58 | $10,485 | $8,847 | $12,470 | $10,344 | 2 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 105 MAIL CLERK | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 13 | $8,330 | $7,523 | $9,668 | $8,528 | 1 |
| $100 TO $249 MILLION | 15 | $8,449 | $7,884 | $10,935 | $8,496 | 2 |
| $250 TO $499 MILLION | 6 | $9,335 | $8,143 | $11,612 | $9,100 | 3 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 40 | $8,615 | $7,801 | $10,622 | $8,580 | 2 |
| 106 ACCOUNTING CLERK-SR | | | | | | |
| UNDER $20 MILLION | 8 | $11,587 | $10,167 | $13,440 | $11,160 | 1 |
| $20 TO $29 MILLION | 9 | $11,560 | $9,677 | $12,028 | $11,440 | 1 |
| $30 TO $39 MILLION | 8 | $11,911 | $9,257 | $12,687 | $10,260 | 1 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 30 | $13,727 | $10,557 | $15,591 | $13,888 | 2 |
| $100 TO $249 MILLION | 13 | $12,851 | $9,890 | $14,120 | $12,600 | 1 |
| $250 TO $499 MILLION | 5 | $13,338 | $11,334 | $16,757 | $13,920 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 81 | $13,025 | $10,436 | $14,737 | $12,720 | 2 |
| 107 ACCOUNTING CLERK | | | | | | |
| UNDER $20 MILLION | 8 | $9,803 | $7,800 | $11,460 | $8,400 | 1 |
| $20 TO $29 MILLION | 14 | $10,567 | $8,327 | $11,127 | $10,199 | 1 |
| $30 TO $39 MILLION | 15 | $10,202 | $8,090 | $11,591 | $10,298 | 2 |
| $40 TO $49 MILLION | 6 | $10,243 | $8,603 | $11,623 | $10,484 | 3 |
| $50 TO $99 MILLION | 30 | $10,578 | $9,103 | $12,710 | $11,112 | 3 |
| $100 TO $249 MILLION | 23 | $10,553 | $8,980 | $13,237 | $10,296 | 4 |
| $250 TO $499 MILLION | 5 | $11,549 | $10,063 | $14,424 | $11,340 | 3 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 105 | $10,535 | $8,928 | $12,645 | $10,450 | 3 |
| 108 PROOF MACHINE OPERATOR | | | | | | |
| UNDER $20 MILLION | 21 | $9,087 | $8,072 | $10,111 | $9,282 | 1 |
| $20 TO $29 MILLION | 21 | $9,833 | $8,425 | $11,027 | $9,600 | 1 |
| $30 TO $39 MILLION | 23 | $10,321 | $8,428 | $11,654 | $9,900 | 1 |
| $40 TO $49 MILLION | 7 | $10,099 | $8,747 | $11,479 | $10,566 | 2 |
| $50 TO $99 MILLION | 40 | $9,930 | $8,244 | $12,032 | $9,960 | 3 |
| $100 TO $249 MILLION | 29 | $9,581 | $8,232 | $11,644 | $9,233 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 149 | $9,780 | $8,325 | $11,542 | $9,600 | 3 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 109 WORD PROCESSING OPERATOR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 5 | $11,369 | $8,930 | $12,965 | $11,700 | 1 |
| $100 TO $249 MILLION | 10 | $11,419 | $9,540 | $13,432 | $11,200 | 3 |
| $250 TO $499 MILLION | 6 | $11,370 | $9,677 | $14,056 | $10,830 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 28 | $11,363 | $9,649 | $13,763 | $11,200 | 2 |
| 110 BOOKKEEPING MACHINE OPERATOR | | | | | | |
| UNDER $20 MILLION | 7 | $10,310 | $8,400 | $13,000 | $9,700 | 2 |
| $20 TO $29 MILLION | 8 | $10,038 | | | $9,408 | 1 |
| $30 TO $39 MILLION | 5 | $10,958 | $7,933 | $13,700 | $10,200 | 2 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 5 | $10,061 | $8,226 | $11,129 | $10,494 | 1 |
| $100 TO $249 MILLION | 7 | $9,854 | $8,460 | $11,615 | $9,600 | 3 |
| ALL BANKS | 33 | $10,101 | $8,575 | $12,094 | $9,600 | 2 |
| 111 MAINTENANCE SERVICE WORKER | | | | | | |
| $50 TO $99 MILLION | 9 | $12,973 | $9,424 | $13,396 | $12,180 | 1 |
| $100 TO $249 MILLION | 16 | $11,694 | $8,491 | $12,997 | $12,000 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 30 | $12,146 | | | $12,000 | 1 |
| 112 CUSTODIAN | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $10,878 | $8,587 | $12,050 | $11,440 | 1 |
| $50 TO $99 MILLION | 21 | $9,825 | $8,237 | $11,606 | $9,360 | 2 |
| $100 TO $249 MILLION | 13 | $12,406 | $8,632 | $12,911 | $12,792 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 55 | $10,735 | $9,371 | $11,479 | $10,080 | 3 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 113 MESSENGER | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 7 | $9,590 | $8,193 | $11,880 | $9,000 | 1 |
| $100 TO $249 MILLION | 17 | $9,485 | $8,270 | $11,192 | $8,700 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 39 | $9,865 | $8,902 | $11,946 | $9,000 | 2 |
| 114 SECURITY GUARD | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 7 | $14,385 | | | $16,644 | 6 |
| $100 TO $249 MILLION | 7 | $11,632 | $9,935 | $14,132 | $12,090 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 23 | $12,450 | $10,144 | $13,9 | $12,090 | 5 |
| 201 SAFE DEPOSIT CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 5 | $9,537 | $8,500 | $10,500 | $9,152 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 27 | $10,916 | $8,653 | $12,576 | $10,320 | 1 |
| $100 TO $249 MILLION | 30 | $10,665 | $8,680 | $12,175 | $10,800 | 1 |
| $250 TO $499 MILLION | 6 | $11,479 | $9,427 | $13,414 | $11,367 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 79 | $10,785 | $8,802 | $12,429 | $10,660 | 2 |
| 202 RECEPTIONIST | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 13 | $9,693 | $8,377 | $11,086 | $9,672 | 1 |
| $30 TO $39 MILLION | 9 | $10,209 | $8,441 | $12,278 | $9,425 | 1 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 22 | $10,845 | $8,840 | $12,603 | $10,200 | 1 |
| $100 TO $249 MILLION | 17 | $10,201 | $8,790 | $12,621 | $10,056 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 74 | $10,409 | $8,856 | $12,428 | $10,056 | 2 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| 203 NEW ACCOUNTS REPRESENTATIVE | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| UNDER $20 MILLION | 6 | $11,474 | | | $10,698 | 2 |
| $20 TO $29 MILLION | 6 | $13,833 | $9,600 | $15,300 | $10,400 | 2 |
| $30 TO $39 MILLION | 16 | $10,723 | $8,652 | $11,576 | $10,480 | 2 |
| $40 TO $49 MILLION | 6 | $11,592 | $10,314 | $13,729 | $10,848 | 2 |
| $50 TO $99 MILLION | 34 | $11,589 | $9,739 | $13,610 | $11,250 | 3 |
| $100 TO $249 MILLION | 30 | $12,077 | $10,183 | $14,745 | $11,960 | 4 |
| $250 TO $499 MILLION | 5 | $13,682 | $11,778 | $17,321 | $13,680 | 4 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 107 | $11,903 | $10,006 | $14,163 | $11,580 | 3 |
| **204 TELEPHONE OPERATOR** | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $9,036 | | | $8,568 | 1 |
| $50 TO $99 MILLION | 27 | $9,878 | $8,309 | $11,669 | $9,900 | 1 |
| $100 TO $249 MILLION | 24 | $9,347 | $8,082 | $11,333 | $9,300 | 1 |
| $250 TO $499 MILLION | 6 | $10,592 | $8,563 | $12,332 | $10,440 | 1 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 73 | $9,761 | $8,399 | $11,625 | $9,793 | 1 |
| **205 SECRETARY** | | | | | | |
| UNDER $20 MILLION | 14 | $9,902 | $8,506 | $10,834 | $9,240 | 2 |
| $20 TO $29 MILLION | 18 | $10,530 | $8,809 | $12,262 | $10,218 | 1 |
| $30 TO $39 MILLION | 18 | $11,227 | $8,970 | $12,826 | $9,900 | 2 |
| $40 TO $49 MILLION | 6 | $10,713 | $9,399 | $13,676 | $10,046 | 2 |
| $50 TO $99 MILLION | 35 | $11,834 | $9,581 | $14,070 | $11,627 | 3 |
| $100 TO $249 MILLION | 28 | $11,718 | $9,658 | $13,994 | $11,693 | 3 |
| $250 TO $499 MILLION | 6 | $11,913 | $10,401 | $15,082 | $12,060 | 4 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 129 | $11,315 | $9,443 | $13,521 | $11,000 | 3 |
| **206 EXECUTIVE SECRETARY** | | | | | | |
| UNDER $20 MILLION | 10 | $12,975 | $9,260 | $13,360 | $12,600 | 2 |
| $20 TO $29 MILLION | 14 | $12,227 | $9,945 | $12,982 | $12,000 | 1 |
| $30 TO $39 MILLION | 12 | $13,142 | $10,630 | $15,114 | $12,720 | 1 |
| $40 TO $49 MILLION | 6 | $13,017 | $12,255 | $15,705 | $12,480 | 1 |
| $50 TO $99 MILLION | 30 | $14,731 | $11,246 | $16,182 | $14,612 | 1 |
| $100 TO $249 MILLION | 27 | $15,586 | $12,390 | $17,849 | $15,200 | 1 |
| $250 TO $499 MILLION | 5 | $16,499 | $12,685 | $18,610 | $16,800 | 3 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 108 | $14,319 | $11,546 | $16,427 | $14,200 | 2 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 207 LEGAL SECRETARY | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 11 | $12,463 | $10,299 | $14,110 | $12,480 | 2 | | | | |
| 208 UNIVERSAL TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 26 | $9,232 | $7,639 | $9,753 | $9,000 | 3 | | | | |
| $20 TO $29 MILLION | 27 | $9,984 | | | $9,090 | 5 | | | | |
| $30 TO $39 MILLION | 26 | $9,801 | $8,635 | $12,342 | $9,497 | 8 | | | | |
| $40 TO $49 MILLION | 8 | $9,757 | $7,373 | $11,874 | $9,464 | 7 | | | | |
| $50 TO $99 MILLION | 38 | $9,885 | $8,517 | $12,590 | $9,647 | 12 | | | | |
| $100 TO $249 MILLION | 29 | $9,871 | $8,562 | $12,680 | $9,576 | 19 | | | | |
| $250 TO $499 MILLION | 6 | $10,361 | $9,363 | $13,406 | $10,332 | 16 | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 164 | $9,855 | $8,646 | $12,281 | $9,564 | 10 | | | | |
| 209 HEAD TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 25 | $11,870 | $9,850 | $13,046 | $11,960 | 1 | | | | |
| $20 TO $29 MILLION | 21 | $13,463 | | | $12,000 | 2 | | | | |
| $30 TO $39 MILLION | 20 | $12,481 | $10,766 | $13,738 | $12,376 | 1 | | | | |
| $40 TO $49 MILLION | 7 | $12,245 | | | $11,000 | 1 | | | | |
| $50 TO $99 MILLION | 37 | $13,722 | $11,027 | $16,230 | $12,760 | 2 | | | | |
| $100 TO $249 MILLION | 28 | $13,063 | $10,923 | $15,914 | $12,360 | 2 | | | | |
| $250 TO $499 MILLION | 6 | $13,342 | $12,175 | $17,990 | $13,992 | 3 | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 147 | $13,039 | $11,175 | $15,415 | $12,480 | 2 | | | | |
| 301 SR COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 6 | $24,283 | | | $22,500 | 1 | 34 | 3 | 2 | 2 |
| $20 TO $29 MILLION | 14 | $33,281 | $28,800 | $39,380 | $30,000 | 1 | 38 | 7 | 4 | 3 |
| $30 TO $39 MILLION | 14 | $32,386 | $25,076 | $37,359 | $32,400 | 1 | 41 | 14 | 5 | 10 |
| $40 TO $49 MILLION | 6 | $34,983 | $28,467 | $37,700 | $32,500 | 1 | 43 | 7 | 4 | 3 |
| $50 TO $99 MILLION | 29 | $36,735 | $29,223 | $43,449 | $36,000 | 1 | 43 | 9 | 4 | 8 |
| $100 TO $249 MILLION | 23 | $41,319 | $30,256 | $48,538 | $40,500 | 2 | 43 | 11 | 5 | 7 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 99 | $36,355 | $29,311 | $43,910 | $34,720 | 1 | 41 | 9 | 4 | 7 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 302 COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 8 | $22,818 | $19,500 | $29,000 | $24,000 | 1 | 43 | 8 | 3 | 4 |
| $20 TO $29 MILLION | 13 | $24,345 | $23,463 | $28,758 | $25,350 | 1 | 32 | 6 | 4 | 2 |
| $30 TO $39 MILLION | 13 | $24,322 | $19,313 | $25,567 | $24,500 | 1 | 36 | 6 | 3 | 8 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 29 | $27,074 | $20,244 | $31,468 | $27,000 | 2 | 37 | 8 | 4 | 2 |
| $100 TO $249 MILLION | 25 | $27,514 | $19,874 | $33,556 | $26,728 | 3 | 36 | 7 | 3 | 3 |
| $250 TO $499 MILLION | 6 | $26,107 | | | $21,000 | 2 | 35 | 6 | 3 | 3 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 100 | $25,915 | $20,408 | $31,031 | $25,360 | 2 | 36 | 7 | 3 | 3 |
| 303 SR CONSUMER LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $20,284 | $19,900 | $27,900 | $20,400 | 1 | 39 | 10 | 6 | 2 |
| $30 TO $39 MILLION | 7 | $29,699 | | | $29,200 | 1 | 48 | 18 | 7 | 2 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 16 | $29,063 | $22,800 | $32,699 | $27,000 | 1 | 41 | 11 | 6 | 4 |
| $100 TO $249 MILLION | 16 | $33,263 | $24,658 | $37,649 | $30,792 | 1 | 46 | 14 | 8 | 7 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 57 | $29,352 | $23,621 | $34,690 | $28,500 | 1 | 44 | 12 | 6 | 5 |
| 304 CONSUMER LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 12 | $16,701 | $14,500 | $19,750 | $16,000 | 1 | 34 | 6 | 4 | 4 |
| $20 TO $29 MILLION | 13 | $20,497 | $16,200 | $23,767 | $19,000 | 1 | 34 | 6 | 3 | 2 |
| $30 TO $39 MILLION | 13 | $19,646 | $14,300 | $19,850 | $17,700 | 1 | 35 | 6 | 3 | 3 |
| $40 TO $49 MILLION | 6 | $18,125 | | | $16,000 | 1 | 38 | 4 | 4 | 1 |
| $50 TO $99 MILLION | 32 | $20,895 | $16,036 | $23,966 | $20,000 | 2 | 36 | 7 | 4 | 3 |
| $100 TO $249 MILLION | 26 | $20,230 | $16,519 | $24,733 | $19,800 | 2 | 38 | 10 | 6 | 2 |
| $250 TO $499 MILLION | 5 | $19,009 | $15,951 | $24,475 | $20,000 | 1 | 37 | 11 | 8 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 111 | $19,842 | $15,925 | $23,375 | $19,500 | 2 | 36 | 7 | 4 | 3 |
| 305 SR MORTGAGE LOAN OFFICER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 13 | $34,290 | $25,712 | $35,795 | $30,982 | 1 | 49 | 17 | 11 | 2 |
| $100 TO $249 MILLION | 7 | $35,273 | $25,670 | $37,570 | $36,000 | 1 | 47 | 19 | 12 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 24 | $34,593 | $26,475 | $38,550 | $34,200 | 1 | 48 | 17 | 10 | 3 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 306 MORTGAGE LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 6 | $17,343 | $13,800 | $20,750 | $15,700 | 1 | 40 | 8 | 4 | 2 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 11 | $20,700 | $18,642 | $25,357 | $20,000 | 1 | 42 | 8 | 3 | 1 |
| $100 TO $249 MILLION | 10 | $21,826 | $18,234 | $28,866 | $22,500 | 1 | 42 | 10 | 4 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 37 | $20,349 | $17,595 | $25,820 | $19,000 | 1 | 41 | 10 | 4 | 1 |
| 307 TRUST ACCOUNT ADMINISTRATOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $22,225 | | | $19,500 | 1 | 41 | 16 | 5 | 2 |
| $100 TO $249 MILLION | 10 | $23,199 | $19,020 | $31,356 | $25,000 | 1 | 39 | 9 | 4 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 27 | $25,043 | $23,120 | $35,968 | $25,000 | 1 | 41 | 11 | 5 | 5 |
| 308 CORPORATE TRUST OFFICER | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $26,505 | $23,501 | $35,919 | $25,400 | 1 | 45 | 11 | 4 | 3 |
| $250 TO $499 MILLION | 5 | $33,385 | $24,037 | $37,765 | $33,000 | 1 | 47 | 11 | 5 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 15 | $30,778 | $24,765 | $37,136 | $30,600 | 1 | 46 | 10 | 5 | 2 |
| 309 PERSONAL TRUST OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 12 | $26,605 | $22,051 | $37,787 | $22,992 | 1 | 41 | 11 | 6 | 6 |
| $250 TO $499 MILLION | 7 | $25,571 | $21,857 | $33,258 | $24,000 | 2 | 42 | 11 | 2 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 27 | $26,411 | $20,974 | $33,069 | $24,000 | 2 | 42 | 10 | 5 | 3 |
| 310 STAFF ATTORNEY | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $39,549 | $28,275 | $44,084 | $38,796 | 1 | 51 | 6 | 4 | 1 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 311 INTERNAL AUDITOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 21 | $17,339 | $14,487 | $20,059 | $17,400 | 1 | 33 | 7 | 2 | 9 |
| $100 TO $249 MILLION | 14 | $21,373 | $18,699 | $31,542 | $20,796 | 1 | 41 | 12 | 5 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 49 | $19,121 | $17,303 | $26,373 | $17,500 | 1 | 35 | 9 | 3 | 7 |
| 312 LOAN REVIEW OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 6 | $17,901 | | | $13,800 | 1 | 30 | 3 | 1 | 6 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $24,107 | | | $21,000 | 1 | 46 | 18 | 7 | 1 |
| $100 TO $249 MILLION | 5 | $18,158 | $15,225 | $25,908 | $18,000 | 1 | 35 | 6 | 3 | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 25 | $20,206 | $15,977 | $24,061 | $18,000 | 1 | 37 | 9 | 3 | 3 |
| 313 BUSINESS DEVELOPMENT OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $24,396 | | | $18,000 | 1 | 42 | 6 | 3 | 4 |
| $100 TO $249 MILLION | 8 | $24,003 | | | $20,532 | 1 | 52 | 15 | 7 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 23 | $25,032 | $20,893 | $32,111 | $25,440 | 1 | 46 | 10 | 4 | 4 |
| 314 SYSTEMS ANALYST | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 9 | $27,778 | $20,729 | $30,829 | $26,400 | 2 | 37 | 5 | 4 | 34 |
| 315 SR COMPUTER PROGRAMMER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $26,783 | | | $24,996 | 1 | 34 | 8 | 9 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 12 | $25,419 | $19,066 | $29,409 | $24,996 | 2 | 35 | 7 | 6 | 3 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **316 COMPUTER PROGRAMMER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $18,642 | $13,992 | $19,992 | $18,324 | 2 | 26 | 3 | 2 | |
| $100 TO $249 MILLION | 7 | $18,444 | $12,644 | $19,083 | $18,216 | 1 | 31 | 4 | 5 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $18,196 | $14,545 | $21,744 | $18,000 | 2 | 29 | 3 | 3 | 6 |
| **317 SR COMPUTER OPERATOR** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $12,772 | $11,100 | $14,550 | $12,000 | 1 | 31 | 9 | 2 | 3 |
| $100 TO $249 MILLION | 6 | $16,779 | $10,140 | $17,083 | $15,420 | 1 | 30 | 9 | 5 | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 20 | $14,763 | $12,162 | $18,271 | $15,000 | 2 | 31 | 8 | 4 | 3 |
| **318 COMPUTER OPERATOR** | | | | | | | | | | |
| UNDER $20 MILLION | 6 | $10,584 | | | $9,768 | 1 | 30 | 3 | 2 | 2 |
| $20 TO $29 MILLION | 7 | $9,796 | $7,567 | $10,333 | $10,275 | 2 | 32 | 6 | 4 | 3 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $11,375 | $9,090 | $12,860 | $10,608 | 4 | 28 | 3 | 3 | 2 |
| $100 TO $249 MILLION | 8 | $13,208 | $9,915 | $14,553 | $12,396 | 2 | 30 | 5 | 4 | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 40 | $11,450 | $9,928 | $13,897 | $10,876 | 3 | 29 | 4 | 3 | 2 |
| **319 STAFF APPRAISER** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| **320 CONSUMER LOAN COLLECTOR** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 14 | $14,437 | $12,000 | $16,869 | $13,800 | 1 | 35 | 5 | 3 | 3 |
| $100 TO $249 MILLION | 10 | $16,118 | $12,498 | $20,157 | $15,000 | 1 | 34 | 3 | 3 | |
| $250 TO $499 MILLION | 6 | $16,409 | $13,605 | $20,084 | $14,250 | 2 | 32 | 3 | 3 | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 38 | $14,666 | $12,253 | $18,078 | $14,980 | 2 | 35 | 4 | 3 | 2 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 321 PERSONNEL ASSISTANT | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 11 | $14,600 | $10,568 | $16,626 | $13,000 | 1 | 37 | 10 | 4 | 8 |
| $100 TO $249 MILLION | 10 | $13,318 | $10,430 | $15,370 | $13,500 | 1 | 36 | 7 | 3 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 29 | $13,983 | $10,503 | $15,813 | $13,500 | 1 | 37 | 7 | 3 | 5 |
| 322 EMPLOYMENT INTERVIEWER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 6 | $19,808 | $18,637 | $27,133 | $19,956 | 1 | 35 | 5 | 3 | 23 |
| 323 ASST BRANCH MANAGER (LARGE +31) | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| 324 ASST BRANCH MGR (MEDIUM 10-30) | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $17,571 | | | $17,500 | 2 | 33 | 8 | 2 | 14 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 11 | $17,907 | | | $17,500 | 2 | 32 | 7 | 2 | 11 |
| 325 ASST BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 11 | $14,290 | $11,370 | $16,393 | $12,600 | 1 | 38 | 9 | 5 | 5 |
| $100 TO $249 MILLION | 6 | $12,542 | $10,040 | $14,064 | $12,252 | 1 | 38 | 7 | 3 | 5 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 24 | $14,626 | $12,466 | $17,798 | $12,600 | 1 | 39 | 9 | 4 | 5 |
| 326 ACCOUNTANT | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $16,146 | | | $14,040 | 1 | 25 | 5 | 2 | 13 |
| $100 TO $249 MILLION | 5 | $16,715 | $13,467 | $21,308 | $16,500 | 1 | 33 | 8 | 2 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $18,093 | $15,922 | $24,248 | $16,500 | 1 | 29 | 6 | 2 | 6 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 327 OFFICER TRAINEE (B.A.) | | | | | | | | | | |
| UNDER $20 MILLION | 6 | $14,607 | | | $13,800 | 1 | 31 | 5 | 5 | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $17,533 | $13,640 | $18,180 | $15,000 | 2 | 26 | 1 | 1 | |
| $100 TO $249 MILLION | 9 | $13,578 | $13,472 | $19,277 | $14,000 | 1 | 23 | 1 | 1 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 36 | $15,170 | $13,686 | $19,694 | $14,500 | 1 | 26 | 2 | 2 | 11 |
| 328 OFFICER TRAINEE (M.A.) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 329 ADVERTISING OFFICER | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $21,301 | $15,808 | $24,832 | $19,215 | 1 | 39 | 7 | 5 | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 8 | $19,929 | $15,990 | $23,518 | $19,000 | 1 | 35 | 7 | 4 | 34 |
| 330 NEW ACCOUNTS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 6 | $12,824 | | | $11,220 | 1 | 61 | 15 | 7 | 4 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 14 | $18,633 | $13,638 | $19,379 | $16,200 | 1 | 50 | 15 | 4 | 7 |
| $100 TO $249 MILLION | 15 | $19,594 | $14,554 | $23,051 | $19,233 | 2 | 46 | 19 | 7 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 48 | $18,068 | $14,833 | $22,456 | $16,700 | 2 | 49 | 16 | 5 | 5 |
| 401 CHIEF EXECUTIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 39 | $37,763 | $31,800 | $44,250 | $37,200 | 1 | 51 | 16 | 10 | 9 |
| $20 TO $29 MILLION | 28 | $48,809 | $44,820 | $58,940 | $50,000 | 1 | 47 | 12 | 8 | 15 |
| $30 TO $39 MILLION | 25 | $55,263 | $36,364 | $57,968 | $51,000 | 1 | 50 | 15 | 7 | 26 |
| $40 TO $49 MILLION | 8 | $61,940 | $43,155 | $64,829 | $60,000 | 1 | 55 | 14 | 12 | 26 |
| $50 TO $99 MILLION | 43 | $63,806 | $50,895 | $78,096 | $63,500 | 1 | 54 | 20 | 10 | 26 |
| $100 TO $249 MILLION | 28 | $85,328 | $64,514 | $101,706 | $78,192 | 1 | 52 | 16 | 8 | 108 |
| $250 TO $499 MILLION | 5 | $114,800 | $85,882 | $128,825 | $108,000 | 1 | 46 | 15 | 2 | 156 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 180 | $61,343 | $49,571 | $76,310 | $56,400 | 1 | 51 | 16 | 9 | 56 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 402 CHIEF ADMINISTRATIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 16 | $27,728 | | | $30,600 | 2 | 44 | 16 | 8 | 10 |
| $20 TO $29 MILLION | 14 | $34,443 | | | $34,000 | 1 | 44 | 12 | 6 | 10 |
| $30 TO $39 MILLION | 7 | $42,583 | | | $42,000 | 1 | 46 | 21 | 6 | 21 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 27 | $49,755 | $35,743 | $51,754 | $47,500 | 1 | 47 | 16 | 8 | 17 |
| $100 TO $249 MILLION | 14 | $64,201 | $52,819 | $85,364 | $55,200 | 1 | 47 | 15 | 6 | 132 |
| $250 TO $499 MILLION | 5 | $72,775 | $57,042 | $85,559 | $72,000 | 1 | 51 | 15 | 2 | 129 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 87 | $46,876 | $39,392 | $57,620 | $42,000 | 1 | 46 | 15 | 7 | 41 |
| 403 CHIEF FINANCIAL OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $35,371 | | | $36,000 | 1 | 38 | 10 | 5 | 14 |
| $100 TO $249 MILLION | 9 | $46,402 | $37,124 | $62,216 | $44,000 | 1 | 42 | 9 | 4 | 24 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 34 | $39,715 | $33,413 | $53,726 | $36,000 | 1 | 40 | 9 | 4 | 19 |
| 404 SR OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 13 | $21,968 | | | $21,600 | 1 | 43 | 10 | 6 | 6 |
| $20 TO $29 MILLION | 9 | $25,096 | | | $26,000 | 1 | 43 | 12 | 8 | 10 |
| $30 TO $39 MILLION | 9 | $27,103 | $17,700 | $35,300 | $27,800 | 1 | 41 | 17 | 5 | 16 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 28 | $31,546 | $24,319 | $36,636 | $31,800 | 1 | 41 | 14 | 8 | 21 |
| $100 TO $249 MILLION | 20 | $37,442 | | | $34,000 | 1 | 44 | 16 | 5 | 45 |
| $250 TO $499 MILLION | 6 | $47,317 | $37,470 | $56,716 | $43,000 | 1 | 45 | 12 | 2 | 113 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 93 | $33,044 | $30,517 | $45,924 | $31,000 | 1 | 43 | 14 | 6 | 42 |
| 405 OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 18 | $18,076 | | | $16,500 | 1 | 41 | 10 | 5 | 6 |
| $20 TO $29 MILLION | 16 | $19,625 | $14,950 | $20,210 | $17,000 | 1 | 43 | 16 | 4 | 10 |
| $30 TO $39 MILLION | 19 | $19,663 | $15,217 | $22,198 | $18,300 | 1 | 42 | 13 | 4 | 13 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 25 | $20,108 | $15,778 | $23,156 | $20,000 | 2 | 41 | 13 | 4 | 15 |
| $100 TO $249 MILLION | 18 | $23,676 | $19,066 | $28,312 | $21,504 | 2 | 40 | 12 | 5 | 19 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 106 | $20,496 | $17,702 | $25,256 | $19,800 | 1 | 41 | 13 | 4 | 14 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 406 PERSONNEL OFFICER/DIRECTOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 7 | $18,535 | $15,240 | $22,560 | $20,000 | 1 | 46 | 13 | 3 | |
| $40 TO $49 MILLION | 5 | $20,723 | $19,700 | $25,667 | $21,000 | 1 | 45 | 6 | 1 | 6 |
| $50 TO $99 MILLION | 13 | $23,916 | $20,389 | $28,845 | $22,500 | 1 | 43 | 12 | 4 | 6 |
| $100 TO $249 MILLION | 19 | $24,854 | | | $23,004 | 1 | 43 | 12 | 4 | 6 |
| $250 TO $499 MILLION | 6 | $32,559 | $27,386 | $42,386 | $28,000 | 1 | 42 | 8 | 4 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 57 | $25,652 | | | $22,500 | 1 | 43 | 11 | 4 | 10 |
| 407 MARKETING OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 20 | $23,241 | $18,451 | $27,849 | $23,100 | 1 | 40 | 10 | 4 | 1 |
| $100 TO $249 MILLION | 19 | $29,236 | $22,528 | $35,983 | $29,748 | 1 | 39 | 6 | 4 | 3 |
| $250 TO $499 MILLION | 5 | $33,837 | $27,465 | $41,183 | $35,004 | 1 | 37 | 5 | 2 | 3 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 57 | $26,589 | $22,407 | $33,813 | $27,000 | 1 | 39 | 8 | 4 | 4 |
| 408 CONTROLLER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $20,383 | | | $21,017 | 1 | 33 | 7 | 3 | 8 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 16 | $27,418 | | | $24,000 | 1 | 39 | 11 | 4 | 6 |
| $100 TO $249 MILLION | 14 | $29,862 | $24,950 | $39,200 | $30,466 | 1 | 39 | 15 | 7 | 6 |
| $250 TO $499 MILLION | 5 | $35,201 | $27,464 | $43,012 | $34,000 | 1 | 34 | 9 | 4 | 4 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 49 | $28,981 | $26,217 | $39,554 | $30,000 | 1 | 38 | 12 | 5 | 8 |
| 409 GENERAL ACCOUNTING MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 6 | $15,165 | | | $12,600 | 1 | 33 | 10 | 2 | 3 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $22,139 | $19,900 | $27,459 | $22,000 | 1 | 39 | 15 | 6 | 9 |
| $100 TO $249 MILLION | 10 | $20,813 | $17,807 | $26,799 | $19,000 | 1 | 31 | 9 | 3 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 42 | $19,902 | $18,660 | $26,954 | $19,100 | 1 | 36 | 10 | 4 | 6 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 410 BRANCH ADMINISTRATION OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $32,900 | $24,883 | $37,069 | $35,500 | 1 | 42 | 20 | 2 | 46 |
| 411 BRANCH MANAGER (LARGE +31) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 412 BRANCH MANAGER (MEDIUM 10-30) | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $26,746 | | | $19,896 | 2 | 43 | 16 | 9 | 11 |
| $100 TO $249 MILLION | 10 | $22,700 | | | $22,500 | 2 | 46 | 13 | 7 | 11 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 23 | $25,267 | $23,199 | $34,911 | $23,628 | 2 | 44 | 15 | 6 | 11 |
| 413 BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 9 | $16,962 | | | $13,250 | 1 | 44 | 10 | 6 | 3 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 20 | $20,658 | $16,407 | $24,236 | $19,200 | 2 | 46 | 14 | 6 | 5 |
| $100 TO $249 MILLION | 17 | $21,019 | $16,273 | $25,715 | $19,500 | 1 | 40 | 12 | 4 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 57 | $19,631 | $15,723 | $22,955 | $18,600 | 1 | 43 | 12 | 5 | 5 |
| 414 DATA PROCESSING DIRECTOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 9 | $33,321 | | | $33,000 | 1 | 40 | 14 | 11 | 8 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $36,650 | $25,242 | $37,632 | $34,500 | 1 | 39 | 12 | 8 | 29 |
| 415 COMPUTER CENTER MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 13 | $26,937 | $23,651 | $37,302 | $29,000 | 1 | 38 | 10 | 6 | 15 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 416 SYSTEMS & PROGRAMMING MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 9 | $32,873 | $25,837 | $40,803 | $28,200 | 1 | 34 | 9 | 4 | 12 |
| 417 DP OPERATIONS SUPERVISOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $22,028 | | | $18,000 | 2 | 37 | 8 | 4 | 5 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 25 | $18,470 | | | $16,524 | 1 | 33 | 8 | 3 | 5 |
| 418 PURCHASING MANAGER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $16,380 | $14,833 | $21,423 | $15,000 | 1 | 40 | 14 | 2 | 10 |
| $100 TO $249 MILLION | 7 | $16,946 | $14,189 | $20,753 | $16,020 | 1 | 41 | 10 | 3 | 11 |
| $250 TO $499 MILLION | 5 | $21,650 | $17,610 | $26,568 | $22,596 | 1 | 41 | 16 | 9 | 5 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 22 | $18,243 | $15,367 | $22,634 | $17,592 | 1 | 42 | 13 | 4 | 9 |
| 419 COMMERCIAL CREDIT DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 12 | $23,087 | | | $18,400 | 1 | 37 | 7 | 3 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 20 | $23,999 | $19,554 | $29,198 | $22,500 | 1 | 38 | 6 | 3 | 4 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 420 CONSUMER LOAN DEPT MANAGER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | 7 | $26,242 | | | $27,840 | 1 | 42 | 12 | 7 | 2 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 18 | $22,304 | | | $21,648 | 1 | 38 | 7 | 4 | 6 |
| $100 TO $249 MILLION | 12 | $28,841 | | | $26,000 | 1 | 42 | 15 | 6 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 45 | $25,888 | $21,329 | $46,865 | $25,500 | 1 | 40 | 11 | 5 | 9 |
| 421 MORTGAGE LOAN DEPT MANAGER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $32,447 | $25,967 | $42,000 | $31,500 | 1 | 47 | 13 | 7 | 6 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 16 | $30,146 | | | $27,700 | 1 | 45 | 12 | 7 | 5 |
| 422 COMMERCIAL LOAN DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 13 | $31,047 | $25,749 | $40,107 | $29,500 | 1 | 40 | 8 | 3 | 7 |
| $100 TO $249 MILLION | 8 | $40,550 | $31,616 | $52,101 | $38,000 | 1 | 38 | 9 | 3 | 11 |
| $250 TO $499 MILLION | 5 | $48,034 | $37,594 | $56,378 | $48,500 | 1 | 42 | 12 | 6 | 14 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 41 | $34,979 | $31,325 | $46,447 | $37,320 | 1 | 41 | 11 | 5 | 9 |
| 423 SR TRUST OFFICER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 19 | $33,239 | $29,054 | $41,179 | $35,040 | 1 | 48 | 14 | 9 | 3 |
| $100 TO $249 MILLION | 17 | $43,424 | $33,703 | $53,460 | $40,500 | 1 | 43 | 12 | 8 | 10 |
| $250 TO $499 MILLION | 5 | $43,420 | $36,895 | $55,871 | $46,300 | 1 | 41 | 11 | 5 | 7 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 48 | $41,888 | $33,486 | $50,540 | $39,000 | 1 | 45 | 13 | 8 | 16 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 424 TRUST OPERATIONS MANAGER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $20,099 | $17,766 | $26,815 | $19,800 | 1 | 39 | 11 | 4 | 2 |
| $100 TO $249 MILLION | 10 | $24,141 | | | $21,000 | 1 | 43 | 13 | 5 | 6 |
| $250 TO $499 MILLION | 6 | $21,573 | $18,953 | $28,944 | $21,400 | 1 | 38 | 9 | 3 | 7 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 30 | $23,495 | $19,040 | $29,030 | $20,280 | 1 | 41 | 12 | 4 | 10 |
| 425 TELEPHONE SUPERVISOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $16,015 | | | $12,000 | 1 | 39 | 6 | 3 | 8 |
| 426 COMPENSATION & BENEFITS MGR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $25,829 | | | $22,000 | 1 | 30 | 4 | 2 | 20 |
| 427 PAYROLL SUPERVISOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 13 | $18,537 | | | $16,500 | 1 | 45 | 18 | 10 | 8 |
| 428 INTERNAL AUDIT MANAGER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $22,455 | $18,480 | $26,813 | $22,000 | 1 | 36 | 11 | 5 | 7 |
| $100 TO $249 MILLION | 5 | $23,164 | | | $22,800 | 1 | 44 | 15 | 5 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $24,919 | $22,477 | $33,655 | $22,880 | 1 | 40 | 13 | 5 | 5 |
| 429 SECURITY MANAGER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $17,721 | $15,252 | $19,748 | $18,500 | 1 | 45 | 11 | 3 | 18 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $23,289 | | | $21,000 | 1 | 47 | 11 | 5 | 19 |

GEOGRAPHIC REGION VI RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 430 CONSUMER LOAN COLLECTION MGR | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $20,667 | | | $18,000 | 1 | 46 | 14 | 3 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $21,577 | $21,352 | $31,918 | $21,500 | 1 | 42 | 13 | 5 | 5 |
| 431 TRAINING DIRECTOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 9 | $20,180 | $17,804 | $25,815 | $22,000 | 1 | 36 | 5 | 2 | 11 |
| 432 EMPLOYMENT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 433 SR BUSINESS DEVELOPMENT OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 9 | $34,447 | $32,717 | $47,425 | $33,000 | 1 | 45 | 6 | 4 | 2 |
| 434 SR INTERNATIONAL BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 435 SR INVESTMENT OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $40,512 | $33,930 | $58,062 | $38,000 | 1 | 46 | 13 | 6 | 5 |
| $250 TO $499 MILLION | 5 | $44,969 | $35,890 | $54,345 | $50,004 | 1 | 39 | 3 | 2 | 6 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 25 | $44,875 | $35,110 | $55,348 | $42,500 | 1 | 49 | 16 | 8 | 15 |
| 436 SR CORRESPONDENT BANKING OFFICR | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $41,258 | $31,207 | $53,111 | $47,000 | 1 | 47 | 13 | 6 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 11 | $34,104 | $24,244 | $41,956 | $36,000 | 2 | 44 | 14 | 6 | 3 |

# Region VII West-South Central

Arkansas
Louisiana
Oklahoma
Texas

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 101 FILE CLERK | | | | | | |
| UNDER $20 MILLION | 6 | $8,193 | $7,967 | $11,013 | $8,100 | 2 |
| $20 TO $29 MILLION | 17 | $9,960 | $9,200 | $10,353 | $9,400 | 2 |
| $30 TO $39 MILLION | 6 | $9,133 | $6,348 | $10,740 | $8,682 | 3 |
| $40 TO $49 MILLION | 10 | $9,647 | $7,881 | $11,809 | $9,240 | 4 |
| $50 TO $99 MILLION | 34 | $9,436 | $7,643 | $10,397 | $9,000 | 4 |
| $100 TO $249 MILLION | 29 | $9,062 | $8,317 | $10,926 | $8,952 | 5 |
| $250 TO $499 MILLION | 16 | $9,172 | $8,105 | $10,968 | $8,928 | 5 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 123 | $9,338 | $8,044 | $10,901 | $9,000 | 4 |
| 102 GENERAL CLERK | | | | | | |
| UNDER $20 MILLION | 13 | $9,389 | $9,300 | $13,308 | $9,600 | 1 |
| $20 TO $29 MILLION | 16 | $10,981 | $8,746 | $11,107 | $9,000 | 3 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 11 | $10,712 | $9,439 | $12,594 | $10,740 | 4 |
| $50 TO $99 MILLION | 34 | $10,218 | $8,498 | $11,582 | $9,858 | 6 |
| $100 TO $249 MILLION | 25 | $10,462 | $8,702 | $12,759 | $10,500 | 7 |
| $250 TO $499 MILLION | 20 | $10,531 | $8,845 | $13,131 | $10,260 | 17 |
| $500 TO $999 MILLION | 5 | $10,811 | $8,909 | $13,426 | $10,800 | 30 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 129 | $10,463 | $8,880 | $12,525 | $10,192 | 8 |
| 103 CLERK TYPIST | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 10 | $10,424 | $8,033 | $11,569 | $9,875 | 3 |
| $100 TO $249 MILLION | 9 | $9,414 | $8,718 | $11,897 | $9,211 | 4 |
| $250 TO $499 MILLION | 10 | $10,175 | $8,865 | $12,863 | $9,840 | 6 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 42 | $10,255 | $8,991 | $12,321 | $9,875 | 4 |
| 104 DATA ENTRY OPERATOR | | | | | | |
| UNDER $20 MILLION | 7 | $9,413 | $9,000 | $10,800 | $9,000 | 1 |
| $20 TO $29 MILLION | 7 | $11,963 | | | $10,500 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 8 | $11,323 | $10,500 | $12,900 | $10,860 | 2 |
| $50 TO $99 MILLION | 16 | $11,040 | $9,481 | $12,515 | $10,800 | 2 |
| $100 TO $249 MILLION | 26 | $9,997 | $8,866 | $11,997 | $10,000 | 2 |
| $250 TO $499 MILLION | 13 | $11,347 | $9,240 | $13,406 | $10,116 | 4 |
| $500 TO $999 MILLION | 5 | $10,962 | $9,329 | $13,519 | $10,514 | 7 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 85 | $10,783 | $9,336 | $12,580 | $10,500 | 3 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 105 MAIL CLERK | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 23 | $9,883 | $7,922 | $9,981 | $9,776 | 1 |
| $100 TO $249 MILLION | 28 | $9,694 | $8,491 | $10,987 | $9,300 | 1 |
| $250 TO $499 MILLION | 18 | $9,759 | $8,491 | $12,272 | $9,684 | 2 |
| $500 TO $999 MILLION | 5 | $9,738 | $8,224 | $10,870 | $9,420 | 3 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 84 | $9,805 | $8,352 | $11,106 | $9,480 | 1 |
| 106 ACCOUNTING CLERK-SR | | | | | | |
| UNDER $20 MILLION | 9 | $11,629 | $12,000 | $16,056 | $12,000 | 1 |
| $20 TO $29 MILLION | 11 | $12,886 | $9,000 | $13,695 | $13,200 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 10 | $16,188 | | | $14,400 | 1 |
| $50 TO $99 MILLION | 21 | $13,857 | $10,554 | $14,281 | $14,100 | 2 |
| $100 TO $249 MILLION | 18 | $14,569 | $12,221 | $16,894 | $14,640 | 1 |
| $250 TO $499 MILLION | 13 | $13,451 | $10,865 | $16,594 | $13,260 | 1 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 90 | $13,946 | $11,864 | $16,063 | $13,500 | 1 |
| 107 ACCOUNTING CLERK | | | | | | |
| UNDER $20 MILLION | 16 | $10,609 | $9,323 | $14,930 | $10,300 | 1 |
| $20 TO $29 MILLION | 14 | $12,666 | | | $11,655 | 2 |
| $30 TO $39 MILLION | 8 | $10,662 | $9,607 | $12,581 | $10,600 | 2 |
| $40 TO $49 MILLION | 12 | $11,192 | $8,952 | $13,328 | $10,485 | 3 |
| $50 TO $99 MILLION | 29 | $11,024 | $9,313 | $12,707 | $10,800 | 2 |
| $100 TO $249 MILLION | 29 | $11,721 | $10,106 | $14,044 | $11,520 | 2 |
| $250 TO $499 MILLION | 19 | $11,725 | $9,738 | $13,937 | $11,940 | 3 |
| $500 TO $999 MILLION | 5 | $11,926 | $9,838 | $14,816 | $12,000 | 5 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 133 | $11,470 | $9,683 | $13,606 | $11,100 | 2 |
| 108 PROOF MACHINE OPERATOR | | | | | | |
| UNDER $20 MILLION | 26 | $10,116 | $8,945 | $11,904 | $9,794 | 1 |
| $20 TO $29 MILLION | 26 | $10,492 | $9,140 | $10,943 | $10,200 | 1 |
| $30 TO $39 MILLION | 9 | $10,080 | $8,678 | $10,250 | $9,300 | 2 |
| $40 TO $49 MILLION | 17 | $10,807 | $8,751 | $11,979 | $10,200 | 2 |
| $50 TO $99 MILLION | 46 | $10,369 | $8,723 | $11,872 | $10,200 | 3 |
| $100 TO $249 MILLION | 36 | $10,189 | $8,710 | $12,076 | $9,840 | 4 |
| $250 TO $499 MILLION | 21 | $9,861 | $8,503 | $12,111 | $9,980 | 6 |
| $500 TO $999 MILLION | 5 | $9,883 | $8,893 | $12,525 | $10,364 | 11 |
| ALL BANKS | 186 | $10,272 | $8,747 | $11,842 | $10,056 | 3 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 109 WORD PROCESSING OPERATOR | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 5 | $11,080 | $8,571 | $11,358 | $10,800 | 1 |
| $100 TO $249 MILLION | 16 | $11,219 | $8,791 | $12,716 | $10,590 | 1 |
| $250 TO $499 MILLION | 15 | $12,263 | $10,397 | $15,027 | $12,720 | 1 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 43 | $11,791 | $9,954 | $14,023 | $11,557 | 2 |
| 110 BOOKKEEPING MACHINE OPERATOR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 5 | $14,230 | | | $11,040 | 4 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 15 | $12,152 | $8,600 | $12,318 | $10,728 | 4 |
| 111 MAINTENANCE SERVICE WORKER | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 13 | $10,051 | $8,356 | $11,967 | $9,000 | 2 |
| $100 TO $249 MILLION | 13 | $11,933 | $9,297 | $12,841 | $10,440 | 2 |
| $250 TO $499 MILLION | 14 | $13,163 | $9,691 | $14,514 | $11,880 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 49 | $11,611 | $9,090 | $13,259 | $11,160 | 2 |
| 112 CUSTODIAN | | | | | | |
| UNDER $20 MILLION | 6 | $7,723 | | | $7,592 | 1 |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | 5 | $10,304 | | | $10,340 | 1 |
| $40 TO $49 MILLION | 8 | $9,436 | $7,200 | $12,000 | $8,136 | 2 |
| $50 TO $99 MILLION | 22 | $10,261 | | | $9,200 | 1 |
| $100 TO $249 MILLION | 11 | $9,265 | $8,618 | $11,781 | $9,000 | 3 |
| $250 TO $499 MILLION | 8 | $10,315 | $8,960 | $12,348 | $9,420 | 3 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 66 | $9,695 | $8,427 | $11,001 | $9,060 | 3 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 113 MESSENGER | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 14 | $9,911 | | | $9,720 | 1 |
| $100 TO $249 MILLION | 11 | $10,096 | $7,871 | $10,486 | $9,204 | 2 |
| $250 TO $499 MILLION | 17 | $9,856 | $8,933 | $12,046 | $9,780 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 52 | $10,067 | $8,468 | $11,202 | $9,600 | 2 |
| 114 SECURITY GUARD | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $17,395 | | | $15,080 | 2 |
| $50 TO $99 MILLION | 6 | $12,903 | $9,068 | $13,568 | $10,800 | 2 |
| $100 TO $249 MILLION | 8 | $17,078 | | | $14,130 | 4 |
| $250 TO $499 MILLION | 9 | $12,165 | $9,890 | $15,086 | $11,040 | 3 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 37 | $14,102 | $10,507 | $14,592 | $12,150 | 3 |
| 201 SAFE DEPOSIT CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 9 | $10,829 | | | $10,200 | 1 |
| $30 TO $39 MILLION | 6 | $10,516 | $9,180 | $12,165 | $9,300 | 1 |
| $40 TO $49 MILLION | 10 | $10,153 | $8,540 | $11,604 | $10,296 | 1 |
| $50 TO $99 MILLION | 32 | $10,484 | $8,753 | $11,782 | $10,140 | 1 |
| $100 TO $249 MILLION | 33 | $11,377 | $9,249 | $12,611 | $11,160 | 1 |
| $250 TO $499 MILLION | 19 | $11,452 | $9,468 | $13,626 | $11,124 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 116 | $10,946 | $9,207 | $12,626 | $10,560 | 1 |
| 202 RECEPTIONIST | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 8 | $11,186 | | | $9,256 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 7 | $9,585 | $8,531 | $11,914 | $9,360 | 1 |
| $50 TO $99 MILLION | 15 | $10,472 | $8,477 | $12,742 | $10,200 | 1 |
| $100 TO $249 MILLION | 17 | $9,690 | $8,343 | $11,312 | $9,500 | 1 |
| $250 TO $499 MILLION | 16 | $10,874 | $9,593 | $12,771 | $10,440 | 3 |
| $500 TO $999 MILLION | 5 | $10,172 | $9,131 | $12,237 | $10,236 | 3 |
| ALL BANKS | 74 | $10,274 | $8,759 | $11,960 | $10,020 | 2 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| 203 NEW ACCOUNTS REPRESENTATIVE | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| UNDER $20 MILLION | 27 | $11,608 | $9,711 | $14,171 | $10,800 | 1 |
| $20 TO $29 MILLION | 21 | $13,611 | $10,623 | $13,660 | $12,000 | 2 |
| $30 TO $39 MILLION | 8 | $9,937 | | | $9,504 | 2 |
| $40 TO $49 MILLION | 16 | $11,745 | $9,488 | $12,624 | $10,770 | 2 |
| $50 TO $99 MILLION | 45 | $11,225 | $9,346 | $12,865 | $11,137 | 2 |
| $100 TO $249 MILLION | 36 | $11,426 | $9,658 | $13,543 | $11,304 | 3 |
| $250 TO $499 MILLION | 22 | $12,650 | $10,605 | $15,194 | $11,430 | 4 |
| $500 TO $999 MILLION | 6 | $12,534 | $10,443 | $14,604 | $12,369 | 12 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 182 | $11,825 | $9,888 | $13,702 | $11,306 | 3 |
| **204 TELEPHONE OPERATOR** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 12 | $10,011 | | | $9,180 | 1 |
| $30 TO $39 MILLION | 6 | $8,913 | $8,162 | $10,356 | $8,832 | 1 |
| $40 TO $49 MILLION | 12 | $10,285 | $8,220 | $11,669 | $9,735 | 1 |
| $50 TO $99 MILLION | 39 | $9,924 | $8,536 | $10,840 | $9,600 | 1 |
| $100 TO $249 MILLION | 34 | $10,430 | $8,954 | $11,819 | $9,900 | 1 |
| $250 TO $499 MILLION | 20 | $11,154 | $9,355 | $13,289 | $11,160 | 1 |
| $500 TO $999 MILLION | 5 | $10,580 | $9,165 | $12,527 | $10,299 | 2 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 131 | $10,293 | $8,944 | $11,822 | $10,020 | 1 |
| **205 SECRETARY** | | | | | | |
| UNDER $20 MILLION | 20 | $12,317 | $9,552 | $12,517 | $12,000 | 1 |
| $20 TO $29 MILLION | 28 | $12,672 | $10,580 | $13,471 | $12,000 | 2 |
| $30 TO $39 MILLION | 10 | $10,856 | | | $9,900 | 2 |
| $40 TO $49 MILLION | 16 | $12,119 | $9,671 | $13,497 | $12,117 | 2 |
| $50 TO $99 MILLION | 44 | $11,890 | $9,630 | $13,525 | $11,460 | 4 |
| $100 TO $249 MILLION | 35 | $12,153 | $9,978 | $14,773 | $11,676 | 6 |
| $250 TO $499 MILLION | 21 | $12,383 | $9,993 | $15,022 | $12,348 | 9 |
| $500 TO $999 MILLION | 6 | $12,126 | $10,120 | $15,093 | $12,000 | 20 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 181 | $12,161 | $9,962 | $14,075 | $11,885 | 5 |
| **206 EXECUTIVE SECRETARY** | | | | | | |
| UNDER $20 MILLION | 18 | $14,452 | $12,623 | $17,471 | $14,400 | 1 |
| $20 TO $29 MILLION | 21 | $16,824 | $15,405 | $17,200 | $16,000 | 1 |
| $30 TO $39 MILLION | 9 | $14,209 | $12,406 | $15,118 | $13,140 | 1 |
| $40 TO $49 MILLION | 14 | $15,960 | $12,600 | $18,461 | $15,895 | 2 |
| $50 TO $99 MILLION | 40 | $15,538 | $11,041 | $15,661 | $14,700 | 2 |
| $100 TO $249 MILLION | 32 | $15,280 | $11,802 | $16,981 | $15,120 | 2 |
| $250 TO $499 MILLION | 20 | $16,709 | $12,515 | $19,603 | $16,100 | 4 |
| $500 TO $999 MILLION | 5 | $19,136 | $14,555 | $22,517 | $18,271 | 6 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 160 | $15,792 | $12,291 | $17,575 | $15,528 | 2 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 207 LEGAL SECRETARY | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $11,655 | $8,970 | $12,028 | $12,200 | 2 | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 12 | $12,373 | | | $12,200 | 2 | | | | |
| 208 UNIVERSAL TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 34 | $10,274 | $8,964 | $12,346 | $9,600 | 4 | | | | |
| $20 TO $29 MILLION | 22 | $10,560 | $9,924 | $12,018 | $10,233 | 7 | | | | |
| $30 TO $39 MILLION | 9 | $9,765 | $7,138 | $11,833 | $9,459 | 9 | | | | |
| $40 TO $49 MILLION | 16 | $10,902 | $9,141 | $13,177 | $10,385 | 12 | | | | |
| $50 TO $99 MILLION | 48 | $10,242 | $8,112 | $11,880 | $9,955 | 15 | | | | |
| $100 TO $249 MILLION | 30 | $10,517 | $9,130 | $13,456 | $10,000 | 21 | | | | |
| $250 TO $499 MILLION | 19 | $10,813 | $9,465 | $14,370 | $10,800 | 29 | | | | |
| $500 TO $999 MILLION | 6 | $10,727 | $9,334 | $13,220 | $10,644 | 40 | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 185 | $10,465 | $8,897 | $12,853 | $10,110 | 15 | | | | |
| 209 HEAD TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 26 | $13,227 | $11,413 | $15,438 | $12,960 | 1 | | | | |
| $20 TO $29 MILLION | 23 | $13,282 | $11,916 | $14,022 | $13,667 | 1 | | | | |
| $30 TO $39 MILLION | 10 | $14,415 | $13,298 | $15,861 | $13,500 | 1 | | | | |
| $40 TO $49 MILLION | 17 | $14,451 | $12,350 | $15,871 | $12,900 | 1 | | | | |
| $50 TO $99 MILLION | 46 | $13,320 | $10,798 | $15,014 | $12,800 | 2 | | | | |
| $100 TO $249 MILLION | 31 | $13,996 | $11,445 | $16,351 | $13,716 | 2 | | | | |
| $250 TO $499 MILLION | 20 | $13,770 | $11,546 | $16,844 | $13,248 | 3 | | | | |
| $500 TO $999 MILLION | 6 | $15,088 | $12,942 | $17,618 | $13,800 | 6 | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 180 | $13,784 | $11,685 | $15,956 | $13,200 | 2 | | | | |
| 301 SR COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 13 | $36,269 | | | $32,000 | 1 | 37 | 3 | 3 | 8 |
| $20 TO $29 MILLION | 16 | $38,783 | | | $35,000 | 1 | 42 | 5 | 3 | 4 |
| $30 TO $39 MILLION | 7 | $37,499 | | | $37,500 | 1 | 36 | 6 | 3 | 7 |
| $40 TO $49 MILLION | 10 | $43,650 | | | $38,900 | 1 | 44 | 9 | 2 | 4 |
| $50 TO $99 MILLION | 38 | $42,624 | $35,753 | $53,202 | $41,000 | 1 | 42 | 11 | 5 | 9 |
| $100 TO $249 MILLION | 29 | $42,459 | $33,979 | $50,435 | $41,500 | 1 | 42 | 11 | 6 | 9 |
| $250 TO $499 MILLION | 18 | $44,219 | $32,483 | $54,523 | $41,500 | 1 | 45 | 16 | 6 | 6 |
| $500 TO $999 MILLION | 6 | $41,331 | $29,602 | $47,641 | $38,333 | 3 | 40 | 15 | 8 | 3 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 138 | $41,514 | $33,59[illegible] | $48,994 | $40,000 | 1 | 42 | 10 | 5 | 7 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 302 COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 9 | $28,511 | | | $29,400 | 1 | 39 | 2 | 2 | 5 |
| $20 TO $29 MILLION | 9 | $28,981 | | | $27,996 | 1 | 36 | 3 | 3 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 12 | $30,285 | | | $28,300 | 1 | 43 | 4 | 3 | 2 |
| $50 TO $99 MILLION | 31 | $32,328 | $25,479 | $38,064 | $31,050 | 2 | 40 | 7 | 5 | 3 |
| $100 TO $249 MILLION | 35 | $30,920 | $23,147 | $32,350 | $31,500 | 2 | 39 | 11 | 6 | 2 |
| $250 TO $499 MILLION | 19 | $31,755 | | | $30,096 | 4 | 34 | 6 | 3 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 122 | $31,002 | $23,773 | $35,424 | $30,879 | 2 | 39 | 7 | 4 | 2 |
| 303 SR CONSUMER LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 5 | $31,380 | | | $28,200 | 1 | 37 | 6 | 2 | 8 |
| $20 TO $29 MILLION | 9 | $29,111 | $22,300 | $33,400 | $27,500 | 1 | 39 | 6 | 2 | 2 |
| $30 TO $39 MILLION | 6 | $31,683 | $30,050 | $34,560 | $28,000 | 1 | 52 | 13 | 3 | 4 |
| $40 TO $49 MILLION | 6 | $34,247 | | | $34,200 | 1 | 38 | 9 | 5 | 2 |
| $50 TO $99 MILLION | 29 | $31,093 | $23,924 | $33,983 | $28,608 | 1 | 42 | 10 | 6 | 4 |
| $100 TO $249 MILLION | 23 | $34,477 | $26,533 | $37,604 | $34,500 | 1 | 43 | 12 | 8 | 6 |
| $250 TO $499 MILLION | 13 | $34,425 | $28,218 | $51,885 | $31,776 | 1 | 44 | 17 | 8 | 7 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 95 | $32,370 | $26,654 | $38,193 | $31,800 | 1 | 42 | 11 | 6 | 5 |
| 304 CONSUMER LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 9 | $24,818 | | | $21,500 | 1 | 37 | 2 | 3 | 5 |
| $20 TO $29 MILLION | 13 | $21,142 | | | $20,000 | 1 | 36 | 7 | 2 | 3 |
| $30 TO $39 MILLION | 7 | $18,975 | | | $19,800 | 1 | 38 | 8 | 3 | 2 |
| $40 TO $49 MILLION | 12 | $23,155 | $18,197 | $27,261 | $23,800 | 1 | 36 | 8 | 3 | 2 |
| $50 TO $99 MILLION | 41 | $22,520 | $16,553 | $24,290 | $22,000 | 2 | 38 | 8 | 4 | 2 |
| $100 TO $249 MILLION | 35 | $23,500 | $18,201 | $26,806 | $24,000 | 2 | 38 | 8 | 5 | 2 |
| $250 TO $499 MILLION | 20 | $21,959 | $18,287 | $29,689 | $20,532 | 3 | 37 | 10 | 5 | 4 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 142 | $22,563 | $18,456 | $26,959 | $22,500 | 2 | 37 | 8 | 4 | 3 |
| 305 SR MORTGAGE LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $29,804 | | | $29,100 | 1 | 44 | 10 | 6 | 2 |
| $100 TO $249 MILLION | 8 | $35,424 | | | $35,500 | 1 | 48 | 16 | 9 | 3 |
| $250 TO $499 MILLION | 7 | $48,522 | | | $50,000 | 1 | 45 | 9 | 4 | 11 |
| $500 TO $999 MILLION | 5 | $34,135 | $25,819 | $39,851 | $33,300 | 1 | 41 | 5 | 3 | 4 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 38 | $35,749 | $28,638 | $40,803 | $35,000 | 1 | 44 | 10 | 5 | 5 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 306 MORTGAGE LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 12 | $23,490 | | | $22,000 | 1 | 36 | 7 | 3 | 2 |
| $100 TO $249 MILLION | 18 | $23,678 | $17,258 | $26,979 | $21,600 | 1 | 37 | 6 | 3 | 2 |
| $250 TO $499 MILLION | 11 | $27,467 | $24,514 | $43,915 | $26,930 | 2 | 39 | 4 | 3 | 1 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 53 | $24,486 | $19,471 | $30,891 | $23,460 | 1 | 38 | 6 | 3 | 2 |
| 307 TRUST ACCOUNT ADMINISTRATOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $20,447 | | | $17,760 | 1 | 46 | 17 | 4 | 2 |
| $100 TO $249 MILLION | 6 | $30,450 | $20,941 | $33,583 | $24,960 | 1 | 48 | 16 | 6 | 3 |
| $250 TO $499 MILLION | 7 | $31,796 | $17,676 | $32,027 | $32,250 | 2 | 40 | 8 | 4 | 5 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 22 | $29,389 | $25,203 | $41,027 | $27,672 | 1 | 45 | 13 | 5 | 3 |
| 308 CORPORATE TRUST OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $29,861 | | | $24,640 | 1 | 42 | 6 | 4 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $28,641 | $22,890 | $34,792 | $24,300 | 1 | 38 | 7 | 3 | 3 |
| 309 PERSONAL TRUST OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 10 | $23,020 | $15,814 | $26,191 | $22,000 | 1 | 42 | 6 | 2 | 3 |
| $250 TO $499 MILLION | 9 | $26,898 | $19,760 | $35,132 | $24,960 | 2 | 38 | 11 | 9 | 3 |
| $500 TO $999 MILLION | 5 | $24,038 | | | $20,184 | 2 | 35 | 7 | 4 | 1 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 27 | $24,525 | $18,879 | $30,819 | $23,500 | 2 | 38 | 8 | 5 | 2 |
| 310 STAFF ATTORNEY | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $27,056 | $21,500 | $32,200 | $26,300 | 1 | 31 | 4 | 3 | 1 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 311 INTERNAL AUDITOR | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 23 | $19,143 | $14,805 | $22,070 | $18,000 | 1 | 36 | 7 | 3 | 2 |
| $100 TO $249 MILLION | 22 | $22,750 | | | $21,500 | 1 | 35 | 7 | 2 | 2 |
| $250 TO $499 MILLION | 12 | $22,072 | $18,905 | $32,610 | $21,000 | 2 | 40 | 10 | 5 | 3 |
| $500 TO $999 MILLION | 5 | $20,970 | $17,545 | $25,991 | $19,000 | 4 | 27 | 2 | 2 | 5 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 72 | $20,729 | $18,808 | $27,618 | $19,980 | 1 | 36 | 7 | 3 | 3 |
| 312 LOAN REVIEW OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 5 | $20,710 | | | $24,000 | 1 | 31 | 3 | 2 | 3 |
| $50 TO $99 MILLION | 15 | $19,147 | | | $16,500 | 1 | 38 | 6 | 3 | 2 |
| $100 TO $249 MILLION | 12 | $24,851 | $18,803 | $30,391 | $22,800 | 1 | 42 | 8 | 2 | 4 |
| $250 TO $499 MILLION | 11 | $27,855 | $24,660 | $37,151 | $27,996 | 1 | 43 | 6 | 3 | 3 |
| $500 TO $999 MILLION | 5 | $19,821 | | | $19,250 | 1 | 28 | 4 | 1 | 2 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 54 | $22,852 | $20,759 | $30,265 | $21,368 | 1 | 38 | 6 | 2 | 3 |
| 313 BUSINESS DEVELOPMENT OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 6 | $22,458 | | | $22,500 | 1 | 54 | 6 | 6 | 6 |
| $50 TO $99 MILLION | 13 | $22,984 | $16,953 | $26,888 | $18,500 | 1 | 48 | 8 | 5 | 7 |
| $100 TO $249 MILLION | 19 | $22,138 | $16,431 | $24,133 | $20,900 | 1 | 44 | 11 | 4 | 2 |
| $250 TO $499 MILLION | 11 | $27,650 | $19,071 | $35,407 | $26,971 | 1 | 42 | 11 | 4 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 57 | $24,000 | $18,252 | $28,986 | $22,500 | 1 | 45 | 9 | 4 | 3 |
| 314 SYSTEMS ANALYST | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | 7 | $27,879 | $20,200 | $32,450 | $28,500 | 2 | 39 | 7 | 4 | 5 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 15 | $25,552 | $20,379 | $29,933 | $24,960 | 1 | 36 | 5 | 3 | 2 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **315 SR COMPUTER PROGRAMMER** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | 5 | $29,615 | $26,500 | $39,800 | $29,620 | 2 | 39 | 11 | 4 | 4 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 16 | $26,198 | $22,354 | $30,346 | $25,524 | 2 | 34 | 6 | 3 | 3 |
| **316 COMPUTER PROGRAMMER** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | 7 | $18,726 | $15,600 | $24,990 | $17,550 | 3 | 27 | 5 | 3 | 2 |
| $500 TO $999 MILLION | 5 | $20,846 | $18,227 | $27,566 | $21,000 | 6 | 27 | 3 | 2 | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 20 | $19,504 | $16,941 | $25,796 | $18,837 | 3 | 29 | 3 | 2 | 3 |
| **317 SR COMPUTER OPERATOR** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $14,851 | | | $11,820 | 1 | 39 | 8 | 3 | 3 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | 6 | $15,127 | $13,380 | $18,608 | $13,890 | 2 | 35 | 7 | 5 | 3 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 23 | $15,614 | $13,952 | $20,115 | $15,704 | 1 | 34 | 6 | 3 | 3 |
| **318 COMPUTER OPERATOR** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $11,566 | $8,894 | $12,758 | $9,600 | 2 | 24 | 2 | 2 | |
| $100 TO $249 MILLION | 12 | $11,255 | $11,190 | $15,549 | $11,400 | 2 | 25 | 3 | 2 | |
| $250 TO $499 MILLION | 9 | $13,481 | $11,068 | $16,433 | $12,312 | 4 | 31 | 3 | 3 | 3 |
| $500 TO $999 MILLION | 5 | $14,163 | $11,235 | $16,858 | $13,404 | 5 | 25 | 3 | 2 | 12 |
| ALL BANKS | 45 | $11,968 | $10,577 | $14,801 | $11,486 | 3 | 28 | 3 | 2 | 4 |
| **319 STAFF APPRAISER** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 320 CONSUMER LOAN COLLECTOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 7 | $16,857 | $12,250 | $19,198 | $16,000 | 1 | 36 | 2 | 2 | |
| $50 TO $99 MILLION | 15 | $13,800 | $11,553 | $15,335 | $13,052 | 1 | 33 | 3 | 2 | 2 |
| $100 TO $249 MILLION | 22 | $15,646 | $13,813 | $18,932 | $15,750 | 1 | 36 | 3 | 3 | 2 |
| $250 TO $499 MILLION | 14 | $14,255 | $11,999 | $18,296 | $13,920 | 3 | 32 | 2 | 2 | 2 |
| $500 TO $999 MILLION | 5 | $12,900 | $11,112 | $15,774 | $12,000 | 4 | 33 | 3 | 3 | |
| ALL BANKS | 70 | $14,807 | $12,273 | $17,366 | $14,844 | 2 | 34 | 3 | 2 | 2 |
| 321 PERSONNEL ASSISTANT | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 5 | $15,900 | $11,700 | $19,800 | $15,900 | 1 | 32 | 4 | 3 | |
| $50 TO $99 MILLION | 9 | $14,950 | | | $15,800 | 1 | 36 | 7 | 3 | 3 |
| $100 TO $249 MILLION | 18 | $13,994 | | | $12,800 | 1 | 33 | 5 | 2 | 3 |
| $250 TO $499 MILLION | 13 | $17,195 | $13,856 | $22,100 | $17,300 | 1 | 31 | 5 | 2 | 1 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 49 | $15,031 | $12,215 | $18,203 | $14,760 | 1 | 33 | 5 | 3 | 2 |
| 322 EMPLOYMENT INTERVIEWER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 8 | $21,436 | $17,466 | $26,090 | $19,300 | 1 | 36 | 5 | 2 | 5 |
| 323 ASST BRANCH MANAGER (LARGE +31) | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| 324 ASST BRANCH MGR (MEDIUM 10-30) | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 10 | $19,073 | | | $16,500 | 4 | 40 | 7 | 3 | 21 |
| 325 ASST BRANCH MANAGER (SMALL -10) | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 17 | $15,858 | $12,765 | $20,297 | $16,192 | 3 | 39 | 8 | 2 | 7 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **326 ACCOUNTANT** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $16,753 | $11,819 | $17,779 | $17,600 | 1 | 31 | 6 | 3 | |
| $100 TO $249 MILLION | 7 | $18,368 | $14,592 | $23,191 | $18,000 | 1 | 30 | 4 | 2 | 2 |
| $250 TO $499 MILLION | 10 | $21,640 | $17,783 | $26,844 | $20,460 | 1 | 28 | 5 | 3 | 4 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 31 | $19,105 | $15,263 | $23,449 | $18,504 | 1 | 29 | 4 | 2 | 4 |
| **327 OFFICER TRAINEE (B.A.)** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $14,870 | | | $13,000 | 1 | 24 | 1 | 1 | |
| $250 TO $499 MILLION | 17 | $15,591 | $12,800 | $22,115 | $15,770 | 2 | 25 | 2 | 1 | 8 |
| $500 TO $999 MILLION | 5 | $16,243 | $14,656 | $19,941 | $16,000 | 5 | 26 | 2 | 1 | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 39 | $14,988 | $13,692 | $19,404 | $14,496 | 2 | 25 | 1 | 1 | 8 |
| **328 OFFICER TRAINEE (M.A.)** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 7 | $20,127 | $17,224 | $24,897 | $20,000 | 2 | 27 | 1 | 1 | |
| **329 ADVERTISING OFFICER** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $21,267 | $14,349 | $22,118 | $21,804 | 1 | 39 | 6 | 3 | 2 |
| $250 TO $499 MILLION | 6 | $21,745 | $19,135 | $34,309 | $19,632 | 1 | 33 | 5 | 2 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 23 | $21,885 | $17,650 | $28,335 | $21,600 | 1 | 36 | 6 | 3 | 2 |
| **330 NEW ACCOUNTS OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | 5 | $14,904 | | | $15,000 | 1 | 42 | 6 | 3 | 3 |
| $20 TO $29 MILLION | 8 | $17,640 | | | $15,000 | 1 | 31 | 3 | 2 | 3 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 9 | $18,552 | $17,067 | $21,333 | $18,270 | 1 | 46 | 15 | 5 | 5 |
| $50 TO $99 MILLION | 18 | $17,817 | | | $16,992 | 1 | 46 | 10 | 4 | 5 |
| $100 TO $249 MILLION | 21 | $18,032 | $15,988 | $21,504 | $18,000 | 1 | 42 | 8 | 3 | 4 |
| $250 TO $499 MILLION | 16 | $19,045 | $16,181 | $26,526 | $17,928 | 2 | 43 | 16 | 4 | 6 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 83 | $17,858 | $16,596 | $22,049 | $17,496 | 1 | 42 | 10 | 4 | 4 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 401 CHIEF EXECUTIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 34 | $45,214 | $41,033 | $55,550 | $45,000 | 1 | 45 | 9 | 6 | 11 |
| $20 TO $29 MILLION | 30 | $57,184 | $48,333 | $59,000 | $56,000 | 1 | 46 | 10 | 5 | 20 |
| $30 TO $39 MILLION | 11 | $60,760 | $56,640 | $61,667 | $60,000 | 1 | 47 | 9 | 10 | 26 |
| $40 TO $49 MILLION | 19 | $67,467 | | | $66,000 | 1 | 50 | 13 | 6 | 36 |
| $50 TO $99 MILLION | 47 | $70,581 | $60,370 | $82,060 | $66,000 | 2 | 49 | 12 | 8 | 49 |
| $100 TO $249 MILLION | 36 | $91,888 | $71,181 | $97,906 | $85,000 | 1 | 49 | 13 | 9 | 69 |
| $250 TO $499 MILLION | 21 | $117,982 | $101,673 | $153,384 | $120,750 | 1 | 48 | 14 | 6 | 106 |
| $500 TO $999 MILLION | 5 | $111,300 | $94,900 | $146,463 | $120,000 | 1 | 53 | 32 | 6 | 171 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 204 | $73,640 | | | $66,000 | 1 | 48 | 12 | 7 | 47 |
| 402 CHIEF ADMINISTRATIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 11 | $37,865 | | | $32,900 | 1 | 44 | 13 | 9 | 7 |
| $20 TO $29 MILLION | 10 | $41,871 | | | $37,992 | 1 | 41 | 5 | 3 | 16 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 11 | $44,655 | | | $46,800 | 1 | 39 | 9 | 3 | 31 |
| $50 TO $99 MILLION | 23 | $49,989 | | | $45,000 | 1 | 45 | 9 | 5 | 30 |
| $100 TO $249 MILLION | 22 | $64,315 | $59,237 | $75,694 | $60,000 | 1 | 48 | 13 | 6 | 60 |
| $250 TO $499 MILLION | 15 | $85,308 | $71,764 | $117,446 | $80,004 | 1 | 45 | 14 | 4 | 83 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 98 | $57,610 | | | $52,000 | 1 | 45 | 11 | 5 | 37 |
| 403 CHIEF FINANCIAL OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 12 | $41,434 | | | $35,000 | 1 | 37 | 6 | 4 | 23 |
| $100 TO $249 MILLION | 9 | $50,406 | $47,367 | $72,086 | $54,000 | 1 | 38 | 7 | 4 | 23 |
| $250 TO $499 MILLION | 11 | $50,869 | $40,605 | $70,147 | $50,240 | 1 | 39 | 7 | 3 | 17 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 46 | $44,874 | $43,800 | $70,694 | $45,000 | 1 | 38 | 7 | 4 | 20 |
| 404 SR OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 20 | $27,648 | | | $25,200 | 1 | 37 | 6 | 2 | 9 |
| $20 TO $29 MILLION | 17 | $28,125 | $25,550 | $30,025 | $29,100 | 1 | 42 | 10 | 4 | 15 |
| $30 TO $39 MILLION | 6 | $33,067 | | | $32,000 | 1 | 49 | 6 | 4 | 18 |
| $40 TO $49 MILLION | 14 | $32,625 | | | $30,000 | 1 | 42 | 11 | 3 | 20 |
| $50 TO $99 MILLION | 34 | $32,469 | $28,793 | $42,328 | $32,880 | 1 | 43 | 9 | 4 | 28 |
| $100 TO $249 MILLION | 33 | $38,686 | $30,210 | $44,920 | $38,750 | 1 | 42 | 14 | 5 | 35 |
| $250 TO $499 MILLION | 19 | $50,825 | $44,251 | $77,475 | $52,500 | 1 | 44 | 16 | 5 | 45 |
| $500 TO $999 MILLION | 6 | $51,304 | $40,845 | $64,245 | $45,624 | 1 | 45 | 21 | 6 | 89 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 150 | $36,039 | $33,778 | $49,474 | $33,909 | 1 | 42 | 11 | 4 | 31 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 405 OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 19 | $18,653 | $13,900 | $23,500 | $16,500 | 1 | 37 | 8 | 3 | 6 |
| $20 TO $29 MILLION | 18 | $20,158 | | | $17,700 | 1 | 40 | 6 | 3 | 10 |
| $30 TO $39 MILLION | 6 | $25,030 | | | $17,650 | 2 | 42 | 11 | 3 | 9 |
| $40 TO $49 MILLION | 11 | $19,731 | $15,140 | $25,473 | $19,000 | 2 | 37 | 10 | 3 | 9 |
| $50 TO $99 MILLION | 41 | $19,385 | $15,920 | $21,891 | $17,940 | 2 | 41 | 12 | 5 | 14 |
| $100 TO $249 MILLION | 29 | $25,028 | $18,157 | $28,265 | $20,500 | 3 | 42 | 13 | 4 | 21 |
| $250 TO $499 MILLION | 18 | $28,098 | $23,720 | $38,906 | $24,930 | 2 | 39 | 10 | 4 | 26 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 147 | $22,523 | | | $19,600 | 2 | 40 | 10 | 4 | 18 |
| 406 PERSONNEL OFFICER/DIRECTOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 20 | $20,069 | $14,731 | $20,391 | $20,300 | 5 | 39 | 10 | 3 | 12 |
| $100 TO $249 MILLION | 24 | $25,108 | $21,301 | $35,759 | $24,996 | 1 | 41 | 7 | 3 | 5 |
| $250 TO $499 MILLION | 20 | $30,733 | $26,817 | $42,237 | $29,808 | 1 | 40 | 11 | 6 | 9 |
| $500 TO $999 MILLION | 5 | $39,092 | $36,930 | $58,518 | $42,780 | 1 | 43 | 19 | 4 | 11 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 83 | $26,616 | | | $24,000 | 2 | 40 | 10 | 4 | 8 |
| 407 MARKETING OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 6 | $19,477 | $12,000 | $20,000 | $16,500 | 1 | 43 | 7 | 2 | |
| $20 TO $29 MILLION | 6 | $21,286 | | | $18,500 | 1 | 36 | 2 | 2 | 7 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 15 | $24,801 | | | $24,300 | 1 | 38 | 6 | 4 | 12 |
| $100 TO $249 MILLION | 30 | $29,578 | $20,736 | $34,209 | $26,100 | 1 | 43 | 7 | 3 | 3 |
| $250 TO $499 MILLION | 16 | $32,456 | $26,875 | $45,980 | $29,750 | 1 | 39 | 9 | 6 | 3 |
| $500 TO $999 MILLION | 5 | $53,182 | $43,317 | $68,840 | $51,000 | 1 | 44 | 9 | 8 | 12 |
| ALL BANKS | 79 | $29,371 | $25,150 | $39,093 | $26,000 | 1 | 41 | 7 | 4 | 5 |
| 408 CONTROLLER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 6 | $26,589 | | | $25,000 | 1 | 31 | 2 | 2 | 11 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 8 | $31,550 | | | $34,100 | 1 | 42 | 13 | 3 | 8 |
| $50 TO $99 MILLION | 16 | $31,446 | $22,900 | $36,774 | $32,760 | 1 | 38 | 9 | 4 | 3 |
| $100 TO $249 MILLION | 21 | $31,655 | $25,660 | $36,796 | $29,400 | 1 | 34 | 7 | 3 | 14 |
| $250 TO $499 MILLION | 17 | $36,575 | $30,459 | $53,762 | $37,200 | 1 | 33 | 4 | 3 | 6 |
| $500 TO $999 MILLION | 5 | $41,368 | $34,719 | $54,621 | $41,580 | 1 | 40 | 10 | 6 | 11 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 80 | $33,078 | $29,808 | $44,983 | $33,696 | 1 | 35 | 7 | 3 | 9 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 409 GENERAL ACCOUNTING MANAGER | | | | | | | | | | |
| $20 TO $29 MILLION | 8 | $19,077 | $16,833 | $21,933 | $17,000 | 1 | 42 | 13 | 7 | 9 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 11 | $19,382 | $15,183 | $20,980 | $18,000 | 1 | 46 | 10 | 4 | 3 |
| $100 TO $249 MILLION | 16 | $19,578 | $16,950 | $26,686 | $19,200 | 1 | 34 | 7 | 4 | 5 |
| $250 TO $499 MILLION | 12 | $25,001 | $18,983 | $35,363 | $24,000 | 1 | 40 | 12 | 3 | 6 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 56 | $21,268 | $18,047 | $27,790 | $21,000 | 1 | 39 | 10 | 4 | 6 |
| 410 BRANCH ADMINISTRATION OFFICER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $26,429 | $22,763 | $34,721 | $28,000 | 1 | 42 | 12 | 2 | 43 |
| $250 TO $499 MILLION | 6 | $41,289 | $29,777 | $54,895 | $36,996 | 1 | 46 | 10 | 4 | 57 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 17 | $34,549 | $28,463 | $49,549 | $35,000 | 1 | 44 | 12 | 3 | 68 |
| 411 BRANCH MANAGER (LARGE +31) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 412 BRANCH MANAGER (MEDIUM 10-30) | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | 5 | $25,908 | $18,375 | $34,237 | $26,000 | 4 | 46 | 15 | 6 | 42 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 16 | $26,449 | $21,098 | $34,134 | $26,004 | 4 | 42 | 12 | 4 | 21 |
| 413 BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 12 | $20,310 | $13,786 | $22,341 | $19,600 | 3 | 39 | 10 | 4 | 5 |
| $100 TO $249 MILLION | 13 | $18,137 | $14,405 | $23,677 | $18,600 | 3 | 40 | 10 | 4 | 5 |
| $250 TO $499 MILLION | 6 | $21,489 | $16,754 | $28,430 | $21,000 | 4 | 44 | 15 | 5 | 10 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 36 | $20,571 | $15,324 | $25,064 | $20,164 | 3 | 40 | 10 | 4 | 6 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 414 DATA PROCESSING DIRECTOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 9 | $30,877 | $25,946 | $39,453 | $30,000 | 1 | 35 | 5 | 3 | 13 |
| $250 TO $499 MILLION | 9 | $39,992 | $27,574 | $46,934 | $38,840 | 1 | 42 | 11 | 5 | 12 |
| $500 TO $999 MILLION | 5 | $46,985 | $37,484 | $59,807 | $46,400 | 1 | 43 | 13 | 5 | 29 |
| ALL BANKS | 31 | $33,866 | $29,628 | $45,996 | $34,600 | 1 | 40 | 9 | 3 | 13 |
| 415 COMPUTER CENTER MANAGER | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $22,138 | | | $19,500 | 1 | 35 | 4 | 2 | 7 |
| $250 TO $499 MILLION | 5 | $26,470 | $19,771 | $31,756 | $26,730 | 1 | 40 | 8 | 5 | 19 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $24,523 | $21,251 | $31,714 | $24,000 | 1 | 36 | 8 | 3 | 14 |
| 416 SYSTEMS & PROGRAMMING MANAGER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | 6 | $34,799 | $24,302 | $39,753 | $31,360 | 1 | 41 | 9 | 4 | 8 |
| $500 TO $999 MILLION | 5 | $38,079 | $31,123 | $48,290 | $37,500 | 1 | 35 | 6 | 3 | 11 |
| ALL BANKS | 14 | $34,628 | $27,604 | $42,005 | $34,500 | 1 | 36 | 7 | 3 | 9 |
| 417 DP OPERATIONS SUPERVISOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $19,535 | $16,402 | $25,616 | $18,780 | 1 | 38 | 10 | 2 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 21 | $21,272 | $19,287 | $29,295 | $20,000 | 1 | 36 | 8 | 3 | 6 |
| 418 PURCHASING MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $15,285 | | | $12,900 | 1 | 44 | 7 | 4 | 2 |
| $100 TO $249 MILLION | 11 | $20,901 | $17,472 | $25,947 | $20,700 | 1 | 41 | 10 | 7 | 4 |
| $250 TO $499 MILLION | 15 | $24,309 | $20,797 | $35,757 | $22,500 | 1 | 45 | 15 | 5 | 6 |
| $500 TO $999 MILLION | 5 | $23,530 | $21,034 | $31,516 | $24,500 | 1 | 38 | 16 | 4 | 5 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 46 | $20,757 | $18,692 | $28,696 | $21,540 | 1 | 42 | 11 | 5 | 5 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| 419 COMMERCIAL CREDIT DEPT MANAGER | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $21,040 | | | $18,600 | 1 | 36 | 4 | 1 | 3 |
| $30 TO $39 MILLION | 5 | $24,640 | | | $15,000 | 1 | 30 | 7 | 3 | 4 |
| $40 TO $49 MILLION | 5 | $21,367 | | | $23,600 | 1 | 38 | 4 | 2 | 1 |
| $50 TO $99 MILLION | 20 | $17,848 | | | $16,848 | 1 | 37 | 6 | 3 | 3 |
| $100 TO $249 MILLION | 22 | $22,575 | | | $20,000 | 1 | 36 | 8 | 3 | 5 |
| $250 TO $499 MILLION | 14 | $27,972 | $26,318 | $50,088 | $29,000 | 1 | 39 | 6 | 3 | 6 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 76 | $22,503 | $20,817 | $30,536 | $21,000 | 1 | 36 | 6 | 3 | 5 |
| 420 CONSUMER LOAN DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 7 | $17,286 | | | $13,440 | 1 | 37 | 5 | 2 | 3 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 11 | $19,735 | | | $22,000 | 2 | 44 | 13 | 4 | 5 |
| $100 TO $249 MILLION | 15 | $28,328 | $24,580 | $33,740 | $27,600 | 1 | 40 | 11 | 4 | 7 |
| $250 TO $499 MILLION | 13 | $36,179 | $28,253 | $55,327 | $35,143 | 1 | 46 | 15 | 6 | 9 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 55 | $27,626 | | | $26,000 | 1 | 42 | 12 | 5 | 7 |
| 421 MORTGAGE LOAN DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $31,871 | $28,394 | $38,969 | $29,580 | 1 | 42 | 7 | 6 | 4 |
| $250 TO $499 MILLION | 10 | $37,409 | $22,268 | $45,671 | $35,004 | 1 | 37 | 3 | 2 | 4 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 24 | $35,277 | $31,043 | $47,954 | $35,004 | 1 | 40 | 7 | 3 | 6 |
| 422 COMMERCIAL LOAN DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 6 | $24,342 | | | $16,680 | 1 | 38 | 5 | 4 | 3 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 10 | $23,835 | | | $20,800 | 1 | 40 | 7 | 4 | 4 |
| $100 TO $249 MILLION | 10 | $40,298 | $30,737 | $46,011 | $41,000 | 1 | 44 | 10 | 5 | 9 |
| $250 TO $499 MILLION | 15 | $46,822 | $33,607 | $62,403 | $48,000 | 1 | 42 | 10 | 4 | 14 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 49 | $37,702 | $31,906 | $50,679 | $38,304 | 1 | 41 | 8 | 4 | 10 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 423 SR TRUST OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 10 | $32,870 | | | $31,060 | 1 | 47 | 13 | 8 | 3 |
| $100 TO $249 MILLION | 20 | $41,561 | $26,764 | $43,992 | $38,000 | 1 | 45 | 9 | 5 | 5 |
| $250 TO $499 MILLION | 13 | $49,653 | $37,546 | $66,782 | $49,248 | 1 | 42 | 7 | 4 | 10 |
| $500 TO $999 MILLION | 5 | $40,269 | | | $39,000 | 1 | 50 | 6 | 2 | 15 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 52 | $42,007 | $33,740 | $53,766 | $41,500 | 1 | 44 | 9 | 5 | 7 |
| 424 TRUST OPERATIONS MANAGER | | | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 14 | $22,597 | $18,539 | $26,686 | $20,700 | 1 | 40 | 9 | 2 | 3 |
| $250 TO $499 MILLION | 11 | $26,923 | | | $27,100 | 1 | 40 | 9 | 4 | 6 |
| $500 TO $999 MILLION | 5 | $27,948 | $22,305 | $33,438 | $26,000 | 1 | 41 | 10 | 2 | 6 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 35 | $24,412 | $20,902 | $31,078 | $24,000 | 1 | 40 | 9 | 3 | 4 |
| 425 TELEPHONE SUPERVISOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | 5 | $13,888 | $12,000 | $18,000 | $14,100 | 1 | 39 | 9 | 4 | 1 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 10 | $14,528 | $13,019 | $18,203 | $14,100 | 1 | 40 | 8 | 4 | 2 |
| 426 COMPENSATION & BENEFITS MGR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $24,191 | $19,238 | $30,284 | $24,585 | 1 | 39 | 14 | 4 | 6 |
| 427 PAYROLL SUPERVISOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $18,913 | | | $14,040 | 1 | 40 | 11 | 5 | 1 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | 5 | $15,699 | $14,193 | $20,460 | $16,600 | 1 | 33 | 8 | 2 | 9 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 20 | $17,514 | $14,476 | $20,011 | $16,600 | 1 | 36 | 9 | 4 | 3 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 428 INTERNAL AUDIT MANAGER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $25,057 | $18,361 | $26,196 | $22,500 | 1 | 43 | 10 | 3 | 2 |
| $250 TO $499 MILLION | 11 | $33,840 | $26,290 | $48,576 | $34,620 | 3 | 44 | 14 | 5 | 4 |
| $500 TO $999 MILLION | 5 | $36,055 | $31,238 | $48,800 | $33,216 | 1 | 36 | 7 | 5 | 7 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 30 | $30,026 | $26,566 | $43,658 | $30,000 | 2 | 42 | 12 | 4 | 4 |
| 429 SECURITY MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $25,954 | $22,840 | $34,260 | $26,000 | 1 | 41 | 11 | 5 | 2 |
| $250 TO $499 MILLION | 11 | $26,478 | | | $26,712 | 1 | 43 | 13 | 5 | 16 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 25 | $26,234 | $22,670 | $39,588 | $26,000 | 1 | 43 | 11 | 5 | 14 |
| 430 CONSUMER LOAN COLLECTION MGR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $16,638 | $14,938 | $22,435 | $15,000 | 1 | 36 | 7 | 3 | 2 |
| $250 TO $499 MILLION | 12 | $19,348 | $18,513 | $31,701 | $18,500 | 1 | 40 | 4 | 3 | 3 |
| $500 TO $999 MILLION | 5 | $22,661 | $19,214 | $28,386 | $20,004 | 1 | 35 | 7 | 4 | 7 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 30 | $19,790 | $17,316 | $26,804 | $18,800 | 1 | 39 | 6 | 4 | 3 |
| 431 TRAINING DIRECTOR | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $18,602 | $16,202 | $26,057 | $17,512 | 1 | 41 | 8 | 2 | 2 |
| $250 TO $499 MILLION | 7 | $22,351 | $17,755 | $33,869 | $22,008 | 1 | 37 | 4 | 2 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 21 | $22,239 | $18,425 | $30,432 | $19,500 | 1 | 40 | 8 | 2 | 2 |
| 432 EMPLOYMENT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 9 | $24,222 | $19,443 | $31,752 | $24,000 | 1 | 37 | 10 | 3 | 3 |

GEOGRAPHIC REGION VII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 433 SR BUSINESS DEVELOPMENT OFFICER | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $29,357 | $23,654 | $36,613 | $30,000 | 1 | 48 | 19 | 7 | 4 |
| $250 TO $499 MILLION | 8 | $42,102 | $34,501 | $47,014 | $41,000 | 1 | 39 | 5 | 3 | 3 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 24 | $35,203 | $28,068 | $40,026 | $38,500 | 1 | 45 | 11 | 4 | 4 |
| 434 SR INTERNATIONAL BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $44,721 | | | $40,660 | 1 | 48 | 8 | 2 | 5 |
| 435 SR INVESTMENT OFFICER | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $26,918 | $19,180 | $34,604 | $28,200 | 1 | 39 | 9 | 3 | 3 |
| $250 TO $499 MILLION | 14 | $37,297 | $25,705 | $45,875 | $36,420 | 1 | 41 | 12 | 4 | 5 |
| $500 TO $999 MILLION | 5 | $48,441 | $47,863 | $77,841 | $53,004 | 1 | 42 | 18 | 6 | 6 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 29 | $38,313 | $33,696 | $56,958 | $39,204 | 1 | 41 | 12 | 4 | 7 |
| 436 SR CORRESPONDENT BANKING OFFICR | | | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | 9 | $49,152 | $43,915 | $67,612 | $45,220 | 1 | 52 | 14 | 12 | 10 |
| $500 TO $999 MILLION | 5 | $38,927 | $30,181 | $47,590 | $36,000 | 1 | 37 | 9 | 3 | 4 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 16 | $45,088 | $38,031 | $58,737 | $43,500 | 1 | 47 | 12 | 9 | 8 |

# Region VIII Mountain

Arizona
Colorado
Idaho
Montana
New Mexico
Nevada
Utah
Wyoming

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 101 FILE CLERK | | | | | | |
| UNDER $20 MILLION | 7 | $8,106 | $7,611 | $10,662 | $8,160 | 3 |
| $20 TO $29 MILLION | 7 | $8,877 | $8,370 | $11,240 | $8,820 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 7 | $9,124 | $8,529 | $12,033 | $9,000 | 2 |
| $50 TO $99 MILLION | 11 | $9,170 | $8,367 | $12,464 | $8,760 | 4 |
| $100 TO $249 MILLION | 14 | $9,733 | $8,399 | $11,984 | $9,480 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 56 | $9,128 | $8,270 | $11,758 | $8,832 | 3 |
| 102 GENERAL CLERK | | | | | | |
| UNDER $20 MILLION | 9 | $9,741 | $8,743 | $12,486 | $9,528 | 2 |
| $20 TO $29 MILLION | 9 | $10,657 | $9,653 | $13,522 | $10,560 | 2 |
| $30 TO $39 MILLION | 5 | $9,980 | $8,847 | $12,432 | $9,700 | 3 |
| $40 TO $49 MILLION | 7 | $11,068 | $9,543 | $13,829 | $10,551 | 3 |
| $50 TO $99 MILLION | 13 | $10,535 | $8,907 | $13,354 | $10,331 | 5 |
| $100 TO $249 MILLION | 11 | $10,800 | $9,091 | $13,148 | $11,028 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 60 | $10,456 | $9,071 | $13,183 | $10,368 | 7 |
| 103 CLERK TYPIST | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 6 | $10,936 | $10,093 | $14,093 | $11,400 | 3 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 9 | $10,833 | $9,602 | $13,516 | $11,220 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 29 | $10,371 | $9,353 | $13,413 | $10,584 | 3 |
| 104 DATA ENTRY OPERATOR | | | | | | |
| UNDER $20 MILLION | 7 | $9,554 | $8,631 | $12,822 | $10,192 | 2 |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 11 | $10,786 | $9,325 | $13,538 | $10,823 | 2 |
| $100 TO $249 MILLION | 10 | $11,803 | $9,678 | $13,309 | $11,004 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 39 | $10,837 | $9,479 | $13,527 | $10,705 | 3 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 105 MAIL CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 10 | $8,490 | $8,029 | $11,118 | $8,100 | 1 |
| $100 TO $249 MILLION | 12 | $9,895 | | | $8,630 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 38 | $9,079 | $8,382 | $11,456 | $8,630 | 2 |
| 106 ACCOUNTING CLERK-SR | | | | | | |
| UNDER $20 MILLION | 10 | $11,645 | $9,857 | $15,489 | $10,800 | 1 |
| $20 TO $29 MILLION | 7 | $12,752 | $11,775 | $16,782 | $12,480 | 1 |
| $30 TO $39 MILLION | 6 | $12,043 | | | $11,280 | 1 |
| $40 TO $49 MILLION | 6 | $13,016 | $11,349 | $16,671 | $12,660 | 1 |
| $50 TO $99 MILLION | 12 | $13,173 | $11,124 | $16,093 | $13,186 | 1 |
| $100 TO $249 MILLION | 8 | $14,898 | $12,138 | $17,749 | $14,148 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 56 | $13,039 | $11,208 | $16,391 | $13,186 | 3 |
| 107 ACCOUNTING CLERK | | | | | | |
| UNDER $20 MILLION | 8 | $9,756 | $8,745 | $13,022 | $9,600 | 2 |
| $20 TO $29 MILLION | 12 | $10,472 | $9,676 | $12,846 | $10,296 | 2 |
| $30 TO $39 MILLION | 5 | $10,888 | | | $10,560 | 3 |
| $40 TO $49 MILLION | 6 | $10,948 | $8,850 | $12,642 | $11,232 | 1 |
| $50 TO $99 MILLION | 16 | $11,245 | $9,611 | $14,030 | $11,004 | 3 |
| $100 TO $249 MILLION | 16 | $13,052 | $10,732 | $15,167 | $12,960 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 70 | $11,279 | $9,824 | $13,944 | $11,220 | 3 |
| 108 PROOF MACHINE OPERATOR | | | | | | |
| UNDER $20 MILLION | 20 | $9,610 | $8,625 | $12,555 | $9,249 | 1 |
| $20 TO $29 MILLION | 15 | $10,559 | $9,312 | $12,733 | $10,200 | 1 |
| $30 TO $39 MILLION | 9 | $9,633 | | | $10,100 | 2 |
| $40 TO $49 MILLION | 10 | $10,445 | $9,605 | $14,498 | $10,500 | 2 |
| $50 TO $99 MILLION | 17 | $10,606 | $9,180 | $13,197 | $10,280 | 3 |
| $100 TO $249 MILLION | 17 | $10,413 | $9,092 | $12,993 | $10,164 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 96 | $10,210 | $9,099 | $13,049 | $9,987 | 3 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| **109 WORD PROCESSING OPERATOR** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 7 | $13,430 | $11,086 | $15,404 | $13,680 | 1 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 16 | $12,196 | $10,635 | $15,071 | $11,718 | 2 |
| **110 BOOKKEEPING MACHINE OPERATOR** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 5 | $10,484 | $9,313 | $13,060 | $10,200 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 11 | $10,807 | $9,890 | $13,977 | $10,320 | 2 |
| **111 MAINTENANCE SERVICE WORKER** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 7 | $13,123 | $9,760 | $14,960 | $13,550 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 18 | $12,005 | $9,714 | $14,318 | $12,310 | 2 |
| **112 CUSTODIAN** | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 5 | $12,398 | $11,412 | $17,129 | $12,896 | 1 |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 23 | $10,456 | $8,695 | $12,094 | $10,200 | 3 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 113 MESSENGER | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 6 | $8,856 | | | $7,325 | 1 |
| $100 TO $249 MILLION | 10 | $10,080 | $8,675 | $11,622 | $9,432 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 25 | $9,574 | $8,700 | $11,656 | $9,432 | 2 |
| 114 SECURITY GUARD | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 5 | $11,948 | $10,126 | $13,226 | $12,900 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 17 | $11,449 | $9,533 | $13,118 | $11,400 | 3 |
| 201 SAFE DEPOSIT CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 11 | $10,409 | $9,419 | $13,662 | $9,840 | 1 |
| $100 TO $249 MILLION | 16 | $12,163 | $10,088 | $14,174 | $12,240 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 45 | $11,081 | $9,554 | $13,604 | $11,232 | 1 |
| 202 RECEPTIONIST | | | | | | |
| UNDER $20 MILLION | 7 | $9,321 | $8,697 | $12,221 | $9,300 | 1 |
| $20 TO $29 MILLION | 8 | $11,393 | $9,500 | $13,600 | $10,296 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 7 | $10,555 | $9,833 | $14,427 | $10,608 | 1 |
| $100 TO $249 MILLION | 7 | $11,586 | $9,569 | $13,628 | $11,460 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 42 | $10,410 | $9,174 | $13,153 | $10,260 | 2 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 203 NEW ACCOUNTS REPRESENTATIVE | | | | | | |
| UNDER $20 MILLION | 16 | $11,528 | $9,424 | $14,655 | $10,980 | 2 |
| $20 TO $29 MILLION | 12 | $10,645 | | | $10,200 | 1 |
| $30 TO $39 MILLION | 8 | $9,877 | | | $9,500 | 2 |
| $40 TO $49 MILLION | 10 | $11,793 | | | $11,800 | 3 |
| $50 TO $99 MILLION | 17 | $10,868 | $9,771 | $14,044 | $10,200 | 3 |
| $100 TO $249 MILLION | 17 | $12,474 | $10,465 | $15,197 | $12,633 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 88 | $11,389 | $10,100 | $14,677 | $11,100 | 6 |
| 204 TELEPHONE OPERATOR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | 6 | $10,016 | $9,162 | $13,149 | $10,200 | 1 |
| $50 TO $99 MILLION | 16 | $9,894 | $8,724 | $12,318 | $9,960 | 1 |
| $100 TO $249 MILLION | 16 | $11,314 | $9,017 | $12,474 | $11,052 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 56 | $10,388 | $8,936 | $12,391 | $10,200 | 1 |
| 205 SECRETARY | | | | | | |
| UNDER $20 MILLION | 15 | $10,695 | $9,165 | $14,386 | $10,800 | 2 |
| $20 TO $29 MILLION | 12 | $11,185 | $10,003 | $14,417 | $11,400 | 2 |
| $30 TO $39 MILLION | 7 | $10,750 | $10,298 | $13,464 | $10,800 | 3 |
| $40 TO $49 MILLION | 10 | $12,024 | $11,242 | $16,587 | $12,250 | 3 |
| $50 TO $99 MILLION | 18 | $12,007 | $10,511 | $15,238 | $10,896 | 3 |
| $100 TO $249 MILLION | 13 | $12,780 | $10,636 | $15,689 | $12,540 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 83 | $11,620 | $10,166 | $15,085 | $11,440 | 5 |
| 206 EXECUTIVE SECRETARY | | | | | | |
| UNDER $20 MILLION | 14 | $12,442 | $10,685 | $16,104 | $11,160 | 2 |
| $20 TO $29 MILLION | 9 | $14,496 | $11,670 | $18,900 | $14,175 | 1 |
| $30 TO $39 MILLION | 8 | $14,317 | | | $13,800 | 1 |
| $40 TO $49 MILLION | 8 | $16,728 | $13,602 | $20,915 | $15,860 | 2 |
| $50 TO $99 MILLION | 18 | $14,957 | | | $13,680 | 1 |
| $100 TO $249 MILLION | 16 | $16,584 | $12,811 | $19,107 | $15,996 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 81 | $15,025 | $12,491 | $18,579 | $15,000 | 2 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 207 LEGAL SECRETARY | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 10 | $13,372 | | | $12,240 | 2 | | | | |
| 208 UNIVERSAL TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 22 | $10,553 | $8,678 | $12,838 | $9,780 | 5 | | | | |
| $20 TO $29 MILLION | 18 | $9,942 | $8,865 | $12,616 | $9,708 | 6 | | | | |
| $30 TO $39 MILLION | 9 | $9,776 | $9,343 | $11,237 | $9,960 | 8 | | | | |
| $40 TO $49 MILLION | 9 | $9,988 | $9,584 | $14,203 | $9,600 | 9 | | | | |
| $50 TO $99 MILLION | 18 | $10,160 | $8,568 | $14,014 | $9,732 | 15 | | | | |
| $100 TO $249 MILLION | 17 | $10,685 | $9,491 | $14,049 | $10,467 | 18 | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 101 | $10,330 | $9,208 | $13,575 | $9,960 | 21 | | | | |
| 209 HEAD TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 17 | $11,842 | $11,100 | $16,361 | $11,240 | 1 | | | | |
| $20 TO $29 MILLION | 18 | $12,958 | $11,584 | $16,168 | $12,420 | 1 | | | | |
| $30 TO $39 MILLION | 9 | $12,663 | $10,371 | $12,740 | $11,666 | 2 | | | | |
| $40 TO $49 MILLION | 9 | $12,568 | | | $12,500 | 2 | | | | |
| $50 TO $99 MILLION | 16 | $14,277 | $12,100 | $18,014 | $13,440 | 1 | | | | |
| $100 TO $249 MILLION | 15 | $15,098 | $12,568 | $18,042 | $14,292 | 2 | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 90 | $13,316 | $11,895 | $17,250 | $12,603 | 3 | | | | |
| 301 SR COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 10 | $33,957 | $24,269 | $45,515 | $33,600 | 1 | 44 | 7 | 3 | 5 |
| $20 TO $29 MILLION | 13 | $31,984 | $26,750 | $32,667 | $30,504 | 1 | 40 | 5 | 4 | 6 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 8 | $31,311 | $24,621 | $40,704 | $30,555 | 2 | 36 | 6 | 3 | 4 |
| $50 TO $99 MILLION | 11 | $35,474 | $24,651 | $53,977 | $37,000 | 1 | 42 | 11 | 3 | 7 |
| $100 TO $249 MILLION | 13 | $35,342 | $27,517 | $45,430 | $33,468 | 2 | 43 | 9 | 6 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 64 | $34,295 | $26,540 | $44,291 | $33,600 | 2 | 41 | 8 | 3 | 5 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **302 COMMERCIAL LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | 9 | $30,612 | $17,770 | $32,402 | $30,000 | 2 | 36 | 3 | 2 | 3 |
| $20 TO $29 MILLION | 9 | $26,020 | $22,667 | $29,000 | $26,760 | 2 | 40 | 8 | 4 | 4 |
| $30 TO $39 MILLION | 5 | $23,660 | $19,650 | $25,650 | $24,000 | 1 | 33 | 3 | 3 | 5 |
| $40 TO $49 MILLION | 6 | $26,720 | $19,472 | $29,327 | $25,000 | 2 | 38 | 7 | 4 | 6 |
| $50 TO $99 MILLION | 14 | $27,650 | $21,943 | $36,142 | $27,250 | 3 | 38 | 5 | 3 | 3 |
| $100 TO $249 MILLION | 16 | $26,347 | $19,845 | $32,285 | $26,000 | 2 | 41 | 8 | 3 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 66 | $27,062 | $20,640 | $33,048 | $26,760 | 2 | 38 | 6 | 3 | 3 |
| **303 SR CONSUMER LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $24,777 | | | $24,960 | 2 | 35 | 6 | 5 | 4 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | 5 | $24,230 | $18,616 | $29,768 | $25,220 | 1 | 35 | 5 | 3 | 4 |
| $50 TO $99 MILLION | 11 | $26,692 | $19,642 | $31,488 | $25,800 | 1 | 41 | 7 | 4 | 5 |
| $100 TO $249 MILLION | 8 | $26,405 | $20,783 | $32,484 | $25,600 | 1 | 44 | 9 | 3 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 38 | $26,272 | $19,992 | $30,324 | $25,416 | 2 | 39 | 7 | 4 | 5 |
| **304 CONSUMER LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | 15 | $19,637 | $16,577 | $23,949 | $19,300 | 1 | 35 | 5 | 2 | 3 |
| $20 TO $29 MILLION | 9 | $19,346 | $17,600 | $25,207 | $19,800 | 1 | 34 | 3 | 2 | 2 |
| $30 TO $39 MILLION | 5 | $19,405 | | | $20,016 | 1 | 31 | 3 | 2 | 4 |
| $40 TO $49 MILLION | 5 | $20,649 | $15,436 | $24,780 | $19,800 | 2 | 32 | 6 | 4 | 3 |
| $50 TO $99 MILLION | 17 | $19,499 | $16,871 | $25,775 | $19,200 | 2 | 39 | 8 | 4 | 3 |
| $100 TO $249 MILLION | 16 | $22,264 | $16,093 | $26,428 | $20,500 | 2 | 42 | 8 | 3 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | 5 | $19,671 | $17,779 | $26,849 | $19,920 | 31 | 38 | 7 | 3 | 2 |
| ALL BANKS | 75 | $20,163 | $16,577 | $25,356 | $19,800 | 4 | 37 | 6 | 3 | 3 |
| **305 SR MORTGAGE LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $28,670 | $21,469 | $31,767 | $25,992 | 1 | 46 | 8 | 6 | 3 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $31,104 | $19,934 | $32,888 | $25,992 | 1 | 42 | 8 | 4 | 5 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 306 MORTGAGE LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 6 | $20,211 | $16,687 | $22,799 | $18,000 | 2 | 35 | 4 | 2 | 3 |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 12 | $21,116 | $16,559 | $27,480 | $20,400 | 2 | 40 | 7 | 3 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 31 | $21,646 | $17,421 | $27,290 | $21,600 | 2 | 39 | 7 | 3 | 3 |
| 307 TRUST ACCOUNT ADMINISTRATOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $30,644 | $23,659 | $40,608 | $31,250 | 2 | 42 | 8 | 6 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 15 | $30,979 | $23,185 | $39,006 | $31,250 | 2 | 43 | 10 | 4 | 5 |
| 308 CORPORATE TRUST OFFICER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 8 | $27,700 | | | $24,000 | 1 | 45 | 12 | 4 | 5 |
| 309 PERSONAL TRUST OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $25,472 | $19,673 | $37,207 | $22,620 | 2 | 47 | 8 | 7 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $25,493 | $20,219 | $34,335 | $25,092 | 2 | 46 | 9 | 5 | 1 |
| 310 STAFF ATTORNEY | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 311 INTERNAL AUDITOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $19,062 | $14,244 | $21,120 | $18,000 | 1 | 36 | 6 | 2 | 3 |
| $30 TO $39 MILLION | 5 | $13,611 | | | $12,360 | 1 | 41 | 8 | 2 | 12 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 10 | $18,868 | | | $16,000 | 1 | 36 | 4 | 2 | 2 |
| $100 TO $249 MILLION | 8 | $22,987 | $16,305 | $27,736 | $20,100 | 1 | 40 | 8 | 3 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 39 | $19,818 | $16,338 | $25,277 | $19,500 | 1 | 39 | 6 | 2 | 3 |
| 312 LOAN REVIEW OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $24,363 | $18,728 | $28,213 | $22,400 | 1 | 39 | 8 | 2 | 9 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 22 | $25,415 | $19,393 | $29,510 | $22,800 | 1 | 41 | 6 | 2 | 6 |
| 313 BUSINESS DEVELOPMENT OFFICER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 21 | $26,569 | $21,478 | $37,233 | $25,000 | 2 | 44 | 9 | 4 | 2 |
| 314 SYSTEMS ANALYST | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| 315 SR COMPUTER PROGRAMMER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 7 | $22,124 | $17,822 | $25,494 | $22,440 | 4 | 36 | 4 | 1 | 2 |
| 316 COMPUTER PROGRAMMER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 7 | $16,902 | $16,662 | $24,232 | $19,968 | 4 | 29 | 3 | 1 | |
| 317 SR COMPUTER OPERATOR | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 14 | $14,150 | | | $12,888 | 2 | 28 | 4 | 2 | 2 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 318 COMPUTER OPERATOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $12,621 | $11,570 | $14,156 | $13,200 | 1 | 27 | 4 | 2 | 4 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $11,975 | $10,248 | $14,894 | $11,700 | 3 | 28 | 2 | 1 | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 26 | $12,276 | $11,245 | $16,249 | $11,700 | 2 | 27 | 3 | 2 | 3 |
| 319 STAFF APPRAISER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 5 | $29,528 | $21,710 | $33,025 | $23,640 | 1 | 37 | 3 | 1 | |
| 320 CONSUMER LOAN COLLECTOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | 5 | $14,585 | $12,480 | $19,020 | $12,720 | 1 | 30 | 1 | 1 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 10 | $16,314 | $13,751 | $20,370 | $16,149 | 2 | 35 | 3 | 2 | 1 |
| $100 TO $249 MILLION | 14 | $14,194 | $12,042 | $17,445 | $13,740 | 2 | 36 | 3 | 2 | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 44 | $14,695 | $12,313 | $17,972 | $14,100 | 1 | 34 | 3 | 2 | 2 |
| 321 PERSONNEL ASSISTANT | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $12,443 | $11,051 | $16,533 | $12,180 | 1 | 30 | 1 | 1 | |
| $100 TO $249 MILLION | 10 | $15,498 | $12,322 | $17,752 | $13,900 | 1 | 30 | 7 | 3 | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 24 | $13,847 | $11,648 | $17,094 | $12,600 | 1 | 31 | 5 | 2 | 1 |
| 322 EMPLOYMENT INTERVIEWER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 8 | $16,563 | $14,445 | $21,899 | $16,212 | 2 | 35 | 5 | 2 | 11 |
| 323 ASST BRANCH MANAGER (LARGE +31) | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 324 ASST BRANCH MGR (MEDIUM 10-30) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $21,335 | $17,939 | $26,220 | $20,962 | 13 | 38 | 10 | 3 | 9 |
| 325 ASST BRANCH MANAGER (SMALL -10) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 10 | $18,886 | $14,511 | $21,159 | $18,468 | 7 | 37 | 7 | 2 | 5 |
| 326 ACCOUNTANT | | | | | | | | | | |
| $20 TO $29 MILLION | INSUFFICIENT DATA | | | | | | | | | |
| $30 TO $39 MILLION | INSUFFICIENT DATA | | | | | | | | | |
| $40 TO $49 MILLION | INSUFFICIENT DATA | | | | | | | | | |
| $100 TO $249 MILLION | 5 | $22,568 | | | $21,060 | 2 | 35 | 5 | 4 | 3 |
| $250 TO $499 MILLION | INSUFFICIENT DATA | | | | | | | | | |
| $500 TO $999 MILLION | INSUFFICIENT DATA | | | | | | | | | |
| ALL BANKS | 11 | $20,202 | $17,321 | $25,858 | $18,500 | 1 | 36 | 6 | 4 | 2 |
| 327 OFFICER TRAINEE (B.A.) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 15 | $14,191 | | | $14,000 | 2 | 24 | 2 | 1 | 6 |
| 328 OFFICER TRAINEE (M.A.) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 329 ADVERTISING OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $26,636 | | | $29,880 | 1 | 43 | 6 | 5 | 1 |
| 330 NEW ACCOUNTS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | INSUFFICIENT DATA | | | | | | | | | |
| $20 TO $29 MILLION | INSUFFICIENT DATA | | | | | | | | | |
| $40 TO $49 MILLION | INSUFFICIENT DATA | | | | | | | | | |
| $50 TO $99 MILLION | 7 | $15,822 | $14,150 | $20,850 | $14,616 | 2 | 39 | 9 | 3 | 6 |
| $100 TO $249 MILLION | 12 | $19,855 | $16,002 | $24,503 | $18,500 | 1 | 47 | 12 | 4 | 10 |
| $1 BILLION AND OVER | INSUFFICIENT DATA | | | | | | | | | |
| ALL BANKS | 30 | $18,060 | $16,497 | $24,515 | $17,350 | 3 | 43 | 10 | 3 | 7 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 401 CHIEF EXECUTIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 25 | $45,237 | $39,775 | $63,504 | $42,000 | 1 | 43 | 8 | 5 | 18 |
| $20 TO $29 MILLION | 18 | $50,574 | $43,000 | $52,667 | $48,000 | 1 | 47 | 10 | 8 | 24 |
| $30 TO $39 MILLION | 9 | $52,100 | | | $50,000 | 1 | 51 | 18 | 9 | 28 |
| $40 TO $49 MILLION | 10 | $56,269 | $47,491 | $80,900 | $56,000 | 1 | 48 | 17 | 7 | 38 |
| $50 TO $99 MILLION | 18 | $70,448 | $47,629 | $90,851 | $66,804 | 1 | 50 | 13 | 7 | 68 |
| $100 TO $249 MILLION | 15 | $82,790 | $65,340 | $102,545 | $78,750 | 1 | 54 | 20 | 5 | 91 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 103 | $66,219 | | | $55,000 | 1 | 48 | 13 | 6 | 192 |
| 402 CHIEF ADMINISTRATIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 7 | $37,911 | | | $29,400 | 1 | 41 | 14 | 5 | 38 |
| $20 TO $29 MILLION | 6 | $39,085 | | | $38,000 | 1 | 46 | 8 | 5 | 23 |
| $30 TO $39 MILLION | 7 | $37,499 | | | $39,700 | 1 | 43 | 11 | 5 | 21 |
| $40 TO $49 MILLION | 6 | $42,451 | $37,222 | $60,123 | $38,000 | 1 | 44 | 13 | 7 | 21 |
| $50 TO $99 MILLION | 11 | $49,050 | $34,377 | $64,586 | $47,004 | 1 | 50 | 12 | 6 | 53 |
| $100 TO $249 MILLION | 13 | $61,393 | $42,167 | $64,571 | $57,996 | 1 | 50 | 13 | 5 | 59 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 56 | $53,870 | $45,816 | $72,915 | $46,800 | 1 | 47 | 13 | 5 | 132 |
| 403 CHIEF FINANCIAL OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $43,680 | $31,070 | $57,100 | $45,000 | 1 | 48 | 13 | 5 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 22 | $47,413 | $38,116 | $64,611 | $45,000 | 1 | 44 | 12 | 4 | 18 |
| 404 SR OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 17 | $25,348 | $21,105 | $37,098 | $25,000 | 1 | 37 | 3 | 2 | 12 |
| $20 TO $29 MILLION | 11 | $28,328 | $21,500 | $29,250 | $26,000 | 1 | 41 | 6 | 4 | 17 |
| $30 TO $39 MILLION | 6 | $27,827 | | | $26,000 | 1 | 48 | 14 | 7 | 16 |
| $40 TO $49 MILLION | 7 | $31,735 | $25,314 | $39,855 | $32,500 | 1 | 40 | 6 | 5 | 20 |
| $50 TO $99 MILLION | 14 | $33,003 | $27,726 | $46,091 | $31,200 | 1 | 38 | 7 | 3 | 38 |
| $100 TO $249 MILLION | 12 | $40,890 | $32,110 | $47,637 | $42,000 | 1 | 47 | 15 | 4 | 33 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 72 | $33,583 | $28,058 | $44,545 | $30,000 | 1 | 41 | 9 | 4 | 45 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 405 OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 13 | $20,235 | | | $19,320 | 1 | 38 | 6 | 2 | 9 |
| $20 TO $29 MILLION | 10 | $18,411 | | | $16,680 | 1 | 39 | 8 | 5 | 11 |
| $30 TO $39 MILLION | 5 | $17,980 | | | $17,400 | 1 | 36 | 12 | 5 | 10 |
| $40 TO $49 MILLION | 7 | $21,557 | $17,745 | $27,430 | $20,400 | 2 | 38 | 10 | 3 | 13 |
| $50 TO $99 MILLION | 13 | $21,611 | $19,310 | $30,177 | $21,500 | 2 | 37 | 9 | 3 | 18 |
| $100 TO $249 MILLION | 14 | $26,919 | $21,226 | $32,615 | $24,000 | 1 | 40 | 11 | 4 | 32 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 67 | $23,459 | | | $20,700 | 1 | 38 | 9 | 3 | 38 |
| 406 PERSONNEL OFFICER/DIRECTOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 12 | $22,390 | | | $18,818 | 1 | 38 | 7 | 4 | 2 |
| $100 TO $249 MILLION | 17 | $26,690 | $21,229 | $35,125 | $27,500 | 1 | 43 | 10 | 3 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 44 | $28,713 | $24,235 | $38,213 | $25,800 | 1 | 42 | 10 | 5 | 13 |
| 407 MARKETING OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $21,317 | $18,633 | $28,475 | $20,200 | 1 | 37 | 7 | 3 | 2 |
| $100 TO $249 MILLION | 11 | $27,101 | $22,914 | $37,601 | $26,868 | 1 | 41 | 7 | 4 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 31 | $27,517 | | | $23,800 | 1 | 40 | 7 | 3 | 8 |
| 408 CONTROLLER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $29,437 | $23,646 | $45,694 | $26,748 | 1 | 33 | 4 | 2 | 15 |
| $100 TO $249 MILLION | 10 | $30,820 | $23,628 | $40,263 | $29,000 | 1 | 39 | 13 | 5 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 31 | $33,785 | $27,146 | $45,780 | $31,800 | 1 | 38 | 11 | 4 | 14 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 409 GENERAL ACCOUNTING MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $19,797 | $13,802 | $20,375 | $16,380 | 1 | 44 | 8 | 5 | 9 |
| $100 TO $249 MILLION | 8 | $21,379 | $17,136 | $26,137 | $20,775 | 1 | 37 | 6 | 3 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 27 | $22,578 | $18,136 | $27,105 | $20,400 | 1 | 41 | 10 | 5 | 10 |
| 410 BRANCH ADMINISTRATION OFFICER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 10 | $46,247 | $37,568 | $64,305 | $41,100 | 1 | 41 | 10 | 4 | 314 |
| 411 BRANCH MANAGER (LARGE +31) | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 7 | $40,725 | $31,623 | $50,685 | $41,148 | 5 | 49 | 17 | 5 | 171 |
| 412 BRANCH MANAGER (MEDIUM 10-30) | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 12 | $35,081 | $27,885 | $47,592 | $34,000 | 9 | 43 | 12 | 4 | 95 |
| 413 BRANCH MANAGER (SMALL -10) | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 18 | $24,923 | $22,158 | $34,718 | $25,000 | 6 | 39 | 10 | 4 | 16 |
| 414 DATA PROCESSING DIRECTOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $35,661 | $24,270 | $49,512 | $34,800 | 1 | 34 | 4 | 3 | 17 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 12 | $37,257 | $33,519 | $53,319 | $34,000 | 1 | 36 | 4 | 3 | 55 |
| 415 COMPUTER CENTER MANAGER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 6 | $27,492 | | | $24,180 | 1 | 37 | 4 | 2 | 35 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 416 SYSTEMS & PROGRAMMING MANAGER | | | | | | | | | | |
| ALL BANKS | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| | 5 | $31,235 | | | $35,400 | 1 | 34 | 8 | 2 | 47 |
| 417 DP OPERATIONS SUPERVISOR | | | | | | | | | | |
| ALL BANKS | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| | 16 | $17,817 | | | $15,600 | 1 | 33 | 6 | 2 | 7 |
| 418 PURCHASING MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $19,679 | $17,117 | $25,400 | $17,200 | 1 | 49 | 11 | 4 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 20 | $22,083 | | | $17,500 | 1 | 44 | 10 | 4 | 9 |
| 419 COMMERCIAL CREDIT DEPT MANAGER | | | | | | | | | | |
| ALL BANKS | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| | 14 | $33,756 | | | $25,000 | 1 | 41 | 7 | 3 | 16 |
| 420 CONSUMER LOAN DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 11 | $27,424 | $22,305 | $38,028 | $26,437 | 1 | 36 | 4 | 3 | 10 |
| $250 TO $499 MILLION | 7 | $32,782 | | | $36,900 | 1 | 47 | 11 | 6 | 7 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | | INSUFFICIENT DATA | | | | | | | | |
| | 30 | $31,713 | $24,840 | $39,439 | $28,500 | 1 | 41 | 7 | 4 | 21 |
| 421 MORTGAGE LOAN DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $28,895 | $24,728 | $38,677 | $26,004 | 1 | 44 | 5 | 3 | 4 |
| $250 TO $499 MILLION | 11 | $37,127 | $28,425 | $44,150 | $34,500 | 1 | 42 | 9 | 4 | 7 |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | | INSUFFICIENT DATA | | | | | | | | |
| | 28 | $37,849 | $28,065 | $42,449 | $33,000 | 1 | 44 | 9 | 4 | 9 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 422 COMMERCIAL LOAN DEPT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $31,845 | $27,276 | $54,702 | $29,400 | 1 | 38 | 6 | 3 | 7 |
| $100 TO $249 MILLION | 10 | $42,700 | $33,483 | $52,483 | $38,600 | 1 | 40 | 8 | 2 | 9 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 32 | $41,236 | $34,423 | $57,127 | $38,748 | 1 | 39 | 8 | 2 | 12 |
| 423 SR TRUST OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 9 | $45,495 | $30,024 | $47,783 | $45,300 | 2 | 45 | 7 | 4 | 7 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 16 | $50,172 | $40,973 | $64,438 | $45,300 | 1 | 46 | 11 | 5 | 39 |
| 424 TRUST OPERATIONS MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 8 | $22,351 | $16,055 | $24,649 | $19,740 | 1 | 40 | 5 | 3 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 16 | $26,362 | | | $22,500 | 1 | 44 | 8 | 3 | 13 |
| 425 TELEPHONE SUPERVISOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $22,388 | $19,109 | $28,901 | $20,856 | 1 | 41 | 12 | 3 | 4 |
| 426 COMPENSATION & BENEFITS MGR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 7 | $26,415 | | | $18,900 | 1 | 36 | 7 | 3 | 15 |
| 427 PAYROLL SUPERVISOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $15,414 | | | $12,600 | 1 | 31 | 5 | 2 | 9 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 428 INTERNAL AUDIT MANAGER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $24,802 | $19,867 | $32,535 | $24,600 | 1 | 37 | 7 | 4 | 1 |
| $100 TO $249 MILLION | 6 | $29,049 | | | $26,000 | 1 | 38 | 5 | 3 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $33,996 | | | $26,124 | 1 | 42 | 8 | 4 | 10 |
| 429 SECURITY MANAGER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 15 | $26,930 | $21,702 | $32,221 | $24,000 | 1 | 47 | 8 | 4 | 10 |
| 430 CONSUMER LOAN COLLECTION MGR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $22,775 | $17,009 | $26,205 | $22,500 | 1 | 44 | 6 | 5 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $22,433 | $18,778 | $28,739 | $22,500 | 1 | 41 | 5 | 3 | 7 |
| 431 TRAINING DIRECTOR | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 7 | $25,877 | $22,676 | $34,472 | $25,010 | 1 | 33 | 8 | 3 | 12 |
| 432 EMPLOYMENT MANAGER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 6 | $22,709 | | | $19,000 | 1 | 44 | 7 | 4 | 14 |

GEOGRAPHIC REGION VIII RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 433 SR BUSINESS DEVELOPMENT OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 14 | $34,285 | $23,659 | $37,816 | $29,700 | 1 | 49 | 6 | 3 | 4 |
| 434 SR INTERNATIONAL BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 435 SR INVESTMENT OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 15 | $46,079 | $38,112 | $59,219 | $41,460 | 1 | 52 | 15 | 5 | 15 |
| 436 SR CORRESPONDENT BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |

# Region IX Pacific

Alaska
California
Hawaii
Oregon
Washington

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 101 FILE CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 8 | $9,647 | $8,863 | $11,710 | $9,000 | 6 |
| $100 TO $249 MILLION | 7 | $8,964 | $8,050 | $11,997 | $8,933 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 30 | $9,870 | $8,584 | $12,384 | $9,299 | 5 |
| 102 GENERAL CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 6 | $11,129 | $9,736 | $13,829 | $10,868 | 10 |
| $100 TO $249 MILLION | 5 | $10,464 | $9,204 | $13,368 | $10,584 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 29 | $11,748 | $9,497 | $14,039 | $11,460 | 7 |
| 103 CLERK TYPIST | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 6 | $10,436 | $9,300 | $13,566 | $9,948 | 4 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 20 | $11,692 | $9,884 | $13,968 | $10,704 | 4 |
| 104 DATA ENTRY OPERATOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 15 | $11,851 | $9,740 | $15,017 | $11,976 | 4 |
| 105 MAIL CLERK | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 15 | $9,425 | $8,280 | $11,996 | $9,120 | 2 |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 106 ACCOUNTING CLERK-SR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 5 | $16,344 | $13,700 | $23,700 | $14,520 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | |
| $100 TO $249 MILLION | 5 | $13,879 | $11,503 | $17,186 | $14,340 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 24 | $15,506 | $12,765 | $18,901 | $14,820 | 2 |
| 107 ACCOUNTING CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 6 | $13,400 | | | $11,400 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 6 | $12,958 | $10,989 | $16,020 | $12,739 | 6 |
| $100 TO $249 MILLION | 7 | $12,020 | $10,311 | $15,543 | $11,760 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 31 | $12,465 | $10,658 | $15,994 | $12,108 | 4 |
| 108 PROOF MACHINE OPERATOR | | | | | | |
| UNDER $20 MILLION | 15 | $11,809 | $10,614 | $15,412 | $12,000 | 1 |
| $20 TO $29 MILLION | 8 | $12,116 | $10,800 | $18,000 | $11,700 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 11 | $11,853 | $10,018 | $14,303 | $11,120 | 3 |
| $100 TO $249 MILLION | 7 | $10,120 | | | $9,660 | 6 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 52 | $11,727 | $9,970 | $14,817 | $11,299 | 5 |
| 109 WORD PROCESSING OPERATOR | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | |
| ALL BANKS | 7 | $14,229 | $10,824 | $16,518 | $14,100 | 3 |
| 110 BOOKKEEPING MACHINE OPERATOR | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 111 MAINTENANCE SERVICE WORKER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| 112 CUSTODIAN | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| 113 MESSENGER | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 7 | $10,824 | $9,260 | $13,700 | $11,136 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 7 | $9,080 | $8,285 | $11,792 | $8,978 | 2 |
| $100 TO $249 MILLION | 8 | $9,590 | $7,977 | $11,546 | $9,216 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 37 | $10,278 | $8,484 | $12,484 | $9,924 | 3 |
| 114 SECURITY GUARD | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 5 | $12,280 | $9,960 | $14,760 | $11,760 | 4 |
| 201 SAFE DEPOSIT CLERK | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 8 | $10,433 | | | $9,480 | 1 |
| $100 TO $249 MILLION | 5 | $11,429 | $8,882 | $13,210 | $11,496 | 2 |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 23 | $11,724 | $9,846 | $13,971 | $11,496 | 2 |
| 202 RECEPTIONIST | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | |
| ALL BANKS | 18 | $11,362 | $9,927 | $14,155 | $11,640 | 2 |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS |
|---|---|---|---|---|---|---|
| 203 NEW ACCOUNTS REPRESENTATIVE | | | | | | |
| UNDER $20 MILLION | 19 | $12,744 | $10,980 | $16,210 | $12,600 | 1 |
| $20 TO $29 MILLION | 11 | $13,856 | $11,055 | $17,152 | $12,600 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 9 | $12,591 | $10,540 | $15,761 | $12,672 | 7 |
| $100 TO $249 MILLION | 9 | $11,645 | $9,731 | $14,857 | $11,340 | 11 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 59 | $12,824 | $10,600 | $15,978 | $12,600 | 7 |
| 204 TELEPHONE OPERATOR | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | |
| $20 TO $29 MILLION | 5 | $10,234 | $9,300 | $13,590 | $9,900 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 9 | $10,793 | $9,836 | $13,270 | $10,620 | 1 |
| $100 TO $249 MILLION | 8 | $10,497 | $8,486 | $12,408 | $10,200 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 34 | $11,198 | $9,511 | $13,701 | $11,400 | 1 |
| 205 SECRETARY | | | | | | |
| UNDER $20 MILLION | 14 | $14,961 | $12,618 | $18,578 | $14,520 | 1 |
| $20 TO $29 MILLION | 10 | $15,206 | $12,828 | $22,131 | $13,920 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 11 | $13,769 | $10,808 | $16,899 | $13,080 | 3 |
| $100 TO $249 MILLION | 9 | $13,180 | $10,631 | $15,769 | $12,600 | 7 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 56 | $14,523 | $11,650 | $17,785 | $14,265 | 7 |
| 206 EXECUTIVE SECRETARY | | | | | | |
| UNDER $20 MILLION | 18 | $18,286 | $14,244 | $20,832 | $18,000 | 1 |
| $20 TO $29 MILLION | 7 | $19,711 | $12,000 | $24,000 | $16,000 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | |
| $50 TO $99 MILLION | 9 | $19,827 | $16,278 | $22,276 | $17,550 | 1 |
| $100 TO $249 MILLION | 9 | $15,286 | $11,812 | $17,416 | $14,400 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | |
| ALL BANKS | 55 | $18,891 | $14,436 | $21,131 | $18,000 | 2 |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | NO OF INCUMBENTS | MEAN AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 207 LEGAL SECRETARY | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $16,750 | $14,305 | $21,621 | $15,519 | 2 | | | | |
| 208 UNIVERSAL TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 18 | $11,179 | $9,661 | $14,991 | $11,196 | 4 | | | | |
| $20 TO $29 MILLION | 9 | $11,157 | $10,020 | $15,120 | $10,764 | 8 | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 11 | $10,727 | $9,448 | $14,174 | $10,596 | 23 | | | | |
| $100 TO $249 MILLION | 9 | $10,344 | $9,011 | $13,724 | $10,421 | 46 | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 60 | $11,138 | $9,604 | $14,647 | $10,800 | 34 | | | | |
| 209 HEAD TELLER | | | | | | | | | | |
| UNDER $20 MILLION | 15 | $13,249 | $11,313 | $17,399 | $12,000 | 1 | | | | |
| $20 TO $29 MILLION | 7 | $13,187 | $12,510 | $18,468 | $13,200 | 2 | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $13,362 | $11,823 | $16,242 | $12,900 | 3 | | | | |
| $100 TO $249 MILLION | 6 | $13,114 | $10,846 | $16,182 | $13,380 | 8 | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 48 | $13,528 | $11,866 | $17,517 | $13,200 | 5 | | | | |
| 301 SR COMMERCIAL LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 16 | $39,045 | $31,670 | $45,017 | $38,520 | 1 | 42 | 5 | 3 | 5 |
| $20 TO $29 MILLION | 5 | $45,044 | | | $42,720 | 1 | 42 | 2 | 2 | 3 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 39 | $39,721 | $31,533 | $46,013 | $38,520 | 2 | 42 | 4 | 3 | 4 |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **302 COMMERCIAL LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | 10 | $29,679 | | | $32,000 | 1 | 40 | 1 | 2 | 1 |
| $20 TO $29 MILLION | 8 | $30,481 | $28,200 | $52,800 | $29,160 | 2 | 34 | 2 | 1 | 2 |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $29,689 | $21,303 | $34,685 | $27,720 | 1 | 33 | 3 | 2 | 1 |
| $100 TO $249 MILLION | 6 | $27,493 | $23,047 | $35,812 | $25,582 | 4 | 45 | 7 | 4 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 38 | $29,631 | $24,058 | $35,253 | $30,000 | 3 | 37 | 3 | 2 | 2 |
| **303 SR CONSUMER LOAN OFFICER** | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 14 | $30,075 | $23,472 | $34,905 | $27,075 | 3 | 44 | 8 | 6 | 3 |
| **304 CONSUMER LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | 5 | $21,960 | $17,533 | $24,640 | $22,000 | 1 | 38 | 2 | 2 | 1 |
| $20 TO $29 MILLION | 5 | $24,108 | $21,600 | $32,400 | $25,020 | 1 | 41 | 2 | 2 | 2 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 10 | $21,722 | | | $18,230 | 3 | 34 | 5 | 2 | 3 |
| $100 TO $249 MILLION | 6 | $17,796 | $16,046 | $23,834 | $16,800 | 4 | 35 | 5 | 3 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 31 | $21,075 | $17,817 | $26,253 | $19,932 | 3 | 36 | 4 | 2 | 2 |
| **305 SR MORTGAGE LOAN OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $32,260 | $22,101 | $38,480 | $28,800 | 1 | 38 | 6 | 2 | 4 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 15 | $36,418 | $24,763 | $41,202 | $33,300 | 1 | 42 | 5 | 3 | 4 |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 306 MORTGAGE LOAN OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $29,479 | $22,862 | $33,550 | $27,000 | 1 | 35 | 4 | 2 | 4 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 16 | $27,941 | $20,111 | $31,033 | $24,000 | 3 | 36 | 3 | 2 | 3 |
| 307 TRUST ACCOUNT ADMINISTRATOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 308 CORPORATE TRUST OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 309 PERSONAL TRUST OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 310 STAFF ATTORNEY | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 311 INTERNAL AUDITOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $26,019 | $18,075 | $34,137 | $21,400 | 1 | 41 | 7 | 3 | 1 |
| $100 TO $249 MILLION | 8 | $27,440 | $22,282 | $33,248 | $25,000 | 1 | 46 | 13 | 6 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 25 | $25,011 | $20,469 | $33,269 | $24,000 | 1 | 42 | 10 | 4 | 2 |
| 312 LOAN REVIEW OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 15 | $29,895 | $26,668 | $39,515 | $30,000 | 1 | 40 | 6 | 2 | 9 |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 313 BUSINESS DEVELOPMENT OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 6 | $23,367 | | | $19,200 | 1 | 40 | 1 | 1 | 1 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $27,949 | $19,963 | $30,852 | $27,000 | 2 | 42 | 3 | 2 | 1 |
| 314 SYSTEMS ANALYST | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| 315 SR COMPUTER PROGRAMMER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 7 | $30,297 | | | $27,288 | 2 | 33 | 5 | 3 | 2 |
| 316 COMPUTER PROGRAMMER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 8 | $21,445 | $17,176 | $24,664 | $21,960 | 2 | 36 | 3 | 2 | 1 |
| 317 SR COMPUTER OPERATOR | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 10 | $16,112 | $14,781 | $20,425 | $15,168 | 1 | 29 | 4 | 3 | 3 |
| 318 COMPUTER OPERATOR | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $13,269 | $12,168 | $16,230 | $12,450 | 1 | 27 | 2 | 1 | |
| $100 TO $249 MILLION | 5 | $11,458 | $10,368 | $15,566 | $11,436 | 3 | 25 | 2 | 2 | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $13,543 | $11,871 | $17,184 | $12,840 | 2 | 28 | 2 | 2 | 1 |
| 319 STAFF APPRAISER | | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | |
| ALL BANKS | 8 | $24,737 | $20,223 | $30,111 | $25,140 | 1 | 42 | 10 | 5 | |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **320 CONSUMER LOAN COLLECTOR** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $15,224 | $14,228 | $19,755 | $15,100 | 1 | 35 | 2 | 1 | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $16,913 | $14,849 | $21,699 | $16,440 | 2 | 38 | 6 | 4 | |
| **321 PERSONNEL ASSISTANT** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $15,050 | $12,122 | $16,914 | $14,585 | 1 | 38 | 4 | 2 | |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 15 | $16,364 | $13,337 | $19,355 | $15,840 | 1 | 35 | 3 | 2 | 2 |
| **322 EMPLOYMENT INTERVIEWER** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 5 | $19,430 | $15,890 | $23,172 | $18,360 | 2 | 28 | 4 | 2 | |
| **323 ASST BRANCH MANAGER (LARGE +31)** | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $27,964 | $25,850 | $33,227 | $27,000 | 1 | 41 | 4 | 1 | 24 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $29,216 | $24,659 | $36,660 | $30,348 | 2 | 41 | 5 | 1 | 15 |
| **324 ASST BRANCH MGR (MEDIUM 10-30)** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $26,047 | $20,172 | $30,197 | $25,140 | 2 | 39 | 3 | 2 | 13 |
| $100 TO $249 MILLION | 5 | $24,310 | $18,789 | $27,447 | $23,040 | 2 | 39 | 6 | 2 | 7 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 18 | $26,129 | $19,699 | $30,449 | $25,800 | 4 | 39 | 5 | 2 | 12 |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 325 ASST BRANCH MANAGER (SMALL -10) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 13 | $22,035 | $18,468 | $26,753 | $24,000 | 3 | 40 | 3 | 2 | 19 |
| 326 ACCOUNTANT | | | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $21,439 | $17,239 | $25,857 | $19,848 | 1 | 33 | 4 | 2 | 3 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 13 | $21,483 | $16,616 | $25,392 | $20,850 | 2 | 34 | 5 | 2 | 2 |
| 327 OFFICER TRAINEE (B.A.) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 10 | $14,692 | $13,117 | $19,452 | $14,400 | 3 | 28 | 2 | 1 | |
| 328 OFFICER TRAINEE (M.A.) | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 329 ADVERTISING OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $21,210 | | | $19,200 | 1 | 38 | 3 | 1 | |
| 330 NEW ACCOUNTS OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 11 | $16,512 | $13,038 | $19,085 | $15,456 | 2 | 35 | 3 | 2 | 2 |
| 401 CHIEF EXECUTIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 23 | $55,888 | $49,250 | $80,167 | $56,000 | 1 | 43 | 3 | 4 | 13 |
| $20 TO $29 MILLION | 11 | $70,548 | | | $69,000 | 1 | 47 | 4 | 4 | 18 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 11 | $74,555 | $60,300 | $79,160 | $72,996 | 1 | 56 | 12 | 11 | 75 |
| $100 TO $249 MILLION | 9 | $96,193 | $74,694 | $104,960 | $80,400 | 1 | 52 | 13 | 8 | 106 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 66 | $75,032 | $57,735 | $88,661 | $69,000 | 1 | 47 | 7 | 6 | 126 |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 402 CHIEF ADMINISTRATIVE OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 5 | $36,900 | | | $32,500 | 1 | 41 | 2 | 3 | 13 |
| $20 TO $29 MILLION | 7 | $45,622 | | | $44,004 | 1 | 42 | 4 | 3 | 18 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 9 | $48,353 | $41,179 | $55,819 | $43,623 | 1 | 42 | 7 | 4 | 64 |
| $100 TO $249 MILLION | 5 | $75,124 | | | $72,000 | 1 | 50 | 11 | 5 | 57 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 35 | $54,664 | $43,616 | $65,916 | $48,000 | 1 | 42 | 6 | 4 | 93 |
| 403 CHIEF FINANCIAL OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 13 | $36,251 | $33,000 | $45,750 | $35,004 | 1 | 42 | 2 | 2 | 8 |
| $20 TO $29 MILLION | 9 | $38,738 | | | $42,000 | 1 | 39 | 3 | 2 | 7 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $42,686 | $35,550 | $52,203 | $48,000 | 1 | 49 | 6 | 5 | 24 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 42 | $44,401 | $37,040 | $59,038 | $42,000 | 1 | 44 | 5 | 4 | 16 |
| 404 SR OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 5 | $28,322 | | | $25,000 | 1 | 36 | 10 | 13 | 10 |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $31,319 | $28,310 | $39,386 | $28,500 | 1 | 39 | 8 | 4 | 44 |
| $100 TO $249 MILLION | 6 | $36,787 | | | $31,452 | 1 | 40 | 9 | 3 | 44 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 29 | $33,850 | | | $30,000 | 1 | 38 | 7 | 5 | 30 |
| 405 OPERATIONS OFFICER | | | | | | | | | | |
| UNDER $20 MILLION | 19 | $20,436 | $18,064 | $26,463 | $21,000 | 1 | 35 | 2 | 2 | 7 |
| $20 TO $29 MILLION | 10 | $20,612 | | | $18,360 | 2 | 32 | 3 | 2 | 9 |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 11 | $20,777 | | | $18,612 | 2 | 33 | 4 | 2 | 24 |
| $100 TO $249 MILLION | 5 | $19,212 | $16,861 | $27,217 | $18,000 | 8 | 38 | 9 | 4 | 32 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 57 | $21,998 | $20,354 | $30,902 | $21,000 | 3 | 35 | 4 | 2 | 24 |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | MEAN AGE | MEAN LNTH OF SERVICE | MEAN YRS IN POSITION | MEAN EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| **406 PERSONNEL OFFICER/DIRECTOR** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 5 | $25,864 | $21,818 | $32,115 | $25,200 | 1 | 52 | 8 | 3 | 4 |
| $100 TO $249 MILLION | 7 | $29,766 | $26,895 | $40,850 | $31,368 | 1 | 40 | 3 | 3 | 2 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 22 | $32,591 | $28,574 | $44,278 | $31,368 | 1 | 42 | 6 | 4 | 13 |
| **407 MARKETING OFFICER** | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 7 | $36,641 | $26,286 | $38,409 | $37,500 | 1 | 43 | 6 | 5 | 1 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 23 | $36,965 | $29,520 | $45,504 | $37,500 | 1 | 39 | 4 | 3 | 3 |
| **408 CONTROLLER** | | | | | | | | | | |
| UNDER $20 MILLION | 5 | $31,120 | | | $36,000 | 1 | 46 | 2 | 2 | 6 |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 6 | $40,708 | $31,929 | $47,760 | $43,044 | 1 | 43 | 9 | 5 | 5 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 21 | $36,802 | $32,601 | $52,322 | $36,000 | 1 | 44 | 6 | 3 | 15 |
| **409 GENERAL ACCOUNTING MANAGER** | | | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $100 TO $249 MILLION | 5 | $25,346 | $21,930 | $32,891 | $24,192 | 1 | 39 | 13 | 4 | 4 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 14 | $27,447 | $25,132 | $38,146 | $26,400 | 1 | 40 | 9 | 3 | 5 |
| **410 BRANCH ADMINISTRATION OFFICER** | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 12 | $47,140 | $35,966 | $59,217 | $46,500 | 2 | 45 | 9 | 4 | 17 |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 411 BRANCH MANAGER (LARGE +31) | | | | | | | | | | |
| $30 TO $39 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 7 | $38,798 | $30,616 | $46,233 | $40,200 | 1 | 47 | 5 | 4 | 30 |
| $100 TO $249 MILLION | 5 | $49,031 | $33,608 | $50,436 | $38,088 | 2 | 47 | 7 | 2 | 27 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 19 | $43,121 | $33,257 | $51,424 | $40,200 | 2 | 46 | 7 | 3 | 28 |
| 412 BRANCH MANAGER (MEDIUM 10-30) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 8 | $34,059 | $27,465 | $38,856 | $32,800 | 2 | 41 | 4 | 3 | 24 |
| $100 TO $249 MILLION | 8 | $33,043 | $22,418 | $39,262 | $30,000 | 4 | 49 | 9 | 6 | 36 |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 27 | $33,353 | $25,432 | $39,756 | $34,200 | 8 | 44 | 5 | 3 | 25 |
| 413 BRANCH MANAGER (SMALL -10) | | | | | | | | | | |
| UNDER $20 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $20 TO $29 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $40 TO $49 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $50 TO $99 MILLION | 6 | $31,109 | $24,313 | $36,993 | $26,760 | 3 | 38 | 6 | 3 | 13 |
| $100 TO $249 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $250 TO $499 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $500 TO $999 MILLION | | INSUFFICIENT DATA | | | | | | | | |
| $1 BILLION AND OVER | | INSUFFICIENT DATA | | | | | | | | |
| ALL BANKS | 24 | $28,548 | $21,990 | $33,933 | $26,760 | 5 | 41 | 5 | 2 | 8 |
| 414 DATA PROCESSING DIRECTOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 9 | $40,457 | $31,239 | $48,981 | $39,216 | 1 | 40 | 9 | 4 | 15 |
| 415 COMPUTER CENTER MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 11 | $31,281 | $24,922 | $38,334 | $29,040 | 1 | 37 | 6 | 3 | 13 |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 416 SYSTEMS & PROGRAMMING MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $35,803 | $27,294 | $40,050 | $36,000 | 1 | 33 | 3 | 3 | 12 |
| 417 DP OPERATIONS SUPERVISOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $20,925 | | | $20,100 | 2 | 34 | 9 | 2 | 8 |
| 418 PURCHASING MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 12 | $22,884 | $19,444 | $30,600 | $22,427 | 1 | 46 | 11 | 5 | 4 |
| 419 COMMERCIAL CREDIT DEPT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 10 | $31,827 | | | $24,000 | 1 | 43 | 3 | 2 | 9 |
| 420 CONSUMER LOAN DEPT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 7 | $30,663 | $20,532 | $32,793 | $28,200 | 1 | 50 | 10 | 4 | 4 |
| 421 MORTGAGE LOAN DEPT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 13 | $37,884 | $31,046 | $49,437 | $33,600 | 1 | 44 | 9 | 3 | 13 |
| 422 COMMERCIAL LOAN DEPT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $48,739 | $45,390 | $54,624 | $52,992 | 1 | 41 | 3 | 2 | 13 |
| 423 SR TRUST OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 10 | $45,703 | $39,855 | $60,806 | $47,250 | 1 | 45 | 6 | 4 | 27 |
| 424 TRUST OPERATIONS MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 9 | $29,551 | $22,487 | $33,889 | $27,300 | 1 | 40 | 8 | 4 | 14 |
| 425 TELEPHONE SUPERVISOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 426 COMPENSATION & BENEFITS MGR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 427 PAYROLL SUPERVISOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $18,163 | $14,923 | $21,895 | $15,840 | 1 | 39 | 8 | 3 | 4 |
| 428 INTERNAL AUDIT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $34,108 | $29,566 | $45,227 | $32,976 | 1 | 43 | 14 | 4 | 10 |
| 429 SECURITY MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 7 | $29,778 | $24,990 | $37,856 | $28,070 | 1 | 45 | 5 | 3 | 48 |
| 430 CONSUMER LOAN COLLECTION MGR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 7 | $29,498 | $19,918 | $32,337 | $27,324 | 1 | 40 | 9 | 2 | 4 |
| 431 TRAINING DIRECTOR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 10 | $24,046 | $21,831 | $32,109 | $24,000 | 1 | 37 | 5 | 4 | 4 |
| 432 EMPLOYMENT MANAGER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| 433 SR BUSINESS DEVELOPMENT OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 8 | $37,725 | $26,952 | $39,962 | $35,000 | 1 | 47 | 3 | 6 | 12 |
| 434 SR INTERNATIONAL BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |

GEOGRAPHIC REGION IX RESULTS -- 1983

| | NO. OF BANKS | MEAN BASE SALARY | MEAN SALARY RANGE MINIMUM | MAXIMUM | MEDIAN BASE SALARY | MEAN NO OF INCUMBENTS | AGE | LNTH OF SERVICE | YRS IN POSITION | EMPLOYEES SUPERVISED |
|---|---|---|---|---|---|---|---|---|---|---|
| 435 SR INVESTMENT OFFICER | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |
| ALL BANKS | 6 | $46,285 | $39,290 | $63,040 | $42,396 | 1 | 39 | 7 | 2 | 17 |
| 436 SR CORRESPONDENT BANKING OFFICR | INSUFFICIENT DATA FOR ASSET CLASS ANALYSIS | | | | | | | | | |